# Chlitina Holding Limited 

## 2017 Annual Report

Annual report is available at: MOPS: http//mops.twse.com.tw
Chlitina's Website: http//www.chlitina.com
Prepared by Chlitina Holding Limited | Published on May 7, 2018


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Shanghai City, China

Name: Aobaojia (Beijing) Medical Cosmetology Clinic Co., Ltd.

Address: Room 107, Building No.23, Tianshuiyuan, Chaoyang
District, Beijing City, China

Name: Cui Jie (Shanghai) Trading Co., Ltd.
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Name: British Virgin IS., Chlitina Intelligence Limited, Taiwan Branch
Address: 10F, No.107, Songren Rd., Xinyi District, Taipei City
Name: Chlitina (China) Trade Limited, Ningbo Haishu Branch
Address: Room 9-7, No.8, Lengjing Street, Haishu District, Ningbo City, Zhejiang, China
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Name: Chlitina (China) Trade Limited, Beijing Branch
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Name: Chlitina (China) Trade Limited, Tianjin Branch
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Name: Chlitina (China) Trade Limited, Fujian Branch
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3. Name, Address, Website and Tel. for Stock Transfer Organization Name: Share Administration Department, Fubon Securities Co., Ltd. Address: 2F, No.17, Xuchang St., Taipei City
Website: http//www.fubon.com
TEL: (886)2-23611300
4. Name, Office, Address, Website and Tel. of CPA for recent financial reports Name: Accountant Lin, Jun-Yao and Zhang, Shu-Qiong
Accounting FirmName: : PwC Taiwan
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TEL: (886)2-27296666
5. Name, Title, Tel. and E-mail of Litigation and Non-litigation Agent within the Republic of China
Name: Pi-Hua Joanna Chen Title: Chairperson
TEL: (886) 2-2723-8666 Email: ir@chlitinaholding.com
6. Name of Overseas Securities Exchange Office and the method to inquire into information of securities: None
7. Company's Website: http//www.chlitina.com

## 8. List of Board of Directors

| Title | Nationality | Name | Sex (Female / Male) | Major educational background and work experience | Concurrent positions at the Company and other companies |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | R.O.C. | Chen, Pi-Hua | F | EMBA, Tongji University Ph. D of Keuka College, USA | Note 1 |
|  | British Virgin IS. | Wealthy Garden Investment Limited | - | - | - |
|  | R.O.C. | Representative: Chen, Pei-Wen | F | MBA, US Seton Hall University - MBA, Stillman School of Business | Note 2 |
|  | R.O.C. | Chu, Yi | F | Dept. of Business <br> Administration, Fu Jen <br> Catholic University - <br> graduation; <br> Regis University MBA, USA <br> Harvard Business School - <br> Advanced Management <br> Program 1996 First term <br> President of Estee Lauder <br> Group in Taiwan; Founding director and honor director of Taiwan Cosmetics Industry Association | Alchemy Corporation USA - <br> President; <br> Very Mulan Investment Co., <br> Ltd. - Adviser; <br> Taiwan Clinical Oncology <br> Research Foundation - Vice <br> Chairperson |
|  | Mainland China | Wu Sizong | M | Master of Economics, Shanghai University of Finance and Economics; Professor of Jiangxi University of Finance and Economics | Professor, School of Economy and Management, Tongji University; Independent Director of Top Spring International Holdings Limited |
|  | R.O.C. | Li, Tsung-Te | M | LLM, JD of School of Law, University of California Berkeley Bachelor of Laws, National Taiwan University | Lee, Tsai \& Partners/Chaired <br> Partnership Lawyer <br> Director of Taiwan Foundation <br> For Rare Disorders <br> Development Foundation <br> Ching Chu Co., <br> Ltd./Chairperson; <br> Supervisor of the 2nd <br> Supervisory Board, National <br> Taiwan University Law Alumni; <br> Director of Advanced <br> Radiotherapy Cancer Treatment <br> Foundation |


|  | R.O.C. | Tsai, Yu-Chin | F | Doctor, School of Accounting, Shanghai University of Finance and Economics; <br> Master, College of Accounting, National Chengchi University; Director of Audit Dept., KPMG; <br> Assistant Professor, Dept. of Accounting, China University of Technology Passing High Level CPA Civil Test | Supervisor of Nichidenbo Corporation; <br> Supervisor of Tong Hsing <br> Electronic Industries, Ltd.; <br> Independent Director of Mag. <br> Layers Scientific Technics Co., <br> Ltd. <br> Mag. Layers Scientific Technics <br> Co., Ltd. - Member of <br> Remuneration Committee <br> ITEQ CORPORATION - <br> Member of Remuneration <br> Committee <br> TAIYEN BIOTECH - <br> Independent Director <br> TAIYEN BIOTECH - Member <br> of Remuneration Committee <br> Assistant Professor, Dept. of <br> Accounting, China University of <br> Technology |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | R.O.C. | Kao, Peng-Wen | F | MBA, Duke University, USA - graduation Main Products CFO, Global FDP and CFO, Electronic Spare Parts, Asia-Pacific Area of Philips; President and COO of Walsin Lihwa | Director of Jess Link Products Co., Ltd. |
|  | R.O.C. | Yu, Hung-Ting | M | Dept. of Computer \& Applied Sciences, Soochow University - graduation System Engineer, Products Manager and Business Manager of IBM Taiwan; CEO, UNIX Server Products Div., IBM China; CEO, Midranger Server System Div., Greater China, IBM China; CEO, East and Central China, IBM China; CEO, Production, Great China, IBM China CEO, IBM Taiwan | - |

Note 1: Director of (BVI) Chlitina Group Limited, Director of (BVI) Chlitina International Limited, Director of (BVI) Chlitina Intelligence Limited, Director of Centre de Recherche et de Developpement de CHLITINA FRANCE EURL, Hong Kong Chlitina International Limited, Director of (BVI) Chlitina Marketing Limited, Director of (BVI) W-Amber International Limited, Director of (BVI) W-Amber Marketing Limited, Director of Hong Kong W-Amber International Limited, Director of (BVI) W-Champion International Limited, Director of (BVI) W-Champion Marketing Limited Director of Hong Kong W-Champion International Limited, Director of (BVI) C-Asia International Limited, Director of Hong Kong C-Asia International Limited, Executive Director of Chlitina (China) Trade Limited, Executive Director of Weishuo (Shanghai) Daily Product Limited, Executive Director of Weihu (Shanghai) Trade Limited, Executive Director of Wuguan
(Shanghai) Trade Limited, Executive Director of Jingya (Shanghai) Trading Co., Ltd., Executive Director of Yuanshuo (Shanghai) Enterprise Management Consulting Co., Ltd., Executive Director of Cuijie (Shanghai) Trading Co., Ltd., Manager of Branch of British Virgin IS., Chlitina Marketing Limited, Director of (BVI) Desheng Global Limited Ltd., Director of (BVI) Wealthy Garden Investment Limited, Director of (BVI) J\&R International Holding Limited, Director of (BVI) Pure Sky International Limited, Director of Dida Business Administration Consultant Limited, Director of Hsin Ke Biochemical Technology Co., Ltd., Director of San Yen So International Co., Director of Shanghai Cheng Yang Trading Co., Ltd., Supervisor of Chlitina International Limited, Director of Full Blooming Investment Co., Ltd., Director of Jin Yongji Co., Ltd., Supervisor of Chaoneng Biochemical Technology Co., Ltd.

Note 2: Supervisor of Jingya (Shanghai) Trading Co., Ltd., Chairperson of Alexander Health Club (Shanghai), Chairperson of Alexander Health Club (Beijing), Chairperson of Alexander Health Club (Beijing-Dongzhimen), Director of J\&V Global Limited, Director of TuTu \& Bow International Limited, Director of FORTUNE RADIANCE INVESTMENT LIMITED, Supervisor of Kelti (China) Daily Product Co., Ltd., Supervisor of Jin Yen (Shanghai) Biotech Co., Ltd., Supervisor of Zhaocang (Shanghai) Trading Co., Ltd., Chairperson of San Yen So International Co., Ltd., Chairperson of TuTu \& Bow International Limited, Chairperson of Chlitina International Limited, Director of Chlitina International Trade Co., Ltd., Director of Charming Biotech Corporation, Director of Dida Business Administration Consultant Limited, Director of Min Shang Trade Co., Ltd., Director of Jishda Commercial Technology Co., Ltd., Director of Action LIFE, Supervisor of Zhaocang (Shanghai) Trading Co., Ltd., Supervisor of Kangsi Co., Ltd., Supervisor of Hsin Ke Biochemical Technology Co., Ltd., Supervisor of Jin Yongji Co., Ltd., Supervisor of Full Blooming Investment Co., Ltd.
Note 3: Director's domestic representative: mutual appointed between general directors and mutual appointed between independent directors. Contact manner for domestic agent: Tel No. (886)2-27238666 E-mail: ir@chlitinaholding.com

## Chlitina Holding Limited

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## I. Letter to Shareholders

## Business report of 2017 of Chlitina Holding Limited

The followings are the annual operating results 2017 and plans of Chlitina Holding Limited 2018 (the Company):

## 1. Results of operation of 2017:

(1) Result accomplished with the business operation plan:

The Company's 2017 consolidated operating income was NTD 3,290,702,000, which was $-2.08 \%$ less than the consolidated operating income of NTD $3,360,584 \mathrm{~K}$ in 2016; net income after tax was NTD 582,962,000, which was $-20.23 \%$ than the net income after tax of NTD 730,790K in 2016.

In terms of selling markets, the operating income in Mainland China was NTD $3,124,832,000$, which was $94.96 \%$ of the total operating income of the Company. The China market is still the Company's largest market for working on deeply and the focus of business expansion.
(2) Analyses on financial revenues and expenditures and profitability:

In terms of profit or loss and financial structure, in 2017 the Company's asset to liability ratio was $35 \%$, current ratio was $221 \%$, profit margin was $18 \%$, and the cash inflow of operating activities was NTD 734,453,000. This indicates that the Company has adequate cash flows and robust financial structure.
(3) Performance in research and development

The Company aims to apply the concept of "Beauty caring based on medical science" on beauty care, and provide females who have different kinds of skin problems with their own professional skincare programs. By introducing advanced technology in the industry, we will continue to promote new products and expand our product line targeted on different customer groups in different channels. In 2017, our professional channel developed a whole series of best-selling products like "ChliWhite" and "Illuminating Hydra Orange Blossom Water". The E-Commerce channel is a derivation of our professional product line, which aims at developing products focusing on "stylish", "effective", and "instant", in order to satisfy the needs for "healthy and beauty" of the broader customer group. By introducing different products from different channels, we satisfy the personalized skincare needs of different customers with the greatest extent.

## 2. Summary of business operation plan of 2018:

(1) Operation policies:
A. Continue to deepen the brand meanings of "Woman, be brave to love", and focus truly on the needs of customers; start with "time-suitable, skin-suitable, and amount suitable" and provide personalized and precise skincare programs. Maintain high quality brand image; promote the brand with traditional media and by introducing new media, such as sponsoring high-end international campaigns, holding large brand festivals and inputting advertisements, to increase customers' recognition for the brand and attract high-end consumers. Hold marketing campaigns online and offline, and strengthen the loyalty of customers from franchises and other channels. Actively expand business scale and increase operating performance, in order to realize the maximization of shareholders' equity.
B. In terms of the professional channel, based on the marketing principle of "working deeply and elegantly", we will deepen the management of franchises to improve the profitability of franchises and increase the overall quality of franchises. Further strengthen the mechanism of training and increase the comprehensive literacy of service personnel to actively elaborate the advantage of professional products.

In terms of Mainland China, as the urbanization progress moves in, we will actively dig out the consumption potential and consumers' needs on blank markets. In terms of different areas, we will continue to strengthen the management for different levels. When increasing the speed of expansion, we will also take care of the quality of branches.

In terms of Taiwan and the Southeast Asia, we will accelerate the progress of branch expansion and improve product structure. Obtain a deeper look at the beauty and skin care markets in the Southeast Asia; improve and promote the franchise management strategy that is suitable to local development.
C. In terms of E-Commerce channel, we will gather excellent sources around the globe to expand the channel of cross-border E-Commerce, develop new international high-end commodities to expand the width and length of our product line. Accompanied by many kinds of Internet marketing methods, we aim to expand the customer group, especially the young generation, to fulfill
the construction of channels and product coverage.
D. In terms of medical cosmetology and skin care channel, we will seize the opportunity to develop in China market and promote our own medical cosmetology brand. Combine medical science, beauty care and technology and seek workable strategies for integrating existing products and regenerative medicine.
(2) Expected sales and reference

In 2018 the Company will execute the strategies of "Effective product therapy", "Multi-dimensional selling channel" and "Various marketing approach" based on the macro environment, industry characteristic and supply and demand on the market, in order to make the sales of different channels grow continuously and reach the goal of increasing revenue.

## 3. Future development strategy:

(1) Enhance R\&D ability and continue to develop professional, high-end and supreme products based on different customer groups of specific channels.
(2) Continue to deepen brand meanings, increase influence of the brand and strengthen customers' loyalty.
(3) Follow the urbanization step of China, we further classify China market into several groups, continue to develop the Third- and Fourth-Tier Cities and other potential markets, and dig out the potential customer needs.
(4) Standing on the viewpoint of the Southeast Asia, we will expand oversea market with great effort and expand the Group's operating scope to push the brand step into internalization.
(5) Accelerate the expansion of E-Commerce channel and realize marketing anytime and anywhere, which will further attract a broader range of consumers (especially the young people) and help us continue to expand our operating scale.
(6) Improve the medical cosmetology and skin care channel, combine regenerative medicine to provide safe, professional and the best service.

## 4. The impact among the environments of external competitions, legal ambiance, and environment for overall business operation

(1) The impact among the environments of external competitions environment and environment for overall business operation:

In 2017, China's experienced a rapidly economic growth and moved in the trend of growing stably. According to "Statistical Communiqué of the People's Republic of China on the 2017 National Economic and Social Development" published by the National Bureau of Statistics of China, the GDP growth rate in China was $6.9 \%$, and the value added of the tertiary industry accounted for $51.6 \%$ of the GDP. The growth of the tertiary industry (especially the service industry) was significant. With the motivation of industrialization, informatization and the upgrading of resident consumption, the service industry is still growing strongly. The value added of the tertiary industry experienced a year-on-year rise for $8.0 \%$. The pulling effect of consumption on economic growth further became stronger. The final contribution of consumption to economic growth for the whole year was $58.8 \%$. Urbanization rate was continuously increasing, and the gap of resident income between urban and rural areas continued to decrease. The income of the residents was growing faster than the GDP. The national per capita disposable income realized an increase of $9.0 \%$ as compared with last year, or a real increase of $7.3 \%$ after deducting price factors. The development of the service industry, urbanization progress and urban per capita disposable income increased, indicating there is great potential on China's consumption good market, especially the cosmetic and service industries. Above the retail quota of products, the growth rate of cosmetics was $13.5 \%$, which exceeded the growth rate of the society's total consumption goods. Moreover, according to the industry report published by Euromonitor, the overall scale of China market is expected to reach RMB 433.3 billion with a rapid growth rate by 2021.

In 2016, the main works of the China government include continuously implementing the 13th Five-Year Plan, improving economic structure while remaining stability, enhancing the quality of economic growth, moving the industry structure into the medium-high level, fastening the construction of new urbanization, and realizing the overall improvement of people's living standard and quality. Meanwhile, with the support of s series of innovative business activities and results, the new products of emerging industries are growing rapidly and becoming an important motivator for stable economic growth. In 2017, the sales of online merchandise for the whole year realized a year-on-year rise of $28.0 \%$ as compared with last year. The sales growth of internet selling was $17.8 \%$ higher than that of total retail consumption goods for the society, in which the products for use increased by $30.8 \%$.

Facing the rapidly changing external environment, the markets for beauty and skin
care franchise and consumption goods are becoming more and more competitive. On the dispersed competitive market, high-quality brands have strong appealing power and more opportunities to integrate the market. At the same time, the franchiser's operation is directly affected by the macroeconomic environment and the disposable income of consumer's. The urbanization and the emerging business of the public leads to deeper and wider regions for branch establishment. The development of E-Commerce is beneficial to breaking down geographical limits and expanding customer groups, which will bring more business opportunities to the Company. The upgrading of traditional industries and the online-and-offline-combined marketing method even reveal the Company's competitiveness in combining unique products and therapy service and the development advantage created by the cross-border E-commerce business.
(2) The influence of the regulatory environment

In terms of the production of beauty and skincare products, the China government has mandated "Hygienic Standard for Cosmetics", "Regulations Concerning the Hygiene Supervision over Cosmetics", "Detailed Rules for the Implementation of the Regulation on the Hygiene Supervision over Cosmetics", "Regulation on the Administration of Production License for Industrial Products", "Regulations and Drafts on Cosmetics for Special Use and Produced Domestically" and "Provisions on the Administration of Manuals and Labels of Cosmetics". Many regulations and requirements such as "Regulation on the Administration of Commercial Franchises" have also been formulated regarding the franchise industry. Businesses have to apply for many legal and valid certificates and licenses to operate the business of beauty and skincare and enter into commercial franchise in China. There are significant impacts of obtaining relevant certificates in accordance of regulations on the Company's operation. However, there are no circumstances that the Company did not or could not obtain or renew the required certificates during the current fiscal year up to the date of publication of the annual report.

Chairperson: Chen, Pi-Hua Manager: Chen, Pi-Hua Accounting Supervisor:Yeh,Chien-Chih

## II．Company profile

## I．Date of establishment：July 3， 2012.

II．Company and group history

| Year | Significant events of the Company and group history |
| :---: | :--- |
| 1989 | The brand of＂CHLITINA＂was formally established in Taiwan． |
| 1997 | CHLITINA entered Shanghai and formally expanded to the market of <br> Mainland China． |
| 1999 | CHLITINA opened its first flagship store on Huaihai Rd．，Shanghai． |
| 2002 | CHLITINA set up the training center in Shanghai and opened various <br> professional curriculum． |
| 2003 | With advanced production equipment，the Songjiang firm strictly follows <br> scientific production management and quality control system．Its supreme <br> quality control successfully passed the＂Certification Rules for Cosmetics <br> Good Manufacturing Practice（GMP）＂published by UK＇s IntertekTesting <br> Services Ltd．，Shanghai，and was rewarded the international＂URS <br> certification＂of ISO9001 and the ISO9001 international quality <br> certification of＂Shanghai Audit Center of Quality System＂successively．It <br> became an enterprise obtaining the above two certifications simultaneously， <br> which was rare in China＇s daily cosmetic industry． |
| 2005 | It expanded to markets in many regions around the country，with franchises <br> exceeding over 2，000． |
| 2006 | Shanghai Yongji Trading Co．，Ltd．（abbreviated as Yongji Limited in the <br> following text）was established and its franchise store number reached <br> 2，475． |
| 2007 | The Chengdu regular chain store of CHLITINA was established． <br> Weishuo（Shanghai）Daily Product Limited（abbreviated as WeiShuo <br> Company in the following text）was established． <br> CHLITINA International Limited was established． |
| 2008 | The Dalian regular chain store of CHLITINA was established． <br> The development center in France，Centre de Recherche et de <br> Developpement de CHLITINA FRANCE EURL，was set up．CHLITINA <br> formed R\＆D alliance with partners in France． |
| 2009 | Hong Kong CHLITINA International Limited was set up．WeiShuo <br> Company formally started production． |
| 2011 | In the list of＂China Well－known Trademark＂published by Trademark <br> Office of the State Administration for Industry and Commerce，the Chinese <br> and English names of＂克麗緹娜＂and＂CHLITINA＂was respectively <br> rewarded the honor of＂China Well－known Trademark．＂ <br> CHLITINA Group Limited was established． |
| CHLITINA Intelligence Limited was established． <br> CHLITINA participated in the 17th China Beauty Expo（in Shanghai），and <br> the brand won the honors of＂Leading Brand＂and＂The Most Influential <br> Beauty Chain in 2012．＂ <br> ＂Chlitina Holding Limited（麗豐股份有限公司）＂was set up in the Cayman <br> Islands as the body in appplying for primary listed company． |  |
| 2 |  |


| Year | Significant events of the Company and group history |
| :---: | :--- |
|  | CHLITINA was awarded "Asia Brand Store Award" and "China's Most <br> High-Growth Franchises" by China Chain Store \& Franchise Association. <br> On the 4th Hers Premium Lifestyle 100 held by the magazine "Urban <br> Housewives", CHLITINA won the prize of "Best Loved Brand of <br> Thousands of Females." <br> At the "Top 50 Growth Chain-Style Business in China - Forum and Award <br> Ceremony" held by CYZONE in 2012, CHLITINA won the award of"Top <br> 50 Growth (Franchise 50) Chain-Style Business in China" for its brand <br> reputation, popularity and future growth potential. <br> Shanghai Yongji Trading Co., Ltd. was renamed to "CHLITINA (Shanghai) <br> Trade Limited." <br> CHLITINA Marketing Limited and its Taiwan branch were established. |
| CHLITINA's brand won "Asia's Top 10 Brands with the Most Investment <br> Values Award" at the Asia Brand Association Annual Meeting and China <br> Brand Ranking Ceremony. <br> Weishuo Company was awarded the "Advance Business Award" by <br> People's Government of Songjiang District. <br> In May 2013, CHLITINA won the "2013 Most Influential Venture Capital <br> Brand Award" and "2013 Venture Capital Expo Gold Award" on the <br> National Brand Franchise Expo. <br> In May 2013, CHLITINA was awarded the "Top 10 Business Model <br> Award" by the "Beauty Salon" magazine. <br> Also in May 2013, CHLITINA received the "Leading Brand Award" and <br> "Most Brand Value Beauty Chain in 2013 Award" on the 18th China Beauty <br> Expo. <br> In August 2013, CHLITINA won the award of "2013 Top 50 Growth <br> Chain-Style Business in China" from "CYZONE" magazine. <br> In November 2013, CHLITINA won the "2013 Trusted Hairdressing and <br> Beauty Brand Award" from Shanghai Municipal Commission of <br> Commerce, "Shanghai Morning Post" and Shanghai Hair \& Beauty Trade |  |
| Association (SHBTA). |  |
| On November 27, 2013, CHLITINA were listed on the Taiwan Stock |  |
| Exchange (TWSE). |  |


| Year | Significant events of the Company and group history |
| :---: | :---: |
| 2014 | In January 2014, CHLITINA won the "2013 7.6 Million Metro Time Readers' Most Favorite Fashion Brand Award" at the 2013 Fashion City Light Ceremony. <br> Also in January 2014, CHLITINA's "E.P.O. Facial Cleanser" won the award of "2013 Most Classic Facial Cleaning Product" at the 2013 Fashion City Light Ceremony. <br> In February 2014, CHLITINA won the " 2013 China Charity Collective Award" at the 3rd China Charity Festival. <br> Also in February 2014, CHLITINA's project of "Light up the Light" won "The Best Charity Spirit Award" at the 3rd China Charity Festival in 2013. On March 3, 2014, CHLITINA launched the "Women, Love Bravely" campaign for CHLITINA's 25 th anniversary festival. <br> In May 2014, CHLITINA won the "Investors' Most Favorite Brand Award" at the 15th China Venture Capital Fortune Making Expo in Shandong, <br> China. <br> In June 2014, CHLITINA's "E.P.O. Facial Cleanser" won the "2014 Most Potential Venture Project Award" and "The 2014 Gold Award of Entrepreneurship Exposition" at the 20th Joining China Franchise \& China Venture Exhibition in 2014. <br> Also in June 2014, CHLITINA won the "2014 Best Brand Image Award" at the 3rd China Finance Summit. <br> In September 2014, CHLITINA won the "2014 Boutique Tour Special Contribution Award" and the "Business Leader Award" from China Association of Fragrance Flavor and Cosmetic Industries. <br> Also in September 2014, CHLITINA won the "2014 Most Fashionable Beauty Chain Award." <br> In November 2014, CHLITINA was awarded the "2013 China Franchise Venture Contribution Award" and the "Top 120 Chain-Style Business of China in 2013" by China Chain Store \& Franchise Association. <br> Also in November 2014, CHLITINA won the "Project Hope 25 Years Special Contribution Award" from China Youth Development Foundation. |
| 2015 | In January 2015, CHLITINA's Chairperson, Ms. Pi-Hua Joanna Chen, received the " 2014 China Charity Character Award." <br> Also in January 2015, CHLITINA won the "2014 China Charity Collective Award." <br> In June 2015, CHLITINA and Hubei TV collaborated on the production of a TV show, "Perhaps Love," which illustrate a legendary journey of brave love. <br> In July 2015, CHLITINA grandly launched the opening ceremony of "Beauty, Heath, Happiness" campaign in Xiamen, China. <br> In October 2015, CHLITINA was named "Taiwan's Best 20 Global Brands" by Interbrand, the largest brand-consulting firm around the globe. <br> In November 2015, CHLITINA's "Deluxe Renew Firming Cream" won the "The Best 4D Contour Award" in blind tests of magazine "femina." |
| 2016 | In January 2016, CHLITINA's Chairperson, Ms. Pi-Hua Joanna Chen, received the " 2015 China Charity Character Award." <br> Also in January 2016, CHLITINA won the "2015 Responsible Brand Award." <br> In March 2013, CHLITINA joined the official cooperation press conference |



| Year | Significant events of the Company and group history |
| :---: | :---: |
| 2017 | In October 2017, the CHLITINA Research Institute of Regenerative Medicine, Tongji University, was formally established. <br> In Feburay 2018, CHLITINA expanded to the Southeast Asia market, with its franchisee number reaching over 4,000 . <br> In May 2017, the Company's medical cosmetology clinic, Up Lider, was established formally. <br> In January 2017, CHLITINA won the "2016 Special Tribute Award" of the 6th China Charity Festival. Chairperson Ms. Pi-Hua Joanna Chen, won the " 2016 China Charity Character Award" at the same festival. <br> In February 2017, the press conference for official cooperation between CHLITINA and the 6th Shanghai International Film Festival was held. Also in February 2017, CHLITINA cooperated with Shanghai Hongqiao International Airport for the female art exhibition, "Women, Brave to Love". <br> Also in February 2017, CHLITINA held the brand festival, "Stand on the 20th Anniversary and Takeoff", upgraded the brand declaration into "Woman, be Brave to Love and be More Beautiful", and released three humanities videos which were designed to "pay tribute to every woman who is brave to love." <br> In May 2017, CHLITINA donated 10,000K dollars to Shanghai Tongji University Education Development Foundation with the domination used in supporting human resource development in medicine and management and scientific research. <br> In June 2017, CHLITINA's condensed teacher training course of "Lit the Lint Plan" was held in Shanghai. <br> Also in June 2017, CHLITINA became the official cooperative partner of the 20th Shanghai International Film Festival and the only skin care brand designated by Shanghai International Film Festival. <br> Also in June 2017, CHLITINA cooperated with the 20th Shanghai <br> International Film Festival in elegantly broadcasting the venture capital documentary film project of "Woman, be Brave to Love", "Ganglamedo." Also in June 2017, CHLITINA held the annual festival of "Pink Power." In July 2017, the brand sponsored the hot-broadcasting drama, "The First Half of My Life." <br> Also in July 2017, CHLITINA won the "2017 Best Brand Image Award" at the 6th China Finance Summit. <br> Also in July 2017, CHLITINA’s Chairperson, Ms. Pi-Hua Joanna Chen, won the "2017 (Industry) Influential Characters" at the 6th China Finance Summit. <br> Also in July 2017, CHLITINA's brand COO in Greater China area, Cheng-Yu Chao, won the honor of "2017 Best Man of Wealth and Wisdom" at the 6th China Finance Summit. <br> In November 2017, CHLITINA broke the industry's record again in continuously winning the honor of "Top 20 International Brands in Taiwan" three times. <br> In December 2017, CHLITINA won the "Annual Best Classical Skin Care Series Award" of SINA's "Best Taste 2017". <br> Also in December 2017, CHLITINA was awarded the honor of "2017 Best Cooperative Partner" and the "2017 Annual Project Hope Contribution |


| Year | Significant events of the Company and group history |
| :---: | :--- |
|  | Award" by China Youth Development Foundation (CYDF). |
| 2018 | In January 2018, CHLITINA won the "2017 Annual Special Tribute Award"" <br> at the 7th China Charity Festival. <br> In January 2018, CHLITINA's Chairperson, Ms. Pi-Hua Joanna Chen, won <br> the "2017 China Charity Character Award" at the 7th China Charity <br> Festival. <br> In February 2018, CHLITINA was awarded the "Golden Award - the Top <br> 10 Innovative Cases of National Service Industry" from Business Daily. <br> In March 2018, CHLITINA held an honoring festival at Kerry Center in <br> Pudong, Shanghai. |

## III. Corporate governance report

## 1. Organization



| Department Name | Responsible of Department |
| :---: | :---: |
| R\&D Center | 1. Increase the company's self-development ability and support the market's early-period developing work of new product marketing. <br> 2. Formulate the standardized costs and realized effective cost control. Manage and maintain periodical regulatory business of previously-launched products. Complete the mission of communication and negotiation between the management and the employees. |
| Finance \& Accounting Department | 1. Make the Group's annual budget and final report. <br> 2. Formulate the Group's tax policy and relevant planning. <br> 3. Deal with the Group's accounting process, clearing and financial planning. |
| SAP System Department | 1. Make reasonable budget for the SAP System Dept. and appropriately manage the Group's resources. <br> 2. Establish, manage and execute the 2SAP System; conglomerate the Company's ERP management operation |
| IT Department | 1. Make reasonable budget for the IT Dept., arrange the Group's software and hardware resources appropriately. <br> 2. Establish the Internet system, apps, operation system needed by each of the departments. <br> 3. Establish and execute the Management Information System (MIS) and integrate the computerized management operation of the Company. |
| HR Department | 1. Arrange human resources, establish and execute employee management system. <br> 2. Establish and execute administrative and general affairs system. |
| Marketing <br> Department | 1. Prepare for house journals, auxiliary products and other graphic designs. <br> 2. Plan for brand promotion on domestic market. <br> 3. Develop new products for the Company. <br> 4. Make and edit films for the Company. |
| Asset Engineering Department | 1. Instruct and supervise on the asset management of each department, and control all of the Group's assets timely and precisely. <br> 2. Tale charge of branches' internal decoration <br> 3. Maintain and fix the equipment. |
| Legal Affairs Department | 1. Avoid legal risk to ensure the Company's valid operation, and establish and maintain good relationship between the Company and relevant government departments. <br> 2. Assist the management in controlling the legal risk that the Company may face during operation, and timely provide opinions and suggestions regarding regulatory affairs. |
| Supply Chain Business | 1. Manage affairs related to production and outsourced manufacturing, complete and meet the annual production plans and goals. |
| Mainland China Area | Take charge of the business in China. |
| Taiwan and Southeast Asia | Take charge of the business in Taiwan and the Southeast Asia. |

## 2. Information concerning the directors, supervisors, general managers, deputy general managers, assistant deputy general managers, and

 department and branch managers(1) Information of directors and supervisors

April 30, 2018 Unit: thousand shares; \%

| Title (Note 1) | Nationality or PlaceofReogistration | Name | $\begin{gathered} \text { Gender } \\ \text { (Female / Male) } \end{gathered}$ | Date of Election <br> (Appointment) (Note 1) | Tenure of office (Note 1) | Date when first elected (Note 1) | Shareholding when |  | Current shareholding |  | Current shareholdings of spouse and underage children |  | Shareholding under another |  | Education and selected past positions | Concurrent positions at the Company and other companies | Other senior managers, <br> directors or supervisors <br> who are spouses or <br> relatives within the <br> second degree of kinship |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Shares | $\begin{array}{\|c\|} \hline \text { Sharehold } \\ \text { ing ratio } \\ (\%) \end{array}$ | Shares | $\begin{array}{\|l} \hline \begin{array}{c} \text { Sharehold } \\ \text { ing ratio } \end{array} \end{array}$ (\%) | $\begin{array}{\|c} \hline \text { Shar } \\ \text { es } \end{array}$ | $\begin{aligned} & \text { Shareholding } \\ & \text { ratio (\%) } \end{aligned}$ | $\begin{gathered} \text { Shar } \\ \text { es } \end{gathered}$ | Sharehold ing ratio (\%) |  |  | Title | Name | Rela <br> tion <br> ship |
| Chairperson | Republic of China | Chen, Pi-Hua | F | June 17, 2015 | 3 years | July 3, 2012 | - |  | 15 | 0.02 |  |  | - |  | EMBA, Tongji University Ph.D of Keuka College, USA | Note 3 | $\begin{array}{\|l\|} \hline \begin{array}{l} \text { Dire } \\ \text { ctor } \end{array} \\ \hline \end{array}$ | $\begin{array}{\|l} \hline \text { Chen, } \\ \text { Pei-Wen } \\ \hline \end{array}$ | Sist |
| Director | British Virgin IS. | $\begin{aligned} & \text { Wealthy Garden } \\ & \text { Investment } \\ & \text { Limited } \end{aligned}$ |  | June 17, 2015 | 3 years | August 23, 2012 | $\begin{array}{\|l\|} \hline 28,056 \\ \text { (Note 2) } \end{array}$ | 35.29 | 28,056 | 35.29 |  |  | - |  |  |  |  |  |  |
|  | Republic of China | Chen, Pei-Wen | F | June 17, 2015 | 3 years | June 17, 2015 |  |  |  |  |  |  |  |  | MBA, US Seton Hall University MBA, Stillman School of Business | Note 4 | $\begin{gathered} \text { Chai } \\ \text { Crper } \\ \text { son } \end{gathered}$ | Chen, Pi-Hua | Sist |
| Director | Republic of China | Chu, Yi | F | June 17, 2015 | 3 years | August 23, 2012 |  |  |  |  |  |  |  |  |  | Alchemy Corporation USA - President; Very Mulan Investment Co., Ltd. - <br> Adviser; <br> Taiwan Clinical Oncology Research <br> Foundation - Vice Chairperson |  | - | - |
| Director | Mainland China | Wu Sizong | M | June 17, 2015 | 3 years | August 23, 2012 | - |  |  | - |  |  | - |  | Master of Economics, Shanghai University of Finance and Economics; Professor of Jiangxi University of Finance and Economics | Professor, School of Economy and Management, Tongji University; Independent Director of Top Spring International Holdings Limited |  |  |  |
| Director | Republic of China | Li, Tsung-Te | M | June 17, 2015 | 3 years | June 19, 2014 | - |  |  |  |  |  |  |  | LLM, JD of School of Law, University of California <br> Berkeley Bachelor of Laws, National Taiwan University | Lee, Tsai \& Partners/Chaired <br> Partnership Lawyer <br> Director of Taiwan Foundation For Rare <br> Disorders <br> Development Foundation <br> Ching Chu Co., Ltd./Chairperson; <br> Supervisor of the 2nd Supervisory <br> Board, National Taiwan University Law <br> Alumni; <br> Director of Advanced Radiotherapy <br> Cancer Treatment Foundation |  | - |  |



Note 1: The Company was established in the Cayman Islands on July 3, 2012. The four directors of the Company were elected by the Ad Hoc Shareholders Meeting in accordance with the Company Act of the Cayman Islands on August 23, 2012. After the Company discussed and resolved on the Articles of Incorporation and the "Formula for Director Election" on August 23, 2012, the other four directors were elected with cumulative voting on November 12, 2012. The first term of directors was November 12, $2012 \sim$ August 22 , 2015. The second term was June $17,2015 \sim$ June 16, 2018. After the directors are re-elected on the Shareholders Meeting on June 5, 2018, the third term will be June 5, 2018~June 4, 2021. The Company has eight directors in total, among which three are independent directors.
Note 2: The share capital of the Company was NTD 20,000K when it was established on July 3, 2012. The act of capital surplus transferred to capital was resolved on August 23 , 2012 by the Ad Hoc Shareholders Meeting. The shares added based on the shareholding ratio of all the shareholders was resolved by the General Shareholders Meeting along with the act of retained earnings transferred to capital on June 19, 2014.
Note 3: Director of (BVI) Chlitina Group Limited, Director of (BVI) Chlitina International Limited, Director of (BVI) Chlitina Intelligence Limited, Director of Centre de Recherche et de Developpement de Director of CHLITINA FRANCE EURL, Director of Hong Kong Chlitina International Limited, Director of (BVI) Chlitina Marketing Limited, Director of (BVI) W-Amber International Limited, Director of (BVI) W-Amber Marketing Limited, Director of Hong Kong W-Amber International Limited, Director of (BVI) W-Champion International Limited, Director of Hong Kong W-Champion International Limited, Director of (BVI) C-Asia International Limited, Director of Hong Kong C-Asia International Limited, Executive Director of Chlitina (China) Trade Limited, Executive Director of Weishuo (Shanghai) Daily Product Limited, Executive Director of Weihu (Shanghai) Trade Limited, Executive Director of Wuguan (Shanghai) Trade Limited, Executive Director of Jingya (Shanghai) Trading Co., Ltd., Executive Director of Yuanshuo (Shanghai) Enterprise Management Consulting Co., Ltd., Executive Director of Cuijie (Shanghai) Trading Co., Ltd., Manager of Branch of British Virgin IS., Chlitina Marketing Limited, Director of (BVI) Desheng Global Limited Ltd., Director of (BVI) Wealthy Garden Investment Limited, Director of (BVI) J\&R International Holding Limited, Director of (BVI) Pure Sky International Limited, Director of Dida Business Administration Consultant Limited, Director of Hsin Ke Biochemical Technology Co., Ltd., Director of San Yen So International Co., Director of Shanghai Cheng Yang Trading Co., Ltd., Supervisor of Chlitina International Limited, Director of Full Blooming Investment Co., Ltd., Director of Jin Yongji Co., Ltd., Director of Chaoneng Biochemical Technology Co., Ltd.

(Beijing-Dongzhimen), Director of J\&V Global Limited, Director of TuTu \& Bow International Limited, Director of FORTUNE RADIANCE INVESTMENT LIMITED, Supervisor of Kelti (China) Daily Product Co., Ltd., Supervisor of Jin Yen (Shanghai) Biotech Co., Ltd., Supervisor of Zhaocang (Shanghai) Trading Co., Ltd., Chairperson of San Yen So International Co., Ltd., Chairperson of TuTu \& Bow International Limited, Chairperson of Chlitina International Limited, Director of Chlitina International Trade Co., Ltd., Director of Charming Biotech Corporation, Director of Dida Business Administration Consultant Limited, Director of Min Shang Trade Co., Ltd., Director of Jishda Commercial Technology Co., Ltd., Director of Action LIFE, Supervisor of Zhaocang (Shanghai) Trading Co., Ltd., Supervisor of Kangsi Co., Ltd., Supervisor of Hsin Ke Biochemical Technology Co., Ltd., Supervisor of Jin Yongji Co., Ltd., Supervisor of Full Blooming Investment Co., Ltd.

Major shareholders of institutional shareholders
April 30, 2018

| Institutional shareholder (Note 1) | Major shareholders of institutional shareholders <br> (Note 2) |
| :--- | :--- |
| Wealthy Garden Investment Limited | Best Honour Development Limited (55\%) <br> De Sheng Global Limited (9\%) <br> Fortune Radiance Holdings Limited (9\%) <br> Yong Shun Group Limited (9\%) <br> Fortune Radiance Investment Limited (9\%) <br> Smart Fortune Asia Limited (9\%) |

Note 1: Directors and supervisors are the representatives of legal-person shareholders, which shall be listed with the name of the legal person (institution).

Note 2: List the name of the main shareholder for the legal-person shareholder (whose shareholding ratio ranks the top 10) and his shareholding ratio. If its main shareholder is also a legal person, the following (Table II) shall be filled in.

Major institutional shareholders of institutional shareholders

| Name of juristic person (Note 1) | Major shareholders of juristic person <br> (Note 2) |
| :--- | :--- |
| Best Honour Development Limited (55\%) | Chen, Wu-Kang (100\%) |
| De Sheng Global Limited (9\%) | Chen, Pi-Hua (100\%) |
| Fortune Radiance Holdings Limited (9\%) | Chen, Le-Wei (100\%) |
| Yong Shun Group Limited (9\%) | Chen, Ssu-Fan (100\%) |
| Fortune Radiance Investment Limited (9\%) | Chen, Pei-Wen (100\%) |
| Smart Fortune Asia Limited (9\%) | Chen, Chao-Ching (100\%) |

## Information of directors and supervisors (II)



Note 1: The column amounts are adjusted based on the actual number needed.
Note 2: A " $\checkmark$ " is marked in the space beneath a condition number when a director and a supervisor has met that condition during the 2 years prior to election and during his or her period of service. The conditions are as follows:
(1) Not an employee of the company or an affiliate.
(2) Not a director or a supervisor of the company or an affiliate (this restriction does not apply, however, when the person is an independent director appointed by the company, its parent company, or a subsidiary pursuant to the Act or the local laws and regulations).
(3) The director, or his or her spouse or minor child, does not hold, in his or her own name or in another name, more than $1 \%$ of the Company's total outstanding shares, nor is one of the Company's ten largest natural-person shareholders.
(4) Not a spouse, relative within the second degree of kinship, or direct blood relative within the third degree of kinship of a person listed in the three foregoing paragraphs.
(5) Is not the director, supervisor, or employee of an institutional shareholder directly holding more than $5 \%$ of the Company's total outstanding shares, nor is the director, supervisor, or employee of one of the five largest institutional shareholders in terms of shareholdings.
(6) Is neither a director, supervisor, manager, nor a shareholder holding more than $5 \%$ of the outstanding shares, of a certain company or organization that has a financial or business relationship with the company.
(7) Is not a professional providing business, legal, financial, accounting, or consulting services to the company or an affiliate, nor an owner, partner, director, supervisor, or manager, or the spouse of any of the foregoing, of a sole proprietorship, partnership, company, or organization providing such services to the company or an affiliate. However, this shall not apply to the remuneration committee members who exercise their powers in accordance with the Regulations on the Establishment of Remuneration Committees in Article 7 by TWSE/GTSM Listed Companies and their Exercise of Powers.
(8) Is not the spouse or relative within the second degree of kinship of another director.
(9) Is not a person of the conditions specified in any of the sub-paragraphs of Article 30 of the Company Act.
(10) Has not been elected as a government unit, institution, or their representative as prescribed in Article 27 of the Company Act.
Note3: Director Wu Sizong serves as an independent director in a non-public company.
(2) Information concerning the general managers, deputy general managers, assistant deputy general managers, and department and branch managers

March 31, 2018 Units: 1000 shares

| Title | Nationality | Name | Gender | Date of appointment | Shares held |  | Shareholdings of spouse and underage children |  | Shareholding under another |  | Education and selected past positions | Concurrent positions at other companies | Managers who are spouses or relatives within the second degree of kinship |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Shares | Sharehold ing (\%) | Shares | Shareholdin $\mathrm{g}(\%)$ | Shares | Sharehold ing ratio (\%) |  |  | Title | Name | Relatio nship |
| General Manager | Republic of China | Chen, Pi-Hua | Female | May 1, 2015 | 15 | 0.02 | - | - | - | - | EMBA, Tongji University Ph.D of Keuka College, USA | Note | - | - | - |
| Supply Chain General Manager | Republic of China | Pan, Chung-Cheng | Male | May 8, 2015 | 45 | 0.05 | - | - | - | - | (Graduate School) EMBA, Business Administration Section, National Chengchi University Bachelor of Commerce, Dept. of Accounting, Soochow University | Note | - | - | - |
|  <br> Accounting <br> Department <br> CFO | Mainland China | Hu, Hui (Note 1) | Female | December 26, 2009 | - | - | - | - | - | - | Department of Accounting, Shanghai University of Finance and Economics <br> Master of Business Administration, Shanghai University of Finance and Economics <br> CFO of Kelti (China) Daily Product Co., Ltd. | Note | - | - | - |
| Sales Training Department Deputy General Manager | Republic of China | Yeh, Mei-Feng | Female | December 26, 2009 | - | - | - | - | - | - | Dept. of Economic Management, Huazhong University of Science and Technology <br> Vice Chairperson, Technology Dept. of Kelti (China) Daily Product Co., Ltd. | Note | - | - | - |
| Deputy General Manager of Legal Affairs Department | Mainland China | Wang Yuxia | Female | March 26, 2011 | - | - | - | - | - | - | CEO of United States Cellular Corporation, China Director \& Vice Chairperson of For You Healthware Technology Co., Ltd. | Note | - | - | - |
| Deputy General Manager of Marketing Department | Republic of China | Chen, Pai-Ying | Female | June 1, 2017 | 45 | 0.05 | - | - | - | - | EMBA, Business Administration Section, National Taiwan University Deputy General Manager of Marketing Department, Peifang International Co., Ltd. | Note | - | - | - |


| Title | Nationality | Name | Gender | Date of appointment | Shares held |  | Shareholdings of spouse and underage children |  | Shareholding under another |  | Education and selected past positions | Concurrent positions at other companies | Managers who are spouses or relatives within the second degree of kinship |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Shares | $\begin{gathered} \text { Sharehold } \\ \text { ing (\%) } \end{gathered}$ | Shares | Shareholdin g (\%) | Shares | Sharehold ing ratio (\%) |  |  | Title | Name | $\begin{array}{\|l} \hline \text { Relatio } \\ \text { nship } \end{array}$ |
| General Manager of Mainland China Area | Mainland China | Yang Qizhi | Male | June 1, 2017 | - | - | - | - | - | - | EMBA, Business Administration Section, National Sun Yat-sen University General Manager, Mainland China and Asia Pacific, Tianlufen (Shanghai) Cosmetics Co., Ltd. | Note | - | - | - |
| Deputy General Manager of E-commerce Business | Republic of China | Lin, Mei-Fang (Note 2) | Female | June 1, 2017 | - | - | - | - | - | - | Master of Communication, Fort Hays University General manager, Youyue (Beijing) Education Technology Co., Ltd. | Note | - | - | - |
|  <br> Accounting Department Senior Director | Republic of China | Yeh, Chien-Chih | Male | August 8, 2017 | 25 | 0.03 | - | - | - | - | Bachelor of Accounting, Tunghai University <br> Assistant Manager, Pricewaterhouse Coopers Certified Public Accountants <br> Supervisor of Strategy Development Department and Finance Department, Hefu (China) Medical Holdings Co., Ltd. | Note | - | - | - |
| General manager of Taiwan and Southeast Asia | Republic of China | Kao, Shou-Kang | Male | August 8, 2017 | 20 | 0.03 | - | - | - | - | Bachelor of Mathematics, Tamkang University Cosmetic and Marketing Industry Consultant in Greater China Area | Note | - | - | - |
| Deputy General Manager of Taiwan Branch | Republic of China | Chu, Yen-Kai <br> (Note 3) | Male | June 1, 2017 | - | - | - | - | - | - | Master of MBA, Manchester Metropolitan University Once served in Johnson \& Johnson as supervisors for channel business, channel marketing and channel selling | Note | - | - | - |

Note 1: The Chief Financial Officer of the Financial and Accounting Dept., Hui Hu, resigned on July 25, 2017.
Note 2: The Deputy General Manager of the E-Commerce Dept., Mei-Fang Lin, resigned on November 24, 2017.
Note 3: The Deputy General Manager of Chlitina Taiwan Branch, Yan-Kai Zhu, resigned on October 31, 2017.

Note: The concurrent positions in the Company and other companies that the General Manager, Deputy General Manager, Associate General Manager and the supervisor of each department and branch are listed as follows.

| Title | Name | The concurrent position in the Company (including companies inside the Group) |  |  | The concurrent position in the Company (excluding companies inside the Group) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| General Manager | Chen, Pi-Hua | (BVI) Chlitina Group Limited <br> (BVI) Chlitina International Limited <br> (BVI) Chlitina Intelligence Limited <br> Centre de Recherche et de Developpement de Hong Kong Chlitina International Limited <br> (BVI) Chlitina Marketing Limited <br> (BVI) W-Amber International Limited <br> (BVI) W-Amber Marketing Limited <br> Hong Kong W-Amber International Limited <br> (BVI) W-Champion International Limited <br> (BVI) W-Champion Marketing Limited <br> Hong Kong W-Champion International Limit <br> (BVI) C-Asia International Limited <br> Hong Kong C-Asia International Limited <br> Chlitina (China) Trade Limited <br> Weishuo (Shanghai) Daily Product Limited <br> Weihu (Shanghai) Trade Limited <br> Wuguan (Shanghai) Trade Limited <br> Jingya(Shanghai) Trading Co., Ltd. <br> British Virgin IS. Chlitina Marketing Limited <br> British Virgin IS., Chlitina Intelligence Limit <br> Yuanshuo (Shanghai) Enterprise Managemen <br> Cuijie (Shanghai) Trading Co., Ltd. | CHLITINA FRANCE EURL <br> Taiwan Branch <br> d <br> Consulting Co., Ltd. | Director <br> Director <br> Director <br> Director <br> Director <br> Director <br> Director <br> Director <br> Director <br> Director <br> Director <br> Director <br> Director <br> Director <br> Executive Director <br> Executive Director <br> Executive Director <br> Executive Director <br> Executive Director <br> Manager <br> Manager <br> Executive Director <br> Executive Director | (BVI) Desheng Global Limited Ltd. <br> (BVI) Wealthy Garden Investment Limited <br> (BVI) J\&R International Holding Limited <br> (BVI) Pure Sky International Limited <br> Dida Business Administration Consultant Limited <br> Hsin Ke Biochemical Technology Co., Ltd. <br> San Yen So International Co. <br> Shanghai Cheng Yang Trading Co., Ltd. <br> Chlitina International Trade Co., Ltd. <br> Full Blooming Investment Co., Ltd. <br> Jin Yongji Co., Ltd. <br> Chaoneng Biochemical Technology Co., Ltd. | Director Director Director Director Director Director Director Director Supervisor Director Director Director |
| General Manager of Supply Chain | $\begin{gathered} \text { Pan, } \\ \text { Chung-Che } \\ \text { ng } \\ \hline \end{gathered}$ | General Manager of Supply Chain, Weishuo (Shanghai) Daily Product Limited General Manager of Supply Chain, British Virgin IS. Chlitina Marketing Limited General Manager of Supply Chain, Wuguan (Shanghai) Trade Limited General Manager of Supply Chain, Hong Kong Chlitina International Limited |  |  | General Manager of Supply Chain, Zhaocang (Shanghai) Trading Co., Ltd. General Manager of Supply Chain, Kelti (China) Daily Product Co., Ltd. General Manager of Supply Chain, Jin Yen (Shanghai) Biotech Co., Ltd. |  |
| CFO, Finance \& Accounting Department | Hu, Hui (Note 1) | Hong Kong Chlitina International Limited CFO <br> Chlitina Marketing Limited CFO <br> Chlitina (China) Trade Limited CFO <br> Weishuo (Shanghai) Daily Product Limited CFO <br> Wuguan (Shanghai) Trade Limited CFO  <br> Jingya (Shanghai) Trade Limited  CFO lll  |  |  | None |  |
| Sales Training Department Deputy General Manager | Yeh, Mei-Feng | Chlitina (China) Trade Limited Deputy General Manager |  |  | None |  |
| Legal Affairs <br> Department Deputy General Manager | Wang Yuxia | $\begin{array}{ll}\text { Chlitina (China) Trade Limited } & \text { Deputy General Manager } \\ \text { Weishuo (Shanghai) Daily Product Limited } & \text { Deputy General Manager }\end{array}$ |  |  | None |  |
| Marketing Department Deputy | Chen, Pai-Ying | Chlitina (China) Trade Limited Vice General Manager of Marketing Department |  |  | None |  |



Note 1: The Chief Financial Officer of the Financial and Accounting Dept., Hui Hu, resigned on July 25, 2017.
Note 2: The Vice General Manager of the E-Commerce Dept., Mei-Fang Lin, resigned on November 24, 2017. Note 3: The Vice General Manager of Chlitina Taiwan Branch, Yan-Kai Zhu, resigned on October 31, 2017.
3. Remuneration to directors, supervisor, general managers and vice general managers for the recent year:
A. Remuneration to directors (including independent directors)

December 31, 2017; Unit: NTD 1,000


Range of remuneration

December 31, 2017

| Breakdown of remuneration to directors | Directors |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Sum of foregoing four items ( $\mathrm{A}+\mathrm{B}+\mathrm{C}+\mathrm{D}$ ) |  | Sum of foregoing seven items ( $\mathrm{A}+\mathrm{B}+\mathrm{C}+\mathrm{D}+\mathrm{E}+\mathrm{F}+\mathrm{G}$ ) |  |
|  | The Company (Note 8) | Company I included into the financial statement (Note 9) | The Company (Note 8) | Company J included into the financial statement (Note 9) |
| Below 2,000,000 |  | Chen, Pei-Wen, Chu, Yi, Wu Sizong, Li, Tsung-Te, Yu, Hung-Ting, Kao, Peng-Wen, Tsai, Yu-Chin |  | Chen, Pei-Wen, Chu, Yi, Wu Sizong, Li, Tsung-Te, Yu, Hung-Ting, Kao, Peng-Wen, Tsai, Yu-Chin |
| 2,000,000 (inclusive) ~ 5,000,000 (exclusive) |  |  |  |  |
| 5,000,000 (inclusive) ~ 10,000,000 (exclusive) |  |  |  |  |
| 10,000,000 (inclusive) ~ 15,000,000 (exclusive) |  | Chen, Pi-Hua |  | Chen, Pi-Hua |
| 15,000,000 (inclusive) ~ 30,000,000 (exclusive) |  |  |  |  |
| 30,000,000 (inclusive) ~ 50,000,000 (exclusive) |  |  |  |  |
| 50,000,000 (inclusive) ~ 100,000,000 (exclusive) |  |  |  |  |
| Over 100,000,000 |  |  |  |  |
| Total |  | 8 person |  | 8 person |

Note 1: The names of directors shall be listed separately (for legal-person shareholder, the names of the shareholder and its representative shall be listed separately) and their remuneration details shall be summarized for disclosure. If any of the directors have concurrent position of General Manager or Vice General Manager, they shall be listed in this table or the following table (i.e., Table 3-1 or Table 3-2).
Note 2: the remuneration of directors in the recent fiscal year, including wages, position bonuses, severance pay, rewards and other bonuses.
Note 3: the listing of the remuneration amount of directors resolved and distributed by the Board of Directors in the recent fiscal year.
Note 4: expenses related to business execution of directors, (including traveling expense, special disbursement, allowance, dormitory, vehicles and other physical materials provided).
For example, when providing houses, cars and other transportation tools or exclusive personal expenditure, the characteristic and cost of the asset provided, rent evaluated at actual
or fair market value, refuel expense and other expenditures shall be disclosed. Besides, if there is any director accompanied with a driver, please explain the related payoff that the Company pays to the driver in footnotes, but the payoff shall not be calculated into remuneration.


 provided, rent evaluated at actual or fair market value, refuel expense and other expenditures shall be disclosed. Besides, if there is any director accompanied with a driver, please

 also be calculated into remuneration.
Note 6: The directors with concurrent positions as employees (including concurrent General Manager, Vice General Manager, and other managers and employees) who obtained
 be estimated, the expected distributed amount for this year shall be calculated based on the actual distribution percentage in last year, and shall be listed in the attached Table 1-3. Note 7: The total amount of remuneration distributed to the Company's directors by all the companies (including the Company) in the Consolidated Financial Report.
Note 8: The subtotal of remuneration distributed to each of the director along with their names shall be disclosed in their corresponding remuneration ranges.
 name of director shall be disclosed in the corresponding remuneration ranges.
Note 10: Net income after tax is the after-tax net income in the recent fiscal year. For companies having adopted the IFRS, net income after tax is the after-tax net income in the individual financial statement in the recent fiscal year.
Note 11: a. In this column, the related remuneration amount that the Company's directors received from investees other than the Company's subsidiaries shall be listed.
b. If the Company's directors receive remuneration from investees other than the Company's subsidiaries, the Company shall list their remuneration received from investees other than the subsidiaries in Column I of the remuneration range table, and change the column name into "All Joint Ventures".
c. The remuneration is the payoff, wage (including the wage of employee, director and supervisor) and business execution expense that the Company's directors obtain form the positions of the directors, supervisors or managers of investees other than the subsidiaries.

* Remuneration disclosed herein is different from the term "income" as defined in the Income Tax Act; this table is for information disclosure, and not for taxation purposes.


## B. Remuneration to supervisors: Not applicable

V. Remuneration to general managers and vice general managers

| Title | Name | Wages (A) |  | Pension upon retirement (B) |  | bonuses, and special allowances, etc. (C) |  | Employee compensation (D) |  |  |  | Sum of A, B, C, and D as percentage of net income (\%) |  | Remuneration from invested non-subsidiary enterprise(s) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | The Comp any | Companies included into the financial statement | The Comp any | Companies included into the financial statement | The Comp any | Companies included into the financial statement | The Company |  | Companies included into the financial statement |  | The Company | Companies included into the financial statement |  |
|  |  |  |  |  |  |  |  | Cash dividend amount | Share dividend amount | Cash dividend amount | Share dividend amount |  |  |  |
| General <br> Manager | Chen, <br> Pi-Hua | 27,805 |  |  | 230 |  | 3,750 |  |  |  |  |  |  |  |
| Sales Training <br> Department Vice General Manager | Yeh, Mei-Feng |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Supply Chain General Manager | $\begin{gathered} \text { Pan, } \\ \text { Chung-Che } \\ \text { ng } \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | 900 |  |  | 5.61\% |  |  |
| Legal Affairs <br> Department Deputy General Manager | Wang Yuxia |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deputy General Manager of Marketing Department | Chen, Pai-Ying |  |  |  |  |  |  |  |  |  |  |  |  |  |



Note 1: The Chief Financial Officer of the Financial and Accounting Dept., Hui Hu, resigned on July 25, 2017.
Note 2: The Deputy General Manager of the E-Commerce Dept., Mei-Fang Lin, resigned on November 24, 2017.
Note 3: The Deputy General Manager of Chlitina Taiwan Branch, Yan-Kai Zhu, resigned on October 31, 2017.

## Range of remuneration

December 31, 2017; Unit: NTD 1,000

| Breakdown of remuneration to general manager and <br> deputy general managers | Name of general manager and deputy general <br> managers |  |
| :--- | :---: | :---: |
|  | The Company | Companies included into <br> the consolidated financial <br> statement (E) |
| Below $2,000,000$ | - | Chen, Pi-Hua, Kao, <br> Shou-Kang, Yeh, <br> Chien-Chih, Hu, Hui, Chu, <br> Yen-Kai |
| $2,000,000$ (inclusive) $\sim 5,000,000$ (exclusive) | - | Wang Yuxia, Chen, <br> Pai-Ying, Lin, Mei-Fang |
| $5,000,000$ (inclusive) $\sim 10,000,000$ (exclusive) | - | Pan, Chung-Cheng, Yeh, <br> Mei-Feng, Yang Qizhi |
| $10,000,000$ (inclusive) $\sim 15,000,000$ (exclusive) | - |  |
| $15,000,000$ (inclusive) $\sim 30,000,000$ (exclusive) | - |  |
| $30,000,000$ (inclusive) $\sim 50,000,000$ (exclusive) | - |  |
| $50,000,000$ (inclusive) $\sim 100,000,000$ (exclusive) | - |  |
| Over $100,000,000$ | - |  |
| Total | - |  |

Note 1: The names of the General Manager and Deputy General Manager shall be listed separately and their remuneration details shall be summarized for disclosure. If any of the directors have concurrent position of General Manager or Deputy General Manager, they shall be listed in this table and the above table (i.e., Table 1-1 or Table 1-2).
Note 2: the remuneration of the General Manager and Deputy General Manager in the recent fiscal year, including wage, position bonus and severance pay.
Note 3: expenses related to business execution of the General Manager and Deputy General Manager, including reward, traveling expense, special disbursement, allowance, bonus, dormitory, vehicles, physical materials and other remuneration amount. For example, when providing houses, cars and other transportation tools or exclusive personal expenditure, the characteristic and cost of the asset provided, rent evaluated at actual or fair market value, refuel expense and other expenditures shall be disclosed. Besides, if there is any director accompanied with a driver, please explain the related payoff that the Company pays to the driver in footnotes, but the payoff shall not be calculated into remuneration. According to "Share-based Payment" of IFRS 2, the wage expenses recognized include obtaining employees' share option certificates, issuing new restricted employee shares and participating in share issuance by cash, which shall also be calculated into remuneration.
Note 4: the employee remuneration amount resolved and distributed to the General Manager and Deputy General Manager by the Board of Directors in the recent year (including shares and cash). If the amount could not be estimated, the expected distributed amount for this year shall be calculated based on the actual distribution percentage in last year, and shall be listed in the attached Table 1-3. Net income after tax is the after-tax net income in the recent fiscal year. For companies having adopted the IFRS, net income after tax is the after-tax net income in the individual financial statement in the recent fiscal year. Note 5: The total amount of remuneration distributed to the Company's general manager and deputy general manager by all the companies (including the Company) in the Consolidated Financial Report. Note 6: The subtotal of remuneration distributed to each General Manager and Deputy General Manager along with their names shall be disclosed in their corresponding remuneration ranges.
Note 7: T The total amount of remuneration distributed to the Company's general manager and deputy general manager by all the companies (including the Company) in the Consolidated Financial Report along with the name of general manager and deputy general manager shall be disclosed in the corresponding remuneration ranges.
Note 8: Net income after tax is the after-tax net income in the recent fiscal year. For companies having adopted the IFRS, net income after tax is the after-tax net income in the individual financial statement in the recent fiscal year.
Note 9: a. In this column, the related remuneration amount that the Company's General Manager and

Deputy General Manager received from investees other than the Company's subsidiaries shall be listed. b. If the Company's General Manager and Deputy General Manager receive remuneration from investees other than the Company's subsidiaries, the Company shall list their remuneration received from investees other than the subsidiaries in Column $E$ of the remuneration range table, and change the column name into "All Joint Ventures".
c. The remuneration is the payoff, wage (including the wage of employee, director and supervisor) and business execution expense that the Company's General Manager and Deputy General Manager obtain form the position of the director, supervisor or manager of investees other than the subsidiaries.

* Remuneration disclosed herein is different from the term "income" as defined in the Income Tax Act; this table is for information disclosure, and not for taxation purposes.
D. Managers receiving employee compensation and state of distribution

December 31, 2017; Unit: NTD 1,000

|  | Title | Name | Share <br> remuneration <br> amount | Cash remuneration amount | Total | The sum as percentage of net income (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Deputy General Manager of Sales Training Department | Yeh, Mei-Feng |  | 900 | 900 | 0.15\% |
|  | General Manager of Supply Chain | Pan, Chung-Cheng |  |  |  |  |
|  | Deputy General Manager of Legal Affairs Department | Wang Yuxia |  |  |  |  |
|  | Deputy General Manager of Marketing Department | Chen, Pai-Ying |  |  |  |  |
|  | General Manager of Mainland China Area | Yang Qizhi |  |  |  |  |
|  | Senior CFO | Yeh, <br> Chien-Chih |  |  |  |  |
|  | General manager of Taiwan and Southeast Asia | Kao, Shou-Kang |  |  |  |  |
|  | Deputy General <br> Manager of Finance \& Accounting Department | Hu, Hui (Note <br> 1) |  |  |  |  |
|  | Deputy General Manager of E-commerce Business | Lin, Mei-Fang <br> (Note 2) |  |  |  |  |
|  | Deputy General Manager of Taiwan Branch | Chu, Yen-Kai (Note 3) |  |  |  |  |

Note 1: The Chief Financial Officer of the Financial and Accounting Dept., Hui Hu, resigned on July 25, 2017.
Note 2: The Deputy General Manager of the E-Commerce Dept., Mei-Fang Lin, resigned on November 24, 2017.
Note 3: The Deputy General Manager of Chlitina Taiwan Branch, Yan-Kai Zhu, resigned on October 31, 2017.
(4) Please compare and illustrate separately the following details of the Company and all the subsidiaries stated in the Consolidated Financial Report: the ratio of total remuneration distributed to the Company's directors, supervisors, General Manager and Deputy General Manager in the recent two fiscal years to the net income after tax stated in the individual financial reports, the policy, standard and combination of remuneration, formula for setting remuneration, and the relation between operating performance and future risk.
A. The analysis regarding the ratio of total remuneration distributed to the Company's directors, supervisors, General Manager and Deputy General Manager in the recent two fiscal years to the net income after tax stated in the individual financial reports

Unit: NTD 1,000

| Item | Year 2016 |  | Year 2017 |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Amount | $\%$ | Amount | $\%$ |
| Director | 18,375 | 2.51 | 22,663 | 3.89 |
| General manager and <br> deputy general <br> managers | 20,218 | 2.77 | 32,685 | 5.61 |
| Consolidated net profit | 730,790 | 100 | 582,962 | 100 |

B. Remuneration policies, standards and packages; procedures for determining
remuneration and its connection with job performance and future risks value.
(1) The remuneration distributed to directors include the summation of NTD $14,333 \mathrm{~K}$ of wage, NTD $6,304 \mathrm{~K}$ of payoff, and business execution expense of NTD 468,000. Among which:
a. Wage remuneration resolved by the board of Directors;
b. The payoff to directors are those regulated by the Company's Articles of Incorporation (Article 90-2) revised and passed on June 28, 2016. If there are profits at the fiscal year end, the Company can distribute at most $3 \%$ to directors as payoff, and the distribution shall be resolved by the at least one half of the directors on the board and with at least two thirds of them attending the meeting. But if the Company still has accumulated losses, the payoff shall be first retained.
c. Business execution expense is the expense directly related to executing meetings.
(2) The remuneration to the General Manager and the Deputy General Manager is based on their position, tenure, performance and contribution to the Company. The overall operating performance of the Company and the remuneration level in the industry will also be considered.

## 4. Status of corporate governance

## (1) Operation of the Board of Directors

From the most recent fiscal year (2017) up to the date of this prospectus publication, there were 9 Board of Directors meetings (A), 7 Board of Directors meetings in 2017 and 2 Board of Directors meetings in 2018. The directors' attendances are as follow:

| Title | Name | Actual <br> attendance <br> (B) (Note) | Attendance <br> by proxy | Actual <br> attendance <br> rate (\%) <br> (B/A) | Note |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Chairperson | Chen, Pi-Hua | 9 | 0 | 100.00 |  |
| Director | Wealthy Garden <br> Investment Limited <br> (Representative: <br> Chen, Pei-Wen) | 8 | 1 | 88.89 |  |
| Director | Chu, Yi | 7 | 1 | 77.78 |  |
| Director | Wu Sizong | 8 | 1 | 88.89 |  |
| Director | Li, Tsung-Te | 8 | 1 | 88.89 |  |
| Independent <br> Director | Tsai, Yu-Chin | 9 | 0 | 100.00 |  |
| Independent <br> Director | Kao, Peng-Wen | 8 | 1 | 88.89 |  |
| Independent <br> Director | Yu, Hung-Ting | 7 | 0 | 77.78 |  |
| Othen |  |  |  |  |  |

Other items to be stated:

1. Where the operation of the Board of Directors meets any of the following circumstances, the minutes concerned shall clearly state the meeting date, term, contents of motions, opinions of all independent directors and the Company's resolution of said opinions:
(1) The circumstances referred to in Article 14-3 of the Securities and Exchange Act.
(2) Any other resolution(s) passed but with independent directors voicing opposing or qualified opinions on the record or in writing.

| Board of <br> Directors | Proposal <br> Contents | Matters <br> Identified <br> in Article <br> $14-3$ of | Independent <br> Directors' <br> the | Processing of <br> the <br> Securions | Resolution <br> Independent <br> Directors' <br> and <br> Exchange <br> Act |
| :--- | :--- | :--- | :--- | :--- | :--- |

$\left.\begin{array}{|l|l|l|l|l|}\hline \begin{array}{l}\text { 1st of } \\ \text { Session } \\ \text { Second in } \\ \text { Year 2017 }\end{array} & \begin{array}{l}\text { 1. Proposal to } \\ \text { the transfer of } \\ \text { March 14, } \\ \text { the Company's } \\ \text { internal auditing } \\ \text { officer. } \\ \text { 2. Proposal to } \\ \text { the report on } \\ \text { operation, } \\ \text { financial } \\ \text { statements and } \\ \text { certified public } \\ \text { accountants' } \\ \text { audit report for } \\ \text { 2016 fiscal year. } \\ \text { 3. Proposal to } \\ \text { lifting of the } \\ \text { non-competition } \\ \text { pledge } \\ \text { obligations } \\ \text { upon the newly } \\ \text { elected } \\ \text { directors. } \\ \text { 4. Proposal to } \\ \text { amend part of } \\ \text { the Company's } \\ \text { "Regulations } \\ \text { Governing the } \\ \text { Acquisition and } \\ \text { Disposal of } \\ \text { Assets". }\end{array} & & \text { None } & \\ 5\end{array}\right)$

| 2nd of Session Second in Year 2017 May 9, 2017 | Proposal to amend part of the Company's <br> "Articles of <br> Incorporation". <br> 2. Proposal to <br> subsidiaries, <br> W-Amber <br> (Shanghai) Trade <br> Limited added <br> cases in <br> re-invested. <br> 3. Proposal to dispose <br> shareholding in <br> Hong Kong <br> Chlitina <br> International <br> Limited for better <br> investment <br> structure. <br> 4. Proposal to subsidiaries, W-Amber (Shanghai) Trade Limited extended monetary loans to others. <br> 5. Proposal to make management distribution for 2016. | V | None | None | All attending Directors unanimously approved the measure. |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 4th of <br> Session <br> Second in <br> Year 2017 <br> August 8, <br> 2017 | 1. Proposal to subsidiaries, W-Amber (Shanghai) Daily Product Limited extended monetary loans to others. 2. Proposal to recruit important executives. | V | None | None | All attending Directors unanimously approved the measure. |
| 1st of <br> Session <br> Second in <br> Year 2018 <br> March 8, <br> 2018 | 1. Proposal to the report on operation, financial statements and certified public accountants' audit report for 2017 fiscal year. <br> 2. Proposal to subsidiaries, W-Amber (Shanghai) Trade Limited added cases in re-invested. <br> 3. Proposal to evaluate the independence of the CPA engaged by the Company as | V | None | None | All attending Directors unanimously approved the measure. |


|  | well as the <br> professional fee <br> paid for 2018. |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |

(Article 14-3 of the Securities and Exchange Act: Amendment of an internal control system, acquisition of assets, monetary loan, endorsement, or provision of guarantee, proposal on the personal interest of directors (avoiding conflicts of interest), hiring or dismissal of an attesting CPA, or the compensation given thereto, appointment or discharge of a financial, accounting, or internal auditing officer, other material matter so required by the Competent Authority).
2. In instances where a director recused himself/herself due to a conflict of interest, the minutes shall clearly state the director's name, contents of the proposal and resolution thereof, reason for not voting, and actual voting counts:
A. The Company has established the "Regulations Governing the Procedures for Board of Directors Meetings", the Article 22 of the Regulations stipulates that when a proposal at a meeting concerns the personal interest of, or the interest of the juristic person represented by a director, the concerned director shall state the important aspects of the relationship of interest at the given board meeting, and the concerned person may not participate in discussion of or voting on the proposal and shall recuse himself or herself from the discussion or the voting, and may not exercise voting rights as a proxy for another director. B. In 2017 and until the date of publication of the annual report, where a conflict of interest between the Company and a director exists, the minutes shall clearly state the director's name, contents of the proposal, reasons for avoiding conflicts of interest, and actual voting counts:
$\left.\begin{array}{|l|l|l|l|}\hline \begin{array}{l}\text { Date of the Board of } \\ \text { Directors }\end{array} & \text { Proposal contents } & \begin{array}{l}\text { Reasons for avoiding } \\ \text { conflicts of interest }\end{array} & \text { Actual voting counts } \\ \begin{array}{l}\text { May 9, 2017 } \\ \text { 2nd Board of } \\ \text { Directors meeting of } \\ 2017\end{array} & \begin{array}{l}\text { Adopted the proposal } \\ \text { on distribution of } \\ \text { remuneration to } \\ \text { managers for 2016. }\end{array} & \begin{array}{l}\text { The Chairperson (also the } \\ \text { concurrent General } \\ \text { Manager), Ms. Pi-Hua } \\ \text { Chen, was a stakeholder } \\ \text { of the proposal. }\end{array} & \begin{array}{l}\text { The Chairperson (also the } \\ \text { concurrent General } \\ \text { Manager), Ms. Pi-Hua } \\ \text { Chen, did not participate in } \\ \text { the discussion and } \\ \text { resolution to avoid conflicts } \\ \text { of interest. Director } \\ \text { Pei-Wen Chen was } \\ \text { commissioned to be the } \\ \text { deputy chairperson. The } \\ \text { proposal was passed } \\ \text { unanimously after inquiring } \\ \text { among all attending } \\ \text { directors by the deputy } \\ \text { chairperson. }\end{array} \\ \hline \begin{array}{l}\text { December 21, 2017 } \\ 7 \text { th Board of }\end{array} & \begin{array}{l}\text { Adopted the proposal to } \\ \text { the Company's year-end } \\ \text { birectors meeting of } \\ 2017\end{array} & \begin{array}{l}\text { The Chairperson (also the } \\ \text { concurrent General } \\ \text { Manager), Pi-Hua Chen, } \\ \text { and Jian-Zhi Yeh, the }\end{array} & \begin{array}{l}\text { Except that Chairperson } \\ \text { Pi-Hua Chen and Senior } \\ \text { Financial Controller }\end{array} \\ \text { Jian-Zhi Yeh did not } \\ \text { participate in the discussion } \\ \text { and voting due to conflicts } \\ \text { of interest, the proposal was } \\ \text { passed unanimously after } \\ \text { the deputy chairperson, } \\ \text { Pei-Wen Chen, consulted } \\ \text { all the other attending } \\ \text { directors. }\end{array}\right]$
3. Measures undertaken during the current year and past year in order to strengthen the functions of the Board of Directors (such as the establishment of an audit committee and improvement of information transparency, etc.) and assessment of their implementation:
A. Establishment of Functional Committee: The Company has 3 independent directors, and the 3 independent directors serve as members of the Audit Committee and Remuneration Committee. The committees were set up on August 31, 2012, and the members of the 2nd term were re-elected on June 17, 2015. The convener of the Audit Committee is chaired by: Dr. Tsai, Yu-Chin from the School of Accountancy at Shanghai University of Finance and Economics. The convener of the Remuneration Committee is chaired by Ms. Peng-Wen Gao.
B. Transparent disclosure of information: The Company has its own financial reporting capabilities, and the financial reports(quarterly / yearly) are all commissioned for (checking / auditing) certification by PwC Taiwan. In terms of disclosure, the Company publishes information on the Market Observation Post System of the TWSE in accordance with the laws, and discloses related business information on the (traditional Chinese/simplified Chinese /English)section of the Company's website,(including the investor section/and stakeholder section,) for shareholders and stakeholders to refer to.
4. Note: The second term of directors (including independent directors) is from June 17, 2015 to June 16, 2018.

## (2) Operation of the audit committee

During the current fiscal year(2017)up to the date of publication of the annual report, the Company's Audit Committee had 7 meetings(A) (6 in 2017 and 1 in 2018). The attendances of independent directors are presented below:

| Title | Name | Actual <br> attendance <br> (B) (Note) | Attendance <br> by proxy | Actual <br> attendance <br> rate (\%) <br> (B/A) | Note |
| :--- | :--- | :---: | :---: | :---: | :---: |
| Independent <br> Director | Tsai, <br> Yu-Chin | 7 | 0 | 100.00 |  |
| Independent <br> Director | Yu, <br> Hung-Ting | 7 | 0 | 100.00 |  |
| Independent <br> Director | Kao, <br> Peng-Wen | 7 | 0 | 100.00 |  |

Other items to be stated:

1. Where the operation of the audit committee meets any of the following circumstances, the minutes concerned shall clearly state the meeting date, term, contents of motions, audit committee's resolutions and the Company's resolution of the audit committee's opinions.
(1) The circumstances referred to in Article 14-5 of the Securities and Exchange Act. (The table will be inserted when typesetting.)
(2) Aside from the said circumstances, resolution(s) not passed by the audit committee but receiving the consent of two thirds of the Board of Directors

| Audit Committee | Proposal contents | Matters identified in Article 14-5 of the Securities and Exchange Act | Independent directors' opinions | Processing of the independent directors' opinions the Company | Resolution |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1st of Session Second in 2017 March 14, 2017 | 1. Proposal to the internal control statement for 2016 fiscal year. <br> 2. Proposal to the transfer of the Company's internal auditing officer. <br> 3. Proposal to the report on operation, financial statements and certified public accountants' audit report for 2016 fiscal year. <br> 4. Proposal to lifting of the non-competition pledge obligations upon the newly elected directors. <br> 5. Proposal to amend part of the Company's "Regulations Governing the Acquisition and Disposal of Assets". <br> 6. Proposal to subsidiaries, W-Amber (Shanghai) Trade Limited transferred the shares rights of the re-invested company. <br> 7. Proposal to change CPA with the associated professional fee and to make independency assessment on new CPA for | V | None | None | All attending Directors unanimously approved the measure. |


|  | 2017. |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2nd of Session Second in 2017 $\text { May 9, } 2017$ | 1. Proposal to amend part of the Company's "Articles of Incorporation". <br> 2. Proposal to subsidiaries, W-Amber (Shanghai) <br> Trade Limited added cases in re-invested. <br> 3. Proposal to dispose shareholding in Hong Kong Chlitina <br> International <br> Limited for better investment structure. <br> 4. Proposal to subsidiaries, W-Amber (Shanghai) <br> Trade Limited extended monetary loans to others. <br> 5. Proposal to make management distribution for 2016. | V | None | None | All attending Directors unanimously approved the measure. |
| 4th of Session Second in 2017 <br> August 8, 2017 | 1. Motion for the Company's consolidated financial statements for Q2 of 2017. <br> 2. Proposal to subsidiaries, W-Amber (Shanghai) Daily Product Limited extended monetary loans to others. <br> 3. Proposal to recruit important executives. | V | None | None | All attending Directors unanimously approved the measure. |


| 1st of <br> Session <br> Second in <br> 2018 | 1. Proposal to <br> the report on <br> operation, <br> financh 8, <br> 2018 | V <br> statements and <br> certified public <br> accountants' <br> audit report in <br> the 2017 fiscal <br> year. <br> 4. Proposal to <br> subsidiaries, <br> W-Amber <br> (Shanghai) <br> Trade Limited <br> added cases in <br> re-invested. <br> 5. Proposal to <br> evaluate the <br> independence of <br> the CPA <br> engaged by the <br> Company as <br> well as the <br> professional fee <br> paid for 2018. |  |  | None |
| :--- | :--- | :--- | :--- | :--- | :--- |

(Article 14-5 of the Securities and Exchange Act: amendment of an internal control system, acquisition of assets, monetary loan, endorsement, or provision of guarantee, proposal on the personal interest of directors (avoiding conflicts of interest), hiring or dismissal of an attesting CPA, or the compensation given thereto, appointment or discharge of a financial, accounting, or internal auditing officer, other material matter so required by the Competent Authority)
2. In instances where an independent director recused himself/herself due to a conflict of interest, the minutes shall clearly state the director's name, contents of the proposal and resolution thereof, reason for not voting and actual voting counts: None.
3. The communication between independent directors, the internal audit supervisor and the accountant (shall include the major matters, methods and results of communication concerning the Company's financial and business conditions): After the establishment of the Company's Audit Committee on August 31, 2012, the Company gradually revised the procedures for acquisition or disposal of assets, management rules for lending to others, and the management rules of endorsement guarantees, which have been examined and passed by the Audit Committee. In addition, the internal audit supervisor of the Company periodically reports to the independent directors on the implementation of the annual internal audit plan. Regarding the implementation results of the internal audit plan, the improvement conditions for misconduct, and the related financial affairs, we have not found the Company to have significant flaws in internal control execution that have not been improved as of the date when the annual report was published.
4. Note: The 2nd Audit Committee of the Company elected Tsai, Yu-Chin to serve as the
convener, and the second term of the Audit Committee shall be from June 17, 2015 to June 16, 2018.
(3) Status of corporate governance, departures from the Corporate Governance Best-Practice Principles for TWSE/GTSM Listed Companies and reasons for such departures

| Scope of Assessment |  | Status (Note 1) |  |  | Departures fromthe CorporateGovernanceBest-PracticePrinciples forTWSE/GTSMListed Companiesand reasons forsuch departures |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Yes | No | Summary |  |
|  | Does the company set out and disclose its practice principles for corporate governance in accordance with the "Corporate Governance Best-Practice Principles for TWSE/GTSM Listed Companies"? | V |  | The company has mandated "Practice Principles for Corporate Governance" in accordance with the "Corporate Governance Best-Practice Principles for TWSE/GTSM Listed Companies" and disclosed this on the Market Observation Post System. | None |
|  | Equity structure and shareholders' rights of the corporation Whether the corporation has defined some internal operating procedure to deal with suggestions, questions, disputes and legal actions from shareholders, and implemented the procedure? | V |  | (1) The Company has set out procedures for dealing with shareholders' proposals, doubts, disputes and litigation in its "Practice Principles for Corporate Governance", and has appointed agents for lawsuit and non-lawsuit items, a spokesperson, and personnel in the shareholder service unit to deal with related matters. Meanwhile, the Company will coordinate with the relevant units in the company as necessary. | None |
|  | Whether the corporation controls the list of the company's major shareholders and who are their ultimate owners? | V |  | (2) The actual information provided by a stock agency is tracked monthly, and the shareholdings of directors, managers, and shareholders with shareholding exceeding $10 \%$ are regularly disclosed in accordance with the laws, in order to fully control the name list of the main | None |


| Scope of Assessment |  | Status (Note 1) |  |  |  | Departures from <br> the Corporate <br> Governance <br> Best-Practice <br> Principles for <br> TWSE/GTSM <br> Listed Companies <br> and reasons for <br> such departures |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Yes | No |  | Summary |  |
|  |  |  |  |  | shareholders and their final controllers. |  |
|  | Whether the corporation establishes or implements some risk control and firewall mechanisms between the corporation and its affiliates? | V |  |  | The company has mandated the "Rules for Managing Related Party Transactions," and implemented risk control and establishment of the firewall for the Company and its related parties. The Company adopts the principle of independent financial operations as the basis for business dealings. | None |
|  | Does the company set out internal standards to prohibit insiders from using non-public information on the market to buy and sell securities? | V |  |  | The company has mandated the "Management Measures for Preventing Insider Trading", which prohibits insiders to using non-public information on the market for securities trading. | None |
| 3. <br> (1) | Composition and responsibilities of the Board of Directors Has the Board of Directors formulated a diversified approach regarding the composition of its members and implemented it? | V |  | (1) | The directors of the Company have different expertise in various fields, and can provide diversified advice on the development and operation of the company. | None |
|  | Whether the corporation, in addition to establishing the remuneration committee and audit committee, pursuant to laws, is willing to establish any other functional committees voluntarily? |  | V | (2) | In addition to establishing the remuneration committee and audit committee, pursuant to laws, the remaining corporate governance operations are taken charge of by each dedicated department. Other functional committees have not been established. It will be established if evaluated as needed in the future. | As per the descriptions in the left column |
|  | Whether the corporation |  | V |  | The Company has not set the | As per the |


| Scope of Assessment | Status (Note 1) |  |  | Departures from <br> the Corporate <br> Governance <br> Best-Practice <br> Principles for <br> TWSE/GTSM <br> Listed Companies <br> and reasons for <br> such departures |
| :---: | :---: | :---: | :---: | :---: |
|  | Yes | No | Summary |  |
| has defined the regulations governing the appraisal of the performance of the Board of Directors and the approach to conduct the appraisal, and whether it conducts the performance appraisal periodically each year? |  |  | performance evaluation rules and methods for its Board of Directors, which will be formulated if evaluated as needed in the future. | descriptions in the left column |
| (4) Whether the corporation assesses the independence of the external auditor periodically? | V |  | (4) The Company has performed annual assessment of the independence of accountants in accordance with the regulations, and obtained an independent statement of the accountants. The results of the assessment have also been submitted to the Board of Directors for resolution. | None |
| 4. Whether the corporation, which is also an exchange-listed and OTC-listed Company, delegates the unit or personnel dedicated to (concurrently in charge of) corporate governance (including but not limited to, provision of information required by directors and supervisors for carrying out business, organization of directors' meetings and shareholders' meetings, registration | V |  | The Company has set up a "Corporate Governance Promotion Team" as a dedicated unit in accordance with the regulations, and regularly reports to the Board of Directors about implementation. | None |


|  | Status (Note 1) |  |  | Departures from <br> the Corporate <br> Governance <br> Best-Practice <br> Principles for <br> TWSE/GTSM <br> Listed Companies <br> and reasons for <br> such departures |
| :---: | :---: | :---: | :---: | :---: |
| Scope of Assessment | Yes | No | Summary |  |
| of incorporation and registration of changes, and production of directors' meetings and shareholders' meeting minutes)? |  |  |  |  |
| 5. Does the company establish communication channel with its stakeholders(including but not limited to shareholders, employees, customers and suppliers, etc.), set up a stakeholder section on the company's website, and respond appropriately to stakeholders regarding the important CSR issues of concern? | V |  | (1) The Company has a spokesman and deputy spokesperson. Relevant contact information has been announced on the Market Observation Post System in accordance with the regulations. The stakeholder section has also been set to timely respond to the various issues raised by stakeholders. <br> (2) The Company has a hotline and e-mail address to serve as a conduit for communication with employees. The Company regularly conducts reconciliation with firms to control transactions with suppliers at any time. There is also another dedicated unit set up to maintain good communication with suppliers. <br> (3) The Company has a customer service hot line, which is taken charge of by a dedicated unit for maintaining good communication with consumers. | None |
| 6. Does the company appoint a professional stock agency to handle the shareholders' meeting affairs? | V |  | The Company has appointed the Stock Transfer Agent of Fubon Securities Co., Ltd., for dealing with the company's various stock matters. | None |
| 7. Information disclosure |  |  |  |  |



| Scope of Assessment | Status (Note 1) |  |  | Departures from <br> the Corporate <br> Governance <br> Best-Practice <br> Principles for <br> TWSE/GTSM <br> Listed Companies <br> and reasons for <br> such departures |
| :---: | :---: | :---: | :---: | :---: |
|  | Yes | No | Summary |  |
|  |  |  | Department dinner for the staff. <br> Education training: Conduct internal education training, such as new personnel training, pre-service education training, on-the-job training, and subsidized external education and training expenses, encouraging colleagues to continue education. Investor relationships: <br> By disclosing the information through the Market Observation Post System and the Company's website, investors can fully understand the Company's operating conditions. Through shareholders meetings, road shows, and the spokesperson, the Company can also communicate with investors to maintain a relationship between the Company and investors. <br> Supplier relationships: <br> The Company establishes partnerships with suppliers based on the principle of equality and reciprocity, in order to stabilize the supply chain. Stakeholders' rights: <br> Responsibility to the customer: <br> The Company provides safe and high-quality products and pays attention to the opinions of customers and franchises. The complaints of customers and franchises are all immediately dealt with in order to meet their needs. Liability to the shareholders: <br> Maintaining the best interests of shareholders is the Company's goal it is striving for. |  |


| Scope of Assessment | Status (Note 1) |  |  | Departures from <br> the Corporate <br> Governance <br> Best-Practice <br> Principles for <br> TWSE/GTSM <br> Listed Companies <br> and reasons for <br> such departures |
| :---: | :---: | :---: | :---: | :---: |
|  | Yes | No | Summary |  |
|  |  |  | Continuing education of directors: The Company actively encourages directors to continue education, and has also actively appointed professional organizations to offer special courses for the company. <br> Continuing education of managers: The Company actively offers course information for the continuing education of managers and assists with curriculum arrangements. It also opens continuing education courses for the Company's directors to participate in management. Implementation of risk management policy and risk measurement criteria: The Company continues to be concerned about the key risk items that affect the Company's operation, ensuring that the risks are controlled within acceptable limits. <br> Implementation of customer policy: Uphold the business philosophy of "customer first", and adhere to providing the best products to consumers and franchise stores. <br> Purchase of liability insurance by the company for directors and supervisors: The Company has purchased liability insurance for directors, supervisors and managers. |  |
| 9. Please specify the status of correction based on the corporate governance assessment report released by the Corporate Governance Center of the TWSE in the most recent | V |  | The Company has referred to the Company's self-assessment project of corporate governance as a reference for management. <br> The following items explain the improved situations according to the | As per the descriptions in the left column |



Note 1: Regardless of "Yes" or "No", the status shall be stated in the "Summary" section. Note2: Considering that the Corporate Governance Center of the Taiwan Stock Exchange has started to disclose the corporate governance evaluation results of TWSE (GTSM) listed companies monthly since April 2015, strengthening part of the Company's issues via the previous evaluation results will help improve the Company's corporate governance level.
(4) Describe the composition, duties and operations of the remuneration committee:
A. Information about the remuneration committee members


Note 1: Please specify director, independent director, or other.
Note 2: A " $\checkmark$ " is marked in the space beneath a condition number when a member has met that condition during the two years prior to election and during his or her period of service. The conditions are as follows:
(1) Not an employee of the company or an affiliate.
(2) Not a director or supervisor of the company or an affiliate. However, the person may be an independent director appointed by the company, its parent company, or a subsidiary pursuant to this Act or the local laws and regulations.
(3) The director, or his or her spouse or minor child, does not hold, in his or her own name or in another name, more than $1 \%$ of the Company's total outstanding shares, nor is one of the Company's ten largest natural-person shareholders.
(4) Not a spouse, relative within the second degree of kinship, or direct blood relative within the third degree of kinship of a person listed in the three foregoing paragraphs.
(5) Is not a director, supervisor, or employee of an institutional shareholder directly holding more than $5 \%$ of the Company's total outstanding shares, nor is a director, supervisor, or employee of one of the five largest institutional shareholders in terms of shareholdings.
(6) Is neither a director, supervisor, manager, nor a shareholder holding more than $5 \%$ of the outstanding shares of a certain company or organization that has a financial or business relationship with the company.
(7) Is not a professional providing business, legal, financial, accounting, or consulting services to the company or an affiliate, nor an owner, partner, director, supervisor, manager, or the spouse of any of the foregoing, of a sole proprietorship, partnership, company, or organization providing such services to the company or an affiliate.
(8) Is not a person meeting any of the conditions specified in any of the sub-paragraphs of Article 30 of the Company Act.

Note3: If the member is a director, please indicate whether it complies with Article 6-5 of the "Regulations Governing the Appointment and Exercise of Powers by the Remuneration Committee of a Company Whose Stock is Listed on the Stock Exchange or Traded Over the Counter".

## B. Remuneration Committee's duties

The Remuneration Committee shall perform the following functions honestly with due diligence, and submit their motions to the Board of Directors for discussion:
(1) Determine and periodically review the performance appraisal on directors and managers, and remuneration policy, system, standard and structure;
(2) Periodically evaluate and determine the remuneration to directors and managers.
C. Information concerning the remuneration committee
(1) The Company's remuneration committee consists of 3 members.
(2) Term of the board members: June 17, 2015 to June 16, 2018; during the current fiscal year up to when the annual report was printed, there were 4 Remuneration Committee meetings (A) (3 in 2017 and 1 in 2018.) The qualifications and attendances of the members are as follows:

| Title | Name | Actual <br> attendance <br> $(\mathrm{B})$ | Attendance <br> by proxy | Actual <br> attendance rate <br> $(\%)(\mathrm{B} / \mathrm{A})$ | Note |
| :--- | :--- | :---: | :---: | :---: | :---: |
| Convener | Kao, <br> Peng-Wen | 4 | - | 100.00 | Independent <br> Director |
| Member | Tsai, <br> Yu-Chin | 3 | - | 75.00 | Independent <br> Director |
| Member | Yu, <br> Hung-Ting | 3 | - | 75.00 | Independent <br> Director |

Other items to be stated:

1. If the Board of Directors does not adopt, or amends, the remuneration committee's suggestions, please specify the meeting date, term, contents of the motion, resolution of the Board of Directors, and the company's handling of the remuneration committee's opinions (if the remuneration approved by the Board of Directors is superior than that suggested by the remuneration committee, please specify the deviation and reason): None.
2. For resolution(s) made by the remuneration committee with the committee members voicing opposing or qualified opinions on the record or in writing, please state the meeting date, term, contents of the motion, opinions of all members and the company's handling of the said opinions: None.
3. Note: The 2nd Committee of the Company elected Peng-Wen Gao to be the convener of the 2nd Remuneration Committee. The term of the members is June 17, 2015 to June 16, 2018.
(5) Fulfillment of corporate social responsibility

| Scope of Assessment | Status (Note 1) |  |  | Deviations from "Corporate Social Responsibility Best Practice Principles for TWSE/GTSM Listed Companies" and reasons |
| :---: | :---: | :---: | :---: | :---: |
|  | Yes | No | Summary (Note 2) |  |
| 1. Corporate governance report <br> (1) Whether the corporation has defined corporate social responsibility policies or systems within the corporation? How is the progress and effectiveness of such policies? | V |  | (1) The Company has mandated the "Practice Principles for Corporate Social Responsibility", in which an enterprise shall actively implement corporate social responsibility during operation to meet the international trend of balancing environment, society, and corporate governance development. | None |
| (2) Whether the corporation organizes any corporate social responsibility education and training program periodically? | V |  | (2) The Company continues to promote its business philosophy and social responsibility obligations through various conferences. | None |
| (3) Whether the corporation establishes a unit dedicated to (concurrently engaged in) promoting corporate social responsibility under supervision by the high-ranking management authorized by the Board of Directors who shall be responsible for reporting the status thereof to the Board of Directors? | V |  | (3) At present, the Corporate Governance Promotion Group of the Company is responsible for the promotion of corporate social responsibility, with the convener and deputy convener appointed by the Board of Directors. The group carries out business related to CSR, reports to the Chairperson on the issues found, and reports the situation to the Board of Directors at least once annually. | None |
| (4) Whether the corporation has defined some reasonable compensation policy, integrated corporate social responsibility with employees' performance evaluation, and established some clear and effective reward/disciplinary system? | V |  | (4) The Company has work rules for employees (including compensation and performance incentives, etc.), which clearly standardizes remuneration, rewards and punishments. The Company shares its profits with the staff, so that the staff's salaries and the Company's operations can grow together, which is in accordance with corporate social | None |


| Scope of Assessment | Status (Note 1) |  |  | Deviations from "Corporate Social Responsibility Best Practice Principles for TWSE/GTSM Listed Companies" and reasons |
| :---: | :---: | :---: | :---: | :---: |
|  | Yes | No | Summary (Note 2) |  |
|  |  |  | responsibility. |  |
| 2. Fostering a sustainable environment <br> (1) Whether the corporation endeavors to upgrade the efficient use of available resources, and the use of environmental-friendly materials? | V |  | (1) The group has now implemented the following measures to enhance the efficiency of resource utilization: <br> 1. Office photocopying uses recycled paper or duplex printing. <br> 2. Gradually change the lighting fixtures to LED lamps to reduce power consumption. <br> 3. Recycled paper has gradually been used in the carton packaging for transportation. For printing ink, we also require manufacturers to change into environmental-friendly soybean ink to reduce the environmental load. | None |
| (2) Whether the corporation establishes environmental policies suitable for the corporation's industrial characteristics? | V |  | (2) The Group's subsidiary, Weishuo(Shanghai)Daily Product Limited passed ISO14001 of the international environmental system certification at the year end of 2014. The environmental management system has been established. | None |
| (3) Whether the corporation is aware of how climate change impacts business operations, or has conducted investigation into greenhouse gases, or defines some energy saving and carbon/greenhouse gas reduction strategies? | V |  | (3) Accompanied by ISO14001 <br> Certification obtained, the Company has formulated a policy of energy-saving and carbon reduction, and is implementing the policy, such as: <br> 1. The production line shall continue producing as much as possible within the feasible range. Reducing clean water consumption when changing the lines will also simultaneously reduce the production of wastewater. <br> 2. During the lunch break or when $80 \%$ of the employees are not in the | None |


|  |  | Status (Note 1) |  | Deviations from <br> "Corporate Social <br> Scope of Assessment |
| :--- | :--- | :--- | :--- | :---: |
| Responsibility Best <br> Practice Principles <br> for TWSE/GTSM <br> Listed Companies" <br> and reasons |  |  |  |  |


| Scope of Assessment |  | Status (Note 1) |  |  | Deviations from <br> "Corporate Social <br> Responsibility Best <br> Practice Principles <br> for TWSE/GTSM <br> Listed Companies" <br> and reasons |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Yes | No | Summary (Note 2) |  |
|  | operation in a reasonable manner? |  |  | the Company. |  |
|  | Whether the corporation has established some effective career development training plan for employees? | V |  | (5) The Company provides internal and external training courses, lectures and other information in terms of staff career development, so that employees can properly perform their business in the current position while obtaining necessary skills for promotion. | None |
|  | Whether the corporation has established the related consumer protection policies and complaints procedures toward the R\&D, procurement, production, operation and service procedures? | V |  | (6) The Company has a customer service hotline, and the Customer Service unit is responsible for timely processing of relevant complaints. | None |
|  | Whether the corporation markets and labels products and services in accordance with the related laws and international practices? | V |  | (7) The marketing and labeling of the Company's products have been audited by a dedicated unit, in order to confirm that the sale is listed after complying with the relevant regulations of the local government. | None |
|  | Whether the corporation assesses its suppliers' records of environmental protection and society before trading with the supplier? | V |  | (8) The Company focuses on environmental and social protection. In choosing suppliers, it prefers to choose manufacturers with relevant environmental protection certifications, and pays attention to whether the manufacturer has an impact on the environment and society, which serves as an important reference for future cooperation. | None |
|  | Whether the contract between the corporation and its main supplier includes a provision stating | V |  | (9) Our contracts with manufacturers have stipulated that the Company has the right to terminate the contract immediately if the manufacturer | None |


| Scope of Assessment |  | Status (Note 1) |  |  | Deviations from <br> "Corporate Social <br> Responsibility Best <br> Practice Principles for TWSE/GTSM <br> Listed Companies" <br> and reasons |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Yes | No | Summary (Note 2) |  |
|  | that where the supplier is suspected of violating its corporate social responsibility policies or renders remarkable adverse effects on the environment or society, the corporation may terminate or rescind the contract? |  |  | creates bad effects or is being investigated by the competent authority due to illegal operation. |  |
| 4. <br> (1) | Enhancing information disclosure <br> Whether the corporation discloses relevant and reliable information relating to corporate social responsibility on its website or Market Observation Post System? | V |  | The Company has disclosed relevant information about corporate responsibility on the Company's website, annual reports, and public brochures. | None |
| 5. If the corporation has established corporate social responsibility principles based on "Corporate Social Responsibility Best Practice Principles for TWSE/GTSM Listed Companies", please describe any discrepancy between the principles and their implementation: None. |  |  |  |  |  |
| 6. Other information material to the understanding of the corporate social responsibility: <br> (1) Environmental protection: The Company is responsible for environmental protection by law enforcement. <br> (2) Community participation, social contributions, social services and social welfare: The Company applies its brand influence, is committed to the integration of social public welfare, and accomplishes the obligations and responsibilities of good business management. <br> (3) Consumer rights and interests: The Company has a customer service hotline responsible for handling customer complaints. <br> (4) Human rights: The company's employees are equal in their employment opportunities whether they are men or women, or are of different religions and party. The Company also creates a good working environment to ensure that employees are free from discrimination and harassment. <br> (5) Safety and health care: The Company is in line with the government regulations to implement safety and health affairs. <br> (6) Other social responsibility activities: Participate in disaster donations, fulfill the duty of social responsibility, care for the life of children and learning in rural areas. |  |  |  |  |  |
| 7. If the corporate social responsibility reports have met the assurance standards of the relevant certification institutions, they should be stated below: Not applicable. |  |  |  |  |  |

Note 1: Regardless of "Yes" or "No", the status shall be stated in the "Summary" section.

Note 2: Where the Company has prepared a Corporate Social Responsibility Report, the summary thereof may not be required. Only if this report specifies to refer to the Corporate Social Responsibility Report will it be needed, or may be replaced by the index page number.
(6) The situation that the Company fulfills operation with integrity and the implementation measures

| Scope of Assessment | Status (Note 1) |  |  | Deviations from <br> "Ethical <br> Corporate <br> Management <br> Best Practice <br> Principles for <br> TWSE/GTSM <br> Listed <br> Companies" and reasons |
| :---: | :---: | :---: | :---: | :---: |
|  | Yes | No | Summary |  |
| 1. Enactment of ethical management policy and program <br> (1) Whether the corporation expressly states the ethical policy and its fulfillment by the Board of Directors and the management in its Articles of Incorporation and public documents? | V |  | (1) The Company has "Principles for Operation with Integrity", which has been submitted to and passed by the Board of Directors. That is, it is the commitment of implementation between the board and the management. | None |
| (2) Whether the corporation defines the policy against unethical conduct, and expressly states the SOP, guidelines, and rewards and disciplinary \& complaint systems for misconduct, and also implements the policy precisely? | V |  | (2) The Company has the "Procedures and Behavior Guide for Operation with Integrity", which clearly regulates operating procedures and the punishments when violations occur, and implements it. | None |
| (3) Whether the corporation takes any preventative measures against the operating activities involving highly unethical conduct under Paragraph 2 of Article 7 of the "Ethical Corporate Management Best Practice Principles for TWSE/GTSM Listed Companies" or within other operating areas? | V |  | (3) The Company has established internal control systems and regulations for business activities that are more likely to be dishonest, and internal auditors have also stepped up checking on such items during auditing, in order to reduce the likelihood of dishonest behavior. | None |
| 2. Implementation of ethical management <br> (1) Whether the corporation | V |  | (1) The Company will evaluate the related | None |



| Scope of Assessment |  | Status (Note 1) |  |  |  | Deviations from <br> "Ethical <br> Corporate <br> Management <br> Best Practice <br> Principles for <br> TWSE/GTSM <br> Listed <br> Companies" and reasons |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Yes | No |  | Summary |  |
|  | establishing an effective accounting system and internal control system, and had an internal audit unit conduct periodic audits, or appointed an external auditor to conduct audits? |  |  |  | operation with integrity. The Company's auditing unit has also checked its effectiveness in the internal control audit. Besides, in accordance with the act of going listed, the Company also appoints CPAs to perform internal control audits every year to confirm the effectiveness of the Company's internal control system. |  |
|  | Whether the corporation organizes internal/external education training programs for ethical management periodically? | V |  |  | The Company has mandated the "Procedures and Behavior Guide for Operation with Integrity", which built the concept of operation with integrity into our corporate culture, and promotes the concept in various conferences and educational training sessions to implement the policy. | None |
| 3. <br> (1) | Status of the Company's complaint system Whether the corporation has defined a specific complaints and rewards system, and established some convenient complaint channel, and assigned competent dedicated personnel to deal with the situation? | V |  |  | The Company has identified the report and reward system in the "Procedures and Behavior Guide for Operation with Integrity", in which the issue of prosecution is dealt with by the dedicated unit appointed by the Corporate Governance Promotion Group. | None |
|  | Whether the corporation has defined the standard operating procedure and nondisclosure mechanism toward the investigation of complaints as accepted? | V |  |  | In the "Procedures and Behavior Guide for Operation with Integrity", the Company has stated the operation procedures of the issue of prosecution and related confidentiality mechanism. | None |
|  | Whether the corporation has | V |  |  | The Company stipulates that the | None |


|  |  | Status (Note 1) |  |  | Deviations from <br> "Ethical <br> Corporate <br> Management <br> Best Practice <br> Principles for <br> TWSE/GTSM <br> Listed <br> Companies" and reasons |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Scope of Assessment | Yes | No | Summary |  |
|  | adopted any measures to prevent the complainants from being abused after filing complaints? |  |  | prosecutor and the contents of the report should be kept in proper confidentiality to ensure that prosecutors are not subjected to improper disposal for prosecution. |  |
|  | Enhancing information disclosure <br> Whether the corporation has disclosed the Ethical Management Principles and effect of implementation thereof on its website and Market Observation Post System? | V |  | The Company has set up a website and exposed information such as the relevant corporate culture and operating principles, and has published its principles for operation with integrity on the Market Observation Post System. | None |
| 5. If the corporation has established ethical management principles based on "Ethical Corporate Management Best Practice Principles for TWSE/GTSM Listed Companies", please describe any discrepancy between the principles and their implementation: None. |  |  |  |  |  |
| 6. Other information of material importance to the understanding of the corporate ethical management: <br> (1) The Company has created many employment opportunities. Besides, it has set up the Staff Welfare Committee, implemented a pension system, handled various staff training courses for ability enhancement and group insurance for the staff (and their relatives), arranged regular health examinations, etc., and paid attention to harmonious labor relations. <br> (2) Charity donations: The Company also continues to donate if the profitability is adequate enough to allow the expenditure. <br> (3) When doing business with manufacturers, the Company always upholds the principle of good faith and promotes the Company's philosophy of operation with integrity to the manufacturers. |  |  |  |  |  |

Note 1: Regardless of "Yes" or "No", the status shall be stated in the "Summary" section.

## (7) A company should disclose its inquiry method if it has set up its principles for corporate governance and relevant regulations.

The Company has set up the "Practice Principles for Corporate Governance", and exposed the corporate governance principles and related regulations on the website or other ways. The IR Investor Section of the Company: http://www.chlitinaholding.com/

## (8) Other important information enabling better understanding of the Company's corporate governance: None.

## (9) Implementation of the internal control system:

## 1．Internal control statement

## 屁豐股份有限公司 <br> 内部控制制度壁明書

日期：民目一○セ年三月八日

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(10) During the most current fiscal year up to the date the annual report was printed, the situation that the Company and its internal personnel are punished according to law, the punishment of the Company's internal personnel for violating the internal control system provisions, and the main deficiencies and improvement: No.
(11) Shareholder meeting(s) and significant board resolutions during the most recent year and up to the date of publication of this annual report.

## A. Important resolutions and implementation of the annual General Shareholders' Meetings and Ad Hoc Shareholders’ Meetings:

| Date | Meeting type | Significant resolutions | Implementation status |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { June } 28, \\ 2017 \end{gathered}$ | Regular shareholders meeting | 1. Proposed to business report of 2016. | The Chairperson consulted all the participating shareholders. |
|  |  | 2. Proposal for an audit report of 2016 from the audit committee. | The Chairperson consulted all the participating shareholders. |
|  |  | 3. Proposal for the distribution of employees' and directors' remuneration for 2016. | The Chairperson consulted all the participating shareholders. The allocation of compensation is: employees are allotted NTD 15,723,263 and directors are allotted NTD 7,861,628, and all paid in cash. |
|  |  | 4. Proposal for related parties' transactions statements of 2016. | The Chairperson consulted all the participating shareholders. |
|  |  | 5. The report on the implementation of the Company's issuance of the first unsecured convertible bonds in the Republic of China. | The Chairperson consulted all the participating shareholders. As of the end of April, 2017, no corporate bonds were converted. |
|  |  | 6. Proposal to implement the report on repurchasing of the Company's shares. | The Chairperson consulted all the participating shareholders. |
|  |  | 7. Proposal to amendment part of the Company's "Ethical Corporate Management Best Practice Principles". | The Chairperson consulted all the participating shareholders. |
|  |  | 8. Proposal on the business report and financial statements of 2016. | Admitted and approved by all attending shareholders after consultation by the Chairperson. The Company's annual operating Income for 2016 was NTD 3,360,584,000, the current net profit is NTD 730,790,000, and earnings per share of common stock is NTD 9.19. |


B. Significant board resolutions

| Date | Meeting <br> type | Significant resolutions |
| :---: | :---: | :--- |
| March 14, <br> 2017 | Board of <br> Directors | 1. Aware of the proposal regarding related parties' <br> transactions. <br> 2. Aware of the proposal regarding securities exchange. <br> 3. Aware of the implementation of the Company's issuance of <br> the first unsecured convertible bond in the ROC. |


|  |  | 4.Aware of the proposal regarding implementation of the <br> report on repurchasing of the Company's shares. <br> 5. Aware of the proposal to continue buying "Directors and <br> Officers Liability Insurance" of the Company. |
| :--- | :--- | :--- |
| 6.Aware of the proposal regarding internal audit activities of <br> Q4 for 2016. |  |  |
| 7.Adopted the proposal on the internal control statement for <br> 2016. |  |  |
| 8.Adopted the proposal for the transfer of the Company's <br> internal auditing officer. |  |  |
| 9.Adopted the proposal for the transfer of the Company's <br> internal deputy spokesperson. |  |  |
| 10. Adopted the proposal regarding the business report, |  |  |
| financial statements, and certified public accountants' audit |  |  |
| report for 2016. |  |  |

\(\left.$$
\begin{array}{|l|l|l|}\hline & & \begin{array}{l}\text { 9. } \begin{array}{l}\text { Adopted the proposal to amend part of the Company's } \\
\text { "Articles of Incorporation". } \\
\text { 10. Adopted the proposal to amend part of the Company's } \\
\text { "Ethical Corporate Management Best Practice Principles". }\end{array} \\
\text { 11. Adopted the proposal regarding subsidiaries, Weihu } \\
\text { (Shanghai) Trade Limited added cases in re-investment. } \\
\text { 12. In order to adjust the investment structure, we propose the } \\
\text { subsidiary, Hong Kong CHLITINA International Limited, } \\
\text { to be an equity assignee. }\end{array}
$$ <br>
13. To deal with operational planning and improve the <br>
efficiency of fund usage, we propose a cash refund and <br>
reduction of capital (BVI) of the six subsidiaries including <br>

Chlitina Group Limited.\end{array}\right\}\)| 14. Adopted the proposal regarding subsidiaries, Weihu |
| :--- |
| (Shanghai) Trade Limited extended monetary loans to |
| others. |


|  |  | transaction mode with existing related parties was passed. <br> 8. Adopted the proposal regarding subsidiaries, Weishuo (Shanghai) Daily Product Limited extended monetary loans to others. <br> 9. Adopted the proposal regarding the transfer of the Company's spokesperson. <br> 10. The proposal of appointing important managers was passed. |
| :---: | :---: | :---: |
| $\begin{gathered} \text { October 17, } \\ 2017 \end{gathered}$ | Board of Directors | 1. The proposal of adding transactions between the Company and its subsidiaries and the related parties and adding the transaction mode with existing related parties was passed. <br> 2. The proposal of applying to China Trust Commercial Bank for financing the Company's capital demand for repaying the first unsecured convertible bond in the Republic of China and for increasing the financing flexibility was passed. <br> 3. The proposal of applying to Bank SinoPac for financing the Company's capital demand for repaying the first unsecured convertible bond in the Republic of China and for increasing the short-term operational financing flexibility was passed. |
| $\begin{gathered} \text { November 9, } \\ 2017 \end{gathered}$ | Board of Directors | 1. Aware of the proposal regarding important business matters of Q3 for 2017. <br> 2. Aware of the proposal regarding consolidated financial statements of Q3 for 2017. <br> 3. Aware of the proposal regarding related parties' transactions. <br> 4. Aware of the proposal regarding securities exchange. <br> 5. Aware of the implementation of the Company's issuance of the first unsecured convertible bond in the ROC. <br> 6. Aware of the report that for the Company issuance of the first unsecured convertible bond in the ROC, the bonds were called in advance after two years of issuance in accordance with conversion regulations. <br> 7. Aware of the proposal regarding subsidiaries, Hong Kong C-Asia International Limited added cases in re-investment. |
| $\begin{gathered} \text { December } \\ 21,2017 \end{gathered}$ | Board of Directors | 1. Aware of the report that for the Company's issuance of the first unsecured convertible bond in the ROC, the bonds were called in advance after two years of issuance in accordance with conversion regulations, and the subsequent report on execution. <br> 2. Adopted the proposal regarding the Company's internal audit plan for 2018. <br> 3. Adopted the proposal to amend part of the Company's "Remuneration Committee Articles of Association". <br> 4. Adopted the proposal regarding evaluation of remuneration to directors and employees for Year 2018. <br> 5. Adopted the proposal regarding distribution of remuneration to newly managers for 2016. <br> 6. Adopted the proposal regarding the Company's year-end bonus to managers for 2017. <br> 7. Adopted the proposal to amend part of the "Regulations |


|  |  | governing share repurchase and transferred to employees first time for 2016" of the Company. <br> 8. Adopted the proposal regarding the Company's distribution of treasury stock transferred to managers. <br> 9. Adopted the proposal to add related parties' transactions of the Company and subsidiaries. <br> 10. Approved the Company's 2018 operational plans and business budget. |
| :---: | :---: | :---: |
| $\begin{gathered} \text { March } 8, \\ 2018 \end{gathered}$ | Board of Directors | 1. Aware of the proposal regarding important business matters of Q4 for 2017. <br> 2. Aware of the proposal regarding internal audit activities of Q4 for 2017. <br> 3. Aware of the proposal regarding related parties' transactions. <br> 4. Aware of the proposal regarding securities exchange. <br> 5. Aware of the report that for the Company's issuance of the first unsecured convertible bond in the ROC, the bonds were called in advance after two years of issuance in accordance with conversion regulations, and the subsequent report on execution. <br> 6. Aware of the proposal to continue buying "Directors and Officers Liability Insurance" of the Company. <br> 7. Aware of the import and evaluation report of IFRS16 Leases. <br> 8. Adopted the proposal regarding the internal control statement for 2017. <br> 9. Adopted the proposal regarding the business report, financial statements, and certified public accountants' audit report for 2017. <br> 10. Adopted the proposal regarding distribution of earnings of 2017. <br> 11. Adopted the proposal regarding disbursement of cash dividends from capital surplus. <br> 12. Adopted the proposal regarding subsidiaries, Weihu (Shanghai) Trade Limited added cases in re-investment. <br> 13. The 2018 evaluation of the Company's accountant independence, the appointment of CPAs and the professional fees for certificating was passed. <br> 14. The proposal of the Company's full re-election of directors was passed. <br> 15. Adopted the proposal regarding nominating independent directors. <br> 16. Adopted the proposal to lift the non-competition pledge obligations upon the newly elected directors and representatives of the Company. <br> 17. Adopted the proposal to amend part of the "Procedure for election of directors", "Management approach of board meetings", and "Articles of Association for Audit Committee" of the Company. <br> 18. Adopted the proposal to convene a regular shareholders meeting of Year 2018. |
| April 20, | Board of | 1. Aware of the report that for the Company's issuance of the |


| 2018 | Directors | first unsecured convertible bond in the ROC, the bonds <br> were called in advance after two years of issuance in <br> accordance with conversion regulations, and the <br> subsequent report on execution. |
| :---: | :--- | :--- |
| 2.Aware of the proposal to implement the report on <br> repurchasing of the Company's shares and transferred to <br> employees. |  |  |
| 3.The proposal made by shareholders with at least $1 \%$ of <br> shareholdings reviewed by the Board of Directors and the <br> nomination of independent director candidate were passed. <br> 4.Adopted the proposal regarding distribution of <br> remuneration to directors and employees for 2017. <br>  <br> 5.Adopted the proposal regarding distribution of <br> remuneration to directors for 2017. <br> 6. Adopted the proposal regarding distribution of <br> remuneration to managers for 2017. |  |  |
| 7. Adopted the proposal to convene a regular shareholders |  |  |
| meeting of Year 2018. |  |  |

(12) The main contents of important resolutions passed by the Board of Directors regarding which directors (including independent directors) or supervisors have voiced differing opinions on the record or in writing, during the most recent year and up to the date of publication of this annual report: None.
(13) In the most current fiscal year up to the date on which the prospectus was printed, the resignation and layoff of the Company's Chairperson, General Manager, accounting supervisors, finance supervisors, internal audit supervisors and R\&D supervisors are summarized as below:

| Title | Name | Date of <br> Appointment | Date of <br> Discharge | Cause for <br> resignation or <br> discharge |
| :--- | :---: | :---: | :---: | :---: |
| Audit supervisor | Shih, <br> Miao-Ching | November <br> 11,2014 | March 14, <br> 2017 | Internal <br> positions <br> adjustment |
| CFO as the <br> Company's <br> financial <br> supervisor, <br> accounting <br> supervisor and <br> spokesperson | Hu, Hui | December <br> 26,2009 | July 25, <br> 2017 | Resignation |
| Vice General <br> Manager of British <br> Virgin IS. Chlitina <br> Marketing Limited | Chu, | Yen-Kai | June 1,2017 | October 31, |
| 2017 | Resignation |  |  |  |
| Vice General <br> Manager of <br> E-commerce <br> Business | Lin, <br> Mei-Fen | June 1,2017 | November <br> 24,2017 | Resignation |

## 5. Information of independent auditor's fees

As of December 31, 2017;
Unit: NTD 1,000

| Accounting firm name | Name of accountant | Audit Fees | Non-Audit Fees |  |  |  |  | Whether the CPA's audit period covers the full fiscal year |  |  | Note |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | System Design | Business Registration | Human Resources | Others | Subtotal | Yes | No | Audit period |  |
| Pricewaterhouse Coopers Certified Public Accountants | Lin, Chun-Yao and Chang, Shu-Chiung | 8,680 | 0 | 0 | 0 | 169 | 169 | V | - | - | Note |

Note: 1. The Company does not have the issue listed in Item 11, Paragraph 5, Article10 of the
"Regulations Governing Information to be Published in Annual Reports of Public Companies".
2. The professional fees for the Company's CPAs have been approved by the Audit Committee and submitted to the Board of Directors for approval. The Board of Directors then authorized the Chairperson and the accountant for resolution.
(1) When non-audit fees paid to the certified public accountant, to the accounting firm of the certified public accountant, and/or to any affiliated enterprise of such accounting firm account for one quarter or more of the audit fees paid thereto, the amounts of both audit and non-audit fees as well as details of non-audit services shall be disclosed: No such cases.
(2) When there is replacement of the accounting firm and the payment of professional audit fees are less than that in the previous year, the company shall disclose the amount and the reason for the audit fees before and after the replacement: before the replacement, the amount of the audit fees totaled NT $\$ 9,152 \mathrm{~K}$ after the replacement the audit fees totaled NTD $8,680 \mathrm{~K}$ and the reason for the replacement is the Company's internal management needs and operational planning needs.
(3) If the audit fees are reduced by more than $15 \%$ as compared with the previous year, the amount, proportion and reason for the audit fee reduction shall be disclosed: None.

## 6. Information of replace the independent auditor

(1) About former accountant

| Replacement date | March 14, 2017 |  |
| :--- | :--- | :--- |
| Replacement reason and <br> description | In response to the Company's internal management needs and <br> operational planning needs |  |
| To terminate or not accept <br> the appointment of a <br> principal or accountant | Status | Counterparty |$\quad$ CPA $\quad$ Principal


| according to Article |
| :--- |
| $10-6(1.4) \sim 10-6(1.7)$ of the |
| provision $)$ |

Note: Since March 14, 2017, the audit fees before the replacement amounted to NTD 9,152K and after the replacement the audit fees amounted to NTD $8,680 \mathrm{~K}$. The reasons for the replacement are the Company's internal management needs and operational planning needs.
(2) About the successor accountant

| Firm Name | Pricewaterhouse Coopers Certified Public Accountants |
| :---: | :--- |
| Name of accountant | Lin, Chun-Yao and Chang, Shu-Chiung |
| Date of Appointment | March 14, 2017 |
| The accounting method for specific <br> transactions and possible consulting <br> advice and results for financial <br> reports before the appointment | None |
| The written opinion of the successor <br> accountant on the different comments | None |

(3) The reply of the former accountant regarding Article 10-6(1) and 10-6(2.3) of the provision: None.

## 7. Auditing firm or its affiliates at which the Company's Chairperson, president, or managers responsible for financial or accounting matters was an employee over the past year: None.

8. Directors, supervisors, managers and shareholders whose shareholding ratio exceeds $10 \%$ :
(1) Directors, supervisors, managers and shareholders whose shareholding ratio exceeds $10 \%$ :

Units: 1000 shares

| Title | 2017 |  | As of April 30, 2018 <br> (Note) |  |  |
| :--- | :--- | :---: | :---: | :---: | :---: |
|  | Name |  | Increase <br> (decrease) <br> in shares <br> held | Increase <br> (decrease) <br> in shares <br> pledged | Increase <br> (decrease) <br> in shares <br> held |
| Increase <br> (decrease) <br> in shares <br> pledged |  |  |  |  |  |
| Chairperson <br> President | Chen, Pi-Hua | $(240)$ | - | $(45)$ | - |
| Directors and <br> major <br> shareholders | Wealthy Garden <br> Investment Limited <br> (Wealthy Garden <br> Investment Limited) |  | - | - | - |
| Director <br> representative: | Chen, Pei-Wen | - |  |  |  |
| Director | Chu, Yi | - | - | - | - |


| Director | Wu Sizong | - | - | - | - |
| :--- | :--- | :---: | :---: | :---: | :---: |
| Director | Li, Tsung-Te | - | - | - | - |
| Independent <br> Director | Tsai, Yu-Chin | - | - | - | - |
| Independent <br> Director | Kao, Peng-Wen | - | - | - | - |
| Independent <br> Director | Yu, Hung-Ting | - | - | - | - |
| Vice General <br> Manager of <br> Sales Training <br> Department | Yeh, Mei-Feng | - | - | - | - |
| General <br> Manager of <br> Supply Chain | Pan, Chung-Cheng | - | - | 45 | - |
| Vice General <br> Manager of <br> Legal Affairs <br> Department | Wang Yuxia | - | - | - | - |
| Vice General <br> Manager of <br> Marketing <br> Department | Chen, Pai-Ying | 45 | - | 45 | - |
| General <br> Manager of <br> Mainland <br> China Area | Yang Qizhi |  |  |  |  |
|  <br> Accounting <br> Department <br> Senior CEO | Yeh, Chien-Chih | - | - | 25 | - |
| General <br> manager of <br> Taiwan and <br> Southeast Asia | Kao, Shou-Kang | - | - | - | - |
| CFO of <br> Financial and <br> Accounting <br> Department | Hui Hu (Note 2) |  |  |  |  |
| Vice General <br> Manager of <br> E-commerce <br> Business | Lin, Mei-Fang (Note <br> 3) |  |  |  |  |
| Vice General <br> Manager of <br> Taiwan <br> Branch | Chu, Yen-Kai (Note <br> 4) |  |  | - | - |

Note 1: As of the date of book closure, which is April 7, 2018 to June 5, 2018.
Note 2: The CFO of the Financial and Accounting Dept., Hui Hu, resigned on July 25, 2017.

Note 3: The Vice General Manager of E-commerce Business, Lin, Mei-Fang , resigned on November 24, 2017.

Note 4: The Vice General Manager of Taiwan Branch, Chu, Yen-Kai, resigned on October 31, 2017.
9. The top ten shareholders' information on related parties or spousal relationship or relations within second degree of kinship

April 30, 2018

| Name | Shareholdings by oneself |  | Shareholdin gs of spouse and underage children |  | Shareholdin g using other's name |  | Information on related parties or spousal relationship or relations within second degree of kinship, among top ten shareholders, including their names and relationships |  | Note |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares | $\begin{aligned} & \text { Shareholding } \\ & \text { Ratio } \end{aligned}$ | Shares | $\begin{array}{\|c} \hline \text { Shareholding } \\ \text { Ratio } \end{array}$ | Shares | Shareholding | Title or name | Relationship |  |
| Cathay United Commercial Bank Co., Ltd. acting as custodian for Wealthy Garden Investment Limited Representative: Chen, Wu-Kang | 28,056,000 | 35.29\% | - | - |  |  | Cathay United Commercial Bank Co., Ltd. acting as custodian for Gold Dragon (Asia) Limited | The same person serves as Chairperson |  |
|  |  |  |  |  |  |  | CTBC Bank Co., Ltd. acting as custodian for J\&R <br> International Holding Limited | The Chairperson is a first-degree relative |  |
|  |  |  |  |  |  |  | Cathay United Commercial Bank Co., Ltd. acting as custodian for Hundred Fortune Asia Limited | The same person serves as Chairperson |  |
|  |  |  |  |  |  |  | CTBC Bank Co., Ltd. acting as custodian for the investment account of Shouxin Development Co., Ltd. | The Chairperson is a second-degre e relative |  |
|  |  |  |  |  |  |  | CTBC Bank Co., Ltd. acting as custodian for the investment account of B\&V International Holding Limited | The <br> Chairperson is a first-degree relative |  |
| Cathay United Commercial Bank Co., Ltd. acting as custodian for Gold Dragon (Asia) Limited Representative: Chen, Wu-Kang | 3,495,200 | 4.40\% | - | - | - | - | Cathay United Commercial Bank Co., Ltd. acting as custodian for Wealthy Garden Investment Limited | The same person serves as Chairperson |  |
|  |  |  |  |  |  |  | CTBC Bank Co., Ltd. acting as custodian for J\&R <br> International Holding Limited | The <br> Chairperson is a first-degree relative |  |
|  |  |  |  |  |  |  | Cathay United Commercial Bank Co., Ltd. acting as | The same person serves as Chairperson |  |


|  |  |  |  |  |  | custodian for <br> Hundred <br> Fortune Asia <br> Limited |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |



|  |  |  |  |  |  |  | acting as custodian for Hundred Fortune Asia Limited | second-degre e relative |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nan Shan Life Insurance Company, Ltd. | 1,932,000 | 2.43\% | - | - | - | - | - | - | - |
| Standard Chartered Bank entrusted with the custody account Kuonia Fund -low-risk emerging market stocks Stock | 1,055,189 | 1.33\% | - | - | - | - | - | - | - |
| CTBC Bank Co., <br> Ltd. acting as custodian for the investment account of B\&V International Holding Limited Representative: Chen, Chao-Ching | 904,950 | 1.14\% |  | - | ${ }_{-}$ | - | Cathay United Commercial Bank Co., Ltd. acting as custodian for Wealthy Garden Investment Limited Cathay United Commercial Bank Co., Ltd. acting as custodian for Gold Dragon (Asia) Limited CTBC Bank Co., Ltd. acting as custodian for J\&R International Holding Limited Cathay United Commercial Bank Co., Ltd. acting as custodian for Hundred Fortune Asia Limited | The <br> Chairperson is a first-degree relative <br> The Chairperson is a first-degree relative <br> The Chairperson is a second-degre e relative <br> The Chairperson is a first-degree relative | - |
| HSBC Bank (Taiwan) Limited acting as custodian for SEBEmgMktfond | 901,000 | 1.13\% | - | - | - | - | - | - | - |

Note 1: All the top 10 shareholders are listed, and for those who are corporate shareholders, the names of the corporate shareholder and the representative are listed respectively.
Note 2: The calculation of the shareholding ratio refers to the calculation of the shareholding ratio in the name of oneself, spouse, minor child, or use of others. Note 3: The shareholders listed above include legal persons and natural persons, to disclose the relationship between each other according to the regulations governing the preparation of financial reports.
Note 4: The book closure period of the Company is April 7, 2018 to June 5, 2018.
10. Number of shares invested in the same invested by companies, directors, supervisors, managers and businesses directly or indirectly controlled by the company, and the combined shareholding ratio

December 31, 2017 Unit: share

| Invested enterprise | Investment made by the company |  | Investment by directors, supervisors, and managers or by directly or indirectly controlled enterprises |  | Total investment |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares | Share holdi ng ratio | Shares | Sharehol ding ratio | Shares | Shareholdi ng ratio |
| Chlitina Group Limited | 2,116,707,348 | 100\% | - | - | 2,116,707,348 | 100\% |
| Chlitina <br> International <br> Limited | 17,000,001 | 100\% | - | - | 17,000,001 | 100\% |
| Chlitina Intelligence Limited | 1 | 100\% | - | - | 1 | 100\% |
| W-Amber International Limited | 1,150,000 | 100\% | - | - | 1,150,000 | 100\% |
| Centre de Recherche et de Development de CHLITINA FRANCE EURL | 500 | 100\% | - | - | 500 | 100\% |
| Hong Kong Chlitina International Limited | 62,150,001 | 100\% | - | - | 62,150,001 | 100\% |
| Hong Kong C-Asia International Limited | 2,300,000 | 100\% | - | - | 2,300,000 | 100\% |
| Chlitina <br> Marketing <br> Limited | 11,622,882 | 100\% | - | - | 11,622,882 | 100\% |
| W-Amber Marketing Limited | 1,150,000 | 100\% | - | - | 1,150,000 | 100\% |
| Hong Kong W-Amber International Limited | 92,800,000 | 100\% | - | - | 92,800,000 | 100\% |
| W-Champion International Limited | 930,000 | 100\% | - | - | 930,000 | 100\% |
| C-Asia International Limited | 20,000 | 100\% | - | - | 20,000 | 100\% |
| W-Champion Marketing | 930,000 | 100\% | - | - | 930,000 | 100\% |


| Limited |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hong Kong W-Champion International Limited | 2,950,000 | 100\% | - | - | 2,950,000 | 100\% |
| Chlitina (China) Trade Limited | (Note) | 100\% | - | - | (Note) | 100\% |
| Weishuo (Shanghai) Daily Product Limited | (Note) | 100\% | - | - | (Note) | 100\% |
| Wuguan (Shanghai) Trade Limited | (Note) | 100\% | - | - | (Note) | 100\% |
| Weihu (Shanghai) Trade Limited | (Note) | 100\% | - | - | (Note) | 100\% |
| Jinya (Shanghai) Trade Limited | (Note) | 100\% | - | - | (Note) | 100\% |
| Yuanshuo <br> (Shanghai) <br> Enterprise <br> Management Consulting Co., Ltd. | (Note) | 100\% | - | - | (Note) | 100\% |
| Aobaojia (Beijing) Medical Cosmetology Clinic Co., Ltd. | (Note) | 100\% | - | - | (Note) | 100\% |
| Cui Jie (Shanghai) <br> Trading Co., Ltd. | (Note) | 100\% | - | - | (Note) | 100\% |

Note: Limited company, no shares issuance.

## IV. Financing Status

## 1. Capital and shares

(1) Capital sources

April 30, 2018; Unit: NTD 1,000

| Date | Issue price | Authorized capital stock |  | Paid-in Capital |  | Remarks |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Shares | Amount | Shares | Amount | Equity Capital <br> sources | Collateralize with assets other than cash | Others |
| 2012.07 | NTD 10 | 200,000 | 2,000,000 | 2,000 | 20,000 | Established by shareholders of Group Limited capital of Chli Limited serves price for the n issued when it established. | all of the Chlitina and its share na Group as the right $w$ shares was | Note 1 |
| 2012.08 | NTD 10 | 200,000 | 2,000,000 | 66,800 | 668,000 | Capital increase of NTD 648,000 thousand out of additional paid-in capital | - | $\begin{gathered} \text { Note } \\ 2 \end{gathered}$ |
| 2013.11 | $\begin{aligned} & \text { NTD } \\ & 168 \end{aligned}$ | 200,000 | 2,000,000 | 75,707 | 757,070 | Capital increase in cash NTD 1,496,376 thousand | - | $\begin{gathered} \text { Note } \\ 3 \end{gathered}$ |
| 2014.08 | NTD 10 | 200,000 | 2,000,000 | 79,492 | 794,924 | Capitalization of earnings NTD 37,854 thousand | - | Note 4 |

Note 1: The Company was established on July 3, 2012, and the share capital for establishment was NTD $20,000 \mathrm{~K}$ with a face value of NTD 10 per share.
Note 2: An increase of NTD $648,000 \mathrm{~K}$ in the capital surplus transferred to capital was resolved by the ad hoc shareholders' meeting on August 31, 2012.
Note 3: After August 17, 2012, the board of directors and August 23, 2012 shareholders temporarily through the company back to Taiwan listing case, so the public underwriting before listing and the initial listing of cash increase of NT \$1,496,376 thousand Yuan.
Note 4: The Company's 2013 annual surplus distribution proposal was passed by the board meeting on March 12, 2014, and by the shareholders' meeting on June 19, 2014.

April 30, 2018 Units: 1000 shares

| Types of shares | Authorized capital stock |  | Remarks |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Outstanding shares | $\begin{array}{c}\text { Unissued } \\ \text { shares }\end{array}$ | Total |  |
| $\begin{array}{l}\text { Registered } \\ \text { common Stock }\end{array}$ | 79,492 | 120,508 | 200,000 | $\begin{array}{l}\text { The Company's share buyback for } \\ \text { transferring to employees was } \\ \text { approved by the Board of Directors } \\ \text { on November 29, 2016, with the }\end{array}$ |
| number of shares bought back |  |  |  |  |
| totaled 797. So far the Company |  |  |  |  |
| has completed the transfer of 375 |  |  |  |  |
| shares, and thus up to the date on |  |  |  |  |
| which the annual report was |  |  |  |  |
| printed, the Company's actual |  |  |  |  |$\}$

(2) Shareholder structure

April 30, 2018

| Shareholder <br> Quantity | Government | Financial <br> institutions | Person in <br> Mainland <br> agencies | Other <br> Chinstitutions | Individuals | Foreign <br> institute and <br> others | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of <br> person | 0 | 0 | 0 | 63 | 5433 | 129 | 5,625 |
| Number of <br> shares held (1K <br> shares) | 0 | 0 | 0 | 4,958 | 16,455 | 58,079 | 79,492 |
| Shareholding <br> ratio (\%) | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | $6.24 \%$ | $20.70 \%$ | $73.06 \%$ | $100.00 \%$ |

Note: The date of the Company's book disclosure is April 7, 2018 to June 5, 2018.
(3) Diversification of shareholding: face value of NTD 10 per share

April 30, 2018

| Shareholding category | Number of <br> shareholders | Number of shares <br> held (shares) | Shareholding <br> ratio (\%) |
| :---: | :---: | :---: | :---: |
| 1 to 999 | 689 | 71,800 | $0.09 \%$ |
| 1K to 5,000 | 4,222 | $7,123,574$ | $8.96 \%$ |
| 5,001 to 10,000 | 319 | $2,537,039$ | $3.19 \%$ |
| 10,001 to 15,000 | 111 | $1,466,852$ | $1.85 \%$ |
| 15,001 to 20,000 | 76 | $1,417,902$ | $1.78 \%$ |
| 20,001 to 30,000 | 62 | $1,606,130$ | $2.02 \%$ |
| 30,001 to 50,000 | 41 | $1,660,650$ | $2.09 \%$ |
| 50,001 to 100,000 | 49 | $3,305,615$ | $4.16 \%$ |
| 100,001 to 200,000 | 21 | $2,875,191$ | $3.62 \%$ |
| 200,001 to 400,000 | 13 | $3,751,437$ | $4.72 \%$ |
| 400,001 to 600,000 | 5 | $2,388,953$ | $3.01 \%$ |


| 600,001 to 800,000 | 6 | $4,018,250$ | $5.05 \%$ |
| :---: | :---: | :---: | :---: |
| 800,001 to $1,000,000$ | 3 | $2,620,300$ | $3.30 \%$ |
| Over $1,000,001$ | 8 | $44,648,657$ | $56.16 \%$ |
| Total | 5,625 | $79,492,350$ | $100.00 \%$ |

Note: The date of the Company's book disclosure is April 7, 2018 to June 5, 2018.
(4) Major shareholders list: Shareholders whose shareholding ratio exceeded 5\%

April 30, 2018 Units: 1000 shares

| Major shareholders | Shares of stock | Number of shares <br> held (1K shares) | Shareholding <br> ratio (\%) |
| :--- | :---: | :---: | :---: |
| Cathay United Commercial Bank Co., Ltd. acting as <br> custodian for the investment account of Wealthy <br> Garden Investment Limited | 28,056 | 35.29 |  |

Note: The date of the Company's book disclosure is April 7, 2018 to June 5, 2018.
(5) Market value, net value, earnings, and dividends per share during the most recent 2 years

Unit: NT dollar; 1 K shares

| Item Year |  |  | 2016 | 2017 | $\begin{gathered} 2018 \\ \text { As of Q1 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Market price per share (Note 1) | Highest |  | 349.50 | 167.50 | 215.50 |
|  | Lowest |  | 121.00 | 95.10 | 125.00 |
|  | Average |  | 208.62 | 133.10 | 162.73 |
| Net worth per share (Note 2) | Before distribution (NTD) |  | 44.78 | 43.80 | Note 9 |
|  | After distribution (NTD) |  | 38.35 | Note 8 | - |
| Earnings per share (Note 3) | Weighted average number of shares ( 1 K shares) |  | 79,477 | 78,722 | Note 9 |
|  | Earnings per share (NTD) | Before adjustment | 9.19 | 7.41 | Note 9 |
|  |  | After adjustment | 9.19 | 7.41 | - |
| Dividends per share | Cash dividend (NTD) |  | 6.50 | 6.5658 (Note 8) | - |
|  | Stock dividends (NTD) | Out of earnings | 0.00 | 0.00 (Note 8) | - |
|  |  | Out of additional paid-in capital | 0.00 | 1.5152 (Note 8) | - |
|  | Accumulated, unpaid dividends (Note 4) |  | - | - | - |
| $\begin{gathered} \text { ROI } \\ \text { analysis } \end{gathered}$ | P/E ratio (Note 5) |  | 22.90 | Note 8 | - |
|  | P/D ratio (Note 6) |  | 32.10 | Note 8 | - |
|  | Cash dividend yield (Note 7) |  | 3.12\% | Note 8 | - |

Note 1: Please identify the highest and lowest market price per share of common stock for each fiscal year and calculate each fiscal year's average market price. Source: Securities and Exchange Act in Taiwan.

Note 2: Please apply the number of the outstanding issued shares at year-end as the basis and specify it based on the distribution resolved by the shareholders' meeting of next year.
Note 3: If there is need for retrospective adjustment due to the issuance of bonus shares, the earnings per share shall be listed for those before and after the adjustment.
Note 4: If the terms for issuing equity securities has stated that the dividends not distributed in the current year is cumulative to the year with surplus, the cumulative unpaid dividends shall be disclosed respectively as of the year ended.
Note 5: P/E ratio = Average closing price per share for the year/Earnings per share.
Note 6: P/D ratio = Average closing price per share during the current fiscal year/Cash dividend per share.
Note 7: Cash dividend yield = Cash dividend per share/Average closing price per share for the current year.
Note 8: Approved by the Board of Directors on March 8, 2018, and will be decided after the resolution of the general shareholders' meeting.
Note 9: As of the date on which the annual report was printed, the certified financial reports for the first quarter of 2018 has not been published.
(6) The Company's dividend policy and implementation
A. Dividend policy set up in the Company's Articles of Incorporation

A company shall not distribute dividends and bonuses in the absence of a surplus in accordance with the Cayman Act, the regulations of TWSE/GTSM listed companies and the Articles of Incorporation. The distribution of the Company's dividends or bonuses shall be based on NT dollars during the listing period.

If the Company has profit for the current year, of which $1 \%$ to $5 \%$ shall be appropriated as the remuneration of the staff, and up to $3 \%$ shall be appropriated as the remuneration of the directors. The remuneration of the staff can be paid in stock or in cash, but if the Company has accumulated losses, it shall reserve the amount in advance. The remuneration of the employees and the directors shall be in accordance with the Cayman Act, the regulations of TWSE/GTSM listed companies and the relevant provisions of the Company's Articles of Association.

If the Company has a surplus in the current year, it shall pay or appropriate tax first, make up the previous losses, and then appropriate legal reserves (if there shall be) and special reserves (if there are any). If there are still surplus (hereinafter referred to as "Distributable Surplus"), then no less than $10 \%$ of the distributable balance of the current year can be paid as dividends to shareholders after passed by the general resolution of the shareholders' meeting, of which the amount of cash dividends shall not be less than $10 \%$ of the total dividends paid in the current year. In addition, except for the Cayman Act and the regulations of TWSE/GTSM listed companies, the Company shall, in the special resolution of the shareholders' meeting, distribute all or part of the dividends and bonuses by issuing new shares,
and the execution of dividends and bonuses shall be in accordance with the Cayman Act, the regulations of TWSE/GTSM listed companies and the relevant provisions of the Company's Articles of Association.
B. Proposed dividend distribution in the shareholders' meeting:

Regarding the Company's proposal for 2017 earnings distribution, which was approved by the Board of Directors on March 8, 2018 and will be proposed to the shareholders' meeting on June 5, 2018 for recognition of the dividends:
(1) It is proposed to distribute cash dividends of NT $\$ 516,700,275$ to the shareholders from the distributable earnings, and the distribution will be calculated on the basis of outstanding shares on March 8, 2018 (where 797K shares of treasury stocks are deducted from $79,492,350$ shares), resulting in the cash dividend of NTD 6.5658 per share.
(2) Besides, according to the matters discussed by the Board of Directors, we proposed that: in accordance with the Company's Articles of Association and the relevant laws, the Company proposed to distribute cash dividends of NTD $119,238,525$ to the shareholders with the premiums from issuing shares above the par value, based on the outstanding shares on March 8, 2018 (79,492,350 shares deducted 797 K shares of the treasury stocks), and each share will be distributed NTD 1.5152. If the shareholders meeting passes proposal of cash distribution of capital surplus, then the total distribution of cash dividends will be NTD 8.081 per share for the current year.
If the number of shares outstanding is affected subsequently by the purchase of the Company's shares, transfer of treasury stocks, conversion of convertible bonds, exercise of employees' stock options or transfer of shares, conversion, cancellation, capital increase or other reasons, which causes the dividend rate for the shareholders to change, then we propose to the shareholders meeting to authorize the Board to deal with it.
3. Expected significant changes in the dividend policy: none.
(7) The impacts of issuance of bonus shares proposed by the shareholders' meeting on the Company's operating performance and earnings per share: there are no bonuses shares this year, and thus it does not apply.
(8) Remuneration to employees, directors and supervisors
A. The number and scope of the remuneration of employees, directors and supervisors defined in the Company's Articles of Incorporation: illustrate the Company's dividend policy and the status of implementation according to the above item (6).
B. The accounting treatment if there is a discrepancy between the actual distribution amount and the estimated number of staff in the current period, the basis for the assessment of the remuneration of directors and supervisors, and the basis for calculating the number of shares paid to the employees for remuneration: The Company's estimated number of staff in the current period, basis for the assessment of the remuneration of directors and supervisors, and the basis for calculating the number of shares paid to the employees for remuneration are consistent with the actual distribution amount, and thus it is not applicable here. However, if subsequently there is any discrepancy between the actual distribution amount resolved by shareholders'
meeting and the estimated number, the discrepancy shall be recognized as the current profit and loss in that year.
C. The distribution of remuneration passed by the Board of Directors:
(1) The remuneration of employees paid by cash or shares and the remuneration of directors and supervisors If there is any discrepancy with the annual estimated expense, the discrepancy number, causes and treatment shall be disclosed: there are no such cases.
(2) Proposed distribution of remuneration to employees in the form of stock bonus as a percentage to net profit after tax plus remuneration to employees in the entity or individual financial statement for the current period: not applicable.
4. If there is any discrepancy between the actual distribution of remuneration of the staff, directors and supervisors in the previous year (including the number of shares distributed, amounts and share price) and the recognized remuneration of the employees, directors and supervisors, then the discrepancy number, causes and treatment shall be illustrated: No such cases
(9) Financial holding company's buyback of the Company's shares

Saturday, March 31, 2018

| Time of buyback | The 1st time (period) |
| :--- | :--- |
| Purpose of buyback | Transfer of shares to employees |
| Buyback period | November 30, 2016 ~ January 29, 2017 |
| Buyback price range | NTD 130~NTD 180 <br> But if the Company's stock price is lower <br> than the lower limit of the bought-back <br> interval, the Company will also continue to <br> buy back shares. |
| Types and numbers of bought-back shares | Common stock <br> 797,000 shares |
| Value of shares bought back | NTD 116,562,738 |
| Cumulative number of company shares held | 375,000 shares |
| Cumulative number of the Company shares <br> held | 422,000 shares |
| Ratio of cumulative number of the Company <br> shares held to total outstanding shares (\%) | $0.53 \%$ |

2. Corporate bonds

Corporate bonds

| Bond type | The first unsecured convertible bond in the Republic of China. |
| :--- | :---: |
| Date issued | November 13, 2015 |
| Face value | NTD 100,000 |
| Place of issuance and | Republic of China |


| exchange |  |
| :---: | :---: |
| Issue price | Issuance based on face value |
| Total amount | NTD 900,000 thousand |
| Interest rate | Coupon rate 0\% |
| Duration | 3-year period, expiration date: November 13, 2018 |
| Guaranteeing institution | N/A |
| Trustee | Trust Department, CTBC Bank Co., Ltd. |
| Underwriting institution | Grand Fortune Securities Co., Ltd. |
| Certifying attorney | CHIEN YEH LAW OFFICES Lawyer Hung, Tung-Hsiung |
| Independent auditing firm | KPMG Certified Public Accountants <br> Accountant Huang, Po-Shu, Accountant Yu, An-Tien |
| Repayment method | Except for the early call or sale back in accordance with the regulations of issuance and conversion, the principal is paid with cash at maturity based on the face value. |
| Outstanding principal balance | NTD 1,900 thousand |
| Terms for redemption or early repayment | 1. The Company's right to call the convertible bonds (Article 22 of the Issuance Rules) <br> (1) Starting from the day which is 1 month after the issuance of the convertible bond (December 14, 2015) to the date of 40 days before maturity (October 4, 2018), if the closing price of the Company's common stock exceeds $30 \%$ (included) of the conversion price for 30 consecutive business days, within 30 business days the Company can send a "Notice of Bond Call" which expires in 30 days (the period mentioned above is calculated since the letter is sent, the call record date for the bonds is the maturity date, and the period mentioned above shall not be the stop conversion period listed in Article 10) to the bondholders (based on the names provided by the bondholder list on the 5th business days before the "Notice of Bond Call" is sent; for those investors who subsequently obtain the convertible bonds due to sale or other reasons, there shall be a publication). The notice is reported to the TPEx for publication, and all the bonds are called back in cash by the face value at maturity. <br> (2) Starting from the day which is 1 month after the issuance of the convertible bond (December 14, 2015) to the date of 40 days before maturity (October 4, 2018), if the outstanding shares of the convertible bond are lower than $10 \%$ of the original issue amount, then at any time thereafter the Company can send a "Notice of Bond Call" which expires in 30 days (the period mentioned above is calculated since the letter is sent, the call record date for the bonds is the maturity date, and the period mentioned above shall not be the stop conversion period listed in Article 10) to the bondholders (based on the names provided by the bondholder list on the 5th business days before the "Notice of Bond Call" is sent; for those investors who subsequently obtain the convertible bonds due to sale or other reasons, there shall be a publication). The notice is reported to the TPEx for publication, and all the bonds are called back in cash by the face value at maturity. <br> (3) If the bondholder does not reply the Company's shareholders |



|  | (1) <br> As at March 31, 2018, the total amount of outstanding bonds is <br> NTD 1,900,000, assuming that the bondholders converted all of <br> their bonds into the common stocks of the Company in <br> accordance with the bond's issuance and conversion rules. The <br> maximum number of convertible shares is expected to be 7,361 <br> shares, calculated based on the latest conversion price of NTD <br> 258.1. According to the Company's number of outstanding <br> shares, 79,070, on March 31, 2018 (where the treasury stocks <br> are temporarily not counted), the largest proportion of shares <br> dilution is 0.01\%. <br> Possible dilution of <br> equity and impact on <br> equity of existing <br> shareholders due to <br> issuance and <br> conversion, trading <br> or subscription rules, <br> or issuance terms <br> The net worth per share is NTD 43.80 (NTD 3,481,803K / 79,492K <br> shares issued) according to the published 2017 financial statements. <br> Assuming that the bondholders have converted all of their bonds into <br> the common stocks of the Company in accordance with the issuance <br> and conversion rules for the bond, the net worth per share will be raised <br> from NTD 43.80 to NTD 43.82 [calculation: (NTD 3,481,803K + NTD <br> $1,900,000) /(79,492 \mathrm{~K}$ shares + 7K shares) = NTD 52.11.] Therefore, <br> there is positive influence to the existing shareholder's equity. |
| :--- | :--- |
| Name of <br> Nommissioned <br> custodial institution <br> for objects <br> exchanged | N/A |

## Convertible bonds

| Bond type |  | The first unsecured convertible bond in the Republic of China. |  |
| :---: | :---: | :---: | :---: |
| Item Year |  |  | As of March 31, 2018 |
| Convert corporate bond market price | Highest | NTD 103.00 | 111.85 |
|  | Lowest | NTD 100.60 | 98.00 |
|  | Average | NTD 101.57 | 103.91 |
| Convert price |  | 1. Since August 10, 2016, due to the distribution of 2015 cash dividends, the conversion price has been adjusted to NTD 271.70. <br> 2. Since August 14, 2017, due to the distribution of 2016 cash dividends, the conversion price has been adjusted to NTD 258.10. | 258.1 |
| Issue (execution) date and the conversion price at issue |  | Date of issue: November 13, 2015 Conversion price at issue: NTD 288.00 |  |
| Ways to fulfill the <br> obligation of conversion |  | New shares issuance |  |

3. Issuance of preferred shares: None.
4. Issuance of overseas depository receipts: None.
5. Issuance of employee stock option certificates: None.
6. Information about new restricted employee shares: None.
7. The execution of share issuance due to mergers or acquisitions of shares issued by other companies: None.
8. Implementation of fund utilization plan:
(1)The first unsecured convertible bond in the Republic of China in 2015
A. Plan contents:
(1) Total funding of this Plan: NTD 934,610,000
(2) Sources of funding:

We issued 9K of the first unsecured convertible bond in the Republic of China with the face value of NTD 100 K at par value. The issue period is 3 years, and the nominal interest rate is $0 \%$. The total issue amount is NTD $900,000,000$.
(3) Own funds of NTD 34,610,000.
(4) Planned project and estimated fund utilization progress

The plan has been approved by the Financial Supervisory Commission (FSC) on October 29, 2015 with Jin-Guan-Zhen-Fa-Zhi No. 1040042486. The total amount of fund raised is NTD $900,000 \mathrm{~K}$ is used to purchase office buildings, build O2O E-Commerce platform and logistics center. The total amount of funds required for the planned project is NTD $934,610,000$. The Company's plan changes for capital use was resolved by the Board of Directors on November 8, 2016, which plans to reduce NTD $336,884 \mathrm{~K}$ of the fund for purchasing office building and reduce NTD $192,804 \mathrm{~K}$ of the fund for establishment of the logistics center. The amounts will be used in enriching the operating funds. The proposal has been filed with the 2017 General Shareholders' Meeting for ratification. The planned project and the scheduled time for fund use after the change are presented in the following table:

Unit: NTD 1,000

| Plan items | Estimated time of completion | Scheduled time for fund use |  |  |  |  |  |  |  | Total funding of this Plan |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2015 |  | 2016 |  |  |  | 2017 |  |  |
|  |  | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 |  |
| Purchased <br> office <br> building | $\begin{gathered} 2016 \\ \text { Q1 } \end{gathered}$ | - | - | 138,912 | - | - | - | - | - | 138,912 |
| Established O2O <br> E-Commerc e platform | $\begin{gathered} 2016 \\ \text { Q4 } \end{gathered}$ | 26,509 | 52,265 | 91,560 | 33,445 | 28,965 | 29,967 | - | - | 262,711 |
| Established logistics center | $\begin{gathered} 2016 \\ \text { Q1 } \end{gathered}$ | - | - | 3,299 | - | - | - | - | - | 3,299 |


| Enrich the <br> operating <br> capital | 2017 <br> Q2 | - | - | - | - | - | - | 400,000 | 129,688 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total |  | 26,509 | 52,265 | 233,771 | 33,445 | 28,965 | 29,967 | 400,000 | 129,688 |

(5) Expected benefits generated
a. Purchased office building

The Company's main operational focus is China market, and the subsidiary CHLITINA (China) Trade Limited serves as the General Management Center, under which there are 15 branches and 11 offices. As the center managing the franchise stores in each province of Mainland China, it supports the daily sales distribution, beautician training as well as related affairs of store expansion of the franchise stores. CHLITINA (China) Trade Limited has not only purchased its operating headquarters in Shanghai, but also adopted the lease form for the remaining branches and offices currently. The Company has bought office buildings in Chengdu, Sichuan. In addition to saving rent in the future, it can provide staff with a better working environment, and be used for expanding the display, warehousing and training classroom space, so as to strengthen the local business development. Since the real estate growth in China is tremendous in the recent years, and the appropriate real estate target is not easy to inquire, on November 8, 2016, the Board of Directors resolved on changing the project, including reducing the funds of NTD $336,884 \mathrm{~K}$ for the purchase of office buildings. The funds are then used to enrich the operating capital. Therefore, the total implementation amount of the project is NTD 138,912K after the reduction. The building construction was completed in 2016 and has been moved into for use in 2017. It is estimated to save the rent cost of NTD 3,923,000.

## b. Established O2O E-Commerce platform

Mainland China has a vast territory. The Company's existing chain franchise business mode of entity stores has its regional restrictions. To further expand the penetration rate of "CHLITINA"'s beauty and skincare products in Mainland China and cross sell with other healthy foods to expand operating scale, in addition to increasing entity stores' coverage by expanding franchise shops and setting new direct shops, the Company has promoted its marketing tentacles to E-Commerce platforms, which attracts online shopping groups, achieves a marketing style of full time and without regional limitation. Thus, in the project we intend to devote NTD $262,711 \mathrm{~K}$ (including NTD $34,610 \mathrm{~K}$ of own funds) into the establishment and marketing promotion of an O2O E-Commerce access platform, the "New Beauty Mall". The project has been completed in the fourth quarter of 2016. With new products coming on the shelves, in the future the annual revenue from the E-Commerce platform will grow steadily. It is expected to achieve the Company's goal of multiple-corner operation.
c. Building its own logistics center

The Company originally expected to build its own logistics center in Shanghai, Chengdu, Dalian, Tianjin and Guangzhou, etc. But since the real estate price in China is increasing tremendously in the recent years, after evaluating and comparing the overall benefits of building the self-owned logistics center and renting storage management, the Board of Directors resolved on changing the project on November 8, 2016, which include reducing the funds of NTD 192,804K for the construction of logistics center. The funds are then used to enrich the operating capital. Therefore, the total implementation amount of the project is NTD $3,299 \mathrm{~K}$ after the reduction, which is also the pre-expense amount of the logistics operation system. The project was completed in 2016.

## d. Enrichment of operating funds

After considering the tremendous fluctuation of the real estate price in Mainland China, the benefits from the purchase of office buildings and the establishment of the logistics center were not as high as expected. After careful assessment, the Board of Directors resolved on changing the project items on November 8, 2016 and adjusted the relevant fund usage. The unused total amount of NTD $529,688 \mathrm{~K}$ for the purchase of office buildings and the establishment of logistics center were then used to enrich the operating capital in the first and second quarters of 2017. As of the first quarter of 2017, the full amount of $\$ 529,688 \mathrm{~K}$ after the change has been devoted into operating capital, and thus the funds of the project has been used up.
B. Implementation status

Unit: NTD 1,000; \%

| Plan items | Implementation status |  | As of 2017 Implementation | Progress or backwardness, reasons |
| :---: | :---: | :---: | :---: | :---: |
| Purchased office building | Expenditure amount | Scheduled | 138,912 | Completed |
|  |  | Actual | 138,912 |  |
|  | Implementation progress (\%) | Scheduled | 100.00\% |  |
|  |  | Actual | 100.00\% |  |
| Established O 2 O <br> E-Commerce platform | Expenditure amount | Scheduled | 262,711 | Completed. |
|  |  | Actual | 275,555 |  |
|  | Implementation progress (\%) | Scheduled | 100.00\% |  |
|  |  | Actual | 104.89\% |  |
| Established logistics center | Expenditure amount | Scheduled | 3,299 | Completed |


| Plan items | Implementation status |  | As of 2017 Implementation status | Progress or backwardness, reasons and improvement plans |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Actual | 3,299 |  |
|  | Implementation progress (\%) | Scheduled | 100.00\% |  |
|  |  | Actual | 100.00\% |  |
| Enrich the operating capital | Expenditure amount | Scheduled | 400,000 | Completed |
|  |  | Actual | 529,688 |  |
|  | Implementation progress (\%) | Scheduled | 75.52\% |  |
|  |  | Actual | 100.00\% |  |
| Total | Expenditure amount | Scheduled | 804,922 | Completed |
|  |  | Actual | 947.454 |  |
|  | Implementation progress (\%) | Scheduled | 86.12\% |  |
|  |  | Actual | 101.37\% |  |

Note: The converted exchange rate is the average spot rate of Taiwan Bank in the first quarter of 2017, RMB: NTD $=1: 4.5226$.
C. Benefit assessment
(1) Purchased office building

The Company has signed a sale and purchase contract with Chengdu Oriental Hope Tianxiang Land Co., Ltd. in the first quarter of 2016, has paid the rent, and the building has started to be used since 2017. It is expected to save the rental cost and bring benefits.
(2) Established O2O E-Commerce platform

The Company's O2O E-Commerce platform product line is still continuously growing. New products are getting put on the shelves. But in the face of the fierce competition of E-Commerce firms in Mainland China, the Company differentiates from others by its oversea high-quality products. We look forward to creating a professional and unique beauty shopping website to achieve the Company's diversified business objectives.
(3) Build its own logistics center

The Company's Board of Directors have resolved on changing the project items on November 8, 2016, in which the unused funds for establishing the logistics center has been moved to enrich the operating capital. Thus, the construction plan of the
logistics center has ceased.
(4) Enriching operating capital

The amount spent to enrich the operating capital by the Company in the first quarter of 2017 was NTD 529,688,000. Estimated with PBOC's one-year average borrowing rate of $4.35 \%$, it is expected to save the annual interest expense of NTD 23,041,000.
D. The rationality of the reasons for backwardness, whether there are specific improvement plans for the impact on shareholders ' rights and interests

The original project was affected by the substantial real estate price increase in China, resulting in the difficulty of inquiring appropriate office building and logistics center targets and causing the implementation progress not to be as expected. Therefore, after careful assessment, a proposal has been submitted to the Board of Directors for resolution of project change on November 8, 2016. The unused funds of NTD 529,688K for purchasing the office building and the establishment of the logistics center have been adjusted to enrich the operating capital. The proposal has been submitted to the 2017 Shareholders' Meeting for confirmation. The project after the change has been completed in the first quarter of 2017, with no significant adverse impact on shareholder's equity.

## V. Overview of operations

## 1. Operations

## (1) Scope of business

The Company mainly works on its own research and development and production with the self-developed brand "Chlitina" as the primary product. The Company has its own distribution channels, including franchised beauty salons, e-commerce, medical cosmetics, and licensing. It is a company that combines production, distribution, and research in one. The scope of business operation covers Mainland China, Taiwan, Hong Kong, and Southeast Asia.

The Company officially entered the Mainland China market in 1997. By the end of December 2017, more than 3,500 franchised beauty salons have been created in 30 provinces, cities, and autonomous regions, including Shanghai, Guangzhou, Beijing, Chengdu, Dalian, Wenzhou, and Qingdao. It is a medium-to-high-end large beauty franchise business in Mainland China. The Company has quality beauty skin care series of products. Besides those to be used at home, we also have professional care packages so that customers of franchised beauty salons have all-around beauty skin care products and professional regimens available for them to choose from. The Company, with its first-rate spontaneous R\&D and production capabilities, outstanding product quality, specialized ideas about skin care, has created a quality customer base as well as brand value.
A. Major scope of operation:
(1). R\&D, manufacturing, and distribution of beauty products and care packages.
(2). Operation and promotion of business of franchised beauty stores.
(3). Business not prohibited or restricted by laws and regulations besides the licensed one.
B. Operational weight

Unit: RMB\$1,000; NT\$1,000

| Major <br> products | 2016 |  |  | 2017 |  |  |
| :--- | ---: | ---: | :---: | ---: | ---: | :---: |
|  | RMB | NT | $\%$ | RMB | NT | $\%$ |
| Face care <br> products | 545,732 | $2,642,708$ | $78.64 \%$ | 657,526 | $2,963,012$ | $90.04 \%$ |
| Body products | 9,265 | 44,866 | $1.34 \%$ | 17,001 | 76,612 | $2.33 \%$ |
| Aromatic <br> products | 1,947 | 9,429 | $0.28 \%$ | 1,380 | 6,217 | $0.19 \%$ |
| Trademark <br> licensing <br> income | 48,124 | 233,040 | $6.93 \%$ | 0 | 0 | $0.00 \%$ |
| Processing <br> income | 42,039 | 203,575 | $6.06 \%$ | 3,248 | 14,636 | $0.44 \%$ |
| Others | 46,870 | 226,966 | $6.75 \%$ | 51,090 | 230,225 | $7.00 \%$ |
| Total | 693,977 | $3,360,584$ | $100.00 \%$ | 730,245 | $3,290,702$ | $100.00 \%$ |

Note: Others include income from royalties, income from stakeholders, income from beauty services, and income from food, etc.
C. The Company's current products

| Products category | Major products Category | Main purpose |  |
| :---: | :---: | :---: | :---: |
| Home care | Makeup remover, facial cleanser, toner, essence lotion, cream, facial mask, sunscreen, foundation makeup | Makeup removing and cleansing | Removes five major types of waste on the surface of the skin, such as built-up obsolete keratin, dust, grease, makeup residue, oxidized fat, and salt from perspiration. |
|  |  | Hydrating toner | Replenishes skin cells with plenty of water while at the same time inhibiting vaporization. |
|  |  | Repairing essence | Regulates dermal functions and corrects specifically problematic skin in order to keep the skin healthy. |
|  |  | Lotion | Exercises optimal skin conditioning effects to prevent against speedy water loss from skin and to protect against dry skin. |
|  |  | Eye care | Prevents and improves fine lines and brightens the skin ton in the surroundings of the eyes. |
|  |  | Moisturizing cream | Boosts blood circulation of skin, adequately supplies cells with nutrients and oxygen so that cells can be repaired and regenerated, and keeps the skin smooth and moisturized. |
|  |  | Facial mask | Intensively repairs the skin, boosts metabolism, and enhances skin oxygen content; the water in the mask penetrates the horny layer on the surface of the skin to make the skin softer and more elastic. |
|  |  | Sunscreen | Protects against and blocks sunlight to protect the skin. |
|  |  | Foundation makeup | Contains skin care and sunscreen ingredients to enhance the skin tone and covers imperfection; it lays the groundwork for subsequently applied makeup. |
| Professional skin care line | Eye care series | Improves puffiness, pigmentation, and fine lines, among other issues with the active ingredients of the peptide compound and silk eye mask. Meanwhile, the specialized package instruments are used to accordingly exercise the effects of preventing against and correcting issues with the eyes, such as dark circles, eye puffiness, and congestion due to fatigue, among others. |  |
|  | Anti-wrinkle series | Firms and lifts the facial outlook through the active ingredients of resilient peptide and tourmaline. Meanwhile, with the specialized package instruments, facial skimming, firming, lifting, and increased absorption of skin is made possible. |  |
|  | Whitening series | Inhibits externally the activity of tyrosinase through the active ingredients of morus bombycis root extract and ruby to internally improve the formed pigmentation. Meanwhile, with the specialized package instruments, consistency, brightness and tone, lightening of spots, and increased absorption of skin are made possible. |  |
|  | Hydrating series | Replenishes water required by skin cells at a depth and firmly locks in the water through the active ingredients of American mandrake and blue sapphire. Meanwhile, with the specialized package instruments, water replenishing at a depth, potent |  |


|  |  | retention of water, and increased absorption of skin are made possible. |
| :---: | :---: | :---: |
|  | Naturex series | The Naturex series features pure herbal essence from pure botanical extract concentrate. It applies the extraction technique to realize more effective conditioning and improvement and to address different skin issues. |
|  | Professional salon botanical extract series | Designed specifically for problematic skin, the series features optimal improvement and prevention effects whether it is anti-wrinkles, water replenishing, or whitening. They can be used as part of home care or at the salons for induction or water facial mask purpose with the help of instruments. |
| Aromatherapy | Essential oils, compound essential oils | 1. Beautifies and cares for skin to boost skin resistance and delay aging <br> 2. Soothes and eases the mood and energy; it is nerve relaxing. <br> 3. Keeps physical fitness and corrects respiratory infection, compromised immunity, and endocrine disorder, etc. |
| Body | Essential oils, lotion | 1. Clears blood vessels and encourages circulation to boost functionality of organs and intestines. <br> 2. Promotes tissue relaxation at a depth, blood circulation of muscular tissues, relaxes the body and the mind, shoulders and the neck, and relieves back pain and inflammation, among other symptoms. |
|  | Breast enlargement | Turns on the filling mechanism with "ornithine" the patented ingredient in France and with the external layer Ionosome ${ }^{\mathrm{TM}}$ enveloping technique, more stably and rapidly delivers the active ingredient to the basal layer of skin so that skin is filled, become firmer, more elastic, smooth, and lifted. <br> Note: French patent No. FR 2988601-B1, the Ionosome ${ }^{\text {TM }}$ enveloping technique is the patented technique to envelope the external layer of the patented ingredient. |

D. Research and development of new products
A. Development of anti-aging series products

To go with the marketing and operation policies, for the new year, moisturizing, even skin complexion, delay in the appearance of melasma and formation of wrinkles, correction of sallowness and uneven skin ton as a result of aging will be the focus.
B. Development of whitening products

Whitening products are developed for women bothered by dark skin tone and spots.
C. Development of sunscreen series products

Sunscreen products for the face only and for the body with a high SPF.
D. Development of infant skin care products

Basic skin care products designed for infants and babies
(2) Industry overview
(1) Industry status and development

According to the research data of Euromonitor (April 2017), the market size for beauty
and personal care products in Mainland China reached RMB 333.7 billion in 2016. The mean compound annual growth rate from 2011 to 2016 reached $7.7 \%$. The market size as a whole from 2009 to 2014 increased by $45 \%$. Beauty and personal care product packages, in particular, grew $94.9 \%$. It is one of the fastest growing markets in the world.

Types of beauty and personal care products and sales in 2011-2016
Unit: RMB 10 million

| Item | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Baby and child <br> specific products | 76 | 89 | 104 | 121 | 141 | 151 |
| Bath and shower <br> products | 163 | 173 | 185 | 195 | 203 | 211 |
| Cosmetic | 166 | 181 | 205 | 226 | 251 | 283 |
| Deodorant | 5 | 6 | 6 | 6 | 7 | 7 |
| Depilatory | 3 | 3 | 4 | 4 | 4 | 5 |
| Fragrances | 42 | 46 | 49 | 53 | 56 | 54 |
| Hair care products | 388 | 422 | 450 | 465 | 476 | 495 |
| Men's cosmetic | 78 | 92 | 104 | 113 | 121 | 124 |
| Oral healthy products | 227 | 249 | 271 | 286 | 304 | 327 |
| Oral healthy products <br> (excluding power <br> toothbrush) | 222 | 244 | 265 | 280 | 297 | 319 |
| Skin care products | 1,150 | 1,269 | 1,390 | 1,507 | 1,608 | 1,691 |
| Sunscreen products | 37 | 41 | 43 | 47 | 50 | 55 |
| Beauty and personal <br> care products sets | 91 | 104 | 117 | 134 | 156 | 177 |
| High-end cosmetic | 426 | 474 | 525 | 569 | 616 | 689 |
| Popular cosmetic | 1,633 | 1,786 | 1,941 | 2,086 | 2,215 | 2,299 |
| Beauty and personal <br> care products | 2,302 | 2,526 | 2,756 | 2,961 | 3,156 | 3,337 |

Source: Euromonitor (April 2017).

Types of beauty and personal care products and sales growth rates in 2011-2016
Unit: \%

$\left.$| Species | Increase rate | 2015-2016 <br> Increase rate | 2011-2016 <br> Mean compound <br> annual growth rate |
| :--- | ---: | ---: | ---: | | 2011-2016 |
| :---: |
| Total increase rate | \right\rvert\, | 11.3 | 14.7 | 29.9 |
| :--- | ---: | :--- |
| Baby and child specific <br> products | 4.0 | 5.3 |
| Bath and shower products | 12.4 | 11.2 |
| Cosmetic | 4.3 | 5.9 |

Source: Euromonitor (April 2017).
Mainland China is a focused region of development for the Company and we have cultivated the local market in depth for years. With the local economy continuing to grow, the beauty industry is full of potential with the enormous underlying business opportunities. Major factors that drive the development of the beauty industry in Mainland China includes the growth in its GDP and the increased urbanization rate and per capita disposable income. These factors are closely related to the demand for beauty products and services and hence are the main driving force for the industry to quickly expand and grow flourishingly.

International historical data have shown that when the per-capita GDP breaks the USD 3 K threshold, consumption starts to enter the rapid growth channel and so is beauty-related consumption. When the per-capita GDP exceeds USD 20K threshold, however, the acceleration rate will significantly drop and consumption enters a stable period. According to the statistics of the National Bureau of Statistics of China, the gross domestic product in 2017 was RMB 82,712.2 billion in Mainland China, a growth of $6.9 \%$ from 2016.

图1 2013－2017年国内生产总值及其增长速度


Source：National Bureau of Statistics of China（February 28，2018）
As industrial sectors gradually expand toward second－line and third－line cities over the past few years to quickly increase the urban population，the per－capita disposable income of urban residents is gradually improved，too．According to the statistics of the National Bureau of Statistics of China，the per－capita disposable income in 2017 was RMB 25，974 in Mainland China，a growth of $9.0 \%$ from the preceding year．The improved purchasing power of urban residents adds to the demand for beauty products and accordingly expedites the development of the beauty industry．

## （2）Correlation among the Upstream，Mid－stream，and Downstream of the Industry

At present，the Company mainly deals with the distribution of ageless，anti－aging professional products，professional skin care products，home care products，among other beauty products．Cosmetics manufacturers and branders belong to the mid－stream of the industry．The upstream of the industry consists of mainly suppliers for cosmetic raw materials，manufacturers of semi－finished products，manufacturers of filling containers and packaging products；the mid－stream include processing，manufacturing，packaging，and mass production and marketing channels such as dealers，distributors，and franchised stores； and the downstream are consumers of all age groups．The correlation among the upstream， mid－stream，and downstream is shown as follows：

(3) Various Development Trends of Products
A. Products future development

Since the Chlitina Group first entered Mainland China in 1997, it has been devoted to researching and developing skin care products that are the most suitable for Chinese and Asian people. Given the vast territory of China, in particular, the policy adopted by first-rate manufacturers in Europe and America towards introducing single products is never sufficient to address the needs for care and conditioning of make-overs in various areas throughout China taking into consideration the significantly different climates between the north and the south.
The Company believes in applying medical concepts in beauty products and services while trying its best to provide women bothered by all kinds of skill issues with professional personalized skin care solutions. The Company introduces technologies that are unprecedented in the industry and continues to introduce new products to further expand its product lines that target consumers through different distribution channels. With its R\&D belief, products of the Chlitina Group may be divided into the following major aspects:
(A) "Ageless and Anti-aging" as the Mainstream
"Agelessnes and reversing aging" has been dream of humankind since its very beginning. It was so in the past and will remain so in the future. The dream has never changed. How to research and develop a series of complete skin care products suitable for the skin of Asian people, and the Chinese people in particular, in order to satisfy the needs of Chinese women in remaining ageless and to fight the aging process has therefore become the highest guiding principle for the Chlitina Group in product research and development.

Based on this belief, in terms of product research and development, the Chlitina Group has come up with a series of products to take care of the three major steps "skin purification $\Rightarrow$ repair $\Rightarrow$ regeneration".
(B) Reinforced "Professional and Precise Skin Care" for Regimens

In light of the fact that Chlitina is a well-known professional beauty franchise group for
medium-to-high-end customers in China, in order to further differentiate between and emphasize the efficacy of professional and precise skin care, besides researching and developing home care products, a series of combinations of professional beauty salon care packages are developed to go with induction professional instruments, such as Hydraskin, Rejuvenating, and Extreme Clear White. With assistance of professional instruments, optimal results of skin care for customers in a non-invasive way are made possible in order to fulfill the purpose "let time stay at the most beautiful moment."
(C) All-around and full-time-efficiency products are provided to create differences in services and products.
The differences in products and services bring about the maximum benefits in skin care. The Products of the Chlitina Group include:
(a) Home care products

The emphasis is placed on the basic skin care while at home so that the skin gets the needed care and time to repair around the clock. Home care is known for its benefits such as convenience and autonomy. It is tailored according to advice given by professional beauty consultants, home care combinations take care of personal skin issues and ensure non-stop care around the clock in order to strengthen extended results of professional beauty care regimens and to yield twice the results with half the effort. The products focus on "moisturizing, repairing, and conditioning". In terms of moisturizing, facial solutions that provide benefits from brightening skin tones to exercise outstanding moisturizing effects are the primary products, including the exquisite classic EPO series, which helps with normal metabolization of keratin and keeps the horny layer of the skin intact and hydrated to effectively correct aging and dry skin, to moisturize and lock in water, and to repair cracks because of dryness. The premium royal Fantasia series that reaches deep inside the skin to ensure deep miniaturization and repairs aging skin or to realize deep whitening, among other skin care benefits, reflective of different skin attributes, replenishing the vigor most needed in skin. The new Chliwhate series that breaks down pigmentation that compromises the purity of skin layer by layer to create 4C-grade diamond-kind shiny and tony beautiful skin; and the Primrose facial cleansing series that applies the patented technology to extract essence of the whole primrose plant. The resultant Primrose Vital-Active Complex activates overwhelming defensive protection. The unique water-oil mixture mechanism multiplies the repair effects as it better penetrates into the basal layer of skin to strengthen the safeguard barrier, to inspire synthesis of collagen, to reduce the formation of free radicals, and to activate the defensive protection at a depth. The skin will appear to be shiny and moisturized from the inside out.
(b) Beauty Salon Professional Conditioning Regimen

The focus is combinations of products that require the use of professional instruments. Specialized beauty consultants examine the skin through the professional instruments and find out the cause of problematic skin in order to design and tailor care regimens. The products are introduced into the skin with high-tech instruments that are known for being safe, comfortable, highly-efficient, and non-invasive. Used together with professionally trained techniques, they ensure significant beauty skin care effects bring about "ageless and anti-aging" benefits. The products feature mainly "moisturizing, activating, wrinkle-smoothening, and skin-lifting". Products in this series include the Hydraskin

Intensive Expert Package and the Extreme Clear White Expert Package.
(c) Physical Meridian Care

With systemic skin care and physical health as the appeal, the products emphasize traditional Chinese ideas that are familiar to Asian people and combine them with the quantum-based medical technology from Europe to exercise thorough effects. By utilizing the innovative idea of combining the East and West, as well as the skilled technique applied to smoothen circulation throughout the body and the highly bioavailable fine and pure compound essence oil, promotes relaxation of tissues at a depth and blood circulation in muscular tissues, soothes the body and the mind, shoulders and the neck, and relieves symptoms such as back pain and inflammation, among others. The raw materials are quality natural plants from Europe and North America.
(d) Non-sensitizing and Repairing Skin Care Products

To address issues such as sensitization, redness, edema, peeling, and difficulty for make-up to stay on at the turn of the season, the Company places particular emphasis on enhancing the defensive protection of skin. Ordinary skincare products vary in quality and tend to give rise to irritation and pain, and may even trigger more serious skin disorders. In light of sensitive skin caused by improper care habits and skin care products, the Company places particular emphasis on normalizing the dermatological structure. Enhanced skin protection and strengthened skin metabolism are its primary the focus. We have protein cream and EG cream, among other star products. Each of them has withstood the time, challenges from the market, and hence is absolutely representative.
The combined use and packages available for products, precise seamless skin care around the clock is made possible. Skin receives alternating deep and light flexible care. Not only product effects are exercised in a balanced way around the clock, the skin can also take appropriate rest and recover. The products fully demonstrate the characteristics of the Chlitina Group in product development, that is, "professionalism, personalization, comprehensive, and complete time-efficiency" and facilitates the skin to go through the spontaneous physiological cycles of "purification, repair, and regeneration" and to accordingly fulfill the ultimate goal of being "ageless and anti-aging."
B. Future Trends on Beauty Market

The Mainland China market is the main growth market for the Chlitina Group at the moment. A market survey report has shown that:

The "beauty economy" is full of growth potential and remains the fastest growing sector in the coming 5 to 10 years in China. Research data of Euromonitor (April 2017) also shows that the overall market size of beauty and personal care products is estimated to be worth RMB 433.3 million by 2021.
Due to the significantly improved GDP in Mainland China over the past 10 years, local consumers' demand for quality services has increased significantly as well. This drives professional beauty salons to be focused on their professional service level in order to be recognized by medium-to-high-end consumers on the market. As a result, professionalism and focused specialties will become a more obvious trend among beauty and care institutes.

With beauty service regulations established by the government, requirements for the quality of services provided by beauty salons have been relatively increased. This further enhances the entry criteria for beauty salons and it helps with the development of large
professional beauty franchises such as "Chlitina."
C. Changes to Company Operation in the Future

To address the rapidly increasing demand on the Mainland China market and from local consumers for care products and services, the Company is engaged in the following changes regarding its operation in order to increase its competitive advantages:
(A) Reinforce "market-end training" ability

In light of the large size of the Mainland China market and the difference in culture, customs, and skin conditions, as the number of franchised stores keeps increasing throughout the nation, the management of the franchise brand also needs to be localized in terms of the train of thought and the service model. The Company adopts the hierarchical model that consists of advanced training at the main office and the educational guidance in different areas. The main office is to arrange senior lecturers as planned who would attend diversified courses on topics such as "corporate culture", "brand image", "product reinforcement", "store affairs management", "distribution skills," and "career planning" that are important forms of education in terms of knowledge of new products and assistance in opening a new store according to the company's market operation policy. Having been evaluated by the main office, the approved lecturers from respective areas are to reproduce the course contents reflective of conditions of stores in their area (such as climate, environment, and customs) to fulfill dual purposes of being "professional and united" and "providing area-based educational guidance." The hierarchical model that consists of advanced training at the main office and the educational guidance in different areas effective reduces the cost of transportation incurred for and time spent by the trainees and significantly cuts down the corporate operational expenses as well. Meanwhile, it helps enhance the proactive learning attitude of the staff, apply what is learned quickly to store operations, and accordingly consolidate the marketing strategy.
(B) Deepen beauty franchise channels

The Mainland China market is divided into advanced, well-off, and developing areas. In the future, Chlitina will make the best of its powerful brand awareness and flexible distribution strategies to further increase its market share in well-off areas and developing ones.

For Taiwan and the Southeast Asia markets, store expansion will be expedited and product structure will be optimized. Franchise management strategies will be improved and adapted to local developments so that brand awareness may be deepened.
(C) Improve products R\&D capabilities

Quality products best guarantees winning out on the market. Therefore, we will strengthen the autonomous R\&S capabilities and speed and will attract various talent within the industry.
(D) Diversified management

With the development of e-commerce/IOT/cosmetic medicine/regenerative medicine in China, consumers are changing their spending habits without them knowing. In such an environment, Chlitina has been finding its own distribution model and managed to realize diversified management through IOT as well as improve the profitability of franchisees. The anti-aging effects of regenerative medicine are used to further improve the technological essence of existing products and existing beauty salon regimens and to accordingly enhance
consumer satisfaction. We set our foot into the cosmetic medicine industry through existing customer resources to accordingly bring about new momentum to the Company's revenue.

## (4) Competition

A. Differentiation in market size

The increased purchasing power and inflation inside China have resulted in surging prices of commercial land and this poses obstacles for new businesses to quickly grow in the number of stores and to quickly open new stores. This is also why with the current market size and annual growth rate, among other competitive advantages, it is uneasy for competitors to exceed the Company.
B. Autonomous product R\&D capabilities

Back in 1989, when the Company was first established, it was already the first to introduce the idea of researching and developing "PH 5.5 " skin care products. After 2000, this idea has gradually been adopted by international first-line heavyweight manufacturers in terms of product development. This is sufficient proof of the Company's R\&D capabilities. Compared to the various competitive brands in China, most of which continue to operate relying mainly on purchased products. On the other hand, the Company's autonomous R\&D capabilities can not only better address customers' needs but are more advantageous over competitors.
C. Brand advantage

In November 2011, the Company's brand, CHLITINA and its Chinese name were both given the "China Well-Known Trademark" by the State Administration for Industry and Commerce of the People's Republic of China, making it the one and only company among beauty franchises. Meanwhile, the Company won the "Top 20 Best Taiwan Global Brands" Award three years in a row in 2015 through 2017.

## (3) Overview of Technology and R\&D

(1) Technical Level and Research and Development in the Scope of Business Operation
The products of the Company, with its own formula design and development of the manufacturing technique to differentiate itself on the market, and that cannot be reproduced in either quality or efficacy. Most cosmetics companies on the market have an R\&D department that relies on suppliers to provide the formula and have raw materials coming from specific manufacturers; as a result, they cannot change the formula or raw materials on their own and have no control over the cost. The enriched formula development experience enables the design of products with the best CP ratio according to the market price. The manufacturing technique ensures smooth production, stable quality, and improved production efficiency.

Primary products of the Company, including professional skin care and home care supplies, are all researched and developed by the company itself. Professional beauty products, personal skin care supplies, aromatherapies, and SPA products are the mainstream in development.

## (2) R\&D Personnel and Their Education/Experience

As of the end of March 2018, the Company has a total of 9 R\&D people. All of them own college or higher-level diplomas. The number of employees and their educational distribution are shown below:

| Item | End-of-ter <br> m number <br> of people | $\|c\|$ | Distribution of education <br> e | Years in service on <br> average |
| :---: | :---: | :---: | :---: | :---: |
|  | 9 | 5 | 4 |  |
| 2017 | 9 | 4 | 5 | 9.07 |
| Saturday, March <br> 31, 2018 | 9 | 4 | 5 | 9.29 |

(3) Annual R\&D cost spent over the past 5 years

Unit: NT\$1,000; \%

| Year | 2013 | 2014 | 2015 | 2016 | 2017 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| R\&D fee | 15,171 | 14,967 | 17,729 | 9,379 | 10,203 |
| Net Sales | $2,701,472$ | $3,071,369$ | $4,394,264$ | $3,360,584$ | 3,290, <br> 702 |
| R\&D cost to net <br> revenue ratio <br> $(\%)$ | 0.56 | 0.49 | 0.40 | 0.28 | 0.31 |

(4) Technologies or products successfully developed over the past 5 years

| Year | Item/product name |
| :---: | :--- |
| 2013 | Instant Rejuvenating Eye Expert Package, Advanced Lightening and <br> Whitening Package |
| 2014 | Deluxe Renew Firming Cream, products supplied exclusively to direct-selling <br> stores in Taiwan (Hydra Cleansing Fluid, Shea Butter Facial Massage Cream, <br> Gentle Makeup Remover, Chamomile Body Scrub, Seaweed Skin Softening <br> Powder, Extreme Soothing Body Mask, HA Intensive Boosting Serum, NMF <br> Intensive Boosting Serum, 9 Peptides Intensive Boosting Serum, Marigolds <br> Intensive Boosting Serum, Anti-wrinkle Peptide Intensive Boosting Serum, <br> Madelic Intensive Boosting Serum, Marigolds Herbal Mud-Mask Repair, <br> Witch Hazel Herbal Mud-Mask Repair, Silky Body Lotion, Magic Body <br> Slimming) |
| 2015 | Deluxe Renew Firming Cream (China) <br> VFace Series (Lifting Milky Lotion, Lifting and Intensive Serum, Lifting <br> Serum Concentrate, Lifting and Repairing Mask) <br> Fair-priced moisturizing masks (CHLITINA Lupine Moisturizing Mask, <br> CHLITINA Nasturtium Brightening Mask, CHLITINA Blue Lotus Refreshing |


|  | Mask, CHLITINA Beltia Anti-Aging Mask, CHLITINA Purple Ginseng <br> Anti-Blemishing Mask) <br> CHLITINA Pureskin Series (Aqua Toner, Moisturizing Emulsion Lotion, <br> Moisturizing and Repairing Eye Cream, Aqua Nourishing Essential Cream) <br> Sun Passport Sunscreen SPF50+ PA++++ (Made in Taiwan) <br> Salon Series (CHILITINA HA Moisturizing Serum, Witch Hazel Herbal <br> Mud-Mask Repair, CHLITINA Hydra Cleansing Fluid, CHLITINA Marigolds |
| :---: | :--- |
| Herbal Mud-Mask Repair, Seaweed Skin Softening Powder, Chlitina |  |
| Regenerating Intensive Boosting Treatment, Chlitina Moisturizing Intensive |  |
| Boosting Treatment, Chlitina Sebum Control Intensive Boosting Treatment, |  |
| Chlitina Soothing Intensive Boosting Treatment, Chlitina Whitening Intensive |  |
| Boosting Treatment, Chlitina Silky Body Lotion, Chlitina Shea Butter Facial |  |
| Massage Cream, Chlitina Gentle Makeup Remover, Chlitina Extreme |  |
| Soothing Body Mask, Chlitina Chamomile Body Scrub, Chlitina Magic Body |  |
| Slimming Gel) |  |$|$| ChliWhite series (cleanser, introductory gel, essence concentrate, essence |
| :--- |
| emulsion, hydrating cream, primer) |
| Tourmaline Series (essence emulsion, eye cream, essence cream, moisturizing |
| mask) |
| Professional Beauty Salon Series (CEDAR Balancing Shampoo, Citrus |
| Relaxing Body Wash, Ylang-Ylang Essential Oil) |
| Soothing and Moisturizing Cleansers |
| Cleanser and Makeup Remover |
| Floral Water Series (Peppermint Floral Water, Lavender Floral Water, Rose |
| Floral Water, Tea Tree Floral Water, Majorana Floral Water, Chamomile |
| Floral Water) |

(4) Long and short-term business development plans
(1) Short-term plans
A. Continue to deepen the brand spirit, "Women, Love Bravely". Tailored precise skin care solutions are provided adhering to the principle of "appropriate timing, suitability for skin, and adequate amount". Consolidate the quality high-end brand image by promoting the brand by varied means such as traditional media and new media, sponsoring high-end international events, organizing large brand events, and advertising
through various types of media, for example to increase brand identity among consumers and to attract high-end consumers. Organize online and offline marketing events to strengthen consumer adhesion to franchise stores and various channels.
B. Adequately introduce new products to the market to address the needs of different consumer populations for products and to answer to the advancement in technology and proactively make the best of advantages that products in professional lines are entitled to, from facial care products and conditioning regimens to physical care and health-oriented products and regimens. Research and develop professional products for more consumer populations in order to build product beliefs such as "beauty and health" "from the inside out".
C. Further strengthen the training mechanism to enhance the skills of cosmetologists and profitability of franchise stores and make the best of high-end products available at franchise stores along with their strength in providing specialized service to boost the attractiveness of franchise stores to consumers.
D. Deepen the management of existing franchise stores based on the marketing belief "being exquisite, being subtle" to optimize profitability of franchise stores and to improve the overall franchise quality.

Continue to deepen and explore market potential as far as the Mainland China region is concerned in light of the constantly advanced urbanization in order to further increase the market share in well-off areas and developing ones.

Speed up the store expansion progress in Taiwan and Southeast Asia by optimizing the product structure. Have a deep understanding of the beauty market in Southeast Asia and modify or enforce franchise management strategies adapted to local developments.
E. Proactively explore new channels, particularly e-commerce. Combine global outstanding resources to set foot in e-commerce. Develop high-end international daily necessities, among other new products, in order to expand the width and length of the product chain. Explore auxiliary online marketing possibilities in order to maximize the consumer base for the brand, particularly to attract attention of young consumers and to perfect the channel construction and product coverage.
F. Go all out to develop self cosmetic medicine brands taking advantage of the golden development age for cosmetic medicine in Mainland China. Also combine medicine, beauty, and technology and seek feasible strategies to combine existing products with regenerative medicine.
(2) Long-term plans
A. Enhance the R\&D capabilities and continue to develop specialized high-end quality
products for specific channels and different consumer populations. Become the trend setter in the sector and strengthen the core competitiveness of the Company in this sector.
B. Continue to deepen the content of the brand, maximize brand influence, reinforce consumer loyalty and franchise store adhesion.
C. Continue to develop third, fourth, and fifth line cities and potential markets as Mainland China marches toward urbanization in order to explore the needs of prospective consumers and to make them the powerful momentum for business growths of the Company.
D. Speed up exploration of e-commerce channels in order to realize marketing around the clock that is not limited by the locality, to further attract young consumers, to satisfy the needs of consumers to the maximum extent possible, and to continue expanding the operational scale.
E. Extensively expand the overseas market with Southeast Asia as the entry point in order to maximize the operational territory of the Group and to advance brand internationalization.
F. Fortify cosmetic medicine channels and combine regenerative medicine in order to provide safe, specialized, and optimized services.

## 2. Market and Production/Distribution Overview

## 1. Market analysis

1) Revenue by the region

Unit: RMB\$1,000; NT\$1,000

| Item | 2016 |  |  | 2017 |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | RMB | NT | $\%$ | RMB | NT | $\%$ |
| Mainland <br> China | 663,121 | $3,211,166$ | $95.55 \%$ | 693,436 | $3,124,832$ | $94.96 \%$ |
| Others <br> (Note) | 30,856 | 149,418 | $4.45 \%$ | 36,809 | 165,870 | $5.04 \%$ |
| Total | 693,977 | $3,360,584$ | $100 \%$ | 730,245 | $3,290,702$ | $100 \%$ |

Note: Others include Taiwan and Hong Kong

## 2) Market Share

The research data of Euromonitor (April 2017) shows that the market size for beauty and personal care products in Mainland China reached RMB 333.726 billion in 2016. When calculated with the revenue of RMB 730 million of the Company in 2017, the market share is about $0.2 \%$. As far as skin care supplies (including physical care, facial care, and hand care) in 2016 are concerned, the sales reached RMB 169.14 billion. When calculated with the revenue of RMB 730 million of the Company in 2017, the market share is about $0.4 \%$.

In addition, according to Euromonitor, the industrial research institute, the sales were calculated with the final retail price of the products. The revenue of the Company provided above, however, does not include the income from services provided to consumers at franchise stores and was not calculated with the final retail price of the products. If the final retail price on the market is used to calculate the Company's sales and the income from services provided to consumers at franchise stores is not included, the internal statistics of the Company show that the sales in 2017 were around RMB 2.34 billion, accounting for around $0.7 \%$ on the market for beauty and personal care supplies in Mainland China, an increase of $0.1 \%$ from 2016 and around $1.4 \%$ on the market for skin care supplies in Mainland China, an increase of $0.3 \%$ from 2016.

The beauty brand "Chlitina" of the Company features specialized beauty services provided through its franchise system and has quickly expanded on the market. At present, it is already one of the largest beauty franchises in Mainland China and secures a place on the market for beauty and skin care in Mainland China. In light of the gigantic development potential of the beauty sector on the market in China, the fact that consumers are paying increased attention to brand image, product quality, and efficacy driven by economic development and the increase in income, the Company has complete control of its beauty and skin care products, from the upstream research and development to production and packaging and then the downstream distribution. In other words, the Company keeps sufficient track of the operational values from research and development, production, distribution, brand, and distribution channels and owns a complete industrial chain as well as the advantage of vertical integration.

The Company has control over its brand advantages, owns extensive and comprehensive distribution channels and powerful product development capabilities. The competitive barrier and strength are gradually taking shape on the fiercely competitive market for beauty and personal care supplies in China. The market share will hopefully grow on a yearly basis in the future. The market share remains mostly occupied by international brands as far as beauty and personal care supplies are concerned in China; P\&G and L'Oreal, in particular. For skin care supplies, by the same token, the market in China is also mainly led by well-known international brands. The Top 3, namely P\&G, L'Oreal, and Shiseido together account for nearly $30 \%$ of the market share.
3) Future supply \& demand and growth in the market
A. Beauty and personal care products market

The beauty and personal care supplies sector in China has been in place for more than 30 years. The study report of Euromonitor (April 2017) shows that the mean compound annual growth rate in 2011 to 2016 was $7.7 \%$ and it is estimated that the overall market size by 2021 will reach RMB 433.3 billion. The growth rates are climbing. The development
potential and room for further expansion remain promising on the market for beauty and personal care supplies in Mainland China. Along with economic growth and increased income level and spending awareness of consumers are the rapidly expanding size of the market for beauty and personal care supplies in Mainland China; it is now one of the fastest growing markets globally.

Types of beauty and personal care products and sales forecasts in 2016-2021
Sales: RMB 100 million


Source: Euromonitor (April 2017).
Rather fierce competition remains in the market for cosmetics in Mainland China. Generally, when divided by the price range, there are high-end cosmetics (with a selling price of RMB 200 and higher), medium-end cosmetics (with a selling price between RMB 100 and 200), and common cosmetics (with a selling price of RMB 100 or lower).

The high-end cosmetics market consists mainly of international brands such as Lancome, Estee Lauder, Guerlain, and Chanel and the consumers are mainly those from the top of the pyramid. On the medium-end cosmetics market, foreign brands remain relatively competitive, with brands mainly including Olay, L'OREAL PARIS, and SHISEIDO. The common cosmetics market, on the other hand, is divided by certain foreign brands and local brands. They target mainly medium-to-low-income consumers and are sold mainly through grocery stores, supermarkets, and direct selling stores. Such foreign brands mainly include NIVEA and POND'S and local brands include Chando and Decarie.

In addition, according to the research data of Euromonitor (April 2017), the mean compound annual growth rates and the gross growth rates of high-end skin care products and high-end cosmetics in 2016 through 2021 will be superior to those of common cosmetics. The unit price of the Company's products is within the price range for high-end cosmetics. Over the years, the Company has been operating on the beauty franchise market at a depth and our products and services are well-recognized by consumers. As the sales growth rates of high-end cosmetic products keep climbing in the future, it will be conducive
to the sales of the Company's products and the expansion of the overall operational scale.
Comparison of growth rates of high-end cosmetic products and all cosmetic products as a whole in 2016-2021

| Increase rate (\%) | 2016-2021 <br> Mean compound annual <br> growth rate | 2016-2021 <br> Total increase rate |
| :--- | ---: | ---: |
| Product items | 8.3 | 49.2 |
| High-end skin care products | 7.2 | 38.8 |
| Popular skin care products | 10.1 | 61.5 |
| High-end cosmetic | 8.9 | 52.9 |
| Popular cosmetic |  |  |

Source: Euromonitor (April 2017).
B. Development of the Sub-sector of Skin Care Supplies

Research data of Euromonitor (April 2017) show that skin care supplies are the biggest sub-sector on the market for beauty and personal care supplies in Mainland China and it is estimated that the mean compound annual growth rate of facial care supplies will reach $5.3 \%$ in 2016 through 2021.

Types of skin care supplies and the growth rate forecast in 2016-2021

| Product items | Increase rate (\%) <br> Mean compound annual <br> growth rate | 2016-2021 <br> Total increase rate |
| :---: | ---: | ---: |
| Body care | 1.7 | 8.6 |
| Face care | 5.3 | 29.6 |
| Hand care | 6.2 | 35.2 |
| Skin care sets | 10.8 | 67.0 |
| Skin care products | 5.7 | 32.0 |

Source: Euromonitor (April 2017).
Research data of Euromonitor (April 2017) show that the size of the market for skin care supplies in Mainland China will reach RMB 223.27 billion by 2021 and the compound annual growth rate by 2021 will reach RMB 191.39 billion, accounting for about $85.7 \%$ on the overall market for skin care supplies.

Sales: RMB 100 million


Source: Euromonitor (April 2017).

## C. Development of the Beauty Franchise Sector in China

The beauty market in Mainland China at the moment remains unregulated and immature. The sector lacks management strength; competition on the market is disorderly; operation of beauty salons is yet to be of scale; practitioners have varied quality. Many factors have resulted the difficulty for the overall good will to reach a certain level. This is why beauty franchise brands that enforce franchise management beliefs, provide quality products and services, and have a sound and optimal operative system start to gradually take lead in the developments on the beauty market.

Franchises with a professional management team, a sound franchised store management and training system, a sound operation and management model, and complete combinations of beauty and cosmetic products, and quality corporate images as well as relatively high brand awareness that will be capable of leading developments on the market and will be more likely to stand out on the market among fierce competition.

The Company is a professional beauty and skin care franchise brand that operates and distributes through skin care beauty centers. Professional services provided at beauty centers help enhance product value and creditability. Comprehensive skin care and conditioning consultations create professional images in the hearts of consumers. The operational mode differs significantly from that for ordinary consumer cosmetics. The overall beauty market in Mainland China is quickly growing. In addition, the avoidance through the Company's operational model in confronting large foreign brands will be conducive to the expansion in the Company's operational scale.
4) Competitive Niche
A. Differentiation in market size

The increased purchasing power and inflation in China have resulted in surging prices of commercial land and also the sudden hike in the cost of opening a store, which puts a barrier to quick expansion of stores. The Company, however, owns a market size consisting of 3,756 stores in Mainland China as of the end of March 2018 to serve densely populated cities along the southeast coast up to the northwest areas. People in these areas are entitled to consistent quality services provided by Chlitina. We are now a benchmark brand and
corporation of scale on the beauty market in Mainland China. Systematic regional management has helped effectively reduced relative store opening cost and makes immediate devotion to market operation possible to create "the great will get greater" magnetic effect and to expedite expansion of operational sites and sufficiently ensure the leading position in terms of the market size that is uneasy to be exceeded by competition.

With the overall deployment and operation in Mainland China and combining the brand awareness and influence in first-line cities at the moment, we are sufficiently powerful to develop into second-line and third-line cities in the future, including Suzhou, Wuxi, Qingdao, Ningbo, Foshan, Wuhan, Dongguan, Dalian, Nantong, and Changzhou, which are developing relatively quickly in terms of economy. Entering these markets will also precisely penetrate the daily life circle with consistent service specifications and quality. For different areas, we continue to reinforce classified management, to enhance the store expansion speed, and also to take care of the store expansion quality at the same time.

In addition, as of the end of March 2018, the Company owns a market size consisting of 301 and 22 franchised stores in Taiwan and in Southeast Asia, respectively, and the development is at the ultra-high speed stage. The Company intends to copy the successful experience in Mainland China and modify it in order to apply it to other markets around the world to realize quick scale-up expansions.
B. Autonomous product R\&D capabilities

The Company has enriched formula development experiences and is capable of designing products with the best CP ratio according to price positioning on the market. Our outstanding product lines include home supplies and professional care packages to support professional skin care regimens.

The Company is capable of autonomous research and development and owns a complete product line. It can develop various kinds of tailored quality products reflective of the different climate zones and personal skin conditions to address the needs of Asian skin and to meet the needs of the market in Mainland China known for its large territory and stiff competition

The products of the Company, with its own formula design and development of the manufacturing technique to differentiate itself on the market, cannot be reproduced in either quality or efficacy. Most cosmetics companies on the market have an R\&D department that relies on suppliers to provide the formula and have raw materials coming from specific manufacturers. As a result, they cannot change the formula or raw materials on their own and have no control over the cost. Meanwhile, our production facilities are certified by both the UK Intertek GMP and ISO 9001; the quality is highly recognized. The advanced vacuum emulsifying and mixing process and continuous cooling system, the high-speed cutting and mixing process, and the micro-flow collision high-pressure homogenizing process, among other protection technologies are combined to ensure outstanding quality.

In 2018, the Company will further invest in the research and development in regenerative medicine. The hope is to improve the competitive advantages of existing products, existing channels, and cosmetic medicine channels applying the technology and medical efficacy.
C. Advantages of Self-Brands

Brands reflect products or corporate core values. Chlitina, with many years of history
on the consumer market in Mainland China, has become a well-known brand and also a high-end and highly well-reputed one. Its consumers are perceived as people with a personal taste and social status. Therefore, it is a successful example that counterparts look up to. The Company also has pleasant partnerships with all parties concerned, making it a role model in terms of sound and steady operations.
D. Outstanding Training Capabilities

Training is key to maintaining service quality and winning recognition among consumers. As one of the most capable quality beauty franchises in Mainland China in terms of training, the Company owns a training academy that can accommodate more than 2 K people at the same time. Since 1997, it has been meant to provide training to quality beauty professionals and talent. Focusing on developing a continuous career path, the training consists of three stages for beauty elites; they are Basic Training, Beauty Ambassador, and Advanced Adviser. The classes cover different topics, including corporate culture, beauty regimen planning, personal professional image shaping, lecturer education, customer mindset and talking points, store management practice, basic/high-end products and general skin care skills, advanced warehouse management and market exploration ability, business development advanced seminars, as well as new products and skin care knowledge, among others.

For managers wishing to join the franchise, systematic training that is suitable for new and existing store managers is provided and relatively mature franchisees on the market are encouraged to share their successful stories so that new franchisees can get on the right track as soon as possible and devote themselves to operations on the market and operational risk may be reduced and management may be effectively united.
E. Vertical Integration of Industrial Chain

The Company has the development and production of the formulas for skin care products in the upstream and the production and packaging of skin care products and also the distribution of skin care products in the downstream within its own control. The operational values of the Company include R\&D, production, distribution, brand, and channels. The integrative advantages in the industry are complete.
5) Advantageous and Disadvantageous Factors and Countermeasures for the Development Vision
A. Advantageous Factors
(A) Cluster Effect of Well-Known Brand Franchises

The competition among brands on the beauty market in Mainland China is fierce, with varying qualities. Chlitina owns more than 3000 physical operation sites on the Mainland China market at the moment, thanks to its many years of devotion to the local market and the consolidated brand loyalty established as such, which effectively reinforces the approval and preference among the general public. Meanwhile, the cluster effect contributes to "the great will get greater" magnetic effect so that the corporate territory can be steadily expanded.
(B) Rooted Corporate Image

Chlitina was honored by the "China Well-Known Trademark" in 2011; it is the highest corporate trademark approved by the State Administration for Industry and Commerce of the

People's Republic of China. Other well-known corporate brands that have also been honored by such trademark include Acer, BenQ, Uni-president, Giant, among others. The trademark means that the brand awareness, good will, and customer service are well recognized by both the government and consumers.

Meanwhile, Chlitina saves no effort in its corporate social responsibilities (CSRs) by proactively taking part in and organizing social care events and sponsoring cultural and artistic events. Taking advantage of its own resources, the Company is making the best of the selfless "loving and sharing" spirit so that those in need can feel the warmth from society. The physical devotion to charities is well received as it means that the corporate brand is highly approved by the general public and by the government. This services as the absolute market niche.
(C) Mainland China's Strategy to Increase Domestic Demand to Drive the Economy and New Urbanization
According to the Statistical Communique of the People's Republic of China on the 2017 National Economic and Social Development released by the National Bureau of Statistics of China, the GDP growth rate in Mainland China was $6.9 \%$ and the value added by the third industry accounted for $51.6 \%$ of the gross domestic product. Driven by multiple factors, such as industrialization, informationization, and consumption upgrade, the service sector is powerfully growing. Year-on-Year Growth of 8\% in Value Added by the Third Industry Urbanization remained as the national developmental strategy. Permanent population in urban areas accounted for $58.52 \%$ of the overall population and the per-capita disposable income of urban residents increased by $8.3 \%$ from the preceding year. The report issued by Euromonitor on related sectors, on the other hand, shows that the mean compound annual growth rate of the market size for cosmetics in China between 2016 and 2021 will reach $5.4 \%$. Increased urbanization progress and per-capital disposable income of urban residents show that the consumer product market in China, particularly that for the cosmetic sector and the service sector, has enormous potential. The GDP is expected to keep growing steadily and the macroenvironment remains promising. Both provide robust development momentum and expansion opportunities for the Company to scale up its business operation scale.
(D) Professional Talent Education

Chlitina owns an educational training center that is about 6K square meters in area in Songjiang, Shanghai. The European-style elegant building and modern hardware space houses various specialized classrooms and dormitories for centralized management. The most professional and advanced service skills and knowledge training is provided. New students have correct concepts created and build brand awareness as soon as they begin training. Focused on continuous career development, the beauty elite training consists of three stages, namely Basic Training, Beauty Ambassador, and Advanced Adviser. Classes cover contents such as "basic store management program for new franchisees", "basic/high-end product and general skin care skills", "advanced warehouse management and market expansion capabilities", "business development advanced seminar", "new product and skin care knowledge", among others. Outstanding beauty professionals receive the required training. Consistent high-quality services are provided to meet the manpower
demand while the number of stores keeps growing. Software and hardware are upgraded simultaneously. Best results are accomplished by word of mouth and brand visibility. On a market with fierce competition, Chlitina has gradually accumulated explosive growth momentum.
(E) Regulations Governing Services Provided in the Beauty Sector

The requirements of Chlitina for systems and guidelines are all in compliance with regulations governing services provided in the beauty sectors promulgated in Mainland China and through organized education and counseling, more rigid requirements are communicated in order to stand out in the mist of competition in beauty business.
(F) Self-owned R\&D Capabilities and R\&D in Regenerative Medicine
a. Fundamental Research

Experienced R\&D people constantly collect and analyze various latest publications and study reports on skin physiology to be the basis for their research and production so that the benefits and forward-looking nature of products can be ensured. The research includes the aging mechanism, cause for melanin to occur and synthesize, skin moisturizing and reconstruction of the barrier mechanism, and allergic and immune response, among other biochemical pathways. Active ingredients capable of antagonizing, promoting, or inhibiting various biochemical reactions are being sought in order to come up with products with powerful and comprehensive formula functionality.
b. Formulation Research

Professional knowledge such as interface chemistry and colloid chemistry is flexibly applied to different formulations such as soluble, melt adhesive, dispersion, suspension, emulsion and microemulsion, and nano-emulsion to design formulas that are well received by the senses, such as enhanced, extended-release, tactile, fragrant, and skin feel.
c. Process Research

Different mechanical forces are applied (such as mixing, cutting, shredding, grinding, and homogenizing) to realize consistent and steady mass production quality. Senior researchers combine three professional techniques and experiences to constantly develop novel products for which mass production is possible and whose quality is stable.
d. Research in Regenerative Medicine

Experts in the field of regenerative medicine at well-known national research institutes are combined to apply the R\&D advantages and results of regenerative medicine to existing products and existing channels and to contribute to the innovation of products and regimens.
B. Disadvantageous Factors and Countermeasures
(A) Change in Cosmetologists

Cosmetologists are the cornerstone of beauty salons. Generally speaking, it takes about two (2) years to complete the training and education. Due to the fact that the overall turnover rate in the sector is high, however, quality of cosmetologists varies. Also because of the fierce competition on the market, significant changes in cosmetologists tend to occur. Countermeasures:

Internal statistics show that the retention rate among cosmetologists who have attended centralized corporate training twice within a year can reach above $90 \%$. The original centralized training and education that occur at the main office is now changed to take place at respective areas in provinces throughout the country in order to reduce the time,
transportation, among other costs, spent and to accordingly enhance the staff retention rate. Meanwhile, product information may be updated at any time and the latest service educational training may be provided.

Chlitina owns the complete educational training mechanism. The training available for beauty elites consists of three stages; they are Basic Training, Beauty Ambassador, and Advanced Adviser. Reinforced learning is provided to meet the needs for market deployment and reflect the learning phase. Intensive educational learning programs are organized to provide complete and long-lasting professional human resources.
(B) Changing Commodity Prices Affect Operational Cost

Due to the fact that products of Chlitina feature extract essence from natural plants, major raw materials, including Rose vanilla pollen, marine algae, vitamin, amino acids, and various types of precious plants, come from different places and this results in the production cost being affected by the availability of raw materials because of the climate. As far as the packing materials are concerned, there is paper, plastic, and glass and the importation prices of these materials are also affected due to fluctuating crude oil prices. Countermeasures:

Despite the fact that the fluctuating prices in botanical materials and crude oil have slightly driven up the costs of commodities and hardware, the overall expanded systematic scale relatively reduces the operational cost. Besides, the main source of cost for Chlitina comes from the operational cost of channels that offer exquisite services. Compared to pricing of products, the costs of raw materials account for a relatively small weight for the Company. Meanwhile, educational training for staff and the organization adds to the value of service and by applying digital technology, distant education and circulation of information are boosted, which can also relatively reduce the cost of training.

## 2. Important purpose and production process of major products

(1) Important purpose of major products

The Company mainly supplies skin care and beauty care products for use by women on their face to care for their skin and to accomplish whitening, softening, wrinkle-removing, and anti-aging effects. The distribution, on the other hand, is done through brand franchising. That is, the Company provides franchisees with educational training and helps them train skin care cosmetologists. Goods are supplied centrally by the Company to franchised stores as well and consistent corporate logos are created. Only the Company's products are allowed at franchised stores.
(2) Production process of major products

For the Company's products, according to the production equipment, facilities, and production capabilities, production qualification for the following three categories, was applied for and acquired. They are general liquids (cleansing, skin care liquids, and gelatin), ointment/cream/emulsion (skin care cleansing and hairstyle), and powder (cake and bulk). The process flow goes as follows:

General liquid unit production work order process:


Creams and lotions unit production work order process:


Powder unit production work order process:


## 3. Supply for main materials

The primary raw materials of beauty skin care products manufactured by the Company include chemicals, semi-finished products, and packing materials, among others. They come from numerous suppliers and supplies of primary raw materials over the past three years have been desirable; there has not been any shortage in raw materials. The Company maintains persistent supervision over suppliers in order to find products whose quality and quantity meet the Company's requirements and to also partner with manufacturers that can provide relatively preferred costs. As a result, the suppliers are adjusted to answer to the above-mentioned procurement strategy. To keep the flexibility in negotiating prices of raw materials and ensure sources of raw materials at the same time, the Company signs one-year contracts with a few suppliers so that appropriate adjustment may be made. In terms of respective raw materials and ordinary materials, only several suppliers are maintained and the Company keeps long-term favorable partnerships with respective suppliers in order to ensure steady sources of supplies.

## 4. Descriptions of Major Changes in Gross Profits by the Primary Product or Department over the past 2 years

Major changes in gross profits by the primary product or department over the past 2 years
Unit: NT\$1,000

| Year | 2016 | 2017 |
| :---: | :---: | :---: |
| Operating revenue | $3,360,584$ | $3,290,702$ |
| Operating gross profit | $2,698,304$ | $2,666,626$ |
| Gross profit ratio | $80.29 \%$ | $81.03 \%$ |
| Rate of change in gross <br> profit ratio | 5.68 | 0.92 |

## 5. List of Primary Purchases and Sales Customers

(1) Names of suppliers accounting for $10 \%$ of total purchases or more in any year of the most recent 2 years and the value and ratio of purchases from them, with descriptions of reasons for the increase or decrease.

Unit: NT\$1,000; \%

| Year | 2016 |  |  |  | 2017 |  |  |  | Q1 of 2018 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Customer Name | Amount | Annual net ratio of purchase (\%) | Relationship with issuer | Customer Name | Amount | Annual net ratio of purchase (\%) | Relationship with issuer | Customer | Amount | Annual net ratio of purchase (\%) | Relationship with issuer |
| 1 | Company A (Note 1) | 78,882 | 13.29 | None | Charming Biotech Corporation | 61,721 | 12.34 | Related parties |  | Note 2 |  |  |
| 2 | Charming Biotech Corporation | 77,804 | 13.11 | Related parties | Others | 438,507 | 87.66 | None |  |  |  |  |
|  | Others | 436,957 | 73.60 | None |  |  |  |  |  |  |  |  |
|  | Total | 593,643 | 100 | - | Total | 500,228 | 100 | - |  |  |  |  |

Note 1: The Company signs the Confidentiality Agreement with the company.
Note 2: As of the printing date, the financial statement from the first quarter of 2018 that has been inspected and authenticated by a CPA was not available.
Descriptions of change in increase/decrease:
Purchases made by the Company are mainly chemical raw materials, semi-finished products, packing materials, and healthy drinks, among others. In terms of chemical raw materials, semi-finished products, and packing materials, there are several suppliers and no shortage in or interrupted supply of goods has happened. Due to the decrease in OEM income, ratio of the Company's net purchases from Company A dropped in 2017. Generally speaking, changes in suppliers over the past 2 years should be reasonable.
(2) Names of customers accounting for $10 \%$ of total sales or more in any year of the most recent 2 years and the value and ratio of sales to them, with descriptions of reasons for the increase or decrease.

Unit: NT\$1,000; \%

| Year | 2016 |  |  |  | 2017 |  |  |  | Q1 of 2018 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Customer Name | Amount | Annual net ratio of sales (\%) | Relationship with issuer | Customer Name | Amount | Annual net ratio of sales (\%) | Relationship with issuer | Client <br> Name | Amount | Annual net ratio of sales (\%) | Relationship with issuer |
| 1 | Kelti (China) Daily Product Co., Ltd. | 436,682 | 12.99 | Related parties |  |  |  |  |  | Note |  |  |
| 2 | Others | 2,923,902 | 87.01 | None | Others | 3,290,702 | 100 | None |  |  |  |  |
|  | Total | 3,360,584 | 100.00 | - | Total | 3,290,702 | 100 | - |  |  |  |  |

Note: As of the printing date, the financial statement from the first quarter of 2018 that has been inspected and authenticated by a CPA was not available.
Descriptions of change in increase/decrease:
The Company's products are mainly sold in China's domestic market and it is positioned as a franchise brand on the market. It is meant mainly to create a brand platform and maintain a marketing network and keeps a brand franchise relationship with all
franchisees. Over the past few years, the successful expansion in business operation of the Company's franchised stores has contributed to the steady growths in the Company's sales and further added to the number of the Company's sales customers and decentralized them. No single sales customer failed to account for $10 \%$ of the net sales of the Company over the past two (2) years; therefore, there is no risk of focused sales. Generally speaking, no major abnormalities were found with sales customers over the past two (2) years.

## 6. Production Volume/Value and Variation Analysis Over the Past Two (2) years

Unit: kpcs; NT\$1,000

| Year of production <br> Production volume/value <br> Major products | 2016 |  |  | 2017 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Throughput | Production volume | Production <br> value | Throughput | Production volume | Production value |
| Face skin care products | 17,800 | 3,646 | 216,948 | 17,800 | 4,959 | 323,767 |
| Body products |  | 34 | 4,966 |  | 98 | 15,418 |
| Aromatic products |  | 68 | 4,910 |  | 2 | 272 |
| Others |  | 60 | 10,173 |  | 59 | 6,206 |
| Total | 17,800 | 3,808 | 236,996 | 17,800 | 5,118 | 345,663 |

7. Sales Volume/Value and Variation Analysis Over the Past Two (2) years

Unit: kpcs; NT\$1,000

| YearSalesvolume/valueItem | 2016 |  |  |  | 2017 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Importation |  | Exportation |  | Importation |  | Exportation |  |
|  | Sales <br> volume | Sales <br> value | Sales volume | Sales value | Sales <br> volume | Sales <br> value | Sales <br> volume | Sales value |
| Face care products | 208 | 131,676 | 2824 | 2,519,405 | 161 | 139,753 | 3,156 | 2,823,259 |
| Body products | 0 | 73 | 42 | 44,866 | 11 | 2,757 | 57 | 73,855 |
| Aromatic products | 4 | 3,493 | 12 | 6,059 | 3 | 2,693 | 6 | 3,524 |
| Others | 41 | 9,862 | 697 | 645,150 | 70 | 15,502 | 1,126 | 229,359 |
| Total | 253 | 145,104 | 3575 | 3,215,480 | 245 | 160,705 | 4345 | 3,129,997 |

## 3. Number of practitioners over the past two (2) years

| Item |  | 2016 | 2017 | 2018 up to the end of March |
| :---: | :---: | :---: | :---: | :---: |
| Number of employees | Manager | 66 | 72 | 85 |
|  | Ordinary staff | 487 | 516 | 468 |
|  | Production line employees | 46 | 39 | 41 |
|  | Total | 599 | 627 | 594 |
| Average age |  | 35.27 | 35.72 | 35.91 |
| Average years of service |  | 4.24 | 4.53 | 4.48 |
| Education distribution ratio \% | Doctorate | 0.17\% | 0.16\% | 0.17\% |
|  | Master degree | 3.34\% | 2.71\% | 3.03\% |
|  | University/college | 68.45\% | 77.83\% | 77.61\% |
|  | Senior high school and below | 28.05\% | 11.96\% | 11.28\% |
|  | Total | 100.00\% | 100.00\% | 100.00\% |

## 4. Environmental protection expenditures information

In the overall factory production chain, cosmetics and care products belong to the "low-contamination and high-tech" environmentally friendly business category. The production focuses on formula research and precise reconstitution and packaging of biotech raw materials. The Company applies vacuum emulsifying and mixing, continuous cooling, high-speed cutting and mixing, and the micro-flow collision high-pressure homogenizing process, among other advanced processes to create each marvelous quality care and cosmetic products with pure and clean natural raw materials. The Environmental Protection Bureau in Songjiang District of Shanghai even conferred upon the Company a certificate to prove its compliance with environmental legislation and the Company's commitment to proactively enforce the idea of environmentally friendly corporation.

1. As is required by law, for those that should apply for a permit for setting up contamination facilities or a permit for contamination emissions or should pay pollution prevention and control fees or should have environmental protection unit and staff, the application, payment, or establishment statuses are described as follows:

The Company's subsidiary Weishuo Company has a production factory in Shanghai, China where ISO9001 Quality and 14001 Environmental Management System are enforced and Good Manufacturing Practice criteria are complied. Meanwhile, it is certified for HACCP (Hazard Analysis and Critical Control Point) compliance. The environmental assessment report was obtained as soon as the factory was first established. Also, because the premises were rented from the related party and the volume of contaminated water generated during production and to be discharged is yet to reach the criteria of control, it is
now discharged into the sewer after having been treated through the water treatment equipment and gone through biochemistry treatment of Kelti (China) and the said related party has also obtained the water discharge permit. In addition, as far as waste treatment is concerned, contracts have also been entered into with qualified waste treatment service providers to ensure periodic treatments.
2. List investments of the Company in major equipment to help prevent against environmental pollution and the purposes as well as possible benefits: None
3. Contamination disputes in the Company's effort to correct environmental pollution over the past two (2) years up to the date the prospectus was printed and describe the management process: None.
4. The total value of losses (including compensation) and dispositions of the Company over the past two (2) years up to the date the prospectus was printed and disclose its future countermeasures (including improvement measures) and possible expenses (including the estimated values of possible looses, dispositions, and compensation if no countermeasures were not adopted; if they cannot be reasonably estimated, descriptions of facts that they cannot be reasonably estimated should be provided): None.
5. Explain current pollution status and the impacts of its correction on the Company's earnings, competitive advantages, and capital expenditure and estimated major environmental protection-oriented capital expenditure in the coming two (2) years: None.

## 5. Relations between employees and employer

1. List the various benefits, continuing education, training, and retirement systems available at the Company and their implementation status and the agreement between the employer and employees and measures on the protection of various employees' rights:
(1) Employee benefit measures and implementation status

The main location of operation for the Group is Mainland China where the benefits provided by the Company include those required by the Law of the People's Republic of China on Employment Contracts, the Regulation of Shanghai Municipality on Labor Contracts and labor insurance and health insurance in compliance with the local government's requirements. Besides benefits under applicable China laws, regulations, and policies, the Company also provide employees with various kinds of allowances, bonuses, vacations, cultural and recreational activities, continuing education programs, social insurance, among others.
(2) Continuing Education and Training

Talent is the most important core competitive advantage of the Company and continuing education and training help inspire personal potential of employees and boost their knowledge so that labor can be effectively utilized and the overall management performance of the Company may be enhanced to accordingly fulfill the operational goal of the Company. In order to improve employees' quality and skills at work, when new hires report to work, the pre-service training is given and the Company conducts general and specialized training as needed from time to time. Long-term management and training are provided to employees at respective management levels through e-learning.
(3) Retirement system and implementation status

The Company mainly operates in Mainland China and according to local labor laws, employees are enrolled in endowment insurance. The Company also sets aside employee insurance according to local requirements in order to protect their welfare.
(4) Employer-employee agreement and measures to protect various rights of the employees

Besides establishing work rules as required by law in order to clearly specify the various labor conditions and to protect employees' rights, the Company has the employee complaint channel available so that the various rights of employees may be handled fairly and reasonably in various ways. Up to date, the Company has not experienced any major employer-employee disputes.
2. Describe the losses borne by the Company due to employer-employee disputes in the most recent year and up to the date the annual report was printed and disclose possible estimated values and countermeasures at present and in the future; if they cannot be reasonably estimated, descriptions of facts that they cannot be reasonably estimated should be provided.

The employer-employee relations of the Company have been harmonious. No major losses have ever occurred due to employer-employee disputes. It is estimated that no such major losses will occur due to employer-employee disputes in the future, either.

## 6. Important Contracts

(I) Chlitina Intelligence Limited

| Contract type | Counterparty | Contract beginning <br> and ending date | Chief <br> contents | Restrictive <br> terms |
| :---: | :--- | :---: | :---: | :---: |
| Trademark use | Kelti (China) <br> Daily Product <br> Co., Ltd. | Trademark <br> 2018.1.1-2018.12-31 | licensing <br> (3DR, <br> Peekaboo) | None |

(II) Weishuo Daily

Product Limited

| Contract type | Counterparty | Contract beginning and <br> ending date | Chief <br> contents | Restrictive <br> terms |
| :--- | :--- | :--- | :--- | :---: |
| Technology <br> developed | Tongji <br> University | $2017.12 .21-2022.12 .20$ | Products <br> R\&D | None |

## VI. Financial status

## I. Summary of the financial information for the most recent 5 years

1) Summary of Balance Sheet

Unit: NT $\$ 1,000$

| Item | Financial information for the most recent 5 years |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |

Note 1: The Company was founded on July 3, 2012. The information in the 2013-2017
summary of balance sheet is on the basis of the financial statements audited and issued by the
accountants. As of the issue date, the 2018 Q1 financial statements audited and issued by the accountants have not been released.
Note 2: The 2017 profit distribution is subject to the resolution of the regular meetings of shareholders.
2) Summary of Consolidated Income Statements

Unit: NT\$1,000

| Item Year | Financial information for the most recent 5 years |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 2013 \\ \text { (Note 1) } \end{gathered}$ | $\begin{gathered} 2014 \\ \text { (Note 1) } \end{gathered}$ | $\begin{gathered} 2015 \\ (\text { Note 1) } \end{gathered}$ | $\begin{gathered} 2016 \\ (\text { Note 1) } \end{gathered}$ | $\begin{gathered} 2017 \\ \text { (Note 1) } \end{gathered}$ | $\begin{gathered} \hline \text { March 31, } \\ 2018 \\ \text { (Note 1) } \end{gathered}$ |
| Operating revenue | 2,701,472 | 3,071,369 | 4,394,264 | 3,360,584 | 3,290,702 |  |
| Operating gross profit | 2,118,238 | 2,479,834 | 3,338,536 | 2,698,304 | 2,666,626 |  |
| Operating profit and loss | 811,426 | 877,892 | 1,371,183 | 1,003,647 | 803,311 |  |
| Non-operating income and expense | 55,531 | 119,389 | 70,466 | 21,419 | 17,899 |  |
| Net profit before taxes | 866,957 | 997,281 | 1,441,649 | 1,025,066 | 821,210 |  |
| Current net profit of the continuing operating department | 693,228 | 755,837 | 1,167,087 | 730,790 | 582,962 |  |
| Discontinued operation loss | - | - | - | - | - |  |
| Net profit (loss) | 693,228 | 755,837 | 1,167,087 | 730,790 | 582,962 |  |
| Other consolidated profit/loss (net after tax) | 60,780 | 76,529 | $(30,516)$ | $(279,566)$ | $(76,105)$ |  |
| Total consolidated profit/loss | 754,008 | 832,366 | 1,136,571 | 451,224 | 506,857 |  |
| Net profit attributable to the owner of parent | 693,228 | 755,837 | 1,167,087 | 730,790 | 582,962 |  |
| Net profit attributable to uncontrolled equity | - | - | - | - | - |  |


| Net profit from <br> total <br> consolidated <br> profit/loss <br> attributable to <br> the owner of <br> parent | 754,008 | 832,366 | $1,136,571$ | 451,224 | 506,857 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :--- |
| Total <br> consolidated <br> income <br> attributable to <br> uncontrolled <br> equity | - | - | - | - |  |  |
| Earnings per <br> share (NT\$) | 9.70 | 9.51 | 14.68 | 9.19 | 7.41 |  |

Note 1: The Company was founded on July 3, 2012. The information in the 2013-2017 summary of profit/loss and taxes statement is on the basis of the financial statements audited and issued by the accountants. As of the issue date, the 2018 Q1 financial statements audited and issued by the accountants have not been released.
3) Independent auditors over the past 5 years and their audit opinions

| Year | Independent <br> auditing firm | Name of enterprise | Inspection Feedback |
| :---: | :---: | :---: | :---: |
| 2013 | Huang, Po-Shu; <br> Yu, An-Tien | KPMG Certified Public <br> Accountants | Unqualified opinions |
| 2014 | Huang, Po-Shu; <br> Yu, An-Tien | KPMG Certified Public <br> Accountants | Unqualified opinions |
| 2015 | Huang, Po-Shu; <br> Yu, An-Tien | KPMG Certified Public <br> Accountants | Unqualified opinions |
| 2016 | Huang, Po-Shu; <br> Yu, An-Tien | KPMG Certified Public <br> Accountants | Unqualified opinions |
| 2017 | Lin, Jun-Yao, <br> Zhang, Shu-Qiong | Pricewaterhouse Coopers <br> Certified Public Accountants | Unqualified opinions |

II. Financial analysis for the most recent five (5) years

| Aner |  | Financial analysis for the most recent five (5) years |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2013 | 2014 | 2015 | 2016 | 2017 | $\text { March 31, } 2018$ <br> (Note 1) |
|  |  | 31.62 | 24.32 | 33.94 | 36.54 | 35.42 |  |
|  |  | 302.97 | 290.56 | 450.70 | 367.08 | 330.38 |  |


|  | Current ratio (\%) | 323.54 | 282.01 | 405.48 | 209.83 | 220.84 |  |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: |

Note 1: As of the issue date, the 2018 Q1 financial statements audited and issued by the accountants have not been released.
Note 2: The calculation has not been done due to absence of such information as the net cash flows from the operating activities and capital expenditure in the most recent 5 years.

Note 3: The calculation formula for each financial ratio is shown in the following table:

1. Financial structure
(1) Liability to asset ratio $=$ total liabilities/ total assets
(2) Long-term capital accounted for real estate, plant and equipment ratio $=$ (Total equity + Non-current liabilities) / Net of real estate, plant and equipment.
2. Debt-paying ability
(1) Current ratio $=$ Current asset $/$ Current liabilities.
(2) Quick ratio $=($ Current asset - Inventory - Advance payments) $/$ Current liabilities.
(3) Times interest earned = Pre-net income of income tax and interest expense / Current interest expenditures.
3. Operational ability
(1) Turnover of amounts receivable (including the accounts receivable and notes receivable incurred in operation) $=$ net sales/ average balance of the amounts receivables of each period (including the accounts receivable and notes receivable incurred in operation).
(2) Average cash collection days $=365$ / Accounts receivable turnover rate.
(3) Inventory turnover rate $=$ Cost of goods sold / Average inventory amount.
(4) Turnover of amounts payable (including the accounts payable and notes payable incurred in operation) $=$ sales costs/ average balance of the amounts payable of each period (including the accounts payable and notes payable incurred in operation).
(5) Average days on goods sold $=365$ / Inventory turnover rate.
(6) Real estate, plant and equipment turnover rate $=$ Net income of goods sold / Average net income of real estate, plant and equipment.
(7) Total assets turnover rate $=$ Net income of goods sold $/$ Average total assets.

## 4. Profitability

(1) Return on assets $=[$ After-tax income (loss) + Interest expense $\times(1-$ Tax rate $)] /$ Average total assets.
(2) Return on equity $=$ After-tax income (loss) / Average total equity.
(3) Net profit margin = After-tax income (loss) / Net income of goods sold.
(4) EPS = (After-tax income (loss) attributable to the owner of the parent company - Preferred stock dividends) /

Weighted average number of outstanding shares.
5. Cash flow
(1) Cash flow rate $=$ Net cash flow from operating activities $/$ Current liabilities.
(2) Cash flow adequacy ratio $=$ Net cash flow from operating activities during the most recent 5 years $/$ (Capital spending + Inventory increase amount + Cash dividends) during the most recent 5 years.
(3) Cash reinvestment ratio $=($ Net cash flow from operating activities - Cash dividends) / (Gross amount of real estate, plant and equipment + Long-term investment + Other non-current liabilities + Operating fund). (Note 4)
6. Leverage:
(1) Operating leverage $=($ Net income of operating - Change of operating costs and expense $) /$ Operating benefits.
(2) Financial leverage $=$ Operating benefits $/($ Operating benefits - Interest expense).

## III. Audit Committee's Report on the Latest Financial Statements

## Chlitina Holding Limited Audit Report from the Audit Committee

The Board of Directors has submitted the Company's 2017 business report, financial statements, and earnings appropriation proposal. Independent auditors, Lin, Chun-Yao and Chang, Shu-Chiung of PwC Taiwan, were retained by the Board to audit the financial statements and has issued an audit report accordingly. The business report, financial statements, and earnings appropriation proposal have been reviewed and determined to be correct and accurate by the Audit Committee members of the Company. According to Article 14-4 of the Securities and Exchange Act and Article 219 of the Company Act, we hereby submit this report.

Attn.
2018 General Shareholders' Meeting of Chlitina Holding Limited


March 8, 2018

## Chlitina Holding Limited

## Audit Report from the Audit Committee

The Board of Directors has submitted the Company's 2017 business report, financial statements, and earnings appropriation proposal. Independent auditors, Lin, Chun-Yao and Chang, Shu-Chiung of PwC Taiwan, were retained by the Board to audit the financial statements and has issued an audit report accordingly. The business report, financial statements, and earnings appropriation proposal have been reviewed and determined to be correct and accurate by the Audit Committee members of the Company. According to Article 14-4 of the Securities and Exchange Act and Article 219 of the Company Act, we hereby submit this report.

Attn.
2018 General Shareholders' Meeting of Chlitina Holding Limited

Chlitina Holding Limited Audit Committee

Member: Kao, Peng-Wen


## Chlitina Holding Limited

## Audit Report from the Audit Committee

The Board of Directors has submitted the Company's 2017 business report, financial statements, and earnings appropriation proposal. Independent auditors, Lin, Chun-Yao and Chang, Shu-Chiung of PwC Taiwan, were retained by the Board to audit the financial statements and has issued an audit report accordingly. The business report, financial statements, and earnings appropriation proposal have been reviewed and determined to be correct and accurate by the Audit Committee members of the Company. According to Article 14-4 of the Securities and Exchange Act and Article 219 of the Company Act, we hereby submit this report.

Attn.
2018 General Shareholders' Meeting of Chlitina Holding Limited

Chlitina Holding Limited Audit Committee

Member: Yu, Hong-Ding


March 8, 2018
IV. Financial statements for the recent year

## CHLITINA HOLDING LIMITED AND SUBSIDIARIES

CONSOLIDATED FINANCIAL STATEMENTS AND REPORT OF INDEPENDENT ACCOUNTANTS

DECEMBER 31, 2017 AND 2016

[^0]
## REPORT OF INDEPENDENT ACCOUNTANTS TRANSLATED FROM CHINESE

To the Board of Directors and Shareholders of Chlitina Holding Limited

## Opinion

We have audited the accompanying consolidated balance sheets of Chlitina Holding Limited and its subsidiaries (the "Group") as at December 31, 2017, and the related consolidated statements of comprehensive income, of changes in equity and of cash flows for the years then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2017, and its consolidated financial performance and its consolidated cash flows for the years then ended in accordance with the "Regulations Governing the Preparations of Financial Reports by Securities Issuers" and the International Financial Reporting Standards, International Accounting Standards, IFRIC Interpretations, and SIC Interpretations as endorsed by the Financial Supervisory Commission.

## Basis for opinion

We conducted our audits in accordance with the "Regulations Governing Auditing and Attestation of Financial Statements by Certified Public Accountants" and generally accepted auditing standards in the Republic of China (ROC GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the Code of Professional Ethics for Certified Public Accountants in the Republic of China (the "Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the year 2017. These matters were addressed in the context of our audit of the consolidated financial statements as a whole and, in forming our opinion thereon, we do not provide a separate opinion on these matters.

The key audit matters in relation to the consolidated financial statements for the year ended December 31, 2017 are outlined as follows:

## Recognition of Sales discounts and allowances its mathematical accuracy

## Description

Please refer to Note 4(26) for accounting policy on sales discounts and allowances.
The Group offer sales discounts and allowances for customers based on mutual agreement and records as deduction to operating revenue. Given its mathematical complexity, large volume and its significance in determining the Group's operating performance and financial condition for the investors and key management, we consider it one of key audit matters.

## How our audit addressed the matter

We performed the following audit procedures and the result is as follows:
A. Tested whether the internal control of sales and collection process (including manual and systematic control) is effectively designed and performed.
B. Obtained documentation reviewed and approved by key management to verify whether the estimates and calculation on sales discounts and allowances are accurate.
C. Tested sales discounts and allowances transaction samples, reviewed the supporting documentation and confirmed whether they are accurate.

## Accounting estimates on inventory valuation

## Description

Please refer to Note 4(11) for accounting policy on inventory valuation, Note 5 for accounting estimates and assumption uncertainty in relation to inventory valuation and Note 6(3) foe details on inventories. The Group is primarily engaged in research and development, manufacturing and sales of skincare products. Due to the expiration dates of products, the Group is exposed to higher risks of inventory valuation loss or overdue loss when purchase orders are modified or product demand deteriorates unexpectedly. The Group evaluates inventories stated at the lower of cost and net realisable value and recognizes provision based on the length to the products' expiration date.
Since the amount of inventories is significant, the items of inventories is numerous, and the evaluation of inventories is subject to management's judgement and the accounting estimations will have significant influence on the inventory values, the evaluation of inventories have been identified as one of the key audit matters.

How our audit addressed the matter
We performed the following audit procedures and the result is as follows:
A. Assessed that the policy of the allowance for inventory valuation loss is reasonable, based on our understanding of the Group's operations and industry.
B. Tested whether the market value on which the net realisable value is estimated is consistent with the Group's policy, and validated, on a test basis, that selling price and their accuracy of net realisable value calculation.
C. Obtained the detailed listings of products' expiration date, and inspected the related supporting documents and proper recognition in the financial statement.

## Other matter

The consolidated financial statements of the Group for the year ended December 31, 2016, were audited by another auditor who expressed an unmodified opinion on those statements on March 14, 2017.

## Responsibilities of management and those charged with governance for the consolidated financial statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with the "Regulations Governing the Preparations of Financial Reports by Securities Issuers" and the International Financial Reporting Standards, International Accounting Standards, IFRIC Interpretations, and SIC Interpretations as endorsed by the Financial Supervisory Commission, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance, including Audit Committee, are responsible for overseeing the Group's financial reporting process.

## Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ROC GAAS will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ROC GAAS, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:
A. Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
B. Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
C. Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
D. Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
E. Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
F. Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.
We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Lin, Chun-Yao
Chang, Shu-Chiung
For and on behalf of PricewaterhouseCoopers, Taiwan
March 8, 2018

[^1]CHLITINA HOLDING LIMITED AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(Expressed in thousands dollars)


Continued -

CHLITINA HOLDING LIMITED AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(Expressed in thousands dollars)


The accompanying notes are an integral part of these consolidated financial statements.

CHLITINA HOLDING LIMITED AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
(Expressed in thousands dollars, except earnings per share data)


CHLITINA HOLDING LIMITED AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CHANGE IN EQUITY
(Expressed in thousands dollars)
Equity attributable to shareholders of the parent

| Notes | Equity attributable to shareholders of the parent |  |  |  |  |  |  |  |  |  |  |  | Total equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Common stock |  | Capital surplus |  | Retained earnings |  |  |  | Financial statement translation differences of foreign operations |  | Treasury stocks |  |  |  |
|  |  |  | Legal reserve | Unappropriated retained earnings |  |  |  |  |  |  |  |
|  | CNY | TWD |  |  | CNY | TWD | CNY | TWD | CNY | TWD | CNY | TWD | CNY | TWD | CNY | TWD |

Balance at January 1, 2016

## Appropriations of 2015

 earningsLegal reserve
Cash dividends
Purchase of Treasury stocks 6(12)
Profit for the period

Other comprehensive income(loss) for the period

Balance at December 31,
2016
Year 2017
Balance at January 1, 2017
Appropriations of 2016 earnings

Legal reserve
Cash dividends
Purchase of Treasury stocks $\quad 6(12)$
Profit for the period
Other comprehensive income(loss) for the period

Balance at December 31, Balance
2017 6(14) 6(14)

$\begin{array}{llllll}\$ 161,772 & \$ 794,924 & \$ 294,208 & \$ 1,456,484 & \$\end{array}$
36,908
,908 \$
$\$ 178,405$ 05

274,640
$\$ 1,419,680$
\$ 22,
22,607 \$
97,236
$\$$
$\$ 790,135 \quad \$ 3,946,729$

$$
24,064116,709(24,064)(116,709)
$$

$$
-\quad-(163,902)(794,924)
$$


$50,912 \quad 730,790$
$\qquad$
$\qquad$$9,358)(43,207)$150,912 730,790

| \$ 161,772 | \$ 794,924 | \$ | 294,208 | \$1,456,484 | \$ | 60,972 | \$ | 295,114 | \$ | 237,478 | \$1,238,313 | \$ | 25,953 | (\$ | 181,806) | (\$ | 9,358) | (\$ | 43, 207) |  | S 771,025 | \$3,559,822 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |



[^2]
## $\$ 1,456,484$



295,114 \$ 237,478
$\$ 1,238,313$ $\$ 25,953(\$ 181,806)(\$$ 9,358) (\$ 43,207) \$ 71,025
$\$ 3,559,822$


The accompanying notes are an integral part of these consolidated financial statements.

# CHLITINA HOLDING LIMITED AND SUBSIDIARIES <br> CONSOLIDATED STATEMENT OF CASH FLOWS <br> (Expressed in thousands dollars) 

|  |  | Years ended December 31, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 |  |  |  | 2016 |  |  |  |
|  | Notes | CNY |  | TWD |  | CNY |  | TWD |  |
| CASH FLOWS FROM OPERATING |  |  |  |  |  |  |  |  |  |
| ACTIVITIES |  |  |  |  |  |  |  |  |  |
| Profit before tax |  | \$ | 182,236 | \$ | 821,210 | \$ | 211,682 | \$ | 1,025,066 |
| Adjustment |  |  |  |  |  |  |  |  |  |
| Adjustment to reconcile |  |  |  |  |  |  |  |  |  |
| profit(loss) |  |  |  |  |  |  |  |  |  |
| Depreciation | $6(5)(19)$ |  | 19,186 |  | 86,458 |  | 18,019 |  | 87,257 |
| Amortization | $6(6)(19)$ |  | 3,347 |  | 15,082 |  | 3,332 |  | 16,134 |
| Net gain (loss) on financial | 6(8)(17) |  | 230 |  | 1,036 | ( | 980) | ( | 4,745) |
|  |  |  |  |  |  |  |  |  |  |
| through profit or loss |  |  |  |  |  |  |  |  |  |
| Loss from redemption of corporate bonds | 6(17) |  | 1,607 |  | 7,242 |  | - |  | - |
| Interest expense | 6(18) |  | 3,834 |  | 17,277 |  | 3,561 |  | 17,244 |
| Interest income | 6(16) | ( | 11,363) | ( | 51,205) | ( | 6,390) | ( | 30,943) |
| Share of profit of associates and | 6(4) |  | 194 |  | 874 |  | 1,792 |  | 8,678 |
| joint venture accounted for |  |  |  |  |  |  |  |  |  |
| under equity method |  |  |  |  |  |  |  |  |  |
| Losses on disposal of investments | 6(17) |  | 1,262 |  | 5,708 |  | - |  | - |
| Losses on disposal of property, | 6(17) |  | 1,102 |  | 4,966 |  | 190 |  | 920 |
| plant and equipment |  |  |  |  |  |  |  |  |  |
| Property, plant and equipment |  |  | - |  | - |  | 41 |  | 189 |
| transferred to expenses |  |  |  |  |  |  |  |  |  |
| Change in operating assets and liabilities |  |  |  |  |  |  |  |  |  |
| relating to operating activities |  |  |  |  |  |  |  |  |  |
| Changes in operating assets |  |  |  |  |  |  |  |  |  |
| Financial assets and liabilities at |  |  | 2,865 |  | 12,911 |  | 4,513 |  | 20,837 |
| fair value through profit or loss |  |  |  |  |  |  |  |  |  |
| Accounts receivable |  |  | 202 |  | 910 | ( | 292) | ( | 1,348) |
| Accounts receivable-related parties |  |  | 1,757 |  | 7,918 |  | 131,230 |  | 605,889 |
| Other receivables |  |  | 1,311 |  | 5,908 |  | 2,005 |  | 9,257 |
| Other receivable-related parties |  |  | 323 |  | 1,456 |  | 362 |  | 1,671 |
| Inventories |  |  | 1,251 |  | 5,637 | ( | 12,466) | ( | 57,556) |
| Prepayments |  |  | 381 |  | 1,717 | ( | 3,484) | ( | 16,086) |
| Changes in operating liabilities |  |  |  |  |  |  |  |  |  |
| Accounts payable |  | ( | 4,688) | ( | 21,126) | ( | 12,453) | ( | 57,496) |
| Accounts payable-related parties |  | ( | 1,155) | ( | 5,205) | ( | 43) | ( | 199) |
| Other payables |  | ( | 10,712) | ( | 48,271) |  | 29 |  | 134 |
| Other payables-related parties |  | ( | 426) | ( | 1,920) | ( | 650) | ( | 3,001) |
| Advance receipts |  |  | 27,613 |  | 124,432 |  | 22,213 |  | 102,557 |
| Net defined benefit liabilities |  |  | 33 |  | 149 | ( | 949) | ( | 4,382) |
| Guarantee deposits |  |  | 7,282 |  | 32,815 | $($ | 4,445) | ( | 20,523) |
| Cash provided by operating activities |  |  | 227,672 |  | 1,025,979 |  | 356,817 |  | 1,699,554 |
| Interest paid |  | ( | 443) | ( | 1,996) |  | - |  | - |
| Income tax paid |  | ( | 67,736) | ( | 305,239) | $($ | 41,398) | $($ | 191,135) |
| Net cash provided by operating activities |  |  | 159,493 |  | 718,744 |  | 315,419 |  | 1,508,419 |

- Continued -


# CHLITINA HOLDING LIMITED AND SUBSIDIARIES <br> CONSOLIDATED STATEMENT OF CASH FLOWS <br> (Expressed in thousands dollars) 

|  | Notes | Years ended December 31, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2017 |  |  |  | 2016 |  |  |  |
|  |  | CNY |  | TWD |  | CNY |  | TWD |  |
| CASH FLOWS FROM INVESTING |  |  |  |  |  |  |  |  |  |
| ACTIVITIES |  |  |  |  |  |  |  |  |  |
| Increase in other current financial assets |  | (\$ | 22,508) | (\$ | 101,428) | (\$ | 386) | (\$ | 1,782) |
| Other current assets |  |  | 2,946 |  | 13,276 | ( | 2,950) | ( | 13,620) |
| Increase in investments accounted for under the equity method |  | ( | 6,200) | ( | $28,216)$ | ( | 24,500) | ( | 122,084) |
| Proceeds from disposal of investments accounted for under equity method | 6(4) |  | 37,300 |  | 164,380 |  | - |  | - |
| Acquisition of property, plant and equipment | 6(5) | ( | 15,786) | ( | 71,136) | ( | 13,834) | ( | 63,871) |
| Proceeds from disposal of property, plant and equipment |  |  | 3,912 |  | 17,629 |  | 143 |  | 692 |
| Acquisition of subsidiary | 6(24) | ( | 5,895) | ( | 26,445) |  | - |  | - |
| Acquisition of intangible assets |  | ( | 5) | ( | 23) | ( | 3,654) | ( | 18,170) |
| Increase in other non-current assets |  | ( | 1,882) | ( | 8,481) | ( | 30,206) | ( | 139,461) |
| Interest received |  |  | 11,238 |  | 50,642 |  | 6,471 |  | 31,336 |
| Net cash provided by (used in) investing activities |  |  | 3,120 |  | 10,198 | $($ | 68,916) | $($ | 326,960) |
| CASH FLOWS FROM FINANCING |  |  |  |  |  |  |  |  |  |
| ACTIVITIES |  |  |  |  |  |  |  |  |  |
| Redemption of corporate bonds |  | ( | 204,321) | ( | 920,732) |  | - |  | - |
| Increase in short-term borrowings |  |  | 156,460 |  | 714,240 |  | - |  | - |
| Purchase of treasury stocks | 6(12) | ( | 17,091) | ( | 73,356) | ( | 9,358) | ( | 43,207) |
| Payment of cash dividends |  | ( | 114,383) | ( | 511,520) | ( | 163,902) | $($ | 794,924) |
| Payment of cash dividends |  | ( | 179,335) | ( | 791,368) | ( | 173,260) | ( | 838,131) |
| Effects due to changes in exchange rates |  | ( | 1,928) | ( | 62,669) |  | 15,220 | ( | 191,922) |
| (Decrease) increase in cash and cash equivalents |  | ( | 18,650) | ( | 125,095) |  | 88,463 |  | 151,406 |
| Cash and cash equivalents at beginning of period |  |  | 768,430 |  | 3,547,841 |  | 679,967 |  | 3,396,435 |
| Cash and cash equivalents at end of period |  | \$ | 749,780 |  | 3,422,746 | \$ | 768,430 | \$ | 3,547,841 |

The accompanying notes are an integral part of these consolidated financial statements.

# CHLITINA HOLDING LIMITED AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS <br> DECEMBER 31, 2017 AND 2016 <br> (Expressed in thousands of dollars, except as otherwise indicated) 

## 1. HISTORY AND ORGANIZATION

Chlitina Holding Limited (the "Company") was incorporated in Cayman Islands on July 3, 2012, as a corporation limited by shares in accordance with Article 22 of the Company Act of the Cayman Islands. In order to issue the stock in the Taiwan Stock Exchange, the subsidiaries were reorganised by share exchange. The company is a holding company with no corporate income tax that should be imposed according to the local law and has limited liability. The Company and its subsidiaries (collectively referred herein as the "Group") are mainly engaged in the development, manufacture and sale of cosmetics. On November 27, 2013, the Company was approved and listed on Taiwan Stock Exchange.

## 2. THE DATE OF AUTHORIZATION FOR ISSUANCE OF THE CONSOLIDATED FINANCIAL STATEMENTS AND PROCEDURES FOR AUTHORIZATION

These consolidated financial statements were authorised by the Board of Directors on March 8, 2018.
3. APPLICATION OF NEW STANDARDS, AMENDMENTS AND INTERPRETATIONS
(1) Effect of the adoption of new issuances of or amendments to International Financial Reporting Standards ("IFRS") as endorsed by the Financial Supervisory Commission ("FSC")

New standards, interpretations and amendments endorsed by the FSC effective from 2017 are as follows:

| New Standards, Interpretations and Amendments | Effective date by International Accounting Standards Board |
| :---: | :---: |
| Amendments to IFRS 10, IFRS 12 and IAS 28, 'Investment entities: applying the consolidation exception' | January 1, 2016 |
| Amendments to IFRS 11, 'Accounting for acquisition of interests in joint operations' | January 1, 2016 |
| IFRS 14, 'Regulatory deferral accounts' | January 1, 2016 |
| Amendments to IAS 1, 'Disclosure initiative' | January 1, 2016 |
| Amendments to IAS 16 and IAS 38, 'Clarification of acceptable methods of depreciation and amortisation' | January 1, 2016 |
| Amendments to IAS 16 and IAS 41, 'Agriculture: bearer plants' | January 1, 2016 |
| Amendments to IAS 19, 'Defined benefit plans: employee contributions' | July 1, 2014 |
| Amendments to IAS 27, 'Equity method in separate financial statements' | January 1, 2016 |
| Amendments to IAS 36, 'Recoverable amount disclosures for nonfinancial assets' | January 1, 2014 |
| Amendments to IAS 39, 'Novation of derivatives and continuation of | January 1, 2014 |

Effective date by International Accounting

New Standards, Interpretations and Amendments
IFRIC 21, 'Levies'
Annual improvements to IFRSs 2010-2012 cycle
Annual improvements to IFRSs 2011-2013 cycle
Annual improvements to IFRSs 2012-2014 cycle

Standards Board
January 1, 2014
July 1, 2014
July 1, 2014
January 1, 2016

The above standards and interpretations have no significant impact to the Group's financial condition and financial performance based on the Group's assessment.
(2) Effect of new issuances of or amendments to IFRSs as endorsed by the FSC but not yet adopted by the Group

New standards, interpretations and amendments endorsed by the FSC effective from 2018 are as follows:

| New Standards, Interpretations and Amendments | Effective date by <br> International Accounting <br> Standards Board |
| :--- | :--- |
| Amendments to IFRS 2, 'Classification and measurement of <br> share-based payment transactions' | January 1, 2018 |
| Amendments to IFRS 4, 'Applying IFRS 9 Financial instruments with | January 1, 2018 |
| IFRS 4 Insurance contracts' |  |
| IFRS 9, 'Financial instruments' | January 1, 2018 |
| IFRS 15, 'Revenue from contracts with customers' | January 1, 2018 |
| Amendments to IFRS 15, 'Clarifications to IFRS 15 Revenue from | January 1, 2018 |
| contracts with customers' |  |
| Amendments to IAS 7, 'Disclosure initiative' | January 1, 2017 |
| Amendments to IAS 12, 'Recognition of deferred tax assets for | January 1, 2017 |
| unrealised losses' |  |
| Amendments to IAS 40, 'Transfers of investment property' | January 1, 2018 |
| IFRIC 22, 'Foreign currency transactions and advance consideration' | January 1, 2018 |
| Annual improvements to IFRSs 2014-2016 cycle- Amendments to | January 1, 2018 |
| IFRS 1, 'First-time adoption of international financial reporting |  |
| standards' |  |
| Annual improvements to IFRSs 2014-2016 cycle- Amendments to | January 1, 2017 |
| IFRS 12, 'Disclosure of interests in other entities' |  |
| Annual improvements to IFRSs 2014-2016 cycle- Amendments to | January 1, 2018 |
| IAS 28, 'Investments in associates and joint ventures' |  |

Except for the following, the above standards and interpretations have no significant impact to the Group's financial condition and financial performance based on the Group's assessment.
A. IFRS 9, 'Financial instruments'

Classification of debt instruments is driven by the entity's business model and the contractual cash flow characteristics of the financial assets, which would be classified as financial asset at fair value through profit or loss, financial asset measured at fair value through other comprehensive income or financial asset measured at amortised cost. Equity instruments would be classified as financial asset at fair value through profit or loss, unless an entity makes an irrevocable election at inception to present in other comprehensive income subsequent changes in the fair value of an investment in an equity instrument that is not held for trading.
B. IFRS 15, 'Revenue from contracts with customers'

IFRS 15, 'Revenue from contracts with customers' replaces IAS 11, 'Construction contracts', IAS 18 'Revenue' and relevant interpretations. IFRS 15 includes a set of comprehensive disclosure requirements that requires an entity to disclose sufficient information to enable users of financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers.
C. Amendments to IAS 7, 'Disclosure initiative'

This amendment requires that an entity shall provide more disclosures related to changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes.
The Group expects to provide additional disclosure to explain the changes in liabilities arising from financing activities.
When adopting the new standards endorsed by the FSC effective from 2018, the Group will apply the new rules under IFRS 9 retrospectively from January 1, 2018, with the practical expedients permitted under the statement. Further, the Group expects to adopt IFRS 15 using the modified retrospective approach. The significant effects of applying the new standards as of January 1, 2018 are summarised below:
A. Under IFRS 15, liabilities in relation to sales of goods contracts are recognised as contract liabilities, but were previously presented as advance receipts in the balance sheet. As of January 1, 2018, the balance would amount to CNY\$72,309 (NTD\$330,091).
B. Under IFRS9, time deposits with maturity term of over three months are recognised as financial assets at amortised cost, but were previously presented as other current financial assets. As of January 1, 2018, the balance would amount to CNY $\$ 45,592$ (NTD\$208,127).
(3) IFRSs issued by IASB but not yet endorsed by the FSC

New standards, interpretations and amendments issued by IASB but not yet included in the IFRSs as endorsed by the FSC are as follows:

| New Standards, Interpretations and Amendments | Effective date by International Accounting Standards Board |
| :---: | :---: |
| Amendments to IFRS 9, 'Prepayment features with negative compensation' | January 1, 2019 |
| Amendments to IFRS 10 and IAS 28, 'Sale or contribution of assets between an investor and its associate or joint venture' | To be determined by International Accounting Standards Board |
| IFRS 16, 'Leases' | January 1, 2019 |
| IFRS 17, 'Insurance contracts' | January 1, 2021 |
| Amendments to IAS 19, 'Plan amendment, curtailment or settlement' | January 1, 2019 |
| Amendments to IAS 28, 'Long-term interests in associates and joint ventures' | January 1, 2019 |
| IFRIC 23, 'Uncertainty over income tax treatments' | January 1, 2019 |
| Annual improvements to IFRSs 2015-2017 cycle | January 1, 2019 |

Except for the following, the above standards and interpretations have no significant impact to the Group's financial condition and financial performance based on the Group's assessment. The quantitative impact will be disclosed when the assessment is complete.

IFRS 16, 'Leases'
IFRS 16, 'Leases', replaces IAS 17, 'Leases' and related interpretations and SICs. The standard requires lessees to recognise a 'right-of-use asset' and a lease liability (except for those leases with terms of 12 months or less and leases of low-value assets). The accounting stays the same for lessors, which is to classify their leases as either finance leases or operating leases and account for those two types of leases differently. IFRS 16 only requires enhanced disclosures to be provided by lessors.

## 4. SUMMARY OF SIGNIFICANTACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the periods presented, unless otherwise stated.
(1) Compliance statement

The consolidated financial statements of the Group have been prepared in accordance with the "Regulations Governing the Preparation of Financial Reports by Securities Issuers", International Financial Reporting Standards, International Accounting Standards, IFRIC Interpretations, and SIC Interpretations as endorsed by the FSC (collectively referred herein as the "IFRSs").
(2) Basis of preparation
A. Except for the following items, the consolidated financial statements have been prepared under the historical cost convention:
(a) Financial assets and financial liabilities (including derivative instruments) at fair value through profit or loss.
(b) Defined benefit liabilities recognised based on the net amount of pension fund assets less present value of defined benefit obligation.
B. The preparation of financial statements in conformity with IFRSs requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 5.
(3) Basis of consolidation
A. Basis for preparation of consolidated financial statements:
(a) All subsidiaries are included in the Group's consolidated financial statements. Subsidiaries are all entities (including structured entities) controlled by the Group. The Group controls an entity when the Group is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Consolidation of subsidiaries begins from the date the Group obtains control of the subsidiaries and ceases when the Group loses control of the subsidiaries.
(b) Inter-company transactions, balances and unrealised gains or losses on transactions between companies within the Group are eliminated. Accounting policies of subsidiaries have been adjusted where necessary to ensure consistency with the policies adopted by the Group.
(c) Profit or loss and each component of other comprehensive income are attributed to the owners of the parent and to the non-controlling interests. Total comprehensive income is attributed to the owners of the parent and to the non-controlling interests even if this results in the noncontrolling interests having a deficit balance.
(d) Changes in a parent's ownership interest in a subsidiary that do not result in the parent losing control of the subsidiary (transactions with non-controlling interests) are accounted for as equity transactions, i.e. transactions with owners in their capacity as owners. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity.
(e) When the Group loses control of a subsidiary, the Group remeasures any investment retained in the former subsidiary at its fair value. That fair value is regarded as the fair value on initial recognition of a financial asset or the cost on initial recognition of the associate or joint venture. Any difference between fair value and carrying amount is recognised in profit or loss. All amounts previously recognised in other comprehensive income in relation to the subsidiary are reclassified to profit or loss on the same basis as would be required if the related assets or liabilities were disposed of. That is, when the Group loses control of a subsidiary, all gains or losses previously recognised in other comprehensive income in relation to the subsidiary should be reclassified from equity to profit or loss, if such gains or losses would be reclassified to profit or loss when the related assets or liabilities are disposed of.
B. Subsidiaries included in the consolidated financial statements:

| Name of investor | Name of subsidiary | Main business activities | Ownership(\%) |  | Description |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | December 31, 2017 | December 31, 2016 |  |
| The Company | Chlitina Group Limited (Chlitina Group) | Investing | 100 | 100 |  |
| Chlitina Group | Chlitina International <br> Limited (Chlitina <br> International) | Investing | 100 | 100 |  |
| Chlitina Group | Chlitina Intelligence <br> Limited (Chlitina Intelligence) | Investing | 100 | 100 | Note 1 |
| Chlitina Group | W-Amber <br> International Limited <br> (Formerly Crystal <br> Asia International <br> Limited) (W-Amber <br> International) | Investing | 100 | 100 |  |
| Chlitina Group | W-Champion International Limited <br> (W-Champion International) | Investing | 100 | 100 |  |
| Chlitina Group | C-Asia International Limited (C-Asia International) | Investing | 100 | - |  |
| Chlitina <br> International | Hong Kong <br> Chlitina International <br> Limited <br> (Hong Kong Chlitina) | Investing and trading of skincare products | 100 | 100 |  |
| Chlitina <br> International | Chlitina Marketing Limited (Chlitina Marketing) | Investing | 100 | 100 | Note 2 |
| Chlitina <br> International | Centre de Recherche et de Developpement de CHLITINA FRANCE EURL (Chlitina France EURL) | Research and development center | 100 | 100 |  |


| Name of investor | Name of subsidiary | Main business activities | Ownership(\%) |  | Description |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | December 31, 2017 | December 31, 2016 |  |
| Hong Kong Chlitina | Chlitina (China) <br> Trade Limited (Formerly Chlitina (Shanghai) Trade Limited) ( Chlitina China) | Dealer of skincare products and supplementary health care products | 100 | 100 |  |
| Hong Kong Chlitina | Weishuo (Shanghai) <br> Daily Product <br> Limited (Weishuo) | Production and trading of skincare products | 100 | 100 |  |
| W-Amber International | W-Amber Marketing Limited (Formerly Crystal Asia Marketing Limited) (W-Amber Marketing) | Investing | 100 | 100 |  |
| W-Amber <br> Marketing | Hong Kong <br> W-Amber <br> International Limited <br> (Formerly | Investing | - | 100 | Note 5 |
| Hong Kong <br> Chlitina | Hong Kong Crystal <br> Asia International <br> Limited) (Hong <br> Kong W-Amber) |  | 100 | - |  |
| Hong Kong <br> W-Amber | Weihu (Shanghai) Trade Limited (Weihu Shanghai) | Investing, dealer of skincare products and supplementary health care products | 100 | 100 |  |
| Hong Kong <br> W-Amber | Crystal Asia Shanghai Limited (Crystal Asia Shanghai) | Dealer of skincare products and supplementary health care products | 100 | 100 |  |
| W-Champion International | W-Champion <br> Marketing Limited <br> (W-Champion <br> Marketing) | Investing | 100 | 100 |  |
| W-Champion Marketing | Hong Kong <br> W-Champion <br> International Limited <br> (Hong Kong | Investing | - | 100 | Note 6 |
| Hong Kong Chlitina | W-Champion) |  | 100 | - |  |


| Name of investor | Name of subsidiary | Main business activities | Ownership(\%) |  | Description |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | December 31, 2017 | December 31, 2016 |  |
| Hong Kong W-Champion | Wuguan (Shanghai) <br> Trade Limited (Wuguan Shanghai) | Dealer of skincare products and supplementary health care products | 100 | 100 | Note 3 |
| C-Asia <br> International | Hong Kong Crystal <br> Asia International <br> Limited (Hong Kong <br> Crystal Asia) | Investing | - | 100 | Note 7 |
| Hong Kong Chlitina |  |  | 100 | - |  |
| Weihu shanghai | Shanghai Yuanshuo <br> Management <br> Consulting Limited <br> (Shanghai Yuanshuo) | Enterprise management consulting | 100 | - |  |
| Shanghai <br> Yuanshuo | Beijing Aobaojia <br> Medical Cosmetology <br> Clinic Limited <br> (Beijing Aobaojia) | Medical <br> Cosmetology Services | 100 | - | Note 4 |
| Hong Kong Crystal Asia | Cui Jie (Shanghai) Trading Co. Ltd. | Dealer of health food and daily necessities | 100 | - |  |

Note 1 : Chlitina Intelligence established British Virgin Is. Chlitina Intelligence Limited Taiwan Branch (Chlitina Intelligence Taiwan Branch) which is primarily engaged in management of intellectual property.
Note 2 : Chlitina Marketing established British Virgin Is. Chlitina Marketing Limited Taiwan Branch (Chlitina Marketing Taiwan Branch) which is the research and development center and trading of skincare products.

Note 3 : In August 2016, Hong Kong W-Amber reorganized and transferred 100\% equity shares of Wuguan Shanghai to Hong Kong W-Champion.

Note 4 : The Group acquired $100 \%$ of the share capital of Beijing Aobaojia on April 19, 2017 and thus includes Beijing Aobaojia as an entity in the consolidated financial statements.

Note 5 : In August 2017, W-Amber Marketing transferred 100\% equity shares of Hong Kong WAmber to Hong Kong Chlitina.

Note 6 : In August 2017, W-Champion Marketing transferred 100\% equity shares of Hong Kong W-Champion to Hong Kong Chlitina.
Note 7 : In August 2017, C-Asia International transferred 100\% equity shares of Hong Kong Crystal Asia to Hong Kong Chlitina.
C. Subsidiaries not included in the consolidated financial statements: None.
D. Adjustments for subsidiaries with different balance sheet dates: None.

## E. Significant restrictions: None.

F. Subsidiaries that have non-controlling interests that are material to the Group: None.
(4) Foreign currency translation

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). Both of the Company's functional and presentation currency are TWD, however, the funtional currency of the significant operating components of the Group is CNY, thus the consolidated financial statements are presented in CNY.
A. Foreign currency transactions and balances
(a) Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are remeasured. Foreign exchange gains and losses resulting from the settlement of such transactions are recognised in profit or loss in the period in which they arise.
(b) Monetary assets and liabilities denominated in foreign currencies at the period end are retranslated at the exchange rates prevailing at the balance sheet date. Exchange differences arising upon re-translation at the balance sheet date are recognised in profit or loss.
(c) Non-monetary assets and liabilities denominated in foreign currencies held at fair value through profit or loss are re-translated at the exchange rates prevailing at the balance sheet date; their translation differences are recognised in profit or loss. Non-monetary assets and liabilities denominated in foreign currencies held at fair value through other comprehensive income are re-translated at the exchange rates prevailing at the balance sheet date; their translation differences are recognised in other comprehensive income. However, nonmonetary assets and liabilities denominated in foreign currencies that are not measured at fair value are translated using the historical exchange rates at the dates of the initial transactions.
(d) All foreign exchange gains and losses are presented in the statement of comprehensive income within 'other gains and losses.
B. Translation of foreign operations

The operating results and financial position of all the group entities and associates that have a functional currency different from the presentation currency are translated into the presentation currency as follows:
(a) Assets and liabilities for each balance sheet presented are translated at the closing exchange rate at the date of that balance sheet;
(b) Income and expenses for each statement of comprehensive income are translated at average exchange rates of that period; and
(c) All resulting exchange differences are recognised in other comprehensive income.
C. On December 31, 2017 and 2016, the spot exchange rates of CNY to TWD were CNY \$1=TWD $\$ 4.5650$ and CNY $\$ 1=$ TWD $\$ 4.6170$, and the average exchange rates of CNY to TWD were CNY \$1=TWD \$4.5063and CNY \$1=TWD \$4.8425.

## (5) Classification of current and non-current items

A. Assets that meet one of the following criteria are classified as current assets; otherwise they are classified as non-current assets:
(a) Assets arising from operating activities that are expected to be realised, or are intended to be sold or consumed within the normal operating cycle;
(b) Assets held mainly for trading purposes;
(c) Assets that are expected to be realised within twelve months from the balance sheet date;
(d) Cash and cash equivalents, excluding restricted cash and cash equivalents and those that are to be exchanged or used to pay off liabilities more than twelve months after the balance sheet date.
B. Liabilities that meet one of the following criteria are classified as current liabilities; otherwise they are classified as non-current liabilities:
(a) Liabilities that are expected to be paid off within the normal operating cycle;
(b) Liabilities arising mainly from trading activities;
(c) Liabilities that are to be paid off within twelve months from the balance sheet date;
(d) Liabilities for which the repayment date cannot be extended unconditionally to more than twelve months after the balance sheet date. Terms of a liability that could, at the option of the counterparty, result in its settlement by the issue of equity instruments do not affect its classification.
(6) Cash equivalents

Cash equivalents refer to short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value. Time deposits that meet the definition above and are held for the purpose of meeting short-term cash commitments in operations are classified as cash equivalents.
(7) Financial assets at fair value through profit or loss
A. Financial assets at fair value through profit or loss are financial assets held for trading or financial assets designated as at fair value through profit or loss on initial recognition. Financial assets are classified in this category of held for trading if acquired principally for the purpose of selling in the short-term. Derivatives are also categorized as financial assets held for trading unless they are designated as hedges.
B. On a regular way purchase or sale basis, financial assets at fair value through profit or loss are recognised and derecognised using trade date accounting.
C. Financial assets at fair value through profit or loss are initially recognised at fair value. Related transaction costs are expensed in profit or loss. These financial assets are subsequently remeasured and stated at fair value, and any changes in the fair value of these financial assets are recognised in profit or loss.
(8) Accounts receivable

Accounts receivable are receivables originated by the entity. They are created by the entity by selling goods or providing services to customers in the ordinary course of business. Accounts receivable are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.
However, short-term accounts receivable without bearing interest are subsequently measured at initial invoice amount as the effect of discounting is immaterial.
(9) Impairment of financial assets
A. The Group assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.
B. The criteria that the Group uses to determine whether there is objective evidence of an impairment loss is as follows:
(a) Significant financial difficulty of the issuer or debtor;
(b) A breach of contract, such as a default or delinquency in interest or principal payments;
(c) The Group, for economic or legal reasons relating to the borrower's financial difficulty, granted the borrower a concession that a lender would not otherwise consider;
(d) It becomes probable that the borrower will enter bankruptcy or other financial reorganisation;
(e) The disappearance of an active market for that financial asset because of financial difficulties;
(f) Observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial asset in the group, including adverse changes in the payment status of borrowers in the group or national or local economic conditions that correlate with defaults on the assets in the group;
(g) Information about significant changes with an adverse effect that have taken place in the technology, market, economic or legal environment in which the issuer operates, and indicates that the cost of the investment in the equity instrument may not be recovered;
(h) A significant or prolonged decline in the fair value of an investment in an equity instrument below its cost.
C. When the Group assesses that there has been objective evidence of impairment and an impairment loss has occurred, for financial assets measured at amortised cost, the amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate, and is recognised in profit or loss. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment loss was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the asset does not exceed its amortised cost that would have been at the date of reversal had the impairment loss not been recognised previously. Impairment loss is recognised and reversed by adjusting the carrying amount of the asset through the use of an impairment allowance account.
(10) Derecognition of financial assets

The Group derecognises a financial asset when one of the following conditions is met:
A. The contractual rights to receive the cash flows from the financial asset expire.
B. The contractual rights to receive cash flows of the financial asset have been transferred and the Group has transferred substantially all risks and rewards of ownership of the financial asset.
C. The contractual rights to receive cash flows of the financial asset have been transferred; however, the Group has not retained control of the financial asset.
(11) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the weighted-average method. The cost of finished goods and work in progress comprises raw materials, direct labour, other direct costs and related production overheads (allocated based on normal operating capacity). It excludes borrowing costs. The item by item approach is used in applying the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated cost of completion and applicable variable selling expenses.
(12) Investments accounted for using equity method / associates
A. Associates are all entities over which the Group has significant influence but not control. In general, it is presumed that the investor has significant influence, if an investor holds, directly or indirectly 20 percent or more of the voting power of the investee. Investments in associates are accounted for using the equity method and are initially recognised at cost.
B. The Group's share of its associates' post-acquisition profits or losses is recognised in profit or loss, and its share of post-acquisition movements in other comprehensive income is recognised in other comprehensive income. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the associate.
C. When changes in an associate's equity that are not recognised in profit or loss or other comprehensive income of the associate and such changes not affecting the Group's ownership percentage of the associate, the Group recognises change in ownership interests in the associate in 'capital surplus' in proportion to its ownership.
D. Unrealised gains on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associates. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of associates have been adjusted where necessary to ensure consistency with the policies adopted by the Group.
E. When the Group disposes its investment in an associate, if it loses significant influence over this associate, the amounts previously recognised in other comprehensive income in relation to the associate, are reclassified to profit or loss, on the same basis as would be required if the relevant assets or liabilities were disposed of. If it still retains significant influence over this associate, then the amounts previously recognised in other comprehensive income in relation to the associate are reclassified to profit or loss proportionately in accordance with the aforementioned approach.
(13) Property, plant and equipment
A. Property, plant and equipment are initially recorded at cost. Borrowing costs incurred during the construction period are capitalised.
B. Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to profit or loss during the financial period in which they are incurred.
C. Land is not depreciated. Other property, plant and equipment apply cost model and are depreciated using the straight-line method to allocate their cost over their estimated useful lives. Each part of an item of property, plant, and equipment with a cost that is significant in relation to the total cost of the item must be depreciated separately.
D. The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted if appropriate, at each financial year-end. If expectations for the assets' residual values and useful lives differ from previous estimates or the patterns of consumption of the assets' future economic benefits embodied in the assets have changed significantly, any change is accounted for as a change in estimate under IAS 8, 'Accounting Policies, Changes in Accounting Estimates and Errors', from the date of the change. The estimated useful lives of property, plant and equipment are as follows:
Buildings and structures $18 \sim 20$ years
Transportation equipment $2 \sim 10$ years
Machinery and equipment $3 \sim 10$ years
Office and other equipment $\quad 2 \sim 10$ years
(14) Operating leases (lessee)

Payments made under an operating lease (net of any incentives received from the lessor) are recognised in profit or loss on a straight-line basis over the lease term.
(15) Intangible assets
A. Licences

Separately acquired licences are stated at historical cost. Licences acquired in a business combination are recognised at fair value at the acquisition date. Licences have a finite useful life and are amortised on a straight-line basis over their estimated useful lives of 15 years.
B. Computer software

Computer software is stated at cost and amortised on a straight-line basis over its estimated useful life of 5 years.
C. Goodwill

Goodwill arises in a business combination accounted for by applying the acquisition method.
(16) Impairment of non-financial assets
A. The Group assesses at each balance sheet date the recoverable amounts of those assets where there is an indication that they are impaired. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell or value in use. When the circumstances or reasons for recognizing impairment loss for an asset in prior years no longer exist or diminish,
the impairment loss is reversed. The increased carrying amount due to reversal should not be more than what the depreciated or amortised historical cost would have been if the impairment had not been recognised.
B. The recoverable amounts of goodwill, intangible assets with an indefinite useful life and intangible assets that have not yet been available for use are evaluated periodically. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. Impairment loss of goodwill previously recognised in profit or loss shall not be reversed in the following years.
C. For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the cash-generating units, or groups of cash-generating units, that is/are expected to benefit from the synergies of the business combination. Each unit or group of units to which the goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes. Goodwill is monitored at the operating segment level.

## (17) Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in profit or loss over the period of the borrowings using the effective interest method.
(18) Notes and accounts payable

Notes and accounts payable are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. They are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method. However, short-term accounts payable without bearing interest are subsequently measured at initial invoice amount as the effect of discounting is immaterial.
(19) Financial liabilities at fair value through profit or loss
A. Financial liabilities at fair value through profit or loss are financial liabilities held for trading or financial liabilities designated as at fair value through profit or loss on initial recognition. Financial liabilities are classified in this category of held for trading if acquired principally for the purpose of repurchasing in the short-term. Derivatives are also categorized as financial liabilities held for trading unless they are designated as hedges. Financial liabilities that meet one of the following criteria are designated as at fair value through profit or loss on initial recognition:
(a) Hybrid (combined) contracts; or
(b) They eliminate or significantly reduce a measurement or recognition inconsistency; or
(c) They are managed and their performance is evaluated on a fair value basis, in accordance with a documented risk management policy.
B. Financial liabilities at fair value through profit or loss are initially recognised at fair value. Related transaction costs are expensed in profit or loss. These financial liabilities are subsequently remeasured and stated at fair value, and any changes in the fair value of these financial liabilities are recognised in profit or loss.
(20) Derecognition of financial liabilities

A financial liability is derecognised when the obligation under the liability specified in the contract is discharged or cancelled or expires.
(21) Financial liabilities and equity instruments-Bonds payable

Convertible corporate bonds issued by the Group contain conversion options (that is, the bondholders have the right to convert the bonds into the Group's common shares by exchanging a fixed amount of cash for a fixed number of common shares), call options and put options. The Group classifies the bonds payable and derivative features embedded in convertible corporate bonds on initial recognition as a financial asset, a financial liability or an equity instrument ('capital surplusshare options') in accordance with the substance of the contractual arrangement and the definitions of a financial asset, a financial liability and an equity instrument. Convertible corporate bonds are accounted for as follows:
A. Call options and put options embedded in convertible corporate bonds are recognised initially at net fair value as 'financial assets or financial liabilities at fair value through profit or loss'. They are subsequently remeasured and stated at fair value on each balance sheet date; the gain or loss is recognised as 'gain or loss on valuation of financial assets or financial liabilities at fair value through profit or loss'.
B. Bonds payable of convertible corporate bonds is initially recognised at fair value and subsequently stated at amortised cost. Any difference between the proceeds and the redemption value is accounted for as the premium or discount on bonds payable liabilities and presented as an addition to or deduction from bonds payable liabilities, which is amortised in profit or loss as an adjustment to the 'finance costs' over the period of bond circulation using the effective interest method.
C. Conversion options embedded in convertible corporate bonds issued by the Group, which meet the definition of an equity instrument, are initially recognised in 'capital surplus-share options' at the residual amount of total issue price less amounts of 'financial assets or financial liabilities at fair value through profit or loss' and 'bonds payable-net' as stated above. Conversion options are not subsequently remeasured.
D. Any transaction costs directly attributable to the issuance of convertible corporate bonds are allocated to the liability and equity components in proportion to the allocation of proceeds.
E. When bondholders exercise conversion options, the liability component of the bonds (including 'bonds payable' and 'financial assets or financial liabilities at fair value through profit or loss') shall be remeasured on the conversion date. The book value of common shares issued due to the conversion shall be based on the adjusted book value of the above-mentioned liability component plus the book value of capital surplus - share options.
(22) Employee benefits
A. Short-term employee benefits

Short-term employee benefits are measured at the undiscounted amount of the benefits expected to be paid in respect of service rendered by employees in a period and should be recognised as expenses in that period when the employees render service.
B. Pensions
(a) Defined contribution plans

For defined contribution plans, the contributions are recognised as pension expenses when they are due on an accrual basis. Prepaid contributions are recognised as an asset to the extent of a cash refund or a reduction in the future payments.
(b) Defined benefit plans
i. Net obligation under a defined benefit plan is defined as the present value of an amount of pension benefits that employees will receive on retirement for their services with the Group in current period or prior periods. The liability recognised in the balance sheet in respect of defined benefit pension plans is the present value of the defined benefit obligation at the balance sheet date less the fair value of plan assets. The defined benefit net obligation is calculated annually by independent actuaries using the projected unit credit method. The rate used to discount is determined by using interest rates of government bonds (at the balance sheet date) of a currency and term consistent with the currency and term of the employment benefit obligations.
ii. Remeasurement arising on defined benefit plans are recognised in other comprehensive income in the period in which they arise and are recorded as retained earnings.
iii. Past service costs are recognised immediately in profit or loss.
C. Employees' compensation and directors' remuneration

Employees' compensation and directors' remuneration are recognised as expenses and liabilities, provided that such recognition is required under legal obligation or constructive obligation and those amounts can be reliably estimated. Any difference between the resolved amounts and the subsequently actual distributed amounts is accounted for as changes in estimates. If employee compensation is paid by shares, the Group calculates the number of shares based on the closing price at the previous day of the board meeting resolution.
(23) Income tax
A. The tax expense for the period comprises current and deferred tax. Tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or items recognised directly in equity, in which cases the tax is recognised in other comprehensive income or equity.
B. The current income tax expense is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the Company and subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in accordance with applicable tax regulations. It establishes provisions where appropriate based on the amounts expected to be paid to the tax authorities.
C. Deferred tax is recognised, using the balance sheet liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the balance sheet. However, the deferred tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred tax is provided on temporary differences arising on investments in subsidiaries and associates, except where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred tax asset is realised or the deferred tax liability is settled.
D. Deferred tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised. At each balance sheet date, unrecognised and recognised deferred tax assets are reassessed.
E. Current income tax assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. Deferred tax assets and liabilities are offset on the balance sheet when the entity has the legally enforceable right to offset current tax assets against current tax liabilities and they are levied by the same taxation authority on either the same entity or different entities that intend to settle on a net basis or realise the asset and settle the liability simultaneously.
(24) Share capital
A. Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or stock options are shown in equity as a deduction, net of tax, from the proceeds.
B. Where the Company repurchases the Company's equity share capital that has been issued, the consideration paid, including any directly attributable incremental costs (net of income taxes) is deducted from equity attributable to the Company's equity holders. Where such shares are subsequently reissued, the difference between their book value and any consideration received, net of any directly attributable incremental transaction costs and the related income tax effects, is included in equity attributable to the Company's equity holders.
(25) Dividends

Dividends are recorded in the Company's financial statements in the period in which they are resolved by the Company's shareholders. Cash dividends are recorded as liabilities; stock dividends are recorded as stock dividends to be distributed and are reclassified to ordinary shares on the effective date of new shares issuance.
(26) Revenue recognition
A. The Group manufactures and sells skincare products, health food and other products. Revenue is measured at the fair value of the consideration received or receivable taking into account of value added tax, rebates and discounts for the sale of goods to external customers in the ordinary course of the Group's activities. Revenue arising from the sales of goods should be recognised when the Group has delivered the goods to the customer, the amount of sales revenue can be measured reliably and it is probable that the future economic benefits associated with the transaction will flow to the entity. The delivery of goods is completed when the significant risks and rewards of ownership have been transferred to the customer, the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold, and the customer has accepted the goods based on the sales contract or there is objective evidence showing that all acceptance provisions have been satisfied.
B. The Group manages franchises and provides employee training, skincare salon, OEM, and other related services. One-off franchise income is recognised upon the newly-opened stores' signing of the franchise contract to join the salon channel. The service revenue from company-operated salon is recognised upon the completion of the services. OEM income is recognised when processing is completed. Revenue received prior to the rendition of the services is recognized as advance receipts.

## (27) Government grants

Government grants are recognised at their fair value only when there is reasonable assurance that the Group will comply with any conditions attached to the grants and the grants will be received. Government grants are recognised in profit or loss on a systematic basis over the periods in which the Group recognises expenses for the related costs for which the grants are intended to compensate.
(28) Business combinations
A. The Group uses the acquisition method to account for business combinations. The consideration transferred for an acquisition is measured as the fair value of the assets transferred, liabilities incurred or assumed and equity instruments issued at the acquisition date, plus the fair value of any assets and liabilities resulting from a contingent consideration arrangement. All acquisition-related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. For each business combination, the Group measures at the acquisition date components of non-controlling interests in the acquiree that are present ownership interests and entitle their holders to the proportionate share of the entity's net assets in the event of liquidation at either fair value or the present ownership instruments' proportionate share in the recognised amounts of the acquiree's identifiable net assets. All other non-controlling interests should be measured at the acquisition-date fair value.
B. The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the fair value of any previous equity interest in the acquiree over the fair value of the identifiable assets acquired and the liabilities assumed is recorded as goodwill at the acquisition date. If the total of consideration transferred, non-controlling interest in the acquiree recognised and the fair value of previously held equity interest in the acquiree is less than the fair value of the identifiable assets acquired and the liabilities assumed, the difference is recognised directly in profit or loss on the acquisition date.

## (29) Operating segments

Operating segments are reported in a manner consistent with the internal reporting provided to the Chief Operating Decision-Maker. The Group's Chief Operating Decision-Maker is responsible for allocating resources and assessing performance of the operating segments. The Group's chief operating decision maker has been identified as the Board of Directors that makes strategic decisions.

## 5. CRITICAL ACCOUNTING JUDGEMENTS, ESTIMATES AND KEY SOURCES OF ASSUMPTION UNCERTAINTY

The preparation of these consolidated financial statements requires management to make critical judgements in applying the Group's accounting policies and make critical assumptions and estimates concerning future events. Assumptions and estimates may differ from the actual results and are continually evaluated and adjusted based on historical experience and other factors. Such assumptions and estimates have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year; and the related information is addressed below:
(1) Critical judgements in applying the Group's accounting policies

None.
(2) Critical accounting estimates and assumptions

As inventories are stated at the lower of cost and net realisable value, the Group must determine the net realisable value of inventories on balance sheet date using judgements and estimates. Due to the expiration dates of products, the Group evaluates the amounts of expired products or inventories without market selling value on balance sheet date, and writes down the cost of inventories to the net realisable value.

As of December 31, 2017, the carrying amount of inventories was CNY\$98,658 (TWD\$450,374).

## 6. DETAILS OF SIGNIFICANT ACCOUNTS

(1) Cash and cash equivalents

|  | December 31, 2017 |  |  |  | December 31, 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | CNY |  | TWD |  | CNY |  | TWD |  |
| Cash on hand | \$ | 411 | \$ | 1,876 | \$ | 345 | \$ | 1,593 |
| Demand deposits |  | 285,562 |  | 1,303,591 |  | 346,894 |  | 1,601,609 |
| Time deposits |  | 93,653 |  | 427,526 |  | 85,023 |  | 392,551 |
| Cash equivalents |  | 370,154 |  | 1,689,753 |  | 336,168 |  | 1,552,088 |
|  | \$ | 749,780 | \$ | 3,422,746 | \$ | 768,430 | \$ | 3,547,841 |

A. As of December 31, 2017 and 2016, the Group's cash equivalents referred to fixed rate financial instruments registered by Shanghai Stock Exchange with maturities of 7 to 28 days.
B. As of December 31, 2017 and 2016, time deposits with maturity term of over three months amounted to CNY $\$ 23,465$ (NTD $\$ 107,116$ ) and CNY $\$ 23,122$ (NTD $\$ 106,754$ ), respectively. The time deposits were classified as other current financial assets.
C. As of December 31, 2017, cash and cash equivalents amounting to CNY\$22,165 (NTD\$101,184) pledged to others as collateral, and were classified as other current financial assets. Cash and cash equivalents did not pledged to others as collateral during the year ended December 31, 2016. Please refer to Note 8 for information on pledged assets.
D. The Group transacts with a variety of financial institutions all with high credit quality to disperse credit risk, so it expects that the probability of counterparty default is remote.
(2) Accounts receivable

Accounts receivable
Accounts receivable-related parties

| December 31, 2017 |  |  |  | December 31, 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CNY |  | TWD |  | CNY |  | TWD |  |
| \$ | 310 | \$ | 1,415 | \$ | 512 | \$ | 2,364 |
|  | 144 |  | 658 |  | 1,901 |  | 8,777 |
| \$ | 454 | \$ | 2,073 | \$ | 2,413 | \$ | 11,141 |

A. The Group's accounts receivable that were neither past due nor impaired were fully performing in line with the credit standards prescribed based on counterparties' industrial characteristics, scale of business and profitability. The Group does not have overdue accounts receivable.
B. The Group does not hold any collateral as security and has no accounts receivable pledged to others.
(3) Inventories

|  | December 31, 2017 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cost |  |  |  | Allowance for inventory valuation losses |  |  |  | Book value |  |  |  |
|  | CNY |  | TWD |  | CNY |  | TWD |  | CNY |  | TWD |  |
| Finished goods | \$ | 58,958 | \$ | 269,143 | (\$ | 3,793) | \$ | 17,315) | \$ | 55,165 | \$ | 251,828 |
| Work in process |  | 9,535 |  | 43,527 | ( | 248) |  | 1,132) |  | 9,287 |  | 42,395 |
| Raw materials |  | 42,473 |  | 193,889 | ( | 8,267) |  | 37,738) |  | 34,206 |  | 156,151 |
|  | \$ | 110,966 | \$ | 506,559 | (\$ | 12,308) | \$ | 56,185) | \$ | 98,658 | \$ | 450,374 |

Finished goods Work in process Raw materials

Allowance for

|  | Cost |  |  | Allowance for inventory valuation losses |  |  |  | Book value |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CNY |  | TWD |  | CNY |  | TWD |  | CNY |  | TWD |  |
| \$ | 57,020 | \$ | 263,261 | (\$ | 2,171) | ( | 10,023) | \$ | 54,849 | \$ | 253,238 |
|  | 4,770 |  | 22,023 | ( | 177) |  | 817) |  | 4,593 |  | 21,206 |
|  | 42,828 |  | 197,737 | ( | 2,361) |  | 10,901) |  | 40,467 |  | 186,836 |
| \$ | 104,618 | \$ | 483,021 | (\$ | 4,709) | \$ | 21,741) | \$ | 99,909 | \$ | 461,280 |

A. For the years ended December 31, 2017 and 2016, the cost of inventories recognised as expenses as follows:

|  | Years ended December 31, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  |  |  | 2016 |  |  |  |
|  | CNY |  | TWD |  | CNY |  | TWD |  |
| Cost of goods sold | \$ | 125,766 | \$ | 566,739 | \$ | 136,417 | \$ | 660,599 |
| Loss on decline in market value |  | 12,724 |  | 57,337 |  | 347 |  | 1,681 |
|  | \$ | 138,490 | \$ | 624,076 | \$ | 136,764 | \$ | 662,280 |

B. The Group has no inventories pledged to others.
(4) Investments accounted for using equity method
Associates

| December 31, 2017 |  |  |  | December 31, 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CNY |  | TWD |  | CNY |  | TWD |  |
| \$ | 6,006 | \$ | 27,417 | \$ | 38,562 | \$ | 178,041 |

A. Associates using equity method are all individually immaterial and the Group's share of the operating results are summarized below:

Years ended December 31,

| 2017 |  |  |  | 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CNY |  | TWD |  | CNY |  | TWD |  |
| (\$ | 194) |  | 874) | (\$ | 1,792) | (\$ | 8,678) |
|  | - |  | - |  | - |  | - |
| (\$ | 194) |  | 874) | (\$ | 1,792) | (\$ | 8,678) |

B. The Group has no investments accounted for using equity method pledged to others.
C. On March 15, 2017, the Group entered into a contract with non-related party, Sinoexcelsior Investment Incorporation, to sell all the equity interest in associate, Beijing Yujiachengyue Investment \& Management Limited, for a total price of CNY\$ 37,300 (TWD\$ 164,380).
(5) Property, plant and equipment

At January 1, 2017
Cost
Accumulated depreciation and impairment

## 2017

Balance at January 1
Additions
Disposals
Reclassifications
Depreciation charge
Net exchange differences
Balance at December 31

At December 31, 2017
Cost
Accumulated depreciation and impairment

| Land |  | Buildings and structures |  | Transportation equipment |  | Machinery equipment |  | Office and other equipment |  | (In th <br> Construction <br> in progress and <br> equipment <br> to be inspected |  | ds of CNY)Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 22,893 | \$ | 183,727 | \$ | 4,815 | \$ | 13,134 | \$ | 64,720 | \$ | 3,154 | \$ | 292,443 |
|  | - | ( | 33,802) |  | 3,128) |  | 4,496) | ( | 39,774) |  | - | ( | 81,200) |
| \$ | 22,893 | \$ | 149,925 | \$ | 1,687 | \$ | 8,638 | \$ | 24,946 | \$ | 3,154 | \$ | 211,243 |
| \$ | 22,893 | \$ | 149,925 | \$ | 1,687 | \$ | 8,638 | \$ | 24,946 | \$ | 3,154 | \$ | 211,243 |
|  | - |  | - |  |  |  | 174 |  | 7,960 |  | 7,652 |  | 15,786 |
|  | - |  | - |  |  |  | 35) | ( | 4,979) |  | - | ( | 5,014) |
|  | - |  | 29,113 |  | - |  | 166 |  | 5,766 | ( | 6,658) |  | 28,387 |
|  | - | ( | 8,672) |  | 562) | ( | 1,136) | ( | 8,816) |  | - | ( | 19,186) |
|  | 257 |  | - |  | - |  | - |  | 121 | ( | 19) |  | 359 |
| \$ | 23,150 | \$ | 170,366 | \$ | 1,125 | \$ | 7,807 | \$ | 24,998 | \$ | 4,129 | \$ | 231,575 |
| \$ | 23,150 | \$ | 212,840 | \$ | 4,815 | \$ | 13,426 | \$ | 70,585 | \$ | 4,129 | \$ | 328,945 |
|  | - | ( | 42,474) |  | 3,690) |  | 5,619) |  | 45,587) |  | - |  | 97,370) |
| \$ | 23,150 | S | 170,366 | \$ | 1,125 | \$ | 7,807 | \$ | 24,998 |  | 4,129 | \$ | 231,575 |

At January 1, 2016

## Cost

Accumulated depreciation and impairment
$\underline{2016}$
Balance at January 1
Additions
Disposals
Reclassifications
Depreciation charge
Net exchange differences
Balance at December 31

At December 31, 2016
Cost
Accumulated depreciation and impairment

|  | and | Buildings and structures |  | Transportation equipment |  | Machinery equipment |  | Office and other equipment |  | Construction in progress and equipment to be inspected |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 21,161 | \$ | 183,714 | \$ | 5,048 | \$ | 13,134 | \$ | 51,900 | \$ | 3,000 | \$ | 277,957 |
|  | - | ( | 25,471) | ( | 2,615) |  | 3,468) |  | 32,882) |  | - | ( | 64,436) |
| \$ | 21,161 | \$ | 158,243 | \$ | 2,433 | \$ | 9,666 | \$ | 19,018 | \$ | 3,000 | \$ | 213,521 |
| \$ | 21,161 | \$ | 158,243 | \$ | 2,433 | \$ | 9,666 | \$ | 19,018 | \$ | 3,000 | \$ | 213,521 |
|  | - |  | 13 |  | 192 |  |  |  | 4,981 |  | 8,648 |  | 13,834 |
|  | - |  | - | ( | 144) |  | - | ( | 189) |  | - | ( | 333) |
|  | - |  | - |  | - |  | - |  | 8,540 | ( | 8,581) |  | 41) |
|  | - | ( | 8,331) |  | 794) | ( | 1,028) | ( | 7,866) |  |  | ( | 18,019) |
|  | 1,732 |  | - |  | - |  | - |  | 462 |  | 87 |  | 2,281 |
| \$ | 22,893 | \$ | 149,925 | \$ | 1,687 | \$ | 8,638 | \$ | 24,946 | \$ | 3,154 | \$ | 211,243 |
| \$ | 22,893 | \$ | 183,727 | \$ | 4,815 | \$ | 13,134 | \$ | 64,720 | \$ | 3,154 | \$ | 292,443 |
|  | - | ( | 33,802) |  | 3,128) |  | 4,496) |  | 39,774) |  | - |  | 81,200) |
| \$ | 22,893 | \$ | 149,925 | \$ | 1,687 | \$ | 8,638 | \$ | 24,946 | \$ | 3,154 | \$ | 211,243 |

At January 1, 2017
Cost
Accumulated depreciation and impairment

## $\underline{2017}$

Balance at January 1
Additions
Disposals
Reclassifications
Depreciation charge
Net exchange differences
Balance at December 31

At December 31, 2017
Cost
Accumulated depreciation and impairment
(In thousands of TWD)
Construction
Office
and other

$\qquad$ | and structures |
| :--- | Transportation | Machinery |
| :--- |
| equipment | in progress and equipment

$\qquad$ to be inspected
$\begin{array}{llllllllllllll}\$ & 105,696 & \$ & 848,268 & \$ & 22,231 & \$ & 60,640 & \$ & 298,813 & \$ & 14,562 & \$ & 1,350,210\end{array}$

|  | - |  | 156,064) |  | 14,442) |  | 20,758) |  | 183,637) |  | - |  | 374,901) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 105,696 | \$ | 692,204 | \$ | 7,789 | \$ | 39,882 | \$ | 115,176 | \$ | 14,562 | \$ | 975,309 |

$\left.\begin{array}{rrrrrrrrrrr}\$ 105,696 & \$ & 692,204 & \$ & 7,789 & \$ & 39,882 & \$ & 115,176 & \$ & 14,562\end{array}\right)$

| \$ | 105,680 | \$ | 971,615 | \$ | 21,980 | \$ | 61,290 | \$ | 322,221 | \$ | 18,849 | \$ | 1,501,635 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - | ( | 193,895) |  | 16,845) |  | 25,650) |  | 208,105) |  | - | ( | 444,495) |
| \$ | 105,680 | \$ | 777,720 | \$ | 5,135 | \$ | 35,640 | \$ | 114,116 | \$ | 18,849 | \$ | 1,057,140 |

(In thousands of TWD)
Construction

|  | Land |  | Buildings and structures |  | Transportation equipment |  | Machinery equipment |  | Office and other equipment |  | Construction <br> in progress and equipment to be inspected |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| At January 1, 2016 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cost | \$ | 105,699 | \$ | 917,651 | \$ | 25,215 | \$ | 65,604 | \$ | 259,242 | \$ | 14,985 | \$ | 1,388,396 |
| Accumulated depreciation and impairment |  | - |  | 127,228) |  | 13,062) |  | 17,323) |  | 164,246) |  | - | ( | 321,859) |
|  | \$ | 105,699 | \$ | 790,423 | \$ | 12,153 | \$ | 48,281 | \$ | 94,996 | \$ | 14,985 | \$ | 1,066,537 |
| $\underline{2016}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at January 1 | \$ | 105,699 | \$ | 790,423 | \$ | 12,153 | \$ | 48,281 | \$ | 94,996 | \$ | 14,985 | \$ | 1,066,537 |
| Additions |  | - |  | 60 |  | 886 |  | - |  | 22,997 |  | 39,928 |  | 63,871 |
| Disposals |  | - |  | - | ( | 697) |  | - |  | 915) |  | - | ( | 1,612) |
| Reclassifications |  | - |  | - |  | - |  | - |  | 39,429 | ( | 39,618) | ( | 189) |
| Depreciation charge |  | - | ( | 40,343) |  | 3,845) |  | 4,978) |  | 38,091) |  | (1) | ( | 87,257) |
| Net exchange differences | ( | 3) |  | 57,936) |  | 708) |  | 3,421) |  | 3,240) |  | 733) |  | 66,041) |
| Balance at December 31 | \$ | 105,696 | \$ | 692,204 | \$ | 7,789 | \$ | 39,882 | \$ | 115,176 | \$ | 14,562 | \$ | 975,309 |
| At December 31, 2016 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cost | \$ | 105,696 | \$ | 848,268 | \$ | 22,231 | \$ | 60,640 | \$ | 298,813 | \$ | 14,562 | \$ | 1,350,210 |
| Accumulated depreciation and impairment |  | - |  | 156,064) |  | 14,442) |  | 20,758) |  | 183,637) |  | - |  | 374,901) |
|  | \$ | 105,696 | \$ | 692,204 | \$ | 7,789 | \$ | 39,882 | \$ | 115,176 | \$ | 14,562 | \$ | 975,309 |

The Group has entered into an agreement with non-related party to buy a building in Sichuan, China, on March 17, 2016. The amount of the contract was CNY\$27,431 (NTD\$136,387), of which the Group has paid CNY\$28,387 (NTD\$127,920). The ownership of property was transferred in October 2017. The property was reclassified from other non-current assets into property, plant and equipment thereafter.
(6) Intangible assets

|  | 2017 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Goodwill |  |  |  | Licences |  |  |  | Other |  |  |  | Total |  |  |  |
|  | CNY |  | TWD |  | CNY |  | TWD |  | CNY |  | TWD |  | CNY |  | TWD |  |
| At January 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cost | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 14,209 | \$ | 65,607 | \$ | 14,209 | \$ | 65,607 |
| Accumulated amortisation and impairment |  | - |  | - |  | - |  | - |  | 5,754) | ( | 26,570) | ( | 5,754) |  | 26,570) |
|  | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 8,455 | \$ | 39,037 | \$ | 8,455 | \$ | 39,037 |
| Balance at January 1 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 8,455 | \$ | 39,037 | \$ | 8,455 | \$ | 39,037 |
| Additions-acquired separately |  | - |  | - |  | - |  | - |  | 5 |  | 23 |  | 5 |  | 23 |
| Additions-acquired through business combinations |  | 1,684 |  | 7,554 |  | 6,060 |  | 27,185 |  | - |  | - |  | 7,744 |  | 34,739 |
| Amortisation charge |  | - |  | - | ( | 303) |  | 1,365) | ( | 3,044) | ( | 13,717) | ( | 3,347) | ( | 15,082) |
| Net exchange differences |  | - |  | 133 |  | - |  | 461 |  | 37 | ( | 450) |  | 37 |  | 144 |
| Balance at December 31 | \$ | 1,684 | \$ | 7,687 | \$ | 5,757 | \$ | 26,281 | \$ | 5,453 | \$ | 24,893 | \$ | 12,894 | \$ | 58,861 |
| At December 31 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cost | \$ | 1,684 | \$ | 7,687 | \$ | 5,757 | \$ | 26,281 | \$ | 14,213 | \$ | 64,882 | \$ | 21,654 | \$ | 98,850 |
| Accumulated amortisation and impairment |  | - |  | - |  | - |  | - |  | 8,760) |  | 39,989) |  | 8,760) |  | 39,989) |
|  | \$ | 1,684 | \$ | 7,687 | \$ | 5,757 | \$ | 26,281 | \$ | 5,453 | \$ | 24,893 | \$ | 12,894 | \$ | 58,861 |


|  | 2016 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Goodwill |  |  |  | Licences |  |  |  | Other |  |  |  | Total |  |  |  |
|  | CNY |  | TWD |  | CNY |  | TWD |  | CNY |  | TWD |  | CNY |  | TWD |  |
| At January 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cost | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 10,264 | \$ | 51,269 | \$ | 10,264 | \$ | 51,269 |
| Accumulated amortisation and impairment |  | - |  | - |  | - |  | - | ( | 2,379) | ( | 11,884) | ( | 2,379) |  | 11,884) |
|  | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 7,885 | \$ | 39,385 | \$ | 7,885 | \$ | 39,385 |
| Balance at January 1 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 7,885 | \$ | 39,385 | \$ | 7,885 | \$ | 39,385 |
| Additions-acquired separately |  | - |  | - |  | - |  | - |  | 3,654 |  | 18,170 |  | 3,654 |  | 18,170 |
| Amortisation charge |  | - |  | - |  | - |  | - | ( | 3,332) | ( | 16,134) | ( | 3,332) | ( | 16,134) |
| Net exchange differences |  | - |  | - |  | - |  | - |  | 248 | ( | 2,384) |  | 248 | ( | 2,384) |
| Balance at December 31 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 8,455 | \$ | 39,037 | \$ | 8,455 | \$ | 39,037 |
| At December 31 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cost | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 14,209 | \$ | 65,607 | \$ | 14,209 | \$ | 65,607 |
| Accumulated amortisation and impairment |  | - |  | - |  | - |  | - | - | 5,754) |  | 26,570) | ( | 5,754) |  | 26,570) |
|  | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 8,455 | \$ | 39,037 | \$ | 8,455 | \$ | 39,037 |

A. Goodwill is allocated to the Group's cash-generating units identified according to operating segment. The recoverable amount of all cash-generating units has been determined based on value-in-use calculations. These calculations use pre-tax cash flow projections based on financial budgets approved by the management.
B. Management determined budgeted gross margin based on past performance and its expectations of market development. The weighted average growth rates used are consistent with the forecasts included in industry reports. The discount rates used are pre-tax and reflect specific risk relating to the relevant operating segments.
(7) Short-term borrowings

| Type of borrowings | December 31, 2017 |  |  |  | Interest rate range | Collateral |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | CNY |  | TWD |  |  |  |
| Bank borrowings |  |  |  |  |  |  |
| Secured borrowings | \$ | 110,830 | \$ | 505,939 | 2.27\% | Time Deposits |
| Unsecured borrowings |  | 45,630 |  | 208,301 | 1.97\% | - |
|  | \$ | 156,460 | \$ | 714,240 |  |  |

A. There was no bank borrowings as at December 31, 2016.
B. Please refer to Note 8 for information on pledged assets.
(8) Financial liabilities at fair value through profit or loss

| Items | December 31, 2017 |  |  |  |  |  | December 31, 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current items: |  | CNY |  |  | TWD |  |  |  |  | TWD |
| Derivative financial instrument corporate bonds (put option and call option) | \$ |  | - | \$ |  | - | \$ | 4,366 | \$ | 20,160 |

A. The Group recognised net loss of CNY \$230 (TWD \$1,036) and net gain of CNY $\$ 980$ (TWD $\$ 4,745$ ) on financial liabilities held for trading for the years ended December 31, 2017 and 2016, respectively.
B. Please refer to Note 6(10) for details of derivative financial instrument- corporate bonds (put option and call option).
(9) Other payables

Tax payable
Other

| December 31, 2017 |  |  |  | December 31, 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CNY |  | TWD |  | CNY |  | TWD |  |
| \$ | 11,849 | \$ | 54,091 | \$ | 29,791 | \$ | 137,544 |
|  | 84,166 |  | 384,218 |  | 76,336 |  | 352,443 |
| \$ | 96,015 | \$ | 438,309 | \$ | 106,127 | \$ | 489,987 |

## Bonds payable

|  | December 31, 2017 |  |  |  | December 31, 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | CNY |  | TWD |  | CNY |  | TWD |  |
| Bonds payable | \$ | 380 | \$ | 1,900 | \$ | 180,180 | \$ | 900,000 |
| Less: discount on bonds payable | ( | 8) |  | 35) | ( | 7,372) |  | 34,035) |
| Net exchange differences |  | 37 |  | - |  | 14,752 |  | - |
|  |  | 409 |  | 1,865 |  | 187,560 |  | 865,965 |
| Less: Corporate bonds payable current portion | ( | 409) | ( | 1,865) | ( | 187,560) |  | 865,965) |
|  | \$ | - | \$ | - | \$ | - | \$ | - |

A. The terms of the first domestic unsecured convertible bonds issued by the Company in November 2015 are as follows:
(a) The Group issued $\$ 900,000,0 \%$ first domestic unsecured convertible bonds. The bonds mature three years from the issue date (November 13, 2015~ November 13, 2018) and will be redeemed in cash at face value at the maturity date. The bonds were listed on the Taipei Exchange on November 13, 2015.
(b) The bondholders have the right to ask for conversion of the bonds into common shares of the Company during the period from the date after one month of the bonds issue (December 14, 2015) to 10 days before the maturity date, except for the stop transfer period as specified in the terms of the bonds or the laws/regulations. The rights and obligations of the new shares converted from the bonds are the same as the issued and outstanding common shares.
(c) The conversion price of the bonds is set up based on the pricing model in the terms of the bonds, the conversion price is TWD $\$ 288$ (in dollars) per share as issuance, and is subject to adjustments if the condition of the anti-dilution provisions occurs subsequently. The conversion price amounted to TWD $\$ 258.1$ (in dollars) per share after the dividends and rights distribution have been adjusted on July 21, 2017.
(d) The Company may repurchase all the bonds outstanding in cash at the bonds' face value at any time if the closing price of the Company's common shares is above the then conversion price by $30 \%$ (including $30 \%$ ) for 30 consecutive trading days during the period from the date after one month of the bonds issue (December 14, 2015) to 40 days before the maturity date, the Company will send a 'Notice of Withdrawal' by registered mail to creditor (the effective date is based on the final date of the period starting from the mail date) who holds the convertible bonds, bulletin and send a letter to the Taipei Exchange.

The Company may repurchase all the bonds outstanding in cash at the bonds' face value at any time if the outstanding balance of the bonds is less than $10 \%$ of total initial issue amount during the period from the date after one months of the bonds issue (December 14, 2015) to 40 days before the maturity date, the Company will send a 'Notice of Withdrawal' by registered mail to creditor (the effective date is based on the final date of the period starting from the mail date ) who holds the convertible bonds, bulletin and send a letter to the Taipei Exchange.
(e) The Company set the date after two years of the issuance (November 13, 2017) as the effective date, at the 40 days before the effective date, the Company shall send a 'Notice of put option' by registered mail to creditors, and send a letter to the Taipei Exchange to bulletin the put option is exercisable. The creditors could inform the Company's agency in document form to demand that the Company repurchase bonds at face value and interest premium ( $2.25 \%$ of the face value after over two years) in 30 days before the effective date.
(f) Under the terms of the bonds, all bonds redeemed, matured and converted are retired and not to be re-issued; all rights and obligations attached to the bonds are also extinguished.
B. Regarding the issuance of convertible bonds, the equity conversion options amounting to CNY $\$ 7,258$ (TWD $\$ 37,021$ ) were separated from the liability component and were recognised in 'capital surplus-share options' in accordance with IAS 32. The call options and put options embedded in bonds payable were separated from their host contracts and were recognised in 'financial assets or liabilities at fair value through profit or loss' in net amount in accordance with IAS 39 because the economic characteristics and risks of the embedded derivatives were not closely related to those of the host contracts. The effective interest rate of the bonds payable after such separation was $2.013 \%$.
C. Since the bondholders are entitled to request the Company to redeem the bonds at the agreed price two years after the bond issuance (November 13, 2017), the Company, based on the principle of conservatism, booked all convertible bonds as current liability on December 31, 2016. However, it does not imply that such current liability shall be fully redeemed within the year. As of December 31, 2017, the Company has redeemed bonds of CNY\$179,800 (NTD\$898,100) at face value upon bondholders' request.
(11) Pensions
A. (a) Taiwan branches have a defined benefit pension plan in accordance with the Labor Standards Law, covering all regular employees' service years prior to the enforcement of the Labor Pension Act on July 1, 2005 and service years thereafter of employees who chose to continue to be subject to the pension mechanism under the Law. For employees eligible under Labor Standards Law, pension benefits are based on the number of units accrued and the average monthly salaries and wages of the last 6 months prior to retirement.
(b) The amounts recognised in the balance sheet are as follows:

|  | December 31, 2017 |  |  |  | December 31, 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | CNY |  | TWD |  | CNY |  | TWD |  |
| Present value of defined benefit obligations | \$ | 922 | \$ | 4,210 | \$ | 932 | \$ | 4,303 |
| Fair value of plan assets |  | - |  | - |  | - |  |  |
| Net defined benefit liabilities | \$ | 922 | \$ | 4,210 | \$ | 932 | \$ | 4,303 |

(c) Movements in net defined benefit liabilities are as follows:
(In thousands of CNY)

| Year ended December 31, 2017 | Present value of defined benefit obligations |  | Fair value of plan assets |  | Net defined benefit liability |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Balance at January 1 | \$ | 932 | \$ | - | \$ | 932 |
| Current service cost |  | 13 |  |  |  | 13 |
|  |  | 945 |  | - |  | 945 |
| Remeasurements: |  |  |  |  |  |  |
| Return on plan asset (excluding amounts included in interest income or expense) |  | - |  |  |  |  |
| Change in financial assumptions | ( | 37) |  |  |  | 37) |
| Experience adjustments |  | 3 |  |  |  | 3 |
|  |  | 34) |  |  |  | 34 |
| Pension fund contribution |  | - |  |  |  | - |
| Paid pension |  | - |  |  |  | - |
| Exchange difference |  | 11 |  | - |  | 11 |
| Balance at December 31 | \$ | 922 | \$ |  | \$ | 922 |

(In thousands of CNY)

| Year ended December 31, 2016 | Present value of defined benefit obligations |  | Fair value of plan assets |  | Net defined benefit liability |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Balance at January 1 | \$ | 1,677 | \$ | - | \$ | 1,677 |
| Current service cost |  | 31 |  |  |  | 31 |
| Past service cost and settlement profit or loss | ( | 980) |  | - |  | 980) |
|  |  | 728 |  | - |  | 728 |
| Remeasurements: |  |  |  |  |  |  |
| Return on plan asset (excluding amounts included in interest income or expense) |  | 77 |  | - |  | 77 |
| Change in financial assumptions |  | 31 |  | - |  | 31 |
|  |  | 108 |  | - |  | 108 |
| Pension fund contribution |  | - |  | - |  | - |
| Paid pension |  |  |  |  |  | - |
| Exchange difference |  | 96 |  | - |  | 96 |
| Balance at December 31 | \$ | 932 | \$ | - | \$ | 932 |


|  | Present value of defined benefit obligations |  | Fair value of plan assets |  | tho | TWD) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Net defined benefit liability |
| Year ended December 31, 2017 |  |  |  |  |  |  |
| Balance at January 1 | \$ | 4,303 |  |  | \$ | - | \$ | 4,303 |
| Current service cost |  | 59 |  | - |  | 59 |
|  |  | 4,362 |  | - |  | 4,362 |
| Remeasurements: |  |  |  |  |  |  |
| Return on plan asset (excluding amounts included in interest income or expense) |  | ${ }^{-}$ |  | - |  | ${ }^{-}$ |
| Change in financial assumptions | ( | 166) |  |  | ( | 166) |
| Experience adjustments |  | 14 |  | - |  | 14 |
|  |  | 152) |  | - |  | 152) |
| Pension fund contribution |  | - |  |  |  | - |
| Paid pension |  | - |  | - |  | - |
| Balance at December 31 | \$ | 4,210 | \$ | - | \$ | 4,210 |
|  |  |  | (In thousands of TWD) |  |  |  |
|  | Present value of defined benefit obligations |  | Fair value of plan assets |  | Net defined benefit liability |  |
| Year ended December 31, 2016 |  |  |  |  |  |  |
| Balance at January 1 | \$ | 8,375 | \$ | - | \$ | 8,375 |
| Current service cost |  | 148 |  | - |  | 148 |
| Past service cost and settlement profit or loss | ( | 4,744) |  | - | ( | 4,744) |
|  |  | 3,779 |  | - |  | 3,779 |
| Remeasurements: |  |  |  |  |  |  |
| Return on plan asset (excluding amounts included in interest income or expense) |  | 374 |  | - |  | 374 |
| Change in financial assumptions |  | 150 |  | - |  | 150 |
|  |  | 524 |  | - |  | 524 |
| Pension fund contribution |  | - |  | - |  | - |
| Paid pension |  | - |  | - |  | - |
| Balance at December 31 | \$ | 4,303 | \$ | - | \$ | 4,303 |

(d) The principal actuarial assumptions used were as follows:

|  | Year ended <br> December 31, 2017 |  | Year ended <br> December 31, 2016 |
| :--- | :--- | :--- | :--- |
| Discount rate |  | $1.375 \%$ |  |
| Future salary increases rate | $1.625 \%$ | $3.000 \%$ |  |

Future mortality rate was estimated based on the 5th Taiwan Standard Ordinary Experience Morality Table.

Because the main actuarial assumption changed, the present value of defined benefit obligation is affected. The analysis was as follows:
(In thousands of CNY)

Year ended December 31, 2017
The impact on present value of defined benefit obligation

| Discount rate |  |  |  | Future salary increases rate |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Decrease$0.25 \%$ |  | $\begin{gathered} \text { Increase } \\ 0.25 \% \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Decrease } \\ 0.25 \% \\ \hline \end{gathered}$ |  |
| (\$ | 35) | \$ | 36 | \$ | 35 | (\$ | 34) |
| (\$ | 37) | \$ | 39 | \$ | 38 | (\$ | 37) |
| Discount rate |  |  |  | (In thousands of TWD) |  |  |  |
| Increase$0.25 \%$ |  | Decrease$0.25 \%$ |  | Increase <br> 0.25\% |  | Decrease$0.25 \%$ |  |
| (\$ | 159) | \$ | 166 | \$ | 161 | (\$ | $\underline{\text { 155) }}$ |
| (\$ | 173) | \$ | 181 | \$ | 176 | (\$ | 169) |

Year ended December 31, 2016
The impact on present value of defined benefit obligation

The sensitivity analysis above is based on one assumption which changed while the other conditions remain unchanged. In practice, more than one assumption may change all at once. The method of analysing sensitivity and the method of calculating net defined benefit liabilities in the balance sheet are the same.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous period.
(e) Expected contributions to the defined benefit pension plans of the Group for the year ending December 31, 2018 amount to $\$ 0$.
(f) As of December 31, 2017, the weighted average duration of the retirement plan is 16.69~20.52 years.
B. (a) Effective July 1, 2005, Taiwan branches established a defined contribution pension plan (the "New Plan") under the Labor Pension Act (the "Act"), covering all regular employees with R.O.C. nationality. Under the New Plan, Taiwan branches contribute monthly an amount based on not less than $6 \%$ of the employees' monthly salaries and wages to the employees' individual pension accounts at the Bureau of Labor Insurance. The benefits accrued are paid monthly or in lump sum upon termination of employment.
(b) The subsidiaries in Mainland China have a defined contribution plan. Monthly contributions to an independent fund administered by the government in accordance with the pension regulations in the People's Republic of China (PRC) are based on certain percentage of employees' monthly salaries and wages. Other than the monthly contributions, the Group has no further obligations. The details of defined contribution plans are as follows:

| $\frac{\text { Administration }}{}$Each municipal government <br> in Mainland China | Employees of Chlitina (China) and <br> its branch, and Weishuo |  | Pension appropriation |
| :---: | :--- | :--- | :--- | :--- |
| $20 \%$ |  |  |  |

(c) Subsidiary-Hong Kong Chlitina established a compulsory pension program, which allocates a fixed amount of money for pension benefit, and is managed by an independent trustee based on Hong Kong employee Act. In addition, according to the regulation of that program, both employer and employee have to distribute $5 \%$ of the employee's salary, respectively. From June 2014, the maximum relevant salary per month increased from HKD \$25,000 to HKD $\$ 30,000$. Other than the monthly contributions, the Group has no further obligations.
(d) The pension costs under defined contribution pension plans of the Group for the years ended December 31, 2017 and 2016, were CNY \$10,586 (TWD \$47,704) and CNY \$9,706 (TWD $\$ 47,002)$, respectively.
(12) Share capital
A. As of December 31, 2017, the Company's authorized capital was TWD $\$ 2,000,000$, and the paidin capital was CNY $\$ 161,772$ (TWD $\$ 794,924$ ) with a par value of TWD $\$ 10$ (in dollars) per share, consisting of 79,492 thousand shares of ordinary stock. All proceeds from shares issued have been collected.
B. Movements in the number of the Company's ordinary shares (thousand shares) outstanding are as follows:

|  | 2017 |  | 2016 |
| :---: | :---: | :---: | :---: |
| At January 1 |  | 79,192 | 79,492 |
| Purchase of treasury share | ( | 497) | 300) |
| At December 31 |  | 78,695 | 79,192 |

C. Treasury shares
(a) Reason for share reacquisition and movements in the number of the Company's treasury shares are as follows:

|  |  | December 31, 2017 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Name of company holding the shares | Reason for reacquisition | Number of shares (in thousand) |  | CNY |  | TWD |
| The Company | To be reissued to employees | 797 | \$ | 26,449 | \$ | 116,563 |


|  | Reason for reacquisition | December 31, 2016 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Name of company holding the shares |  | Number of shares (in thousand) |  |  |  |  |
| The Company | reissued to employees | 300 | \$ | 9,358 | \$ | 43,207 |

(b) Pursuant to the R.O.C. Securities and Exchange Act, the number of shares bought back as treasury share should not exceed $10 \%$ of the number of the Company's issued and outstand ing shares and the amount bought back should not exceed the sum of retained earnings, paid-in capital in excess of par value and realised capital surplus.
(c) Pursuant to the R.O.C. Securities and Exchange Act, treasury shares should not be pledged as collateral and is not entitled to dividends before it is reissued.
(d) Pursuant to the R.O.C. Securities and Exchange Act, treasury shares should be reissued to the employees within three years from the reacquisition date and shares not reissued within the three-year period are to be retired. Treasury shares to enhance the Company's credit rating and the stockholders' equity should be retired within six months of acquisition.
(13) Capital surplus

A summary of the Company's capital surplus are as follows:


## (14) Retained earnings

A. The Company's Articles of Incorporation require that the Company's net earnings from the current year shall be used to offset prior years' deficits, pay income tax, provide $10 \%$ as legal reserve, provide or reverse a special reserve in accordance with applicable laws. After the abovementioned appropriations, the distribution of the remaining earnings, if any, should be proposed by the Board of Directors and is subject to the stockholders' approval.
B. The Company's business cycle is in the constant growth stage. In consideration of the Company's future capital requirements, its long-term financial plan and shareholders' satisfaction as to cash inflow, the Company's Articles of Incorporation stipulate that the Board of Directors may propose $10 \%$ or more of the distributable earnings as dividends, of which at least $10 \%$ should be distributed as cash dividends. However, such distribution depends on the current earnings and the capital condition, and is subject to the approval of stockholders.
C. Earnings appropriation for 2016 and 2015 were resolved by the shareholders on June 28, 2017 and June 28, 2016, respectively. The relevant appropriation were as follows:

|  | 2016 |  |  |  |  |  | 2015 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | CNY |  | TWD |  | Dividends per share (New Taiwan dollars) |  | CNY |  | TWD |  | Dividends per share (New Taiwan dollars) |  |
| Legal reserve | \$ | 16,341 | \$ | 73,079 | \$ | - | \$ | 24,064 | \$ | 116,709 | \$ |  |
| Cash dividends |  | 114,383 |  | 511,520 |  | 6.50 |  | 163,902 |  | 794,924 |  | 10.00 |
| Total | \$ | 130,724 | \$ | 584,599 | \$ | 6.50 | \$ | 187,966 | \$ | 911,633 | \$ | 10.00 |

D. The earnings appropriations of 2017 had been proposed by the Board of Directors on March 8, 2018. Details are summarised below:

2017

Legal reserve
Special reserve
Cash dividends

| CNY |  | TWD |  | Dividends per share (New Taiwan dollars) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 56,531 | \$ | 258,063 | \$ | - |
|  | 12,770 |  | 58,296 |  | - |
|  | 113,187 |  | 516,700 |  | 6.50 |
| \$ | 182,488 | \$ | 833,059 | \$ | 6.50 |

The abovementioned 2017 earnings appropriation had not been approved by the stockholders.
E. For the information relating to employees' compensation and directors' remuneration, please refer to Note 6(19).

## Operating revenue

|  | Years ended December 31, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  |  |  | 2016 |  |  |  |
|  | CNY |  | TWD |  | CNY |  | TWD |  |
| Net sale of goods | \$ | 700,298 | \$ | 3,155,753 | \$ | 580,271 | \$ | 2,809,962 |
| Special affiliate income |  | 23,672 |  | 106,673 |  | 13,327 |  | 64,536 |
| OEM income |  | 3,428 |  | 14,636 |  | 42,039 |  | 203,574 |
| Skincare service from company-operated salon and other income |  | 3,027 |  | 13,640 |  | 10,216 |  | 49,472 |
| Trademark right income |  | - |  | - |  | 48,124 |  | 233,040 |
|  | \$ | 730,425 | \$ | 3,290,702 | \$ | 693,977 | \$ | 3,360,584 |

## (16) Other income

Government allowance revenue
Interest income from bank deposits
Other

| 2017 |  |  |  | 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CNY |  | TWD |  | CNY |  | TWD |  |
| \$ | 11,363 | \$ | 51,205 | \$ | 6,390 | \$ | 30,943 |
|  | 5,650 |  | 25,461 |  | 5,551 |  | 26,880 |
|  | 1,583 |  | 7,133 |  | 1,563 |  | 7,569 |
| \$ | 18,596 | \$ | 83,799 | \$ | 13,504 | \$ | 65,392 |

## (17) Other gains and losses

Net (losses) gains on financial assets and financial liabilities at fair value through profit or loss
Foreign exchange gains (losses)
Loss on redemption of corporate bonds
Losses on disposal of investments
Losses on disposal of property, plant and equipment
Other

| 2017 |  |  |  | 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CNY |  | TWD |  | CNY |  | TWD |  |
| (\$ | 230) |  | 1,036) | \$ | 980 | \$ | 4,745 |
| ( | 5,847) |  | 26,348) | ( | 4,517) | ( | 21,876) |
| ( | 1,607) |  | 7,242) |  | - |  | - |
| ( | 1,262) |  | 5,708) |  | - |  | - |
| ( | 1,102) |  | 4,966) | ( | 190) | ( | 920) |
| ( | 548) |  | 2,449) |  | - |  | - |
| (\$ | 10,596) |  | 47,749) | (\$ | 3,727) | (\$ | 18,051) |

(18) Finance cost

|  | Years ended December 31, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  |  |  | 2016 |  |  |  |
|  | CNY |  | TWD |  | CNY |  | TWD |  |
| Interest expense- |  |  |  |  |  |  |  |  |
| Convertible bond | \$ | 3,391 | \$ | 15,281 | \$ | 3,561 | \$ | 17,244 |
| Bank borrowings |  | 443 |  | 1,996 |  | - |  | - |
|  | \$ | 3,834 | \$ | 17,277 | \$ | 3,561 | \$ | 17,244 |

(19) Employee benefit expense, depreciation and amortization

|  | Year ended December 31, 2017 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Operating costs |  |  |  | Operating expenses |  |  |  | Total |  |  |  |
|  | CNY |  | TWD |  | CNY |  | TWD |  | CNY |  | TWD |  |
| Employee benefit expense |  |  |  |  |  |  |  |  |  |  |  |  |
| Wages and salaries | \$ | 3,845 | \$ | 17,327 | \$ | 93,804 | \$ | 422,709 | \$ | 97,649 | \$ | 440,036 |
| Labour and health insurance fees |  | 382 |  | 1,721 |  | 6,427 |  | 28,962 |  | 6,809 |  | 30,683 |
| Pension costs |  | 634 |  | 2,857 |  | 9,965 |  | 44,906 |  | 10,599 |  | 47,763 |
| Other employee benefit expense |  | 353 |  | 1,591 |  | 9,465 |  | 42,652 |  | 9,818 |  | 44,243 |
| Depreciation |  | 1,303 |  | 5,871 |  | 17,883 |  | 80,587 |  | 19,186 |  | 86,458 |
| Amortisation |  | 226 |  | 1,017 |  | 3,121 |  | 14,065 |  | 3,347 |  | 15,082 |


|  | Year ended December 31, 2016 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Operating costs |  |  |  | Operating expenses |  |  |  | Total |  |  |  |
|  | CNY |  | TWD |  | CNY |  | TWD |  | CNY |  | TWD |  |
| Employee benefit expense |  |  |  |  |  |  |  |  |  |  |  |  |
| Wages and salaries | \$ | 3,198 | \$ | 15,486 | \$ | 77,650 | \$ | 376,020 | \$ | 80,848 | \$ | 391,506 |
| Labour and health insurance fees |  | 469 |  | 2,271 |  | 6,170 |  | 29,878 |  | 6,639 |  | 32,149 |
| Pension costs |  | 745 |  | 3,608 |  | 8,962 |  | 43,398 |  | 9,707 |  | 47,006 |
| Other employee benefit expense |  | 274 |  | 1,327 |  | 7,157 |  | 34,658 |  | 7,431 |  | 35,985 |
| Depreciation |  | 1,114 |  | 5,395 |  | 16,905 |  | 81,862 |  | 18,019 |  | 87,257 |
| Amortisation |  | 227 |  | 1,099 |  | 3,105 |  | 15,035 |  | 3,332 |  | 16,134 |

A. In accordance with the Company's Articles of Incorporation, the Company should contribute $1 \% \sim 5 \%$ of the profit as employees' compensation and less than $3 \%$ as directors' remuneration when there is profit for the year. However, if the Group has accumulated deficits, the profit should be reserved to offset the deficit. Employees entitled to receive the above mentioned employees' compensation, in shares or cash, includes the employees of the subsidiaries of the Group who meet certain specific requirements.
B. For the years ended December 31, 2017 and 2016, employees' compensation was accrued at CNY \$2,798 (TWD \$12,608) and CNY \$3,247 (TWD \$15,723), respectively; directors’ remuneration was accrued at CNY \$1,399 (TWD \$6,304) and CNY \$1,623 (TWD \$7,862), respectively. Those were estimated based on the net income before tax deducted employees' compensation and directors' remuneration and then multiply the distribution ratio as regulated in the Company's Articles of Incorporation, and recognised as salary expenses.

The amount of employees' compensation and directors' remuneration approved by the Board of Directors on May 9, 2017 were in agreement with those on the financial statements for the year ended December 31, 2016, and were CNY \$3,247 (TWD \$15,723) and CNY \$1,623 (TWD $\$ 7,862$ ), respectively. Aforementioned employees' compensation was distributed in cash.
C. Information about employees' compensation and directors' remuneration of the Company as resolved at the meeting of Board of Directors will be posted in the "Market Observation Post System" at the website of the Taiwan Stock Exchange.
(20) Income tax
A. Income tax expense

Components of income tax expense:

|  | Years ended Decembe 31, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  |  |  | 2016 |  |  |  |
|  | CNY |  | TWD |  | CNY |  | TWD |  |
| Current tax on profits for the period | \$ | 59,868 | \$ | 269,783 | \$ | 50,536 | \$ | 244,719 |
| Prior year income tax (over) underestimation |  | 846 |  | 3,812 |  | 99 |  | 479 |
| Total current tax |  | 60,714 |  | 273,595 |  | 50,635 |  | 245,198 |
| Origination and reversal of temporary differences |  | 7,844) |  | 35,347) |  | 10,135 |  | 49,078 |
| Income tax expense | \$ | 52,870 | \$ | 238,248 | \$ | 60,770 | \$ | 294,276 |

B. Reconciliation between income tax expense and accounting profit

|  | Years ended December 31, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  |  |  | 2016 |  |  |  |
|  | CNY |  | TWD |  | CNY |  | TWD |  |
| Tax calculated based on profit before tax and statutory tax rate (note) | \$ | 49,504 | \$ | 223,079 | \$ | 57,162 | \$ | 276,806 |
| Effect from items disallowed by tax regulation |  | 1,023 |  | 4,610 |  | 864 |  | 4,183 |
| Effect from tax exempt income by tax regulation | ( | 2,260) |  | 10,184) | ( | 4,010) |  | 19,418) |
| Taxable loss not recognised as deferred tax assets |  | 2,219 |  | 9,999 |  | 1,867 |  | 9,041 |
| Change in assessment of realisation of deferred tax assets | ( | 1,832) | ( | 8,256) | ( | 402) |  | 1,947) |
| Prior year income tax (over) underestimation |  | 846 |  | 3,812 |  | 99 |  | 479 |
| Withholding tax on distributable earnings of subsidiaries in China |  | 3,586 |  | 16,161 |  | 5,190 |  | 25,132 |
| Effect of loss deduction | ( | 216) |  | 973) |  | - |  |  |
| Income tax expense | \$ | 52,870 | \$ | 238,248 | \$ | 60,770 | \$ | 294,276 |

Note: The applicable tax rate are the rates applicable in the respective countries where the Group entities operate.
C. Amounts of deferred tax assets or liabilities as a result of temporary differences and loss carryforwards are as follows:

(In thousands of CNY )

| January 1 | Recognised in profit or loss | Translation differences | Business combination | December 31 |
| :---: | :---: | :---: | :---: | :---: |

Temporary differences:
-Deferred tax assets:

| Unrealized expense | \$ | 8,294 | (\$ | 6,564) | \$ | - | \$ | - \$ |  | $\begin{aligned} & 1,730 \\ & 1,976 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Decline in value of inventories |  | 2,473 | ( | 497) |  |  |  |  |  |  |
| Loss carryforwards |  | - |  | 391 |  |  |  |  |  | 391 |
|  | \$ | 10,767 | (\$ | 6,670) | \$ |  | \$ |  | \$ | 4,097 |

-Deferred tax liabilities:
Withholding tax of attributable earnings

| \$ | - | (\$ | 3,465) | \$ | - | \$ |  | (\$ | 3,465) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | - | (\$ | 3,465) | \$ | - | \$ | - | (\$ | 3,465) |
| \$ | 10,767 | (\$ | $\underline{10,135)}$ | \$ | - | \$ |  | \$ | 632 |


|  |  | 2017 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | January 1 | Recognised in profit or loss |  | Translation differences |  | Business combination |  | December 31 |  |
| Temporary differences: |  |  |  |  |  |  |  |  |  |  |
| -Deferred tax assets: |  |  |  |  |  |  |  |  |  |  |
| Unrealized expense | \$ | 7,987 | (\$ | 627) | (\$ | 97) | \$ | - | \$ | 7,263 |
| Decline in value of inventories |  | 9,124 |  | 8,437 | ( | 8) |  | - |  | 17,553 |
| Unrealised exchange loss |  | - |  | 126 | ( | 3) |  | - |  | 123 |
| Loss carryforwards |  | 1,805 |  | 11,455 | ( | 22) |  | - |  | 13,238 |
|  | \$ | 18,916 | \$ | 19,391 | (\$ | 130) | \$ | - | \$ | 38,177 |
| -Deferred tax liabilities: |  |  |  |  |  |  |  |  |  |  |
| Withholding tax of attributable earnings | (\$ | 15,998) | \$ | 15,614 | \$ | 384 | \$ | - | \$ | - |
| Licences |  | - |  | 342 | ( | 115) |  | 6,796) |  | 6,569) |
|  | (\$ | 15,998) | \$ | 15,956 | \$ | 269 | (\$ | 6,796) | \$ | 6,569) |
|  | \$ | 2,918 | \$ | 35,347 | \$ | 139 | (\$ | 6,796) | \$ | 31,608 |
|  |  |  |  |  |  |  |  | (In tho | usa | f TWD) |
|  |  |  |  |  |  | 16 |  |  |  |  |
|  |  | ary 1 |  | nised in or loss |  | lation ences |  | ess <br> ation |  | ber 31 |
| Temporary differences: |  |  |  |  |  |  |  |  |  |  |
| -Deferred tax assets: |  |  |  |  |  |  |  |  |  |  |
| Unrealized expense | \$ | 41,428 | (\$ | 31,698) | (\$ | 1,743) | \$ | - | \$ | 7,987 |
| Decline in value of inventories |  | 12,353 | ( | 2,406) | ( | 823) |  | - |  | 9,124 |
| Loss carryforwards |  | - |  | 1,805 |  | - |  | - |  | 1,805 |
|  | \$ | 53,781 | (\$ | 32,299) | (\$ | 2,566) | \$ | - | \$ | 18,916 |
| -Deferred tax liabilities: Withholding tax of attributable earnings |  |  |  |  |  |  |  |  |  |  |
|  | \$ | - | (\$ | 16,779) | \$ | 781 | \$ | - | (\$ | 15,998) |
|  | \$ | - | (\$ | 16,779) | \$ | 781 | \$ | - | (\$ | 15,998) |
|  | \$ | 53,781 | (\$ | 49,078) | (\$ | 1,785) | \$ | - | \$ | 2,918 |

D. Details of the amount of unrecognised deferred tax assets are as follows:


Pursuant to local taxation laws, the loss carryforwards is indefinite for subsidiaries in Hong Kong whereas it expires in ten years for those in Taiwan and five years for those in China.
E. The Company has not recognised taxable temporary differences associated with investment in subsidiaries as deferred tax liabilities. As of December 31, 2017 and 2016, the amounts of temporary difference unrecognised as deferred tax liabilities were CNY \$27,882 (TWD $\$ 125,646$ ) and CNY $\$ 23,923$ (TWD $\$ 110,452$ ), respectively. The amount was estimated by expected realized tax rate $5 \%$.
F. Chlitina Marketing Taiwan Branch's income tax returns through 2016 have been assessed and approved by the Tax Authority.
(21) Earnings per share


|  | Year ended December 31, 2016 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Amoun } \\ \text { (In thousand } \\ \text { of } \mathrm{CNY} \text { ) } \\ \hline \end{gathered}$ |  | afte | ousand TWD) | Weighted average number of ordinary shares outstanding (share in thousands) |  | nings |  | lars) |
| Basic earnings per share |  |  |  |  |  |  |  |  |  |
| Profit attributable to ordinary shareholders of the parent | \$ | 150,912 | \$ | 730,790 | 79,477 | \$ | 1.90 | \$ | 9.19 |
| Diluted earnings per share |  |  |  |  |  |  |  |  |  |
| Profit attributable to ordinary shareholders of the parent | \$ | 150,912 | \$ | 730,790 |  |  |  |  |  |
| Assumed conversion of all dilutive potential ordinary shares |  |  |  |  |  |  |  |  |  |
| Conversion bonds |  | 3,561 |  | 17,244 | 3,312 |  |  |  |  |
| Employees' compensation |  | - |  | - | 120 |  |  |  |  |
| Profit attributable to ordinary shareholders <br> of the parent plus <br> assumed conversion <br> of all dilutive potentialordinary shares $\underline{\$ 154,473}$ $\underline{\$ 188,034}$  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |

## (22) Operating leases

The Group leases in offices and plant under operating lease agreements. The lease terms are between 1 and 5 years. The Group recognized rental expenses of CNY \$30,977 (TWD \$139,592) and CNY $\$ 27,568$ (TWD $\$ 133,498$ ) for the years ended December 31, 2017 and 2016, respectively. The future aggregate minimum lease payments under non-cancellable operating leases are as follows:

Not later than one year
Later than one year but not later than five years

| December 31, 2017 |  |  |  | December 31, 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CNY |  | TWD |  | CNY |  | TWD |  |
| \$ | 25,523 | \$ | 116,512 | \$ | 4,724 | \$ | 21,811 |
|  | 38,849 |  | 177,346 |  | 6,600 |  | 30,472 |
| \$ | 64,372 | \$ | 293,858 | \$ | 11,324 | S | 52,283 |

(23) Business combinations
A. On April 19, 2017, the Group acquired $100 \%$ of the share capital of Beijing Aobaojia for CNY $\$ 6,500$ and obtained the control of Beijing Aobaojia, a medical cosmetology clinic operating in Beijing. As a result of the acquisition, the Group is expected to increase its presence in these markets.
B. The following table summarises the consideration paid for Beijing Aobaojia and the fair values of the assets acquired and liabilities assumed at the acquisition date:

|  | April 19, 2017 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | CNY |  | TWD |  |
| Purchase consideration |  |  |  |  |
| Cash paid | \$ | 6,500 | \$ | 29,159 |
| Fair value of the identifiable assets acquired and liabilities assumed |  |  |  |  |
| Cash | \$ | 5 | \$ | 22 |
| Other receivables |  | 266 |  | 1,194 |
| Licences |  | 6,060 |  | 27,185 |
| Deferred tax liabilities | ( | 1,515) |  | 6,796 |
| Total identifiable net assets | \$ | 4,816 | \$ | 21,605 |
| Goodwill | \$ | 1,684 | \$ | 7,554 |

C. The operating revenue included in the consolidated statement of comprehensive income since April 19, 2017 contributed by Beijing Aobaojia was CNY \$0 (TWD \$0). Beijing Aobaojia also contributed loss before income tax of CNY $\$ 2,352$ (TWD $\$ 10,598$ ) over the same period. Had Beijing Aobaojia been consolidated from January 1, 2017, the consolidated statement of comprehensive income would show operating revenue of CNY \$730,245 (TWD \$3,290,702) and profit before income tax of CNY \$182,236 (TWD \$821,210).
(24) Supplemental cash flow information

Fair value information of control over subsidiaries acquired :

|  | Year ended December 31, 2017 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | CNY |  | TWD |  |
| Cash and cash equivalents | \$ | 5 | \$ | 22 |
| Other receivables |  | 266 |  | 1,194 |
| Licences |  | 6,060 |  | 27,185 |
| Deferred tax liabilities | ( | 1,515) | ( | 6,796) |
| Goodwill |  | 1,684 |  | 7,554 |
|  | \$ | 6,500 | \$ | 29,159 |
| Price of subsidiary acquisition |  | 6,500 |  | 29,159 |
| Subsidiary cash balance | ( | 5) |  | 22) |
| Not yet paid for the acquisition | ( | 600) |  | 2,692) |
| Net cash inflow | \$ | 5,895 | \$ | 26,445 |

For the year ended December 31, 2016 : None.

## 7. RELATED PARTY TRANSACTIONS

(1) Names of related parties and relationship

| Names of related parties |
| :--- |
| Kelti International Trading Corp. (Kelti International) |
| Kelti (China) Daily Product Co.,Ltd (Kelti China) |
| Healthmate Biotech Co., Ltd. (Healthmate Biotech) |
| Charming Biotech Corp., Ltd (Charming Biotech) |
| Sagittarius Life Science Corp. (Sagittarius Life) |
| Harvest Era Co., Ltd (Harvest Era) |
| Lee, Tsai \& Partners Attorneys-at-Law (Lee, Tsai \& Partners) |
| Modern Pearl Holdings Limited (Modern Pearl) |
| Jing Yung Gi Co., Ltd (Jing Yung Gi) |
| Shanghai Guangqiao Biosciences Co., Ltd |
| (Guangqiao Biosciences) |
| SHANGHAI ZHONGYE TRADE CO.,LTD |
| Others (for insignificant related party transactions) |

Relationship with the Group
Other related parties
Other related parties
Other related parties
Other related parties
Other related parties
Other related parties
Other related parties
Other related parties
Other related parties
Other related parties
Associates
Other related parties
(2) Significant related party transactions and balances
A. Operating revenue:

Years ended December 31,

| 2017 |  |  |  |  |  |  | 2016 |  |
| :--- | :--- | :--- | :--- | :--- | :---: | :---: | :---: | :---: |
| CNY | TWD | CNY | TWD |  |  |  |  |  |

Sales of goods and OEM income:
Other related parties

Kelti China
Other

Trademarks revenue :
Other related parties


There were no significant differences in the price between related parties and other customers. The collection term for related parties is two months. For other customers, advance payment is required. Likewise, the collection term for trademarks revenue for related parties is calculated by two months and collected in 60 days after invoice date.
B. Purchases:

Other related parties
Charming Biotech
Other

| Years ended December 31, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2017 |  |  |  | 2016 |  |  |  |
| CNY |  | TWD |  | CNY |  | TWD |  |
| \$ | 13,697 | \$ | 61,721 | \$ | 16,067 | \$ | 77,804 |
|  | 12,636 |  | 56,943 |  | 5,784 |  | 28,009 |
| \$ | 26,333 | \$ | 118,664 | \$ | 21,851 | \$ | 105,813 |

The purchase price from related parties was based on the mutual agreement, the credit term was 60 days after monthly billings, and there was no significant difference with transactions of nonrelated parties.
C. Receivables from related parties:
$\frac{\text { December 31, } 2017}{\mathrm{CNY}} \frac{\text { December 31, 2016 }}{\text { TWD }}-\frac{\text { TNY }}{}$

Accounts receivable:
Other related parties
Kelti China
Other

Other receivables:
Other related parties
$\$ 1261$$\underline{\underline{\$} \quad 1,191} \xlongequal{\$ 1} \begin{aligned} & \text { \$ }\end{aligned}$
D. Payables to related parties:

| December 31, 2017 |  | December 31, 2016 |  |
| :---: | :---: | :---: | :---: |
| CNY | TWD | CNY | TWD |

Accounts payable:
Other related parties
Charming Biotech
Other

| \$ | 3,068 | \$ | 14,005 | \$ | 3,191 | \$ | 14,733 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 185 |  | 846 |  | 1,217 |  | 5,619 |
| \$ | 3,253 | \$ | 14,851 | \$ | 4,408 | \$ | 20,352 |

Other payables:
Other related parties
Kelti China
Other

| \$ | 1,313 | \$ | 5,994 | \$ | 1,632 | \$ | 7,535 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 215 |  | 981 |  | 322 |  | 1,487 |
| \$ | 1,528 | \$ | 6,975 | \$ | 1,954 | \$ | 9,022 |

The payables to related parties have no collateral and bear no interest.
E. Prepayments:

|  | December 31, 2017 |  |  |  | December 31, 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | CNY |  | TWD |  | CNY |  | TWD |  |
| Other related parties | \$ | 843 | \$ | 3,848 | \$ | 4,495 | \$ | 20,753 |

F. Services expense:

|  | Years ended December 31, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  |  |  | 2016 |  |  |  |
|  | CNY |  | TWD |  | CNY |  | TWD |  |
| Other related parties |  |  |  |  |  |  |  |  |
| Harvest Era | \$ | 605 | \$ | 2,724 | \$ | 5,988 | \$ | 28,997 |
| Other |  | 1,335 |  | 6,018 |  | 2,444 |  | 11,884 |
|  | \$ | 1,940 | \$ | 8,742 | \$ | 8,432 | \$ | 40,881 |

For the services provided by the related parties, price and terms were determined in accordance with mutual agreements.
G. Lease expense

|  | Years ended December 31, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  |  |  | 2016 |  |  |  |
|  | CNY |  | TWD |  | CNY |  | TWD |  |
| Other related parties |  |  |  |  |  |  |  |  |
| Kelti China | \$ | 4,836 | \$ | 21,793 | \$ | 3,097 | \$ | 14,997 |
| Other |  | 4,715 |  | 21,247 |  | 3,640 |  | 17,627 |
|  | \$ | 9,551 | \$ | 43,040 | \$ | 6,737 | \$ | 32,624 |

The lease contracts refer to the market price and pays at normal terms.
(3) Key management compensation

|  | Years ended December 31, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  |  |  | 2016 |  |  |  |
|  | CNY |  | TWD |  | CNY |  | TWD |  |
| Salaries and other short-term employee benefits | \$ | 11,886 | \$ | 53,560 | \$ | 7,886 | \$ | 38,191 |
| Post-employment benefits |  | 51 |  | 230 |  | 83 |  | 402 |
|  | \$ | 11,937 | \$ | 53,790 | \$ | 7,969 | \$ | 38,593 |

## 8. PLEDGED ASSETS

The Group's assets pledged as collateral are as follow:


## 9. SIGNIFICANT CONTINGENT LIABILITIES AND UNRECOGNISED CONTRACT COMMITMENTS

(1) Contingencies

None.
(2) Commitments
A. Capital expenditure:

Contract signed


B. Operating lease agreements: Please see Note 6(22).
C. In June 2017, the group had signed a donation agreement with Shanghai Tongji University Education Development Foundation, promised to donate CNY \$ 2,000 every year to reach the total amount of CNY \$ 10,000 from 2017 to 2022.

This donation will be used to help to establish Shanghai Tongji University and Chlitina Holding Limited Education Foundation to support the School of Medicine recruiting and the School of Economics and Management developing scientific research.
D. In September 2017, the Group had signed a collaboration agreement with Shanghai Tongji University Lifeng Institute of Regenerative Medicine, promised to pay the research expenses CNY $\$ 10,000$ every year to reach the total amount of CNY $\$ 50,000$ from 2017 to 2021. The funds of Tongji University Lifeng Institute of Regenerative Medicine will be used to help the establish, operating and research expenses of Lifeng Institute of Regenerative Medicine.

## 10. SIGNIFICANT DISASTER LOSS

None.

## 11. SIGNIFICANT EVENTS AFTER THE BALANCE SHEET DATE

For details about the earnings appropriation of 2017 as proposed by the Board of Directors on March 8, 2017, please refer to Note 6(14).

## 12. OTHERS

(1) Capital management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and to maintain an optimal capital structure and the confidence of investors, creditors and market, to return compensation on shareholders.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt. The Group monitors capital on the basis of the liability ratio. This ratio is calculated as total liability divided by total assets.

During 2017, the Group's strategy was to maintain the liability ratio within reasonable range, which was unchanged from 2016. The liability ratios at December 31, 2017 and 2016, were as follows:

Liability ratio

| December 31, 2017 |
| :---: |
| $\underline{35 \%}$ |

(2) Financial instruments
A. Fair value information of financial instruments

The carrying amounts of the Group's financial instruments not measured at fair value (including cash and cash equivalents, accounts receivable, other receivables, other financial assets, guarantee deposits paid, short-term borrowings, accounts payable, other payables, bonds payable mature within one year and guarantee deposits received) are approximate to their fair values. The fair value information of financial instruments measured at fair value is provided in Note 12(3).
B. Financial risk management policies
(a) The Group's activities expose it to a variety of financial risks: market risk (including foreign exchange risk, interest rate risk and price risk), credit risk and liquidity risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial position and financial performance.
(b) Risk management is carried out by a central treasury department (Group treasury) under policies approved by the Board of Directors. Group treasury identifies, evaluates and hedges financial risks in close co-operation with the Group's operating units. The Board provides written principles for overall risk management, as well as written policies covering specific areas and matters, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments, and investment of excess liquidity.
C. Significant financial risks and degrees of financial risks
(a) Market risk

## Foreign exchange risk

A. The Group operates internationally and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the USD and CNY. Foreign exchange risk arises from future commercial transactions, recognised assets and liabilities and net investments in foreign operations.
B. Management has set up a policy to require group companies to manage their foreign exchange risk against their functional currency. The group companies are required to hedge their entire foreign exchange risk exposure with the Group treasury. To manage their foreign exchange risk arising from future commercial transactions and recognised assets and liabilities, entities in the Group use forward foreign exchange contracts, transacted with Group treasury. Foreign exchange risk arises when future commercial transactions or recognised assets or liabilities are denominated in a currency that is not the entity's functional currency.
C. The Group's businesses involve some non-functional currency operations (the Company's and certain subsidiaries' functional currency: TWD; other certain subsidiaries' functional currency: CNY, USD and HKD). The information on assets and liabilities denominated in foreign currencies whose values would be materially affected by the exchange rate fluctuations is as follows:

| (Foreign currency: <br> functional currency) | Foreign currency amount (In thousands) |  | Exchange rate | CNY |  | TWD |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2017 |  |  |  |  |  |  |  |
| Financial assets |  |  |  |  |  |  |  |
| Monetary items |  |  |  |  |  |  |  |
| USD : CNY | \$ | 3,783 | 6.5192 | \$ | 24,662 | \$ | 112,582 |
| USD : TWD |  | 8,535 | 29.7600 |  | 55,641 |  | 254,001 |
| USD : HKD |  | 9,139 | 7.8172 |  | 59,579 |  | 271,978 |
| CNY: TWD |  | 15,762 | 4.5650 |  | 15,762 |  | 71,954 |
| CNY: USD |  | 4,933 | 0.1534 |  | 4,933 |  | 22,519 |
| CNY: HKD |  | 2,721 | 1.1991 |  | 2,721 |  | 12,421 |
| Financial liabilities |  |  |  |  |  |  |  |
| Monetary items |  |  |  |  |  |  |  |
| USD : CNY | \$ | 1,719 | 6.5192 | \$ | 11,207 | \$ | 51,160 |
| USD : TWD |  | 24,000 | 29.7600 |  | 156,460 |  | 714,240 |
| USD : HKD |  | 508 | 7.8172 |  | 3,312 |  | 15,119 |
| December 31, 2016 |  |  |  |  |  |  |  |
| Financial assets |  |  |  |  |  |  |  |
| Monetary items |  |  |  |  |  |  |  |
| USD : CNY | \$ | 3,266 | 6.9851 | \$ | 22,813 | \$ | 105,328 |
| USD : TWD |  | 13,352 | 32.2500 |  | 93,264 |  | 430,600 |
| USD : HKD |  | 9,910 | 7.7562 |  | 69,221 |  | 319,593 |
| CNY: TWD |  | 12,164 | 4.6170 |  | 12,164 |  | 56,161 |
| CNY: USD |  | 4,890 | 0.1432 |  | 4,890 |  | 22,577 |
| Financial liabilities |  |  |  |  |  |  |  |
| Monetary items |  |  |  |  |  |  |  |
| HKD : CNY | \$ | 3,565 | 0.9006 | \$ | 3,210 | \$ | 14,821 |
| CNY: TWD |  | 3,300 | 4.6170 |  | 3,300 |  | 15,236 |
| CNY: USD |  | 57 | 0.1432 |  | 57 |  | 263 |

D. The total exchange gains (loss), including realised and unrealised arising from significant foreign exchange variation on the monetary items held by the Group for the years ended December 31, 2017 and 2016, amounted to loss CNY \$5,847 (TWD \$26,348) and loss CNY \$4,517 (TWD \$21,876), respectively.
E. Analysis of foreign currency market risk arising from significant foreign exchange variation:

| (Foreign currency: functional currency) | Year ended December 31, 2017 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sensitivity analysis |  |  |  |  |  |  |  |  |  |
|  | Degree of variation | Effect on profit or loss |  |  |  | Effect on other comprehensive income |  |  |  |  |
|  |  | CNY |  | TWD |  | CNY |  |  | TWD |  |
| Financial assets |  |  |  |  |  |  |  |  |  |  |
| Monetary items |  |  |  |  |  |  |  |  |  |  |
| USD : CNY | 3\% | \$ | 740 | \$ | 3,377 | \$ |  | - | \$ | - |
| USD : TWD | 3\% |  | 1,669 |  | 7,620 |  |  | - |  | - |
| USD : HKD | 3\% |  | 1,787 |  | 8,159 |  |  | - |  | - |
| CNY: TWD | 3\% |  | 473 |  | 2,159 |  |  | - |  | - |
| CNY: USD | 3\% |  | 148 |  | 676 |  |  | - |  | - |
| CNY: HKD | 3\% |  | 82 |  | 373 |  |  | - |  | - |
| Financial liabilities |  |  |  |  |  |  |  |  |  |  |
| Monetary items |  |  |  |  |  |  |  |  |  |  |
| USD : CNY | 3\% | \$ | 336 | \$ | 1,535 | \$ |  | - | \$ | - |
| USD : TWD | 3\% |  | 4,694 |  | 21,427 |  |  | - |  | - |
| USD : HKD | 3\% |  | 99 |  | 454 |  |  | - |  | - |



## Price risk

The Group is exposed to equity securities price risk because of investments held by the Group and classified on the consolidated balance sheet at fair value through profit or loss. The Group is not exposed to commodity price risk. To manage its price risk arising from investments in equity securities, the Group diversifies its portfolio. Diversification of the portfolio is done in accordance with the limits set by the Group.

## Interest rate risk

A. The Group's interest rate risk arises from bonds payable. Borrowings issued at fixed rates expose the Group to fair value interest rate risk. During the years ended December 31, 2017 and 2016, the Group's borrowings at fixed rate were denominated in the TWD.
B. The Group analyses its interest rate exposure on a dynamic basis. Various scenarios are simulated taking into consideration refinancing, renewal of existing positions, alternative financing and hedging. Based on these scenarios, the Group calculates the impact on profit and loss of a defined interest rate shift. For each simulation, the same interest rate shift is used for all currencies. The scenarios are run only for liabilities that represent the major interest-bearing positions.
(b) Credit risk
i. Credit risk refers to the risk of financial loss to the Group arising from default by the clients or counterparties of financial instruments on the contract obligations. According to the Group's credit policy, each local entity in the Group is responsible for managing and analysing the credit risk for each of their new clients before standard payment and delivery terms and conditions are offered. Internal risk control assesses the credit quality of the customers, taking into account their financial position, past experience and other factors. Credit risk arises from cash and cash equivalents and deposits with banks and financial institutions, as well as credit exposures to wholesale and retail customers, including outstanding receivables.
ii. The Group's treasury department manages the credit risk of bank deposits and other financial instruments in accordance with the Group's policies. For the years ended December 31, 2017 and 2016, because the counterparties of the Group are determined by the Group's internal control procedures, the counterparties are banks or companies with high credit quality and had no material issues of overusing the credit line. The management does not expect losses from counterparty default; thus, there is no significant credit risk.
(c) Liquidity risk
i. Cash flow forecasting is performed in the operating entities of the Group and aggregated by Group treasury. Group treasury monitors rolling forecasts of the Group's liquidity requirements to ensure it has sufficient cash to meet operational needs on its mature liabilities on general and stressful conditions so that the Group approach the risk target that does not occur the unacceptable losses or breach their reputation.
ii. Surplus cash held by the operating entities over and above balance required for working capital management are invested in interest bearing demand deposits, time deposits and marketable securities, choosing instruments with appropriate maturities or sufficient liquidity to provide sufficient head-room as determined by the above-mentioned forecasts.
iii. The table below analyses the Group's non-derivative financial liabilities and net-settled or gross-settled derivative financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date for nonderivative financial liabilities. The amounts disclosed in the table are the contractual undiscounted cash flows.

| Non-derivative |  |  |  |  | (In thousands of CNY) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| financial liabilities: |  |  | Between 1 and 2 years |  |  |  |  |
| December 31, 2017 | Less than 1 year |  |  |  |  | Over 2 years |  |
| Short-term borrowings | \$ | 156,460 | \$ |  | - | \$ |  |
| Accounts payable (including related parties) |  | 15,371 |  |  | - |  |  |
| Other payables (including related parties) |  | 97,543 |  |  | - |  |  |
| Guarantee deposits received |  | 58,829 |  |  | - |  |  |
| Bonds payable |  | 417 |  |  | - |  |  |
| Non-derivative |  |  |  |  |  |  |  |
| financial liabilities: |  |  |  | Between 1 |  |  |  |
| December 31, 2016 |  | n 1 year |  | and 2 years |  |  |  |
| Financial liabilities at fair value through profit or loss | \$ | 4,366 | \$ |  | - | \$ |  |
| Accounts payable (including related parties) |  | 21,214 |  |  | - |  |  |
| Other payables (including related parties) |  | 108,081 |  |  | - |  |  |
| Guarantee deposits received |  | 51,547 |  |  | - |  | - |
| Bonds payable |  | 194,932 |  |  | - |  |  |


| Non-derivative |  |  |  |  | (In thousands of TWD) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| financial liabilities: |  |  | Between 1 and 2 years |  |  |  |  |
| December 31, 2017 | Less than 1 year |  |  |  |  | Over 2 years |  |
| Short-term borrowings | \$ | 714,240 | \$ |  | - | \$ |  |
| Accounts payable (including related parties) |  | 70,170 |  |  | - |  |  |
| Other payables (including related parties) |  | 445,284 |  |  | - |  |  |
| Guarantee deposits received |  | 268,554 |  |  | - |  |  |
| Bonds payable |  | 1,900 |  |  | - |  |  |
| Non-derivative |  |  |  |  |  |  |  |
| financial liabilities: |  |  |  | Between 1 |  |  |  |
| December 31, 2016 |  | 1 year |  | and 2 years |  |  |  |
| Financial liabilities at fair value through profit or loss | \$ | 20,160 | \$ |  | - | \$ |  |
| Accounts payable (including related parties) |  | 97,945 |  |  | - |  |  |
| Other payables (including related parties) |  | 499,009 |  |  | - |  | - |
| Guarantee deposits received |  | 237,992 |  |  | - |  | - |
| Bonds payable |  | 900,000 |  |  | - |  | - |

iv. The Group does not expect the timing of occurrence of the cash flows estimated through the maturity date analysis will be significantly earlier, nor expect the actual cash flow amount will be significantly different.
(3) Fair value information
A. Details of the fair value of the Group's financial assets and financial liabilities not measured at fair value are provided in Note 12(2)A.
B. The different levels that the inputs to valuation techniques are used to measure fair value of financial and non-financial instruments have been defined as follows:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date. A market is regarded as active where a market in which transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis. The fair value of the Group's investment in listed stocks and beneficiary certificates is included in Level 1.

Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3: Unobservable inputs for the asset or liability.
C. The related information of financial and non-financial instruments measured at fair value by level on the basis of the nature, characteristics and risks of the assets and liabilities at December 31, 2017 and 2016 is as follows:
(In thousands of CNY)
December 31, 2017 $\qquad$

## Liabilities

Recurring fair value measurements
Financial liabilities at fair value through profit or loss
Derivative financial instruments corporate bonds put option and call option
\$ \$ \$ $\qquad$ \$ $\qquad$

December 31, 2016 $\qquad$
Level 1 $\qquad$
$\qquad$
$\qquad$
Liabilities
Recurring fair value measurements
Financial liabilities at fair value through profit or loss
Derivative financial instruments corporate bonds put option and call option $\qquad$ $\$$
\$
4,366 \$
4,366
(In thousands of TWD)
December 31, 2017 $\qquad$

## Liabilities

Recurring fair value measurements
Financial liabilities at fair value through profit or loss
Derivative financial instruments corporate bonds put option and call option
\$
$-\$$
$\$$
$\$$ $\qquad$

December 31, 2016
Level 1 Level 2 Level 3 Total

## Liabilities

Recurring fair value measurements
Financial liabilities at fair value through profit or loss
Derivative financial instruments corporate bonds put option and call option \$ - \$ $\qquad$ \$ 20,160 \$ \$ 20,160
D. The methods and assumptions the Group used to measure fair value are as follows:
(a) The instruments the Group used market quoted prices as their fair values (that is, Level 1) are listed below by characteristics:

|  | Listed shares |  |
| :--- | :--- | :--- |
|  |  | Open-end fund |
| Net asset value |  |  |

(b) For high-complexity financial instruments, the fair value is measured by using self-developed valuation model based on the valuation method and technique widely used within the same industry. The valuation model is normally applied to derivative financial instruments, debt instruments with embedded derivatives or securitised instruments. Certain inputs used in the valuation model are not observable at market, and the Group must make reasonable estimates based on its assumptions. The effect of unobservable inputs to the valuation of financial instruments is provided in Note 12(3)I.
E. For the years ended December 31, 2017 and 2016, there was no transfer between Level 1 and Level 2.
F. The following chart is the movement of Level 3 for the years ended December 31, 2017 and 2016:

|  | Years ended December 31, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  |  |  | 2016 |  |  |  |
|  | Derivative instruments |  |  |  | Derivative instruments |  |  |  |
|  | CNY |  | TWD |  | CNY |  | TWD |  |
| At January 1 | (\$ | 4,366) | \$ | 20,160) | (\$ | 613) | \$ | 3,060) |
| Losses recognised in profit or loss | ( | 3,096) |  | 13,950) | ( | 3,531) |  | 17,100) |
| Settled during the year |  | 7,569 |  | 34,110 |  | - |  | - |
| Net exchange difference | ( | 107) |  | - | ( | 222) |  | - |
| At December 31 | \$ | - | \$ | - | (\$ | 4,366) | (\$ | 20,160) |

G. For the years ended December 31, 2017 and 2016, there was no transfer into or out from Level 3.
H. Investment segment is in charge of valuation procedures for fair value measurements being categorised within Level 3, which is to verify independent fair value of financial instruments. Such assessment is to ensure the valuation results are reasonable by applying independent information to make results close to current market conditions, confirming the resource of information is independent, reliable and in line with other resources and represented as the exercisable price, and frequently calibrating valuation model, updating inputs used to the valuation model and making any other necessary adjustments to the fair value.
I. The following is the qualitative information of significant unobservable inputs and sensitivity analysis of changes in significant unobservable inputs to valuation model used in Level 3 fair value measurement:


J. The Group has carefully assessed the valuation models and assumptions used to measure fair value. However, use of different valuation models or assumptions may result in difference measurement. The following is the effect of profit or loss or of other comprehensive income from financial assets categorised within Level 3 if the inputs used to valuation models have changed:

(In thousands of TWD)
December 31, 2017

|  | Input | Change | December 31, 2017 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Recognised in profit or loss |  | Recognised in other comprehensive income |  |
|  |  |  | Favourable change | Unfavourable change | Favourable change | Unfavourable change |
| Financial liabilities Hybrid instrument | Volatility | $\pm 5 \%$ | \$ | \$ | \$ - | \$ |
|  |  |  | December 31, 2016 |  |  |  |
|  |  |  | Recognised in profit or loss |  | Recognised in other comprehensive income |  |
|  | Input | Change | Favourable change | Unfavourable change | Favourable change | Unfavourable change |
| Financial liabilities |  |  |  |  |  |  |
| Hybrid instrument | Volatility | $\pm 5 \%$ | \$ 200 | (\$ 250) | \$ - | \$ |

## 13. SUPPLEMENTARY DISCLOSURES

(1) Significant transactions information
A. Loans to others: Please refer to table 1.
B. Provision of endorsements and guarantees to others: None.
C. Holding of marketable securities at the end of the period (not including subsidiaries, associates and joint ventures): None.
D. Acquisition or sale of the same security with the accumulated cost exceeding $\$ 300$ million or $20 \%$ of the Company's paid-in capital: Please refer to table 2.
E. Acquisition of real estate reaching TWD $\$ 300$ million or $20 \%$ of paid-in capital or more: None.
F. Disposal of real estate reaching TWD $\$ 300$ million or $20 \%$ of paid-in capital or more: None.
G. Purchases or sales of goods from or to related parties reaching TWD\$100 million or $20 \%$ of paidin capital or more: Please refer to table 3.
H. Receivables from related parties reaching TWD $\$ 100$ million or $20 \%$ of paid-in capital or more: None.
I. Trading in derivative instruments undertaken during the reporting periods: None.
J. Significant inter-company transactions during the reporting periods: Please refer to table 4.
(2) Information on investees

Names, locations and other information of investee companies (not including investees in Mainland China) : Please refer to table 5.
(3) Information on investments in Mainland China
A. Basic information: Please refer to table 6.
B. Significant transactions, either directly or indirectly through a third area, with investee companies in the Mainland Area: Please refer to table 4.

## 14. SEGMENT INFORMATION

(1) General information

The Group is engaged in manufacturing, distributing, and business operations of beauty products under the brand of Chlitina. For the years ended December 31, 2017 and 2016, the operating revenue, net profit and assets of the company-operated salon business were all less than $10 \%$ of their respective totals in the consolidated financial statements. In addition, management consider the separate list of direct-operational salon business have no reference value. Hence, the information on assets, liabilities and capital expenditures were not disclosed.
(2) Measurement of segment information

The reportable operating segment information provided to the Chief Operating Decision-Maker are operating revenue and profit or loss of the segment.

The Group has only one reportable operating segment, for related information, please refer to statement of comprehensive income.
(3) Information about segment profit or loss, assets and liabilities

Since the Group has only one reportable segment, please refer to the statement of comprehensive income.
(4) Reconciliation for segment income (loss)

The profit and loss before tax of the reportable operating segment provided to the Chief Operating Decision-Maker was the same with the statement of comprehensive income, so there was no reconciliation needed.
(5) Information on products and services

Please refer to Note 6(15) for information on products and services.
(6) Geographical information

Geographical information for the years ended December 31, 2017 and 2016 is as follows:
(In thousands of CNY)

|  | Year ended December 31, 2017 |  |  |  | Year ended December 31, 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Revenue |  | Non-current$\qquad$ |  | Revenue |  | Non-current assets |  |
| China | \$ | 693,436 | \$ | 215,706 | \$ | 663,121 | \$ | 216,063 |
| Others |  | 36,809 |  | 32,245 |  | 30,856 |  | 33,623 |
|  | \$ | 730,245 | \$ | 247,951 | \$ | 693,977 | \$ | 249,686 |

(In thousands of NTD)

|  | Year ended December 31, 2017 |  |  |  | Year ended December 31, 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Revenue |  | Non-current assets |  | Revenue |  | Non-current assets |  |
| China | \$ | 3,124,832 | \$ | 984,698 | \$ | 3,211,166 | \$ | 997,563 |
| Others |  | 165,870 |  | 147,199 |  | 149,418 |  | 155,237 |
|  | \$ | 3,290,702 | \$ | 1,131,897 | \$ | 3,360,584 | \$ | 1,152,800 |

## (7) Major customer information

No single customer accounts for more than $10 \%$ of the consolidated operating revenue for the years ended December 31, 2017 and 2016.

Expressed in thousands of TWD
(Except as otherwise indicated)


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Note 1: The numbers filled in for the loans provided by the Company or subsidiaries are as follows:
(1)The Company is ' 0 '.
(2)The subsidiaries are numbered in order starting from ' 1 '.

Note 2: The column of 'Nature of loan' shall fill in ' 1 'as 'Buiness transaction'or' 2 'as'Short-term financing'.
Note 3: The limit on total financing and financing to a single entity shall not be more than $40 \%$, except for inter-company transaction, and $20 \%$ of the Company' s stockholders' equity, respectively. In addition,
if the Board of Directors of a public company has authorized the chairman to loan funds in instalments or in revolving within certain lines to the same counter party, the limit shall not be more than $10 \%$ of the Company's net asset.
Note 4: Based on the Company's guidelines, when the Group directly or indirectly owns $100 \%$ of the controlling power, the allowable aggregate of financing provided to others cannot exceed $40 \%$ of the Company's stockholders' equity, the maximum financing provided to an individual counterparty cannot be exceed $100 \%$ of the Company's stockholders' equity.
Note 5: The shared line of credit to Hong Kong Chlitina International Limited, Chlitina (China) Trade Limited, Weishuo (Shanghai) Daily Product Limited, Weihu (Shanghai) Trade Limited, Hong Kong W-Amber International Limited and Wuguan (Shanghai) Trade Limited amounted to TWD\$560,000.
Note 6: The shared line of credit to Chlitina (China) Trade Limited and Weishuo (Shanghai) Daily Product Limited amounted to TWD 5560,000
Note 7: Weihu (Shanghai) Trade Limited amounted to CNY $\$ 50,000$; Wuguan (Shanghai) Trade Limited amounted to CNY $\$ 20,000$.
Note 8: The shared line of credit to Weihu (Shanghai) Trade Limited and Wuguan (Shanghai) Trade Limited amounted to CNY $\$ 5,000$.
Note 9: The shared line of credit to Beijing Aobaojia Medical Cosemetology Clinic Limited amounted to CNY\$20,000.
Note 10: The shared line of credit to Wugan (Shanghai) Trade Limited amounted to CNY $\$ 20,000$.

|  | Marketable <br> securities <br> (Note1) | General <br> ledger account | Counterparty | Relationship <br> with the investor | Beginning Balance |  |  | Acquisition |  |  | Disposal |  |  |  |  |  |  | Ending Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investor |  |  |  |  | Number of shares | Amount |  | Number of shares | Amount |  | Number of shares | Selling price |  | Book value |  | $\begin{gathered} \text { Gain (loss) on } \\ \text { disposal } \\ \hline \end{gathered}$ |  | Number of shares | Amount |
| Weishuo (Shanghai) Daily Product Limited | Jun De Li No. 1 | Financial assets at fair value through profit or loss-current | - | - | - | \$ | - | 490,348,000 | \$ | 2,209,655 | 490,348,000 | \$ | 2,212,759 | \$ | 2,209,655 | \$ | 3,104 | - | \$ |
| Weishuo <br> (Shanghai) Daily <br> Product Co., Ltd. | ICBCCS <br> Money Market Fund | Financial assets at fair value through profit or loss-current | - | - | - |  | - | 105,000,000 |  | 473,162 | 105,000,000 |  | 474,553 |  | 473,162 |  | 1,391 | - |  |
| Weishuo (Shanghai) Daily Product Co., Ltd. | Industrial and Commerical Bank of China Ruei Xin money fund | Financial assets at fair value through profit or loss-current | - | - | - |  | - | 63,248,585 |  | 285,017 | 63,248,585 |  | 286,490 |  | 285,017 |  | 1,473 | - |  |
| Chlitina (China) <br> Trade Limited | ICBCCS <br> Money Market Fund | Financial assets at fair value through profit or loss-current | - | - | - |  | - | 284,000,000 |  | 1,279,789 | 284,000,000 |  | 1,283,363 |  | 1,279,789 |  | 3,574 | - |  |
| Chlitina (China) <br> Trade Limited | GF Money Market Fund B | Financial assets at fair value through profit or loss-current | - | - | - |  | - | 50,000,000 |  | 225,315 | 50,000,000 |  | 226,537 |  | 225,315 |  | 1,222 | - |  |
| Weihu <br> (Shanghai) Trade Limited | Beijing <br> Yujiachengyue <br>  <br> Management <br> Limited | Investments accounted for using equity method | Sinoexcelsior Investment Incorporation | non-related party | - |  | 178,041 | - |  | - | - |  | 164,380 |  | $\begin{aligned} & 170,088 \\ & (\text { Note } 2) \end{aligned}$ | ( | 5,708) | - |  |

Note 1: Marketable securities in the table refer to stocks, bonds, beneficiary certificates and other related derivative securities.
Note 2: The exchange difference of translating to presentation currency was included in book value.

# CHLITINA HOLDING LIMITED AND SUBSIDIARIES 

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Purchases or sales of goods from or to related parties reaching NT\$100 million or $20 \%$ of paid-in capital or more
Year ended December 31, 2017
Table 3
Expressed in thousands of TWD
(Except as otherwise indicated)

| Purchaser/seller | Counterparty | Relationship with the$\qquad$ counterparty | Transaction |  |  |  |  | Differences in transaction terms compared to third party transactions (Note) |  | Notes/accounts receivable (payable) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Purchases (sales) | Amount |  | Percentage of total purchases $\qquad$ (sales) | Credit term | Unit price | Credit term | Balance |  | Percentage of total notes/accounts receivable (payable) | Footnote |
| Chlitina (China) Trade | Weishuo (Shanghai) Daily | Subsidiary | Purchases | \$ | 511,177 | 74\% | 60 days after | - | - | \$ | 109,575 | 93\% | Note 1 |
| Limited | Product Limited |  |  |  |  |  | monthly billings |  |  |  |  |  |  |
| British Virgin Is Chlitina | Chlitina (China) Trade | Subsidiary | Sales |  | 163,195 | 100\% | Note 2 | - | - |  | 31,685 | 100\% | Note 1 |
| Intelligence Limited | Limited |  |  |  |  |  |  |  |  |  |  |  |  |
| Taiwan Branch |  |  |  |  |  |  |  |  |  |  |  |  |  |

Note 1: The transactions have been eliminated upon consolidation.
Note 2: The collection term for related parties was a period of two months, and was to be disbursed in two months after the payment request.

## CHLITINA HOLDING LIMITED AND SUBSIDIARIES

Significant inter-company transactions during the reporting periods
Year ended December 31, 2017

Transaction


Note 1: The numbers filled in for the transaction company in respect of inter-company transactions are as follows:
(1)Parent company is ' 0 '
(2)The subsidiaries are numbered in order starting from ' 1 '

Note 2: Relationship between transaction company and counterparty is classified into the following three categories; fill in the number of category each case belongs to:
(1)Parent company to subsidiary.
(2)Subsidiary to parent company.
(3)Subsidiary to subsidiary.
 based on accumulated transaction amount for the period to consolidated total operating revenues for income statement accounts.
Note 4: Separate amounts lower than $\$ 20,000$ are not disclosed, so is its counter transaction

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Expressed in thousands of TWD

# Information on investees <br> Year ended December 31, 2017 

| Investor | Investee | Location | Main business activities | Initial investment amount |  |  |  | Balance as at December 31, 2017 |  |  |  | Net profit (loss) of the investee |  | Share of profit(loss)$\qquad$ |  | Footnote |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | as at $\text { 31, } 2017$ |  | as at $31,2016$ | Number of shares | Ownership (\%) |  | Book value |  |  |  |  |  |
| Chlitina Holding <br> Limited | Chlitina Group Limited | British <br> Virgin IS. | Investing | \$ | 665,908 | \$ | 1,129,448 | 2,116,707,348 | 100.00 | \$ | 4,016,470 | \$ | 656,500 | \$ | 656,500 |  |
| Chlitina Group <br> Limited | Chlitina International Limited | British Virgin IS. | Investing |  | 511,274 |  | 511,274 | 17,000,001 | 100.00 |  | 3,827,879 |  | 604,239 |  | - | Note 1 |
| Chlitina Group <br> Limited | Chlitina Intelligence Limited | British <br> Virgin IS. | Investing |  | - |  | - | 1 | 100.00 |  | 126,747 |  | 52,671 |  | - | Note 1 |
| Chlitina Group <br> Limited | W-Amber International Limited | British <br> Virgin IS. | Investing |  | 50,880 |  | 377,464 | 1,150,000 | 100.00 |  | 673 | ( | 14,762) |  | - | Note 1 |
| Chlitina Group <br> Limited | W-Champion International Limited | British Virgin IS. | Investing |  | 34,518 |  | 96,825 | 930,000 | 100.00 |  | 247 | ( | 6,545) |  | - | Note 1 |
| Chlitina Group <br> Limited | C-Asia International Limited | British <br> Virgin IS. | Investing |  | 920 |  | - | 20,000 | 100.00 |  | 304 | ( | 794) |  | - | Note 1 |
| Chlitina International <br> Limited | Hong Kong Chlitina International Limited | Hong Kong | Investing and trading of skincare products |  | 245,947 |  | 245,947 | 62,150,001 | 100.00 |  | 3,612,722 |  | 594,121 |  | - | Note 1 |
| Chlitina International Limited | Chlitina Marketing Limited | British Virgin IS. | Investing, trading of skincare products and research and development |  | 349,851 |  | 349,851 | 10,695,997 | 100.00 |  | 184,302 |  | 8,750 |  | - | Note 1 |
| Chlitina International Limited | Centre de Recherche et de Developpement de CHLITINA FRANCE EURL | France | Research and development center |  | 188 |  | 188 | 500 | 100.00 |  | - |  | - |  | - | Note 1 |
| Hong Kong Chilitina International Limited | Hong Kong Crystal-Asia International Limited | Hong Kong Investing |  |  | 69,642 |  | - | 2,300,000 | 100.00 |  | 62,520 | ( | 1,019) |  | - | Note 1, 2 |
| Hong Kong Chilitina International Limited | Hong Kong W-Champion International Limited | Hong Kong Investing |  |  | 61,865 |  | - | 2,950,000 | 100.00 |  | 58,326 | ( | 7,633) |  | - | Note 1, 3 |
| Hong Kong Chilitina International Limited | Hong Kong W-Amber International Limited | Hong Kong | Investing |  | 327,025 |  | - | 92,800,000 | 100.00 |  | 310,981 | ( | 28,976) |  | - | Note 1, 4 |

# Information on investees 

Year ended December 31, 2017


Note 1: The 'share of profit(loss) of investee' column should fill in the Company (public company) recognised investment income (loss) of its direct subsidiary and recognised investment income (loss) of its investee accounted for under the equity method for this period.
Note 2: Crystal Asia International Limited and transferred $100 \%$ equity interest of Hong Kong Crystal-Asia International Limited held to Hong Kong Chlitina International Limited in August 2017. Note 3: W-Champion Marketingl Limited and transferred $100 \%$ equity interest of Hong Kong W-Champion International Limited held to Hong Kong Chlitina International Limited in August 2017. Note 4: W-Amber Marketing Limited and transferred $100 \%$ equity interest of Hong Kong W-Amber International Limited held to Hong Kong Chlitina International Limited in August 2017.

| Investee in <br> Mainland China | Main business activities | Paid-in capital |  | Investment <br> method <br> ( Note 1) | Beginning balance of accumulated amount of investment from Taiwan | Amount remitted from Taiwan to <br> Mainland China/ <br> Amount remitted back to Taiwan for the period |  | Ending balance of accumulated amount of investment from Taiwan |  | Net income(loss) of the investee company | Ownership <br> held by the <br> Company <br> (direct or indirect) | Investment income(loss)$\qquad$ |  | Book value as of <br> December $31,2017$ |  | Accumulated amount of investment income remitted back to Taiwan |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Remitted to Mainland China |  | Remitted back to Taiwan | Footnote |  |  |  |  |  |  |  |  |  |
| Chlitina (China) <br> Trade Limited | Dealer of skincare products and health food | \$ | 255,923 |  | 2 | \$ - | \$ - | \$ - | \$ - | \$ | 572,281 | 100.00 | \$ | 572,281 | \$ | 1,846,543 | \$ - |  |
| Weishuo <br> (Shanghai) Daily <br> Product Limited | Production and trading of skincare products |  | 64,207 | 2 | - | - |  |  |  | 90,967 | 100.00 |  | 90,967 |  | 1,178,978 | - |  |
| Weihu (Shanghai) Trade Limited | Investing, dealer of skincare and supplementary health care products |  | 259,223 | 2 | - | - |  |  | ( | 29,429) | 100.00 | ( | 29,429) |  | 193,809 | - |  |
| Crystal Asia <br> Shanghai Limited | Dealer of skincare products and supplementary health care products |  | 6,455 | 2 | - | - |  |  | - | 429) | 100.00 | ( | 429) |  | 5,878 | - |  |
| Wuguan <br> (Shanghai) Trade Limited | Dealer of skincare products and supplementary health care products |  | 64,193 | 2 | - | - | - |  | - | 8,471) | 100.00 | ( | 8,471) |  | 29,563 | - |  |
| Beijing <br> Yujiachengyue <br>  <br> Management <br> Limited | Medical cosmetology services |  | 445,930 | 2 | - | - | - |  |  | - | 0.00 |  | - |  | - | - | Note5 |
| Shanghai <br> Yuanshuo <br> Management <br> Consulting <br> Limited | Enterprise management consulting |  | 35,480 | 2 | - | - | - |  | - | 10,604) | 100.00 | ( | 10,604) |  | 44,038 | - |  |
| Beijing Aobaojia Medical Cosmetology Clinic Limited | Medical cosmetology services |  | 31,567 | 2 | - | - | - |  | ( | 10,598) | 100.00 | ( | 10,598) |  | 41,761 | - |  |
| Cui Jie <br> (Shanghai) <br> Trading Co. Ltd. | Dealer of health food and daily necessities |  | 6,055 | 2 | - | - | - |  | - | 159) | 100.00 | ( | 159) |  | 5,894 | - |  |

## CHLITINA HOLDING LIMITED AND SUBSIDIARIES

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| Company name | Ending blance of <br> Accumulated remittance from Taiwan to Mainland China | Investment amount authorized by the Investment Commission of the Ministry of Economic Affairs (MOEA) | Ceiling on investments in Mainland China imposed by the Investment Commission of MOEA |
| :---: | :---: | :---: | :---: |
| Not applicable to foreign issuer. | \$ - | \$ - | Note 4 |

Note 1: Investment methods are classified into the following three categories; fill in the number of category each case belongs to
(1)Directly invest in a company in Mainland China.
(2) Through investing in an existing company in the third area, which then invested in the investee in Mainland China.( the investee in the third area is Chlitina Group Limited)
(3) Others

Note 2: In the 'share of profit(loss)' column:
(1)It should be indicated if the investee was still in the incorporation arrangements and had not yet any profit during this period.
(2)Indicate the basis for investment income (loss) recognition in the number of one of the following three categories:
A.The financial statements that are audited and attested by international accounting firm which has cooperative relationship with accounting firm in R.O.C.
B. The financial statements that are audited and attested by R.O.C. parent company's CPA.
C.Others.

Note 3: The numbers in this table are expressed in New Taiwan Dollars.
Note 4: The Company was primary listing by foreign issuer and was not restricted to the ceiling of investment of investors in Mainland China regulated by Investment Commission, Ministry of Economic Affairs. Note 5: In the first quarter of 2017, the Group disposed all the equity interest of this company, so we only disclosed the basic information of investees for reference.
V. The latest Individual financial statement audited and certified by CPAs: None.
VI. In case of any financial difficulty with the Company and its related companies in the recent year and as of the issue date of the annual reports, please state its impact on the financial status of the Company: no.

## VII. Discussion of financial report status and financial performance and risks

I. Financial status

Unit: NT\$1,000

| Year | 2016 | 2017 | Difference | Analysis of <br> changes |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |


| Item |  | Amount |  | $\%$ |
| :--- | ---: | ---: | ---: | ---: |
| Current Assets | $4,260,197$ | $4,194,313$ | $(65,884)$ | $(2)$ |
| Real estate, plant and <br> equipment | 975,309 | $1,057,140$ | 81,831 | - |
| Other assets | 374,444 | 140,351 | $(234,093)$ | - |
| Total assets | $5,609,950$ | $5,391,804$ | $(218,146)$ | $(467)$ |
| Current Liabilities | $2,029,827$ | $1,899,222$ | $(130,605)$ | 1 |
| Non-current liabilities | 20,301 | 10,779 | $(9,522)$ | $(7)$ |
| Total liabilities | $2,050,128$ | $1,910,001$ | $(140,127)$ | - |
| Capital | 794,924 | 794,924 | - | $(7)$ |
| Paid-in capital | $1,456,484$ | $1,456,484$ | - | - |
| Retained earnings | $1,533,427$ | $1,605,021$ | 71,594 | - |
| Other equity | $(225,013)$ | $(374,626)$ | $(149,613)$ | 0 |
| Total shareholders’ <br> equity | $3,559,822$ | $3,481,803$ | $(78,019)$ | - |

Note to the increase (decrease) analysis: (the change is more than $10 \%$, and the difference reaches $1 \%$ of the total assets of that year);

1. The decrease in other assets is due to the following reasons: 1) the Company disposed the sub-invested company - Beijing Yujia in 2017, which led to the decrease in the investment balance accounted for by the equity method; 2) the real estates purchased by the Company in March 2016 were transferred from the other assets to fixed assets in 2017, which led to the decrease in the balance of other non-current assets.
2. Decrease in the non-current liabilities: the income tax effect of the estimated profits from the Mainland China has been realized.
3. Decrease in other equities: it is mainly due to the Company's repurchase of the treasury stocks in 2017 and increase in the exchange difference in the financial reports of overseas institutions.
Response plan for the future:
The Company will pay continuous attention to the accuracy and rationality of the financial indicators, and adjust the short-term development strategies in light of its long-term development plans and the reality.

## II. Financial performance

(I) Analysis of changes in operating outcome

Unit: NT\$1,000

| Year | 2016 | 2017 | Increase <br> (decrease) <br> amount | Ratio of <br> changes (\%) | Analysis <br> of changes |
| :--- | ---: | ---: | ---: | ---: | :---: |
| Item | $3,360,584$ | $3,290,702$ | $(69,882)$ | $(2)$ | - |
| Operating revenue | 662,280 | 624,076 | $(38,204)$ | $(6)$ | - |
| Operating Cost gross | $2,698,304$ | $2,666,626$ | $(31,678)$ | $(1)$ | - |
| Operating <br> profit | $1,003,647$ | 803,311 | $(200,336)$ | $(25)$ | 1 |
| Operating profit and <br> loss | 21,419 | 17,899 | $(3,520)$ | $(20)$ | - |
| Non-operating |  |  |  |  |  |


| income and expense |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Net profit before } \\ & \text { taxes } \end{aligned}$ | 1,025,066 | 821,210 | $(203,856)$ | (25) | 2 |
| Net profit of continuing departments | 1,025,066 | 821,210 | $(203,856)$ | (25) | - |
| Net profit (loss) | 730,790 | 582,962 | $(147,828)$ | (25) | 3 |
| Other consolidated profit/loss (net after tax) | $(279,566)$ | $(76,105)$ | 203,461 | (267) | 4 |
| Total consolidated profit/loss | 451,224 | 506,857 | 55,633 | 11 | 5 |
| Net profit owner of parent | 730,790 | 582,962 | $(147,828)$ | (25) | - |
| Net profit attributable to uncontrolled equity | - | - | - | - | - |
| Net profit from total consolidated profit/loss attributable to the owner of parent | 451,224 | 506,857 | 55,633 | 11 | - |
| Total consolidated income attributable to uncontrolled equity | - | - | - | - | - |

Note to the increase (decrease) analysis: (the change is more than $10 \%$, and the difference reaches $1 \%$ of the total assets of that year);

1. Decrease in operating profit and loss: mainly due to marketing strategy developed by the Company in 2017 for the development needs, which drove up the marketing expenses and influenced the operating profit and loss.
2. Decrease in net profit before tax: Mainly due to the reduction of operating profit and loss.
3. Decrease in current net profit: Mainly due to the reduction of operating profit and loss.
4. Decrease in current other consolidated profit and loss: mainly due to the exchange rate changes in 2017, which drove down the exchange difference in the financial reports of overseas institutions.
5. Decrease in current total consolidated profit and loss: Mainly due to the reduction of current net profit after tax.
(II) Estimated sales in the coming year and the basis

The Company sets the annual sales target on the basis of the industrial environment and previous performance. Given the huge cosmetology market in China, the chain cosmetic industry will maintain the high growth. Moreover, the market expansion of the Company has gone smoothly, it is estimated that the sales of this year will grow as compared to last year. The financial status of the Company will be improved accordingly.
(III) Possible impact on the future financial position of the Company and the corresponding plan

Since the industry to which the Company belongs is still in the growing stage, the Company, in the future, will continuously deepen the brand connotation of "Women, Love Brave", exalt the brand popularity by promoting it through various media, expand the market share in light of the changes in market demand, raise the profits of the Company, and expects to realize sustainable business growth and sound financial position in the future.

## III. Cash flow

(I) Analyze and description of changes in cash flow for the latest year (2017)

Unit: NT\$1,000

| Item | Year | 2016 | Changes in increase <br> (decrease) |  |
| :---: | ---: | ---: | ---: | ---: |
|  |  |  | $\%$ |  |
| Net cash flows from <br> operating activities | $1,508,419$ | 718,744 | $(789,675)$ | $(110)$ |
| Net cash flows from <br> investing activities | $(326,960)$ | 10,198 | 337,158 | 3,306 |
| Net cash flows from <br> financing activities | $(838,131)$ | $(791,368)$ | 46,763 | $(6)$ |

(1) Net cash flows from operating activities: mainly due to the reduction of balance of accounts receivable of the Company for year 2017.
(2) Net cash flows from investing activities: mainly due to the Company's disposal of Beijing Yujia in 2017, which led to the increase in cash inflows.
(3) Net cash flows from financing activities: mainly due to the Company's repayment of debts and the newly added short-term loans in 2017.
(II) Plan for improving the liquidity shortage:

Since the cash flows from operating activities in 2017 are positive, which are enough for the operation, the Company did not have any liquidity shortage. The Company has not got involved in any liquidity shortage.
(III) Analysis on the cash liquidity in the coming year (2018)

Unit: NT\$1,000

|  |  |  |  | Corrective <br> measures <br> against |
| :---: | ---: | ---: | ---: | :---: |
| Initial cash <br> balance | Estimated net cash <br> flow from <br> operating activities <br> for the year | Estimated net cash flows <br> from financing activities <br> and financing activities | Cash <br> insufficient <br> surplus <br> cash position |  |
| (insufficient |  |  |  |  |
| ) | Invest <br> ment <br> plans | Finan <br> cial <br> manag <br> ement <br> plans |  |  |
| $3,422,746$ | 835,214 | $-521,860$ | $3,736,100$ | - |

1. Analysis on the changes in cash flow of the current year (in the coming year)
(1) Operating activities: It is estimated that the net cash inflows are mainly due to the continuous increase in the 2018 operating revenue.
(2) Investing activities: It is estimated that the net cash outflows are mainly due to the increase in capital expenditure.
(3) Financing activities: It is estimated that the net cash outflows are mainly due to the loan interest and disbursement of cash dividends.
2. Analysis of liquidity and corrective measures against projected insufficient cash position: Not applicable.

## IV. Major capital expenditures in the most recent year

(I) Major capital expenditures and their usage: no
(II) Expected benefits: skip

## V. Investment strategies, causes for investment gains and losses, and planned improvements for the most recent year and investment plan for the coming year

## 1. Reinvestment policy

The Company has mainly reinvested in its current business other than irrelevant business. Besides the investment cycle provisions in the internal control regulations, the Company has also regulated the reinvestment according to the "Measures for the Administration of Affiliated Party Transactions" and the "Measures for Subsidiary Supervision and Management". The Company will assist the reinvestment companies to establish appropriate internal control regulations in light of the practical operations of the reinvestment companies under the local laws and regulations.
2. Main reasons for gains or losses in reinvestment for the recent years

Unit: NT\$1,000; December 31, 2017

| Invested enterprise | Location <br> Region | Main <br> Operations | Initial <br> investment <br> amount | Reason for gains <br> or losses | Improvement <br> plans | Future <br> other <br> investment <br> plans |
| :--- | :--- | :--- | :---: | :--- | :---: | :---: |
| Chlitina Group <br> Limited | British <br> Virgin IS. | Investment <br> holdings. | 665,908 | Holding <br> company's gains <br> comes from the <br> subsidiaries | None | None |
| Chlitina <br> Intelligence <br> Limited | British <br> Virgin IS. | IPR holding <br> company | - | Collection of <br> trademark royalty | None | None |
| Chlitina <br> International <br> Limited | British <br> Virgin IS. | Investment <br> holdings. | 511,274 | Holding <br> company's gains <br> comes from the <br> subsidiaries | None | None |
| W-Amber <br> International <br> Limited | British <br> Virgin IS. | Investment <br> holdings. | 50,880 | Holding <br> company's losses <br> comes from the <br> subsidiaries | None | None |
| W-Champion <br> International <br> Limited | British <br> Virgin IS. | Investment <br> holdings. | 34,518 | Holding <br> company's losses <br> comes from the | None | None |


|  |  |  |  | subsidiaries |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| C-Asia <br> International Limited | British Virgin IS. | Investment holdings. | 920 | No actual operating activities | None | None |
| Chlitina France EURL | France | R\&D Center | 188 | Products R\&D | None | None |
| Hong Kong Chlitina International Limited | Hong <br> Kong | Investment holding and marketing of skincare products | 245,947 | Sale of own brand products and investment income of subsidiaries | None | None |
| Chlitina Marketing Limited | British Virgin IS. | Investment holding, marketing of cosmetic skincare products and R\&D | 349,851 | Sale of own brands and other brands and the operation and management of franchised chain stores | Further expand the Taiwan market and overseas market | None |
| W-Amber Marketing Limited | British Virgin IS. | Investment holdings. | 56,280 | No actual operating activities | None | None |
| Hong Kong C-Asia International Limited | Hong <br> Kong | Investment holdings. | 69,642 | Holding company's losses comes from the subsidiaries | Ask the subsidiaries to improve the operation and raise the profits. | None |
| Hong Kong W-Champion International Limited | Hong <br> Kong | Investment holdings. | 61,865 | Holding company's losses comes from the subsidiaries | Ask the subsidiaries to improve the operation and raise the profits. | None |
| Hong Kong W-Amber International Limited | Hong <br> Kong | Investment holdings. | 327,025 | Holding company's losses comes from the subsidiaries | Ask the subsidiaries to improve the operation and raise the profits. | None |
| W-Champion Marketing Limited | British Virgin IS. | Investment holdings. | 31,783 | No actual operating activities | None | None |
| Chlitina (China) <br> Trade Limited | Mainland China | Marketing of skincare products and health food products | 255,923 | Sale of own brands and other brands and the operation and management of franchised chain stores | None | None |
| Weishuo <br> (Shanghai) Daily <br> Product Limited | Mainland China | Production and marketing of skincare products | 64,207 | Manufacturing and sale of own brand products | None | None |
| Wuguan <br> (Shanghai) Trade Limited | Mainland China | Marketing of skincare products and health food products | 64,193 | The operation has not reached the scale economy. | Strengthen the business expansion of the Company. | None |
| Weihu (Shanghai) | Mainland | Investment | 259,223 | No actual | Ask the | None |


| Trade Limited | China | holding, <br> marketing of <br> skincare <br> products and <br> health food <br> products |  | distribution <br> marketing <br> business, and the <br> losses comes <br> from the <br> subsidiaries | subsidiaries to <br> improve the <br> operation and <br> raise the <br> profits. |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Jingya (Shanghai) <br> Trade Limited | Mainland <br> China | Marketing of <br> skincare <br> products and <br> health food <br> products | 6,455 | No actual <br> distribution <br> marketing <br> business | None | None |
| Yuanshuo <br> (Shanghai) <br> Enterprise <br> Management <br> Consulting Co., <br> Ltd | Mainland <br> China | Enterprise <br> management <br> consulting | 35,480 | Holding <br> company's losses <br> comes from the <br> subsidiaries | subsidiaries to <br> improve the <br> operation and <br> raise the <br> profits. | None |

3. Investment plan for the coming year

In recent years, the Company, besides actively expanding the cosmetic franchised chain stores, has also embarked on the development of cosmetic-related business for further exploring the market, boosting the brand positioning, enhancing the overall competitive edge of the Group, expanding the sales channel of the Company and the operational scale and profitability of the Company, and creating more value for the shareholders.

1) Set up and invest in medical beauty clinics, as well as make use of the current cosmetics chain resource to expand the medical beauty market;
2) Cooperate with enterprises or individuals masting excellent resources to promote the research on the regenerative medicine;
3) Check the market demands and operational needs of subsidiaries, and carry out and publicize the diversified channel and exhibiting store program.
As for relevant investment plans, the Company will conduct the investment evaluation and verification procedure as stipulated.

## VI. Analyze and assess the risks during the most recent year and up to the date of publication of this annual report:

1. Notes to the risks of overseas business establishment or subsidiary meeting one of the standards for important subsidiaries stipulated in Article 2.1.2 of the rules for accountants to assure financial statements in the most recent fiscal year shall be added:
The subsidiaries of the Company comply with the aforesaid standards for the recognition of the so-called "important business establishment or subsidiary" include Chlitina Group Limited, Chlitina International Limited, Chlitina Intelligence Limited, Hong Kong Chlitina International Limited, Chlitina Marketing Limited, Chlitina (China) Trade Limited and Weishuo (Shanghai) Daily Product Limited. Notes shall be made to local economic profile, changes in political and
economic environment, foreign exchange control, taxes and relevant laws, and whether the effect of civil decisions of Chinese courts is acknowledged, other risks and countermeasures. 2. Foreign issuing companies shall also brief the economic profile, changes in political and economic environment, foreign exchange control taxes and relevant laws of the country where a foreign issuing company is incorporated and the main country of operation, and the risks of whether the civil decisions of Chinese courts are acknowledged, and the countermeasures taken:
(1) Country of incorporation: Cayman Islands
A. Economic profile and changes in the political and economic environment

The Cayman Islands is an autonomous British overseas territory in the West Indies. It is in the Caribbean Sea, which is 268 km away from Jamaica in the northwest and 640km away from the south of Miami. It mainly consists of three islands. It is an overseas territory of UK. George Town is its capital and commercial center. Its economic revenue mainly comes from the financial service industry. Now, it has become the 5th financial center in the world after New York, London, Tokyo and Hong Kong. It has many professional service agencies in law and accounting, and can render rapid and convenient services.

Companies incorporated in Cayman Islands can be divided into five categories, namely, ordinary company, ordinary no-resident company, exempted company, exempted limited duration company and foreign company. Among them, the exempted company has been usually used by enterprises and individuals of other countries for financial planning because an exempted company cannot operate locally. In recent years, the Cayman government has actively strengthened its reputation of its offshore financial operations while vigorously developing the financial, insurance and shipping businesses. It has concluded the "Mutual Legal Assistance Treaty" with the US and UK for joint prevention of illegal transactions of international criminal organizations by making use of the financial system of Cayman.

To sum up, the Company is a holding company incorporated in the Cayman Islands as an exempted company, and has no material operating activities there. Moreover, the Cayman Islands have been stable in politics for a long time. Its general economic profile and changes in political and economic environment have no material impact on operation of the Company. B. Foreign exchange control and tax risks and relevant laws

Cayman Islands have no control over foreign exchanges. Except for the annual license fee, exempted companies currently are free from the income tax or value-added tax. See below for the laws and regulations of Cayman Islands on exempted companies:
(A) An exempted company is prohibited from operating business within the territory of Cayman Islands unless such business has direct help to the offshore business of the company.
(B) Unless approved by the Financial Secretary of Cayman Islands, an exempted company cannot hold any land within the territory of Cayman Islands. Exempted companies that do not list in the stock exchange of Cayman Islands cannot invite citizens of Cayman Islands to subscribe to their shares or bonds.
(C) The Company Law of Cayman Islands does not have such provisions that a company must hold annual general meetings. Such company shall hold meetings of shareholders and the board of directors as stipulated in the articles of association, which may not necessarily be held in Cayman Islands. According to the articles of association ("articles of association of the listed company") of the Company passed through resolutions of the general meeting held on June 19,

2014, the Company shall hold the general meetings within six months after the end of each fiscal year or other period approved by the stock exchange; moreover, the articles of association of the listed company also stipulate that during the stock listing period, the general meetings of the Company shall be held within the territory of the Republic of China.
(D) The offering of new shares shall be subject to the resolutions of the board of directors. The articles of association of the Company stipulate that the new common stock offering of the Company shall be subject to the consent of over half of the directors present at a board meeting within more than $2 / 3$ of the board members present. The Company is prohibited from offering shares whose capital stock has not been paid or has been paid partially.
(E) An exempted company does not need to submit or declare detailed materials of shareholders to or with the company registry of Cayman Islands. According to the articles of association of the Company, the board of directors shall keep the register of shareholders at an appropriate place within or beyond the territory of Cayman Islands.
(F) The register of shareholders of an exempted company is not necessarily accessible by the public.
(G) An exempted company may apply to the government of Cayman Islands for commitment of tax-free. The valid period of the commitment applied for the first time is 20 years. The commitment may be applied for update before its expiration.
(H) An exempted company may apply for deregistration, and transfer the place of incorporation to other countries.
(I) An exempted company may be registered as an exempted limited duration company. A
limited duration company shall have at least two shareholders and the duration of operation of 30 years at most.
(J) Since the laws of Cayman Islands on the protection of minority interest vary from the laws of the Republic of China and other regions with jurisdiction, the Company has, according to the such laws of the Republic of China as the Securities and Exchange Act and requirements of competent authority, amended the articles of association within the scope permitted by the laws of Cayman Islands to guarantee the shareholders' interests of Taiwan investors.
(K) Unless otherwise approved, such words as bank, trust, mutual fund, insurance, royal, imperial, empire, assurance, building society or reinsurance shall not appear in a company's name; moreover, the registration documents shall be written in English.

To sum up, since the Cayman Islands implements the open policy to foreign exchanges, and have no relevant control restriction, it has no material impact on the Company's capital use. Moreover, the local government has granted tax preference policies to exempted companies, and has no major restrictions on the operation of exempted companies, with the exception of the aforesaid operation with the territory of Cayman Islands, inviting Cayman citizens to subscribe their shares or bonds, purchasing land within the territory of Cayman Islands and the company name, while the Company is only a holding company incorporated in Cayman Islands and has no operating activities there. Therefore, the Company's incorporation in Cayman Islands, the taxes and relevant laws of Cayman Islands have no material impact on the overall operation of the Company.
C. Whether acknowledge the civil decision effect of Chinese court
(A) Risk of claim:

The Company is an exempted company incorporated in Cayman Islands, and has not
applied for a license from the Ministry of Economic Affairs as stipulated in the Company Law of Taiwan, but the articles of association have explicitly stipulated that Taipei District Court shall be the court of first instance for several shareholders' interests protection affairs. Moreover, the Company has appointed the agent ad litem and non-agent ad litem within the territory of the Republic of China as required by Taiwan Stock Exchange, but where any investor files a lawsuit against the Company or its person-in-charge with the Republic of China court, the court may judge the existence of jurisdiction and the means of service in light of the case nature and plot, and require that the investor states the foreign laws involved in the case, therefore, not all kinds of cases can receive substantive judgment at a court of the Republic of China court.
(B) Risk of decision acknowledgment and execution:

The Cayman Islands laws have not explicitly stipulated that the civil decisions made by courts of the Republic of China court ("decision" made by the court of the Republic of China court") shall be executed in Cayman Islands, but according to its common law, the decision made by a court of the Republic of China shall comply with the following requirements, only thus will a Cayman Islands court acknowledge its validity and execute it: (1) the foreign court making such decision has the jurisdiction; (2) the decision has explicitly stated that the debtor shall bear the obligation of paying the liquidated sum stated in the decision; (3) the decision shall be final; (4) do not involve taxes, fines and amercement; and (5) the way to obtain the decision, the decision acknowledgement and execution do not violate the principle of fairness and justice or the public policy of Cayman Islands.

If the court of Cayman Islands does not acknowledge the decision of a Chinese court, even if the investor has obtained the decision, it cannot be executed. Therefore, the investor may encounter the risk of being unable to successfully make claims abroad. The investors shall know the legal risks with the securities issued by foreign issuers.
D. Does China has to extradite the defendant to China for trial

The securities regulator of Cayman Islands where the Company is incorporated has executed the "Multilateral Memorandum of International Securities Regulators". The Financial Supervisory Commission of the Executive Yuan of the Republic of China shall, according to the memo, apply to the securities regulator of Cayman Islands for submission of relevant information or documents, including but not limited to the current records (including the bank and account records regarding fund and asset transfer) enough to rebuild the transactions of securities and derivative financial commodities. Since the memo does not have any provisions on extradition, Taiwan cannot apply to the Cayman Islands to extradite the defendants to Taiwan according to the memo. Next, Taiwan has not executed any agreement for reciprocal judicial assistance in criminal cases with Cayman Islands. To sum up, Taiwan may face the risk of unable to apply to Cayman to extradite the defense to Taiwan for trial.
E. Risk with the governing law due to the difference between the laws of Cayman Islands and the laws of the Republic of China
(A) The Company is a company established according to the laws of Cayman Islands. In order to list in Taiwan Stock Exchange Corporation, the Company has modified its articles of association according to relevant laws of the Republic of China to secure the shareholders' rights. As for the matters uncovered in the articles of association, the Company will handle them according to relevant laws of Cayman Islands and the laws of the Republic of China
governing foreign issuers. Given the differences between the laws of Cayman Islands and the Taiwan laws on corporate operations, the investors cannot apply the opinions on protecting the legal rights when investing in Taiwan companies to the investments in a Cayman company. Therefore, the investors shall indeed know and consult with experts on whether the shareholders' interests can be secured when investing in a Cayman company.
(B) Since the differences between Cayman Islands and the Republic of China in laws and stock exchange regulations will probably cause conflicts in governing law or interpretation, the resolution of conflicts in governing law or interpretation is still subject to the court decision. Therefore, the investors are hereby reminded to aware that when they intend to apply to a count of the Cayman Islands to execute a Taiwan court decision, or file a lawsuit or apply to a court of the Cayman Islands for execution of relevant rights, the court of the Cayman Islands will not necessarily recognize the Taiwan laws and practices (including but not limited to the way of equity transfer and records of equity holders), which will probably incur the risks of exercising rights to foreign companies.
F. An investor, when trading the listed, OTC and emerging stocks, shall prudently assess whether its financial position and capacity fit for investment, and pay close attention to the following issues:
(A) Since the Company is incorporated in the Cayman Islands and subject to the laws and regulations of the Cayman Islands. The provisions on corporate governance, accounting standards and taxation may probably vary from the Chinese provisions, and are different from the Chinese provisions on listing and OTC, review method, information disclosure, shareholder's equity protection and regulation applicable to enterprises incorporated in China. Therefore, the investors shall know this and other potential investment risks.
(B) The contents of the company law of the place where the Company is incorporated on exercise and guarantee of shareholders' rights vary from the Chinese laws. The investors shall carefully read the annual reports and articles of association of a company to know the capital increase and reduction procedures, disposal of the shares obtained, restrictions on equity transfer, notification period of a general meeting, attendance to the general meetings and exercise of the right to vote, dividend distribution ratio and procedure, director selection and removal methods, rights of the board of directors, functions and powers of the independent directors and the audit committee, remuneration of directors and managers, directors and managers' claim against the company for compensation, and other important affairs concerning the corporate governance and shareholders' rights. When necessary, the investors shall consult the opinions of professionals, such as the lawyers and accountants who have obtained the local license.
(C) The investors, when making investments, shall know the characteristics and risks of the company, including the liquidity risk when trading in Chinese market, financial risk of the company, and risks with the political, economic and social changes, changes in the industrial prosperity cyclical changes, law observance, etc. of the place of incorporation and the main place of operation.
(D) Since the foreign securities investment risks and the factors influencing the market cannot be illustrated one by one, the investors shall, prior to each transaction, carefully read the public information released in the annual reports, and reckon on factors which will probably influence the investment judgment prudently to fulfill the financial planning and risk assessment well and
avoid unbearable losses arising from the transactions.
(2) Main country of operation: British Virgin Islands (BVI)

The major subsidiaries of the Company in the main country of operation include Chlitina Group Limited, Chlitina International Limited, Chlitina Intelligence Limited and Chlitina Marketing Limited, which are all established according to the BVI laws. See below for details about the risks:
A. Economic profile and changes in the political and economic environment

BVI are a British overseas territory in the Caribbean and to the east of Puerto Rico. The BVI and the adjacent U.S. Virgin Islands and the Virgin Islands of Spain are collectively referred to as the Virgin Islands. Currently, BVI are a British overseas territory featured by autonomous management, legislation through the independent legislative council and stable politics. The economic revenues of BVI mainly come from the tourism and financial services. The USD has become its common currency since 1959, and its official language is English.
B. Risks of foreign exchange control, laws and taxes

BVI have no control over foreign exchanges. Except for the government license tax to the local government, and the fees for using the registered address and registered agent, which are paid annually, the offshore income of business companies incorporated in BVI is free from the corporate tax, capital gains tax or property tax or other taxes applicable to business companies. BVI business companies may obtain special exemption from paying the income tax. The Income Tax Law also exempts the business companies from following relevant provisions in the Stamp Duty Tax and the Registration and Recording Act for the documents or contracts involved in operations of the business companies, including transaction in which a business company transfers its property to another business company or transactions involving the corporate securities. The people living and working in BVI only pay few salaries tax. In terms of laws and regulations, according to the 2004 BVI Law for Business Companies, a company may not declare or distribute dividends unless its directors believe that after the dividend distribution, A. the company can still repay its debts falling due; and B. the assets of the company are more than its liabilities.
C. Whether acknowledge the effect of the civil decision of courts of the Republic of China court
The BVI laws have not explicitly stipulated that the civil decision made a court of the Republic of China court ("decision made by a court of the Republic of China") shall be executed in BVI. The BVI court will deem the final decision made by a Taiwan court requiring a company to pay certain amount (other than the multiplied damages, taxes or other amounts of similar nature, or fines or other amercement) to certain people as valid, and will make a decision accordingly, but A. the Taiwan court shall have appropriate jurisdiction to the parties involved in the decision; B. the Taiwan court has not violated the principle of natural justice of BVI; C. such decision has not been obtained by means of cheating; $D$. the execution of such decision will not violate the public policies of BVI; E. the BVI court, before making a decision, has not received any new evidence adopted and related to the lawsuit; and F. it has followed the due process under the BVI laws.
(3) Main country of operation: Hong Kong

The important subsidiary of the Company in the main country of operation is Hong Kong
Chlitina International Limited that mainly engages in the investment and sale of skincare
products. See below for details about relevant risks:
A. Economic profile and changes in the political and economic environment

Hong Kong is located at the coast of the South China Sea and eastside of the Pearl River estuary. It ad joins Guangdong and Shenzhen in the north, can see the Wanshan Islands in the south, and adjacent to Macao and Guangdong Zhuhai in the west. Hong Kong consists of the Hong Kong Island, Kowloon and New Territories, and 263 islands in total. In 1984, Hong Kong and UK concluded the "Sino-British Joint Declaration". On July 1, 1997, the sovereignty of Hong Kong was handed over, and the SAR was established. Hong Kong implements the "Basic Law of Hong Kong" which stipulates explicitly that Hong Kong does not implement the socialism, and will continue its capitalism and way of life for fifty years. Besides the national defense and foreign affairs, Hong Kong enjoys high degree of autonomy in all the other affairs and the right to participate in international affairs, which is called "the Hong Kong people administer Hong Kong, and a high degree of autonomy". Now, it has an important place in the Asia-Pacific area, and it is a modern international metropolis focusing on industry and business, and is called "one of the four Asian tigers" and the " Nylonkong". Hong Kong is an important international hub of finance, service and shipping, and famous for its incorruptible society, excellent public order, economic freedom and perfect legal system.
Locally incorporated companies may establish private joint stock companies or incorporate and establish an unlimited liability companies and guarantee limited liability companies according to the HK Companies Ordinance. A company must have an English name, or both Chinese and English names. There is no restriction on the amount of the minimum authorized capital. Generally, the amount is HK $\$ 10,000$. A HK company shall engage a HK local citizen to serve as its company secretary, and engage at least one director (individual or legal person); the HK company shall withdraw the business registration certificate and register with the inland revenue department, and submit the annual declaration form to the registration office for filing within 42 days as of the anniversary date of its incorporation, and have qualified independent auditors (i.e., accountants) conduct the annual audit. A company that will probably pay the profits tax will receive a profits tax return. The company shall fill relevant information in it and submit it together with the audited accounts to the government within one month upon issue of the return (it is stipulated in the Inland Revenue Ordinance that a newly incorporated HK company generally shall confirm whether it needs to fill out the tax return within 18 months after its incorporation and submit it together with the audited accounts).
B. Foreign exchange control, taxes and relevant legal risks

HK has no foreign exchange control. Moreover, the HK tax system is based on the "territory" or "tax source". Generally speaking, HK only levies taxes on the income or profits obtained within the territory of HK other than those obtained beyond the territory of HK. Main taxes: (1)Salaries tax means the tax levied on the salaries of tax payers earned for work in HK. The government will offer the salaries tax payers with various tax allowances, and collect the tax at a progressive tax rate after deducting the tax allowances.
(2) Income tax which is a tax paid by the tax payer for the profits obtained from its business operation in Hong Kong.
(3) Property tax which is a tax paid by the tax payer for holding a property in Hong Kong and earning profits by leasing the property. There is no need to pay the property tax for just holding a property, but the rates, land rates or land rents.
(4)Stamp duty is the tax levied by the HK government on real estate transfer or leasing and stock transfer.
(5) Commodity tax: Hong Kong generally does not levy the commodity tax, with the exception of liquor, tobacco, hydrocarbon and methanol.
C. Whether acknowledge the civil decision effect of Chinese court

Since the HK courts and courts of the Republic of China do not have measures for reciprocal enforcement, the winner in a court of the Republic of China has to follow the common law of HK when in HK. However, whether to acknowledge and implement the decision of a court of the Republic of China or not, the HK court will, according to the details of each decision, consider whether the decision complies with several conditions, including but not limited to:
(1) Whether the rights covered by the decision belong to private rights or not;
(2) Whether such decision complies with the needs of judicial interests, common knowledge and legal order or not;
(3) Whether the acknowledgement of such decision will impair the sovereign interests or leads to violation of other public policies;
(4) Whether the decision complies with the common law principles, including but not limited to:
(i) whether such decision is valid and final; (ii) whether the persons involved in the decision (or the stakeholders) are the same as the ones in the case on which the HK court makes a decision; and (iii) whether the decision made by the HK court can solve the disputable event.
(4) Main country of operation: Mainland China

The important subsidiaries of the Company in the main country of operation include Chlitina (China) Trade Limited and Weishuo (Shanghai) Daily Product Limited, which are all established according to the Chinese laws. See below for details about relevant risks:
A. Economic profile and changes in political and economic environment

According to the data released by the National Bureau of Statistics of the People's Republic of China on Feb. 28, 2018, the 2015 GDP was RMB68,905.2 billion, up by $6.9 \%$ as compared with 2014; the 2016 GDP was RMB74,412.7 billion, up by $6.7 \%$ as compared with 2015; the 2017 GDP was RMB82,712.2 billion, up by $6.9 \%$ as compared with 2016. Despite the slow growth, the economic structure has been optimized continuously. The data indicates that the economy of the Chinese mainland has assumed a new normal. China has accomplished the economic growth target of $7-8 \%$ set in the 12th five-year planning of the Mainland China, which has paved a solid foundation for the economic and social development during the 13th five-year period. It is expected that the economy will maintain the medium to high speed growth in the future.

The Mainland China has insisted on the general keynote of making progress while maintaining stability in its economic development, firmly carried out the new development concept, focused on the improvement of quality and benefits, planned and promoted the "five-in-one" general arrangement, coordinated the progress of the "four-comprehensive" strategic layout, taken the supply side structured reform as the main line, and fulfilled the work for stable growth, reform promotion, structural adjustment, livelihood benefits and risk prevention to make the economy progress steadily, turn better, and even better than expectation, and make the economic society maintain the steady and sound development.

Since most of the Company's products are manufactured and produced in China, and the development strategies of the Company have taken the Mainland China market as the main
base of operation, and its operating revenue also comes from the Mainland China. Given this, the financial status, operation results and prospect of the Company will be subject to the policies, economy and legal development of China. This uncertainty will probably cause certain impact on the operation of the Company and the investments of investors.

China's economic environment varies from that of many developed countries in such aspects as economic structure, degree of government intervention, urban and rural development, economic growth, capital investment, control over capital investment, foreign exchange control, local resource distribution, etc. China had operated under the centrally planned economy system before 1978. All the production and business activities within the territory of China are subject to the economic objectives set forth in the five-year plan and annual plan of the central government. Since 1978, the Chinese government has implemented the opening-up and reform, and allowed foreigners to invest, as well as carried out the economic reform, which made it gradually change from the planned economy to the market-oriented economy. These reforms have contributed to the past more than 20 years of economic growth of China. However, the reforms and economic policies to be taken by the Chinese government have no precedents to follow or just carried out on a pilot basis, which will probably cause unforeseeable results and certain unexpected adverse effect on enterprises primarily operating in China, including the Company.

Despite the rapid economic growth of China, the geographical areas have not realized balanced growth. Rapid economic growth will probably bring increase in capital supply and accelerate the inflation. Where the price of the Company's products has not been adjusted in time due to the market changes, it will probably lead to high costs, gross profit decline or sales decline, and have adverse effect on the Company's business. In order to control inflation, the Chinese government used to control the bank credit, set the loan ceiling of fixed assets and restrictions on loans disbursed by the state banks. The implementation of these policies in the future will probably lead to the slowdown of economic growth and adverse effect on the business, financial status and operation results of the Company.

Though the legal system of China has gained development, it is still not perfect. Even if China has enough legal provisions, it is still uncertain and incidental when it enforces the current laws or contracts, and it may be not easy to obtain rapid and fair enforcement or execution of the judgments of other courts with jurisdiction. China's legal system is based on the statute law and its interpretation. The previous court decision may be citied for reference, but the binding force is limited. Since China's judicial organs do not have experience in many cases, the litigation outcome is uncertain. Moreover, the interpretation of laws and orders is probably subject to the government policies, and thus reflects the changes in domestic politics. Given the development of China's legal system, the future changes in laws or interpretations will probably cause adverse effect on the business, operation results, financial status and prospect of the Company.
B. Foreign exchange control, taxes and relevant legal risks
(A) Foreign Exchange Control

Since 1978, China's foreign exchange administration system has been gradually adjusted from a highly-centralized planned model to a market-oriented one. Starting in 1994, China has carried out the reform of its foreign exchange administration system to further give play to the role of the market mechanism. The first is to align the RMB exchange rate with that of the
international market and to implement a single, managed, floating exchange rate system based on market supply and demand. The second is to implement the banking foreign exchange settlements and sales system and to gradually realize free convertibility of the RMB in the current account balance. Finally, to establish the inter-bank foreign exchange market, improve the exchange rate formation mechanism, and maintain a reasonable and relatively stable RMB exchange rate. The exchange rate of RMB against foreign currencies depends on changes in China's politics and international political and economic environment. Since July 21st, 2005, when China adopted a floating exchange rate policy, the RMB exchange rate was officially delinked from the US dollar. Instead, the exchange rate policy of a basket of currencies was adopted, allowing the RMB exchange rate to fluctuate slightly. But the RMB exchange rate is sometimes undervalued as Mainland China's government has strongly prevented RMB appreciation to maintain export competitiveness. The international powers headed by the United States and Europe will continue to put pressure on the Chinese government, arguing that China should adopt more floating monetary policies, which may cause the RMB to appreciate against the US dollar. Changes in the exchange rate of the RMB against the dollar may have an uncertain impact on cash flow, profit performance, earnings distribution, and financial conditions. The company's functional currency is mainly RMB, and it is the same case for purchasing and sales. Therefore, changes in the exchange rate of the RMB against the dollar will not have an uncertain impact on cash flow, profit performance, earnings distribution and financial conditions of the company.
(B) Income Tax and Value-added Tax

Pursuant to the "Law of the People's Republic of China on Income Tax of Enterprises with Foreign Investment and Foreign Enterprises", which was applicable before January 1st, 2008, enterprises with foreign investment and foreign enterprises (hereinafter referred to as "enterprises with foreign investment") established in China would be subject to a national enterprise income tax rate of $30 \%$ and a local income tax rate of $3 \%$. The Chinese government provides enterprises and companies with foreign investments that meet certain criteria with a variety of preferential policies, including tax exemptions, tax reductions, tax rebates, etc. In accordance with "Law of the People's Republic of China on Income Tax of Enterprises with Foreign Investment and Foreign Enterprises" (hereinafter referred to as the "China Income Tax Law") and its rules for implementation, enterprises with foreign investment established in special economic zones, or productive enterprises with foreign investment established in economic and technological development zones are subject to the enterprise income tax at a reduced rate of $15 \%$. In case productive enterprises with foreign investment have an operating period of more than 10 years, its enterprise income tax is, commencing from the year in which it starts to profit, exempted from in the first and second year, and levied with a 50 per cent reduction from the third to the fifth year (hereinafter referred to as "2 Years free and 3 Years Half").

However, on March 16th, 2007, China promulgated the "Law of the People's Republic of China on Enterprise Income Tax". On December 6th, 2007, China promulgated the "Regulations on the Implementation of the Enterprise Income Tax Law of the People's Republic of China". The new law came into force on January 1st, 2008. Pursuant to the new enterprise income tax law, all enterprises (including enterprises with foreign investment) would be subject to the statutory income tax rate of $25 \%$. Some tax incentives, exemptions, and protection
measures for enterprises with foreign investment in the current regulations will be abolished. Five years after the implementation of the new enterprise income tax law, the preferential enterprise income tax rate enjoyed by enterprises with foreign investment may gradually increase to $25 \%$. But the new enterprise income tax law allows manufacturing enterprises with foreign investment to be exempt from the limit of the new law and to continue to enjoy preferential tax policies after five years.

In terms of value-added tax, all units and individuals engaged in the sales of goods, provision of processing, repairs and replacement services, and the importation of goods within the territory of Mainland China are taxpayers of Value-Added Tax, the rate ranging from $0 \%$ to $17 \%$. For taxpayers exporting goods, the tax rate shall be $0 \%$. In addition, in accordance with the Law of the People's Republic of China on Enterprise Income Tax which came into force on January 1st, 2008 and the regulation on its implementation, enterprises established outside Mainland China but with "actual management functions" conducted in China are seen as "resident enterprises". They shall pay enterprise income tax at the rate of $25 \%$ for income derived from or accruing in or outside of Mainland China.

And in accordance with the new enterprise income tax law, from January 1st, 2008, where the non-resident enterprises have no office or premises established in Mainland China or the income derived or accrued has no de facto relationship with the office or premises established, they shall pay the prepaid enterprise income at a rate of $10 \%$ for various passive income (e.g. dividends) derived from or accruing in Mainland China. (In accordance with the tax treaty of the Hong Kong Special Administrative Region, the tax rate is 5\%.)

## (C) Labor Contract Law

On January 1st, 2008, China began to implement the new Labor Contract Law with the purpose of protecting the lawful rights and interests of employees and specifying the rights and obligations of the parties to employment contracts. The Labor Contract Law stipulates that once a company hires employees (including probation), the parties to employment contracts shall sign a written labor contract within one month from the date of employment. If employers have not signed a written labor contract with employees for more than one month and less than one year from the date of employment, each month the employers shall pay twice as much as the salary of the employees. If employers fail to enter into a written labor contract with employees within one year from the date of employment, it shall be deemed that the employer and the employee have entered into an open-ended labor contract. When the employment relationship ends, under certain circumstances stipulated in the labor contract law, the employer must pay severance pay. If the employer provides equal or better renewal terms than the present, but the employee refuses to sign a new contract, the employer is exempt from severance pay.

The severance pay shall be based on the number of years worked with the Employer, but excluding the specific period decided by the local government before 2008. Generally, the severance pay is at the rate of one month's wage for each full year worked. Any period of not less than six months but less than one year shall be counted as one year. The severance pay of any period of less than six months shall be one-half of the monthly wages. If there is no written employment contract but the arbitration judgment determines that there is an employment relationship that has actually existed for more than one month but less than one year, the employer shall pay the employee double monthly salary, and when the employment relationship expires, the employer shall pay the employee severance pay according to the above
calculation method.
If the implementation of the Labor Contract Law greatly increases the employment cost of the company, there are clear regulations for manufactures in terms of the establishment of labor contracts, severance pay, a large number of dismissals, placement, and even non-competition. However, the company is not in a labour-intensive industry, and most of the human resources in the Chinese market are sales and management personnel. In recent years, the salaries of many Chinese employees have been increased to respond to changes in the human resources market. As the company has always been committed to providing employees with a good working environment and benefits, it is expected to effectively retain competent employees. Therefore, the Labor Contract Law that has been implemented since January 1st, 2008 has a limited impact on the company, but legal changes in China in the future may affect the company's operation.
(D) Specialty of Land and Real Estate

There is no private ownership of land in China. Except where it is stipulated by law that it belongs to the state, the land within China is collectively owned by the working people. According to "Law of the People's Republic of China on Urban Real Estate Administration" (hereinafter referred to as "Real Estate Administration Law") adopted by the National People's Congress to adjust the urban real estate relationship, the main body of land ownership in China is specific, including the state and the collective. The land ownership is divided into national land ownership and collective land ownership, and the collectively-owned land can be requisitioned in accordance with the law by the state.

In accordance with the "Real Estate Administration Law" and the "Measures for the Administration of Commercial Housing Leasing" which was promulgated on December 1st, 2010 and implemented on February 1st, 2011, parties to housing leasing shall enter into a written leasing contract and housing leasing shall be registered. According to the "Contract Law of the People's Republic of China" and the Supreme People's Court "Interpretation of several issues concerning the application of the 'Contract Law of the People's Republic of China' (1)", laws and administrative regulations provide that the contract shall be subject to registration procedures. But for a contract which is not clearly defined to be effective only after registration, the failure of the parties to complete the registration procedures will not affect the validity of the contract, and the ownership of the subject matter of the contract and other property rights cannot be transferred. Given the "Real Estate Administration Law" and "Measures for the Administration of Commercial Housing Leasing" and other relevant laws, administrative regulations do not stipulate that the leasing contract is only effective after registration, therefore not completing leasing registration will not affect the validity of the leasing contract.
(E) Social Insurance and Housing Provident Fund
(1)Social Insurance

In accordance with the "Provisional Regulations on Collection and Payment of Social Insurance Premiums", the types of social insurance cover basic pensions, basic medical insurance, unemployment insurance, maternity insurance and work-related injury insurance. The collection and payment scope is state-owned enterprises, collectively owned enterprises in cities and towns, enterprises with foreign investment, privately owned enterprises in cities and towns and other enterprises in cities and towns, as well as their staff and workers, and
institutions managed as enterprises, as well as their staff and workers. Enterprises, within 30 days of the date of their establishment, shall apply for social insurance registration at the local social insurance agencies on the basis of their business licenses, registration certificates, or other such relevant certificates. After verification, the social insurance agencies shall issue such enterprises a social insurance registration certificate. The peoples' governments of provinces, autonomous regions, and municipalities directly under the Central Government, according to the actual local conditions, may determine that these regulations shall apply to the collection and payment of work-related injury insurance and maternity insurance premiums within their respective administrative areas.

The "Provisional Regulations on Collection and Payment of Social Insurance Premiums" stipulates that employers shall, from January 22nd, 1999, pay social insurance premiums for employees. But given that China's social insurance system is in the process of gradual establishment and improvement, there are enormous differences in the actual situations of various regions. Provinces, autonomous regions and municipalities directly under the Central Government, according to the actual local conditions, in compliance with the basic rules of the "Provisional Regulations on Collection and Payment of Social Insurance Premiums", formulated their respective specific regulations of the collection and payment of social insurance premiums to realize the local management of social insurance.

The company's major subsidiaries in Mainland China, including Chlitina China and Weishuo Company, all comply with the local regulations applicable in the Shanghai region. Both Chlitina China and Weishuo Company have obtained the "Fundamentals of Units Participating in City and Town Social Insurance" from the Shanghai Social Insurance Fund Management Center without any arrears. From January to July 2015, Chlitina China authorized Qianjin Network Company and its partners to pay social insurance for part of its employees, and we have obtained the relevant documents proving the above fact. From August, 2015, Chlitina China began to pay social insurance for relevant employees on its own.

As described above, the company pays and withdraws various social insurance premiums for employees in accordance with the relevant laws, regulations, and local policies. The social insurance premium base number and rate are in compliance with the relevant laws and administrative regulations, and there is no need to pay a dodged amount and there are no penalties. By the date of issuing this certificate, Chlitina China and Weishuo Company did not have any major illegal or bad records of labor and social insurance, nor had any major labor disputes or employee strikes, nor had been subject to administrative penalties from the labor and social security authorities.
(2)Housing Provident Fund

In accordance with the "Regulations on Management of Housing Provident Funds", a newly-established unit shall undertake the registration of payment and deposit of housing provident funds at the managing center of the housing provident fund within 30 days of its establishment, and shall, on the basis of the verification documents of the managing center of housing provident funds, undergo the procedure of opening the accounts of housing provident funds for its workers and staff at the commissioned bank within 20 days of the registration. Where a unit fails to make the payment and deposit registration of the housing provident fund or fails to undergo the procedure for its workers and staff to open a housing provident fund account, the managing center of the housing provident fund shall order it to be undertaken
within a specified time limit. Where it is not undertaken by the expiration of the specified time limit, a RMB fine shall be imposed. Where a unit fails to pay or pays less than the full amount the housing provident fund by the expiration of the time limit, the managing center of the housing provident fund shall order it to be paid and deposited within a specified time limit. Where it is not paid and deposited yet by the expiration of the specified time limit, compulsory enforcement by the people's court may be applied.
"Regulations on Management of Housing Provident Funds" was promulgated and implemented on April 3rd, 1999, stipulating that employers should pay housing provident funds for employees. But given that Mainland China's housing provident fund system is in the process of gradual establishment and improvement, provinces, autonomous regions and municipalities directly under the Central Government, according to the actual local conditions, in compliance with the basic rules of the "Regulations on Management of Housing Provident Funds", formulated their respective specific regulations for the collection and payment of housing provident funds, or published policies related to the base number and rate of housing provident funds every year, to realize the local management of housing provident funds.

The company's major subsidiaries in Mainland China, including Chlitina China and Weishuo Company, all comply with the laws and regulations to open a provident fund account and pay provident funds, and pay housing provident funds for employees in accordance with the law. They do not violate the laws and regulations of the State and Shanghai on the management of housing provident funds and have obtained the "Housing provident fund deposit certificate" issued by the Shanghai Provident Fund Management Center, indicating that the above two companies have not been subject to an administrative penalty from the center since they opened their account and deposited into it. Meanwhile, from January to July 2015, Chlitina China authorized Qianjin Network Company and its partners to pay housing provident funds for part of their employees, and we have obtained the relevant documents proving the above fact. From August 2015, Chlitina China began to pay the housing provident funds of the relevant employees on its own. As described above, the companies have complied with the "Regulations on Management of Housing Provident Funds" and "Regulations on Management of Housing Provident Funds in Shanghai" to pay housing provident funds for employees without disputes with employees due to housing provident fund issues.

## (F) Environmental Protection

The company's production base is in Mainland China. The subsidiary of the company in Mainland China, Weishuo Company, is mainly responsible for production and manufacturing, therefore it must comply with a number of environmental regulations in China. The factory of Weishuo Company obtained the environmental impact assessment report at the time of the establishment, and passed the acceptance check of the local environmental protection authority. Weishuo leased the plant to Chlitina (China), and the sewage generated during its production has not yet reached the standard of the pipes. Therefore, the sewage goes through physiochemical and biochemical treatment of the water treatment equipment of Chlitina (China) before being discharged into the sewer. As for waste disposal, Weishuo also entered into contracts with qualified waste disposal companies for regular processing. Although the company has done its best to comply with applicable environmental laws and regulations, China's central and local governments may modify environmental regulations and implement more or more stringent environmental standards and regulatory requirements. Compliance with
the relevant regulations may result in significant costs for the company, but the company may not be able to pass on such costs to customers. If the company fails to comply with or is accused of violating these environmental protection regulations, it may pay fines or be asked to shoulder other environmental liabilities, which may adversely affect the company's reputation. If the Chinese government changes its existing environmental protection regulations, it may also cause the company to increase its spending on environmental protection.

The company did not have an adverse record of environmental protection violations as of the publication date of the annual report, and will continue to comply with environmental protection laws and regulations.
(G) The Company's subsidiaries in Mainland China are supervised and regulated by Chinese government agencies, including but not limited to the commerce departments, industry and commerce departments, foreign exchange administration departments, environmental protection departments, safety supervision departments, and drug regulatory departments. The aforementioned government regulatory authorities have the right to promulgate and/or enforce laws, regulations, and regulations concerning the production and operation of subsidiaries in Mainland China in accordance with the laws and regulations. The production and operation of the company's subsidiaries in Mainland China requires obtaining the relevant approvals and licenses from the government regulatory authorities. If subsidiaries in Mainland China cannot obtain or continue to hold the approvals and licenses of various government regulatory authorities, they may be punished including fines, termination, or restriction of business. The occurrence of any of the above conditions will affect the company's production and operation. The company will continue to closely observe and understand the Chinese government's policy development trends and regulatory changes, and is committed to following them.
(H) Dividend Distribution

As the company is a holding company, the ability to pay dividends depends on the surplus and distribution of its subsidiaries, and the distribution method and amounts approved by the Board of Directors. Therefore, the dividend distribution in the future will be based on the overall operating performance, financial condition, cash requirements and applicable laws of the group, as well as applicable laws and regulations. For example, in accordance with Chinese law, Chinese subsidiaries can only distribute and pay dividends from their net profits, and the amount of net income is based on the retained earnings calculated in accordance with China's generally accepted accounting principles and China's relevant financial laws and regulations, differing from international financial reporting standards.

In addition, in accordance with the relevant laws and regulations, when a Chinese subsidiary distributes profits, it is required to allocate at least $10 \%$ of the net profit after taxation for the current year to be the statutory surplus (a statutory reserve for no distribution of dividends, but only when the reserve accumulated reaches $50 \%$ of the company's registered capital). If a subsidiary in Mainland China pays dividends to the company in repatriation of funds, it is subject to $10 \%$ income tax, which may reduce the company's ability to allocate dividends to shareholders.
C. Whether acknowledge the civil decision effect of Chinese court

In accordance with the "Provisions of the Supreme People's Court on People's Courts Recognizing Civil Judgments of Taiwan's Related Courts" and the "Supplementary Provisions of the Supreme People's Court on People's Courts Recognizing Civil Judgments of Taiwan's

Related Courts" that were promulgated and implemented by the Supreme People's Court, if the person conercerned's domicile or habitual residence or the location of the property to be executed is in the other provinces, autonomous regions, or municipalities directly under the Central Government, the civil judgments of Taiwan's related courts may be submitted to the People's Court for approval within two years after the determination of the validity of the judgment, and the person concerned can also apply for property preservation. The civil judgments of the related courts of Taiwan approved by the people's court shall have the same effect as the effective judgments made by the people's courts. Although there is no mutual legal assistance agreement or other similar agreement between the Chinese judicial authorities and the judicial authorities, in accordance with the relevant regulations of the Chinese judicial authorities and mutual legal assistance agreements signed by cross-strait institutions, Chinese lawyers believe that China, on the basis of the reciprocity principle without the violation of related laws, public order, or good customs, can recognize and enforce the civil judgments and arbitration awards of Taiwan. However, if the Chinese court does not recognize the judgments of the R.O.C. Court, even if the investor has obtained the determined judgment in the R.O.C., it may not be able to execute the judgment. Therefore, the investor may encounter the risk of being unable to successfully claim compensation abroad. The investor should understand the legal risks of purchasing the securities issued by foreign issuers.
3. The impact of changes in interest rates, exchange rates and inflation on the company's profit and loss, and future response measures in the latest year and as of the date of publication of the annual report:
(1) Interest rate

The interest rate risk for the company mainly relates to its borrowing from the bank, which exposes the company to the risks of cash flow interest rates and the market interest rates. The interest income is derived from bank deposits. Interest expenses are the rates charged for being lent funds. The company's respective interest income from 2015, 2016 and 2017 was NTD $35,906,000$, NTD $30,943 \mathrm{~K}$ and $51,205 \mathrm{~K}$ respectively, and each amount accounts for the ratio of net operating revenue $0.82 \%, 0.92 \%$ and $1.56 \%$ respectively. The respective interest expenses of 2015, 2016 and 2017 were NTD 1,421,000, NTD 17,244K and NTD 17,277K respectively, and the respective net operating income ratio was $0.03 \%, 0.51 \%$ and $0.53 \%$. These are not high ratios, so the impact of interest rate changes on the company's operation is limited.
Response measures:
The company has been maintaining good relations with the banks and keeping good financial stability and creditability to obtain a better level of interest rate. It's expected that the company's overall operation in the future will not be significantly impacted by interest rate changes. In addition, in order to adopt appropriate response measures that reduce the company's profit and loss impacted by the changes of interest rate, it's essential to keep alert to the changes of interest rate.
(2) Exchange rate

The company was listed on the Taiwan Stock Exchange (TWSE) on November 27th, 2013. As a result of changes in the economic environment, the resolution of the Board of Directors changed the company's monomeric functional currency from the United State Dollar (USD) to New Taiwan Dollar (NTD). The company's combined functional currency is Renminbi (RMB).

In addition, all of company's main operating entities are located in Mainland China, as a result, the day-to-day operations of the Renminbi are adopted as a trading currency. Basically, most sales are also RMB-denominated. In 2015, 2016 and 2017, the respective loss caused by currency was NTD $21,822 \mathrm{~K}$, NTD $21,876 \mathrm{~K}$ and NTD $26,348 \mathrm{~K}$, and they accounted for a low impact ratio, $-1.59 \%,-2.18 \%$ and $-3.28 \%$ of the current operating profit respectively.

The risk exposures for the company's main operating entities in the current environment of exchange rate fluctuations are the revenues from and purchases of non-functional currencies. The company's royalty income derived from intellectual property and the subsidiaries purchase from Taiwan are transacted in USD. However, the amount of revenue and payment only accounts for a small ratio of the company's cash flow, and the risk of the exchange rate is also relatively low. Additionally, the foreign currency exchange rate adopted is determined by the People's Bank of China in accordance with supply and demand. As the RMB is not yet fully convertible, the remittances of funds outside the territory of Mainland China are subject to the limitation of foreign exchange control imposed by the central government of Mainland China.
Response measures:
(1) Continuously strengthen our financial personnel's concept of hedging (a way for the company to minimize foreign exchange risk) by the means of a real-time online exchange rate system and intensified contacts with financial institution to analyze the movements in exchange rates as a reference for foreign exchange settlement.
(2) Maintain intense contacts with major banks and monitor changes in the Forex (foreign exchange market) at all times to provide the relevant managers with comprehensive information that grasps the movements in exchange rates. In case of processing alternate currency receipts, appropriate adjustments can be made in time.
(3) As far as possible, use the same currency of sales revenue to pay procurement and other related expenses and achieve an automatic hedging effect.
(3) Inflation

In recent years, European debt has detonated a global financial crisis. In addition to the Mediterranean countries being deeply involved in debt, the EU's top management is resolving the European debt at a rather slow pace and increasingly causing concern about the defaults of these countries with unusually high bond yields that significantly increase the financing difficulties and the easy formation of credit squeezes, as well as a systemic risk of insufficient market liquidity. To solve the economic dilemma, many countries have proposed economic revitalization programs but ended with a widening of the budget deficit in these counties which may cause more concerns about inflation.

To conclude, under the rapid changes in the overall economic environment so far, there's no immediate and significant impact to the company caused by inflation and deflation mentioned above. In particular, the end users of products produced by the company are the general public. The company will keep alert to global economic changes, fluctuations of market prices of raw materials and end products, as well as good interactive relationships with suppliers and consumers. Furthermore, in the face of changes in the global economic environment, the marketing strategy and cost structure will be adjusted by the company at any time in response to the impact of these changes in the overall economic environment caused by inflation and deflation, so as to prevent the company from any significant impacts.
4.The main causes of profit and loss, as well as the future response measures to the company's
policies of engaging in high-risk, highly leveraged investments, capital loans to others, endorsements, guarantees and derivative commodity transactions during the most recent year and up to the date of publication of this annual report.
(1) The main causes of profit and loss, as well as the future response measures to the company's policies of engaging in high-risk, highly leveraged investments:
Based on the principle of stability and pragmatic business philosophy, in addition to our focus on the main business, the company has not engaged in high-risk or highly leveraged investment but has taken the principle of prudent conservatism as the financial policy. All investments engaged in are carefully executed after considerate assessments.
(2) The main causes of profit and loss, as well as the future response measures to the company's policies of engaging in loans to other:
The resolution, "Management Approach for Loans to others", of the Board of Directors serves as the basis for compliance by the company and its subsidiaries engaging in the related business. The company's funds and loans and the cases comply with the provisions of the operation and announcement. There are no funds or loans to other companies other than the merged company during the most recent year and up to the date of publication of this annual report. Overall, there is no significant impact on the profit or loss in the consolidated financial statements.
(3) The main causes of profit and loss, as well as the future response measures to the company's policies of engaging in endorsement and guarantees.
The resolution, "Management Approach for Endorsement and Guarantees" of the Board of Directors serves as the basis for compliance by the company and its subsidiaries in the related business. There is no endorsement or guarantee between the company and the merged companies and no endorsement or guarantee for companies other than the merged company during the most recent year and up to the date of publication of this annual report. Overall, there is no significant impact on the profit or loss of the consolidated financial statements.
(4) The main causes of profit and loss, as well as the future response measures to the company's policies of derivative transactions:
The company and the merged companies have not engaged in derivative transactions during the most recent year and up to the date of publication of this annual report. In the future, depending on the operating condition, the company will assess relevant hedging strategies on a regular basis and follow the "Procedures for the Acquisition or Disposal of Assets" to execute necessary management.
5. The company's policies of research and development plans and projected investment costs in the future during the most recent year and up to the date of publication of this annual report:
The company dedicates itself to seeking the application of the skin concept, "medicine-oriented, beauty for use" by the means of providing professional skincare solutions to women who are plagued by various skin problems. Through the introduction of advanced technology in the industry and focusing on consumer groups targeted in different market channels, the company will continue to launch new products to broaden the distribution of product lines. In 2017, through the professional market channel focusing on light-mature and problem skin, the company successfully launched a full range of self-developed ChliWhite products and Xirun citrus floral water with best-selling results. Extending the professional market channel to ecommerce, the company has researched and developed a series of products featuring "trendy", "highly-effective", and "instant" to satisfy the demands for "health" and "beauty" from a wider
range of consumers. Different products launched through different market channels can optimize the satisfaction of different consumers who have personalized skincare demands. Considering that the company owns a well-known market channel of beauty chain stores and brand products, we commit to researching and developing a wide range of products that meet the vast number of consumer demands.
(1) Future R\&D plans

For the company's future R\&D plans, please refer to Chapter Five, profiles of "New R\&D Products" related to the current business operating status.
(2) Estimated R\&D expense in the future

The respective company's R\&D costs in 2015, 2016 and 2017 were NTD 17,729K, NTD $9,379 \mathrm{~K}$ and NTD $10,203 \mathrm{~K}$ respectively and each accounted for $0.4 \%, 0.28 \%$ and $0.31 \%$ respectively of the current annual revenue. The company's main R\&D center is located in Taiwan, Chlitina Marketing Ltd., and the R\&D personnel for technology transfer and process improvement are working in the Songjian factory situated in Shanghai, Mainland China. At present, the company's R\&D is fully directed to professional beauty products, personal skin care products, aromatherapy and spa products, and relevant fields. With the expansion of the R\&D scale in the future, the annual R\&D costs for 2018 are expected to account for about $1 \%$ of annual revenue.
6. The impacts to the company's financial operation caused by the important policies nationwide and worldwide and the law changes, as well as the response measures during the most recent year and up to the date of publication of this annual report:

The State of Incorporation of the company is in the Cayman Islands, and the main operations are in Mainland China. The main economic activity in the Cayman Islands is financial services with an open economy without foreign exchange control. China has become one of the world's major economic systems. Although the economic environment has tended to be open, outward fund remittance is still subject to the foreign exchange control of the Chinese government. Consequently, in the future, if there are changes of policies, taxation, economic status or interest rate policy made by the Chinese government, or the occurrence of any political, diplomatic or social events, the company's business may be impacted. The company complies with important policies nationwide and worldwide, as well as the legal regulations to execute each business operation. Also, the company has been keeping alert to the movements in the development of important policies nationwide and worldwide in order to adopt appropriate response measures to the changes in the market environment in a timely manner.
7. The impacts to the company's financial operations caused by the changes in technology and industry, as well as the response measures during the most recent year and up to the date of publication of this annual report:

With the rapid changes in modern technology, in addition to grasping movements in the market and the trend of improvement in technology, the company's research focuses on all kinds of raw materials and skin care products in order to develop skin care products that are best suitable for the skin and physical conditions of Asian weather. We provide the best quality products and services to consumers to expand the market share and better control the changes in the industrial environment. At present, there are no major technological changes or industrial changes that significantly impact the company's financial business during the most recent year and up to the date of publication of this annual report.
8. The impacts to the company's crisis management caused by the change of corporate image, as well as the response measures during the most recent year and up to the date of publication of this annual report:

The company has been upholding a steady and practical spirit in its enterprise management. Ever since the establishment, we have been progressively strengthening the internal management, improving quality and efficiency. There is no change in the company's crisis management caused by the changes of corporate image. In the future, in case the change of corporate image impacts the company's crisis management and leads to the company not being able to implement timely measures of coping responses to a boom or changes in the market, as well as the adverse effects to the company's business operation, the company will put more dedication to maintain corporate governance by insisting in transparent operation and strengthening the capacity of the management team to return good results to the shareholders and the public, so as to fulfill the enterprise's social responsibility as well as intensify the company's image of reliability.
9. Expected benefit(s), possible risk(s) and response action(s) of merger and acquisitions during the most recent year and up to the date of publication of this annual report
The Company has no merger and acquisitions during the most recent year and up to the date of publication of this annual report.
10. Expected benefit(s), possible risk(s), and response action(s) of the expansion of factory plants during the most recent year and up to the date of publication of this annual report
The Company had no plans for expansion of its factory plants during the most recent year and up to the date of publication of this annual report.
11. The risks of sales and purchasing concentration, as well as the response measures during the most recent year and up to the date of publication of this annual report:
(1) Risks of purchasing concentration

There are numerous suppliers providing the main raw materials adopted by the company, including chemical raw materials, semi-finished products and packaging materials. In order to maintain negotiation flexibility in the price of raw materials, as well as ensure the sources of raw materials, the group has signed a one-year supply contract with several suppliers. Retaining several suppliers as the sources of raw materials and keeping good long-term collaborative relationships can ensure the stability of supply sources.
In 2016, considering that Company A, who has long-term collaborative relationship with the company, provided good quality at a reasonable price, Company A became the leading suppliers of the company's semi-finished products and packaging materials. As a result, the company's net purchase ratio of 2016 was $13.29 \%$. In 2017, in response to procurement planning and internal control requirements, the purchasing ratio of Company A fell below $10 \%$. In addition, since the business operation base in Taiwan made direct purchases from Chaomei Biotech Co., it resulted the company's net purchase ratio of Chaomei at more than $10 \%$. Expect for this case, the net purchase ratio of the other suppliers was controlled below $10 \%$ for the two years. Therefore, there's no significant risk of purchasing concentration in the company.
(2) Risks of sales concentration

The company's business is mainly operated through the chain management system that offers professional beauty care services and product sales. As a result, most of the top ten customers in sales of 2016 and 2017 are the company's franchise stores. In recent years, the
expansion of the company's franchise stores has been growing steadily. And, this successful performance has contributed to an increased number of sales consumers but disperses the consumers. That is the cause for the company's ratio of net sales to single consumers in 2017 being below $5 \%$.

In 2016, the company provided OEM production and processing services for Kelti China. Due to collecting the charge of the right to use the trademark, the net sales ratio of Kelti China reached $12.99 \%$. Except for this case, the net sales ratio of the other consumers is controlled below $5 \%$. Therefore, the company does not have the risks of sales concentration.
12. Effect, risk, and response action associated with large transfers or changes in shareholdings by directors, supervisors or major shareholders holding over $10 \%$ during the most recent year and up to the date of publication of this annual report

The company is an investment holding company established on July 3rd, 2012 in the Cayman Islands. Ever since its establishment, there has been no substantial transfer or replacement of shares by directors, supervisors, or major shareholders holding over $10 \%$.
Effect, risk, and response action caused by the changes of the right to manage the Company during the most recent year and up to the date of publication of this annual report

The Company has no changes of the right to manage during the most recent year and up to the date of publication of this annual report. The company has strengthened the governance measures and introduced independent directors in order to enhance the overall protection of shareholder's rights. The day-to-day operation of the company mostly relies on professional managers. At present, our strong professional managers team has had a considerable degree of contribution to the company's operating performance. In the future, the support from the shareholders can be continued. Therefore, if there are any changes in the rights of business operation, there is no significant negative impact to company's management and operating advantages.
14. Litigation and non-litigation matters
(1) Regarding the company's cases of litigation, non-litigation or administrative disputes which have been determined: Any of the facts which may have a significant impact on the shareholder's equity or the price of the securities that should be disclosed, including the amount of the subject matter, the date of commencement, the main lawsuits parties and the present ongoing situation during the most recent year and up to the date of publication of this annual report: none.
(2) Company's directors, supervisors, general managers, substantive principals, major shareholders with a shareholding ratio of over $10 \%$ and subordinate companies regarding the company's cases of litigation, non-litigation or administrative disputes which have been determined, or any of the facts which may have a significant impact on the shareholder's equity or the price of the securities that should be disclosed, including the amount of the subject matter, the date of commencement, the main lawsuits parties and the present ongoing situation during the most recent year and up to the date of publication of this annual report: none.
15. Other important risk(s) and response action(s) during the most recent year and up to the date of publication of this annual report
(1) Risks of damage to the brand image:

As a cosmetic skin care chain brand that directly faces a vast group of consumers, the company's brand image is crucial. However, with the company's continuous business operation and expansion, there are risks to the company's product, such as counterfeit or malicious attacks. There must be a certain degree of negative effect to company's image and interest. If the company's brand image and other rights are violated or the company's reputation suffers malicious slander, the company will adopt the legal method, which might consume a certain amount of the company's capacity of finance, material and manpower and cause a negative effect on the company's standard operation. The company's Clio Brand obtained the affirmation by China Well-Known Trademarks. Whoever counterfeits it will have an aggravated criminal responsibility in order to highlight the government's protection for Clio brand, and thus help with the reduction of counterfeited products and the risks of damage to brand image.
(2) Risks caused by the turnover of professional beauticians

Professional beauticians are the mainstay of beauty salons, it takes two years to complete the educational training. However, due to the high turnover rate in the overall environment, the skills of beauticians vary from one another. In addition, due to fierce market competition, it's easy to cause the high turnover rate of professional beauticians.
(3) The risk of franchise store management

The advantage of the franchise is speed of brand penetration, as well as the relatively low threshold. However, the disadvantage lies in a strong sense of dependence on the company's headquarters and the concerns of the slack occurrence in operation and sales. The level of difficulty in management is slightly increased. For the effective management of the vast number of chain stores extensively distributed in Chinese cities at all levels, in addition to the management of the various branches in each province, we will include a supervision audition, on-site training, promotion and counseling, and more intensified control of many franchise stores by establishing a perfect and sound system and norms. Upon joining, they are required to sign contracts with the company including non-compete clauses. Also, the company will assess the performance of each store by visiting from time to time in order to progressively control the franchise stores and prevent vicious competition and other irregularities, so as to maintain the company's goodwill and competitiveness. Although the company has established a perfect management system and is committed to the control of franchise stores, without timely discipline and improvement, there might be an adverse impact to the company's goodwill and reputation.
(4) Risks of price fluctuation and operating costs

As a result of the company's products advertising natural plant extracts, the main raw materials including rose vanilla pollen, seabed algae, vitamins, amino acids and all kinds of extract from precious plants, the origin of multiple characteristic raw materials is vulnerable to climate impact which may lead to an increase of production costs. Besides, the product packaging materials which include paper packaging, plastic packaging, and glass packaging, the cost of packaging materials is also affected by the fluctuation of crude oil prices.
(5) Risk of leakage of raw material formula

The main products of our company use a unique raw material formula for production. the core technology is achieved through repeated scientific experiments and research and long-term production practice. Due to the company's core technical personnel mastering some of the
confidential formulas, although the company's which produce the raw material formulas have been very strict with protection, however, if a competitor or other third party obtains the exclusive formula of the company and develops or produces a product with similar formulation, it may affect the financial status and the operating condition of the company to a certain degree. Never the less, for consumers' choice of beauty products, brand trust is considerably related to the reliability. Even if the function and raw materials are almost identical, due to the trust of different brands, consumers will still choose the reliable brand products, which relatively reduces the unilateral risk regarding the leakage of raw material formulas.
(6) The risk of shareholder's rights and interests protection

There are many differences between the Cayman Islands Companies Law and the ROC Company Law. Although the company has amended the articles of association in compliance with the "reference paradigm in shareholder protection" made by the Taiwan Stock Exchange Corporation (TWSE), there are still many legal differences between the two countries regarding ordinances of company operation. As a result, investors cannot secure their application of legal rights to invest in a Cayman company the same as a Taiwanese company. Investors should fully understand and consult with experts about whether they are able to acquire shareholder protection when investing in a Cayman company.

## VII. Other significant events: None.

## VIII. Special items

## I. Information on affiliates:

1. Organizational chart of affiliates:

December 31, 2017


Note: Chlitina Intelligence Limited, Chlitina Marketing Limited and Chlitina (China) Trade Limited all have branches. Given the considerable number of branches, they have not been showed in the above chart. See the beginning of the document for the branch information.
2. Relationship, mutual shareholding ratios, number of shares, and actual invested capital between affiliated enterprises

December 31, 2017

| Name of affiliated enterprise | Relationship with the Company | Holding by the Company |  |  | Holding the Company by the affiliated enterprise |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Shareholding ratio | Number of shares (shares) | Investment amount (NT) (Note) | Shareholding ratio | Number of shares (shares) | Investment amount (NT) |


| Name of affiliated enterprise | Relationship with the Company | Holding by the Company |  |  | Holding the Company by the affiliated enterprise |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Shareholding ratio | Number of shares (shares) | Investment amount (NT) (Note) | Shareholding ratio | $\begin{array}{\|c} \hline \text { Number } \\ \text { of } \\ \text { shares } \\ \text { (shares) } \end{array}$ | Investment amount (NT) |
| Chlitina Group Limited | Subsidiary | 100\% | 2,116,707,348 | $\begin{array}{r} \hline \text { USD } \\ 21,167,074 \\ \hline \end{array}$ | - | - | - |
| Chlitina <br> International <br> Limited | Subsidiary | 100\% | 17,000,001 | USD $17,000,001$ | - | - | - |
| Chlitina <br> Intelligence <br> Limited | Subsidiary | 100\% | 1 | US Dollars NTD 1 | - | - | - |
| W-Amber International Limited | Subsidiary | 100\% | 1,150,000 | USD 1,150,000 | - | - | - |
| W-Champion International Limited | Subsidiary | 100\% | 930,000 | $\begin{array}{r} \text { US Dollars } \\ \text { NTD 930,000 } \end{array}$ | - | - | - |
| C-Asia <br> International <br> Limited | Subsidiary | 100\% | 20,000 | US Dollars NTD 20,000 | - | - | - |
| Centre de Recherche et de Developpement de CHLITINA FRANCE EURL | Third-tier subsidiary | 100\% | 500 | Euro Dollars NTD 5,000 | - | - | - |
| Hong Kong Chlitina International Limited | Third-tier subsidiary | 100\% | 62,150,001 | HK\$ $62,150,001$ | - | - | - |
| Chlitina <br> Marketing <br> Limited | Third-tier subsidiary | 100\% | 10,695,997 | $\begin{array}{r} \text { USD } \\ 10,695,997 \end{array}$ | - | - | - |
| Hong Kong C-Asia International Limited | Fourth-tier subsidiary | 100\% | 2,300,000 | $\begin{array}{r} \text { US Dollars } \\ \text { NTD } 2,300,000 \end{array}$ | - | - | - |
| Hong Kong W-Champion International Limited | Fourth-tier subsidiary | 100\% | 2,950,000 | $\begin{array}{r} \text { US Dollars } \\ \text { NTD } 2,950,000 \end{array}$ | - | - | - |
| Hong Kong W-Amber International Limited | Fourth-tier subsidiary | 100\% | 92,800,000 | $\begin{array}{r} \text { HK\$ } \\ 92,800,000 \end{array}$ | - | - | - |
| W-Amber Marketing Limited | Third-tier subsidiary | 100\% | 1,150,000 | USD 1,150,000 | - | - | - |
| W-Champion Marketing Limited | Third-tier subsidiary | 100\% | 930,000 | $\begin{array}{r} \text { US Dollars } \\ \text { NTD 930,000 } \end{array}$ | - | - | - |


| Name of affiliated enterprise | Relationship with the Company | Holding by the Company |  |  | Holding the Company by the affiliated enterprise |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Shareholding ratio | Number of shares (shares) | Investment amount (NT) (Note) | Shareholding ratio | Number of shares (shares) | Investment amount (NT) |
| Chlitina (China) <br> Trade Limited | Fourth-tier subsidiary | 100\% | Limited companies, no shares and face amount | USD 8,570,000 | - | - | - |
| Weishuo <br> (Shanghai) Daily <br> Product Limited | Fourth-tier subsidiary | 100\% | Limited companies, no shares and face amount | USD 2,150,000 | - | - | - |
| Weihu (Shanghai) Trade Limited | Fifth-tier subsidiary | 100\% | Limited companies, no shares and face amount | USD 8,000,000 | - | - | - |
| Jingya (Shanghai) Trade Limited | Fifth-tier subsidiary | 100\% | Limited companies, no shares and face amount | $\begin{array}{r} \text { US Dollars } \\ \text { NTD 200,000 } \end{array}$ | - | - | - |
| Wuguan (Shanghai) Trade Limited | Fifth-tier subsidiary | 100\% | Limited companies, no shares and face amount | USD 2,000,000 | - | - | - |
| Yuanshuo <br> (Shanghai) <br> Enterprise <br> Management <br> Consulting Co., <br> Ltd | Sixth-tier subsidiary | 100\% | Limited companies, no shares and face amount | $\begin{array}{r} \text { RMB } \\ 12,000,000 \end{array}$ | - | - | - |
| Aobaojia <br> (Beijing) <br> Medical <br> Cosmetology <br> Clinic Co., Ltd. | Seventh-tier subsidiary | 100\% | Limited companies, no shares and face amount | $\begin{array}{r} \text { RMB } \\ 6,500,000 \end{array}$ | - | - | - |
| Cui Jie (Shanghai) Trading Co., Ltd. | Fifth-tier subsidiary | 100\% | Limited companies, no shares and face amount | $\begin{array}{r} \text { US Dollars } \\ \text { NTD 200,000 } \end{array}$ |  |  |  |

Note: Paid-in capital.
Major business of the Company and each subsidiary (branch) as below:
(1) The Company (Chlitina Holding Limited) is an offshore holding company, with no actual economic activities.
(2) Chlitina Group Limited, Chlitina International Limited, W-Amber International Limited and W-Champion International Limited are investment holding companies.
(3) Chlitina Intelligence Limited is an investment holding and intellectual property holding company.
(4) The main items of operation of the Centre de Recherche et de Developpement de Chlitina France Eurl. are research and development of cosmetic skincare products.
(5) Hong Kong Chlitina International Limited is an investment holding company, whose main items of operation are the marketing of cosmetic skincare products.
(6) Chlitina Marketing Limited is an investment holding, marketing of cosmetic skincare products, and R\&D company.
(7) W-Amber Marketing Limited, W-Champion Marketing Limited and C-Asia International Limited are no actual operations at present.
(8) The main items of operation of Chlitina (China) Trade Limited are the marketing of cosmetic skincare products.
(9) The main items of operation of Weishuo (Shanghai) Daily Product Limited are the production and marketing of cosmetic skincare products.
(10) Hong Kong W-Amber International Limited and Hong Kong W-Champion International Limited are investment holding companies.
(11) The main items of operation of Weihu (Shanghai) Trade Limited are investment holding, marketing of cosmetic skincare products and health food products.
(12) The main items of operation of Jingya (Shanghai) Trade Limited are marketing of cosmetic skincare products.
(13) The main items of operation of Wuguan (Shanghai) Trade Limited are marketing of cosmetic skincare products and health food products.
(14) The main items of operation of Yuanshuo (Shanghai) Enterprise Management Consulting Co., Ltd. are investment management and enterprise management consulting.
(15) The main items of operation of Aobaojia (Beijing) Medical Cosmetology Clinic Co., Ltd. are medical cosmetology services.
(16) The main items of operation of Cuijie (Shanghai) Trading Co., Ltd. are marketing of skincare products and health food products.

It is presumed according to Article 369-3 of the Company Law that the control and affiliation relationship exists: Pursuant to the aforesaid organizational structure, the affiliated enterprises of the Company are the subsidiaries of the Company.

## 3. Information of the directors, supervisors and general managers of affiliated enterprises

December 31, 2017

| Company name | Title | Name of <br> individual or <br> representative(s) | Number of shares <br> (shares) | Holding ratio (\%) |  |
| :--- | :--- | :---: | ---: | ---: | :---: |
|  |  |  | $2,116,707,348$ | 100.00 |  |
| Chlitina Group Limited | Director | Cher | 100.00 |  |  |
| Chlitina International <br> Limited | Director | Chen, Pi-Hua | $17,000,001$ | 100.00 |  |
| Chlitina Intelligence <br> Limited | Director | Chen, Pi-Hua | 1 | 100.00 |  |
| W-Amber International <br> Limited | Director | Chen, Pi-Hua | $1,150,000$ | 100.00 |  |
| W-Champion <br> International Limited | Director | Chen, Pi-Hua | 930,000 | 100.00 |  |
| C-Asia International <br> Limited | Director | Chen, Pi-Hua | 20,000 | 100.00 |  |
| Centre de Recherche et <br> de Developpement de | Director | Chen, Pi-Hua | 500 |  |  |


| CHLITINA FRANCE <br> EURL |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Hong Kong Chlitina <br> International Limited | Director | Chen, Pi-Hua | $62,150,001$ | 100.00 |
| Chlitina Marketing <br> Limited | Director | Chen, Pi-Hua | $10,695,997$ | 100.00 |
| Hong Kong C-Asia <br> International Limited | Director | Chen, Pi-Hua | $2,300,000$ | 100.00 |
| Hong Kong W-Champion <br> International Limited | Director | Chen, Pi-Hua | $2,950,000$ | 100.00 |
| Hong Kong W-Amber <br> International Limited | Director | Chen, Pi-Hua | $92,800,000$ | 100.00 |
| W-Amber Marketing <br> Limited | Director | Chen, Pi-Hua | $1,150,000$ | 100.00 |
| W-Champion Marketing <br> Limited | Director | Chen, Pi-Hua | 930,000 | 100.00 |
| Chlitina (China) Trade <br> Limited | Executive <br> director/General <br> manager <br> Supervisor | Chen, Pi-Hua | Chen, Le-Wei | Note |

Note: Limited company, no shares issuance.

## 4. Operating profile of affiliated companies

December 31, 2017

| Invested enterprise | Main Operations | Invested capital (Note 1) | Investment shares |  | Net value of shares rights (NTD 1,000) |  | Accounting method | $\begin{array}{r} 2017 \\ \text { ROI } \\ \hline \end{array}$ |  | Amount of company shares held |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Number of Shares (share) | Shareholding ratio $\%$ |  |  |  | Investment Profit and loss (NTD 1,000) | Distribution Dividends (NTD 1,000) |  |
| Chlitina Group Limited | Investment holdings. |  US Dollars <br> NTD $21,167,074$ | 2,116,707,348 | 100.00 | 4,016,470 | - | Equity method | 656,500 | $\begin{gathered} \hline \text { US Dollars } \\ 8,000 \\ \text { (NTD } 1,000 \text { ) } \\ \hline \end{gathered}$ | None |
| Chlitina International Limited | Investment holdings. | $\begin{array}{r} \hline \text { US Dollars } \\ \text { NTD } 17,000,001 \\ \hline \end{array}$ | 17,000,001 | 100.00 | 3,827,879 | - | Equity method | 604,239 | - | None |
| Chlitina Intelligence Limited | Intellectual property rights Holding company | US Dollars NTD 1 | 1 | 100.00 | 126,747 | - | Equity method | 52,671 | $\begin{gathered} \hline \text { US Dollars } \\ 8,000 \\ \text { (NTD 1,000) } \\ \hline \end{gathered}$ | None |
| W-Amber International Limited | Investment holdings. | US Dollars NTD $1,150,000$ | 1,150,000 | 100.00 | 673 | - | Equity method | $(14,762)$ | - | None |
| W-Champion International Limited | Investment holdings. | $\begin{array}{r} \text { US Dollars } \\ \text { NTD } 930,000 \end{array}$ | 930,000 | 100.00 | 247 | - | Equity method | $(6,545)$ | - | None |
| C-Asia International Limited | Investment holdings. | US Dollars NTD 20,000 | 20,000 | 100.00 | 304 | - | Equity method | (794) | - | None |
| Centre de Recherche et de Developpement de CHLITINA FRANCE EURL | Cosmetic skincare products R\&D | Euro Dollars NTD 5,000 | 500 | 100.00 | - | - | Equity method | - | - | None |
| Hong Kong Chlitina International Limited | Investment holding and marketing of cosmetic skincare products | Hong Kong Dollars (HK) <br> NTD 62,150,001 | 62,150,001 | 100.00 | 3,612,722 | - | Equity method | 594,121 | - | None |
| Chlitina Marketing Limited | Investment holding, marketing of cosmetic skincare products and R\&D | US Dollars NTD $10,695,997$ | 10,695,997 | 100.00 | 184,302 | - | Equity method | 8,750 | - | None |
| Hong Kong C-Asia International Limited | Investment holdings. | $\begin{array}{r} \text { US Dollars } \\ \text { NTD } 2,300,000 \end{array}$ | 2,300,000 | 100.00 | 62,520 | - | Equity method | $(1,019)$ |  | None |
| Hong Kong <br> W-Champion International Limited | Investment holdings. | $\begin{array}{r} \text { US Dollars } \\ \text { NTD } 2,950,000 \end{array}$ | 2,950,000 | 100.00 | 58,326 | - | Equity method | $(7,633)$ | - | None |
| Hong Kong W-Amber International Limited | Investment holdings. | Hong Kong Dollars (HK) NTD 92,800,000 | 92,800,00 | 100.00 | 310,981 | - | Equity method | $(28,976)$ | - | None |
| W-Amber Marketing Limited | Investment holdings. | US Dollars NTD $1,150,000$ | 1,150,000 | 100.00 | 293 | - | Equity method | $(14,596)$ | - | None |
| W-Champion Marketing Limited | Investment holdings. | $\begin{array}{r} \text { US Dollars } \\ \text { NTD } 930,000 \end{array}$ | 930,000 | 100.00 | 247 | - | Equity method | $(6,545)$ | - | None |
| Chlitina (China) Trade Limited | Marketing of cosmetic skincare products and food. | $\begin{array}{r} \text { US Dollars } \\ \text { NTD } 8,570,000 \end{array}$ | Note 2 | 100.00 | 1,846,543 | - | Equity method | 572,281 | US Dollars NTD 20K thousand | None |
| Weishuo (Shanghai) Daily Product Limited | $\begin{gathered} \text { Production and } \\ \text { marketing of } \\ \text { cosmetic skincare } \\ \text { products } \\ \hline \end{gathered}$ | $\begin{array}{r} \text { US Dollars } \\ \text { NTD } 2,150,000 \end{array}$ | Note 2 | 100.00 | 1,178,978 | - | Equity method | 90,967 | - | None |
| Weihu (Shanghai) Trade Limited | Investment holding, marketing of skincare products and health food products | US Dollars NTD 8,000,000 | Note 2 | 100.00 | 193,809 | - | Equity method | $(29,429)$ | - | None |
| Jingya (Shanghai) Trade Limited | Marketing of skincare products and health food products | $\begin{array}{r} \text { US Dollars } \\ \text { NTD } 200,000 \end{array}$ | Note 2 | 100.00 | 5,878 | - | Equity method | (429) | - | None |
| Wuguan (Shanghai) Trade Limited | Marketing of skincare products and health food | US Dollars NTD $2,000,000$ | Note 2 | 100.00 | 29,563 | - | Equity method | $(8,471)$ | - | None |


|  | products |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Yuanshuo (Shanghai) Enterprise Management Consulting Co., Ltd. | Enterprise management consulting | RMB 12,000,000 | Note 2 | 100.00 | 44,038 | - | Equity method | $(10,604)$ |  | None |
| Aobaojia (Beijing) Medical Cosmetology Clinic Co., Ltd. | Medical cosmetology service | RMB 6,500,000 | Note 2 | 100.00 | 41,761 | - | Equity method | $(10,598)$ | - | None |
| Cui Jie (Shanghai) Trading Co., Ltd. | Marketing of skincare products and health food products | US Dollars NTD 200,000 | Note 2 | 100.00 | 5,894 | - | Equity method | (159) | - | None |

Note1: Expressed at the paid-in capital.
Note 2: Limited company, no shares issuance.
Note 3: Since the shares held have not been traded in an open market, the market price is not available.
II. Handling of private securities in the most recent year (2017) and as of the issue date of the annual reports: None.
III. Subsidiaries' holding or disposal of the Company's equities in the most recent year (2017) and as of the issue date of the annual reports: None.

## IV. Other necessary supplementary notes: note to the significant difference with China's provisions on the protection of shareholders' interests.

Given the inconsistency between the laws of Cayman Islands and the laws of the Republic of China, the "Checklist of protections to shareholders' interests at the place where a foreign issuer incorporates" ("protections to shareholders' interests") issued by Taiwan Stock Exchange Corporation may not apply to the Company. The table below shows that difference between the provisions of the Company's articles of association and the protections to shareholders' equities due to the Cayman laws, and the provisions of the articles of as sociation of the Company.

| Differences | Cayman laws and notes | $\begin{array}{l}\text { Provisions of the articles of association and } \\ \text { notes }\end{array}$ |
| :--- | :--- | :--- |
| $\begin{array}{l}\text { The term "special resolution" means the } \\ \text { resolution voted for by shareholders } \\ \text { representing over two-thirds of the total shares } \\ \text { issued by the company and with over half of } \\ \text { the votes of the shareholders present. As for } \\ \text { companies issuing shares to the public, if the } \\ \text { total shares represented by the shareholders } \\ \text { present are less than the aforesaid amount, a } \\ \text { special resolution may not be adopted unless } \\ \text { the shareholders representing over half of the } \\ \text { total shares offered are present and such } \\ \text { resolution is voted for by over two-thirds of } \\ \text { the votes held by the shareholders present. }\end{array}$ | $\begin{array}{l}\text { According to the Company Law of Cayman } \\ \text { Islands, the term "special resolution" means } \\ \text { the resolution adopted, which is voted for by } \\ \text { "over two-thirds" of the votes held by the } \\ \text { shareholders present. The legal quorum of a } \\ \text { general meeting shall be the number of } \\ \text { shareholders present which represent over half } \\ \text { of the total shares offered by the company. }\end{array}$ | $\begin{array}{l}\text { 1. }\end{array}$ | \(\left.\begin{array}{l}According to the notes stated in the <br>

Letter (Tai-Zheng-Shang-Zi No. <br>
0991701319) issued by Taiwan Stock <br>
Exchange Corporation on April 13, 2010, <br>
resolutions on proposals involving <br>
significant equities of shareholders and <br>
the number of votes shall be subject to <br>
the presence of shareholders presenting <br>
over half of the total shares issued and <br>
consent of shareholders representing over <br>
two-thirds of the votes held by the <br>
shareholders present, as well as the <br>
requirements of the Cayman laws and the <br>
company law of our country on votes to <br>

special resolutions.\end{array}\right\}\)| Article 31 and 2 (1) of the articles of |
| :--- |
| association of the Company stipulates |
| that the term "special resolution" means |
| the resolution adopted at the general |


| Differences | Cayman laws and notes | $\begin{array}{l}\text { Provisions of the articles of association and } \\ \text { notes }\end{array}$ |
| :--- | :--- | :--- |
|  |  | $\begin{array}{l}\text { meeting attended by shareholders } \\ \text { representing by over half of the voting } \\ \text { shares issued by the Company and voted } \\ \text { for by the shareholders representing more } \\ \text { than two-thirds of the votes held by the } \\ \text { shareholders present, as well as } \\ \text { complying with the provisions of the } \\ \text { Cayman laws and the Company Law of } \\ \text { our country on votes to special }\end{array}$ |
| resolutions of a company. |  |  |$]$


| Differences | Cayman laws and notes | $\begin{array}{l}\text { Provisions of the articles of association and } \\ \text { notes }\end{array}$ |
| :--- | :--- | :--- |
| $\begin{array}{l}\text { Where the Company intends to hold a general } \\ \text { meeting beyond the territory of the Republic } \\ \text { of China, it shall apply to the Stock Exchange } \\ \text { for approval within 2 days upon resolutions of } \\ \text { the board of directors or the date when the } \\ \text { shareholders obtain the convening permit } \\ \text { from competent authority. }\end{array}$ | $\begin{array}{l}\text { The Company Law of the Cayman Islands has } \\ \text { not stipulated that the general meetings must } \\ \text { be held within the territory of Cayman Islands. }\end{array}$ | $\begin{array}{l}\text { Article 25 of the articles of association of the } \\ \text { Company stipulates that "during the listing } \\ \text { period, the general meetings of the Company } \\ \text { shall be held within the territory of the } \\ \text { Republic of China". Therefore, there are no } \\ \text { other provisions on cases in which "the } \\ \text { general meetings will be held beyond the }\end{array}$ |
| territory of the Republic of China". |  |  |$\}$


| Differences | Cayman laws and notes | Provisions of the articles of association and notes |
| :---: | :---: | :---: |
|  |  | independently. The aforesaid Article 26 of the articles of association complies with the provision on the most left column, that is, when the board of directors fails to issue notices for convention of a meeting of shareholders according to the written request, the shareholder filing such request may hold the meeting of shareholders without consent of competent authority. |
| When the voting rights are to be exercised in writing or electronic means, such means of exercise shall be expressly provided in the notice to the shareholders' meeting. A shareholder who exercises voting rights in writing or electronic means is deemed to have participated in the shareholders' meeting in person but shall be deemed to have waived the right in the occasional (extemporaneous) motions and an amendment to an originally proposed issue. | The Company Law of the Cayman Islands stipulates that the voting right may be exercised personally or by entrusting a proxy. Cayman lawyers are of the opinion that exercise of the voting right in writing or electronically is different from the presence in person defined in the Company Law of Cayman Islands, and shall not be deemed as "having attended the general meeting personally", and shall be deemed as having appointed the Chairperson of the general meeting as the proxy. | Article 46 of the articles of association of the Company stipulates that shareholders exercising the voting power in writing or electronically shall be deemed as having appointed the Chairperson of the general meeting to serve as their proxy; such appointment shall not be deemed as the power of attorney defined in the provisions on listing (OTC). There is no material difference in effect of the two. |
| After a shareholder exercises voting rights in writing or electronic means, if he or she intends to participate in the shareholders' meeting in person, he or she shall revoke the expression of intent mentioned in the preceding paragraph in the means same as that used for exercise of voting rights in writing or electronic means two days prior to the date | The Company Law of the Cayman Islands stipulates that the voting right may be exercised personally or by entrusting a proxy. | As stipulated in the later paragraph of Article 47 (2) of the Company's articles of association, any shareholder failing to withdraw the power of attorney and attending the general meetings personally, in principle, shall still have the right to attend the general meeting personally and exercise the voting right, which shall be deemed as its |


| Differences | Cayman laws and notes | $\begin{array}{l}\text { Provisions of the articles of association and } \\ \text { notes }\end{array}$ |
| :--- | :--- | :--- |
| $\begin{array}{l}\text { scheduled for the shareholders' meeting. In the } \\ \text { event that he or she fails to revoke within the } \\ \text { specified time limit, he or she shall still } \\ \text { exercise voting rights in writing or electronic } \\ \text { means. }\end{array}$ |  | $\begin{array}{l}\text { cancellation of the appointment which } \\ \text { appoints the Chairperson as the proxy unless } \\ \text { such prior cancellation of notice is irrevocable } \\ \text { due to the accompanying interests or other } \\ \text { reasons stipulated in the Cayman laws. The } \\ \text { two vary from each other in the effect of } \\ \text { overdue cancellation, but have no material } \\ \text { difference in the protection of shareholders } \\ \text { 'interests. }\end{array}$ |
| $\begin{array}{l}\text { Relevant provisions of the "Rules for Use of } \\ \text { Power of Attorney in General Meetings of } \\ \text { Publicly Listed Companies", such as the } \\ \text { entrusted solicitor, manner of solicitation, } \\ \text { solicitation announcement and restrictions, } \\ \text { etc. }\end{array}$ | $\begin{array}{l}\text { Cayman lawyers said that the laws of Cayman } \\ \text { Islands do not have any equivalent concept to } \\ \text { the solicitation of the power of attorney. }\end{array}$ | $\begin{array}{l}\text { According to the notes stated in the Letter } \\ \text { (Tai-Zheng-Shang-Zi No. 0991701319) issued } \\ \text { by Taiwan Stock Exchange Corporation on }\end{array}$ |
| April 13, 2010, foreign issuers may be |  |  |
| allowed to incorporate the general clause in |  |  |
| the articles of association, which is applicable |  |  |
| to the "Rules for Use of Power of Attorney in |  |  |
| General Meetings of Publicly Listed |  |  |\(\left.\} \begin{array}{l}Companies". Therefore, according to Article <br>

57 of the Company's articles of association, <br>
the use and solicitation of the power of <br>

attorney shall be handled according to the\end{array}\right\}\)| Cayman laws and the listing (OTC) |
| :--- |
| provisions, especially the "Rules for Use of |
| Power of Attorney in General Meetings of |
| Publicly Listed Companies", has already |
| complied with the contents stipulated in the |
| most left column. |


| Differences | Cayman laws and notes | $\begin{array}{l}\text { Provisions of the articles of association and } \\ \text { notes }\end{array}$ |
| :--- | :--- | :--- |
| $\begin{array}{l}\text { After a proxy is served to the Company, if a } \\ \text { shareholder decides to participate in the } \\ \text { shareholders' meeting in person or to exercise } \\ \text { voting rights in writing or through electronic } \\ \text { means, he or she shall inform the Company in } \\ \text { writing to withdraw the proxy two days prior } \\ \text { to the date scheduled for the shareholders' } \\ \text { meeting. In the event that such shareholder is } \\ \text { overdue in withdrawing the notice, the voting } \\ \text { rights exercised by the delegated proxy shall } \\ \text { prevail. }\end{array}$ | $\begin{array}{l}\text { The Company Law of the Cayman Islands } \\ \text { stipulates that the voting right may be } \\ \text { exercised personally or by entrusting a proxy. }\end{array}$ | $\begin{array}{l}\text { As stipulated in the later paragraph of Article } \\ 53 \text { of the Company's articles of association, } \\ \text { any shareholder failing to withdraw the power } \\ \text { of attorney and attending the general meetings } \\ \text { personally, in principle, shall still have the } \\ \text { right to attend the general meeting personally } \\ \text { and exercise the voting right, which shall be } \\ \text { deemed as its cancellation of the appointment } \\ \text { which appoints the Chairperson as the proxy }\end{array}$ |
| unless such prior cancellation notice is |  |  |
| irrevocable due to the accompanying interests |  |  |
| or other reasons stipulated in the Cayman |  |  |
| laws. The two vary from each other in the |  |  |
| effect of overdue cancellation, but have no |  |  |
| material difference in the protection of |  |  |
| shareholders 'interests. |  |  |$]$


| Differences | Cayman laws and notes | Provisions of the articles of association and notes |
| :---: | :---: | :---: |
| In case of listing termination of the first listed company due to elimination after combination, categorical assignment, equity transfer or split, and survival company, assignee company or existing or newly established company is not a listed (OTC) company, it shall be subject to consent of shareholders representing more than two-thirds of the total shares issued by the first listed company. | The Company Law of the Cayman Islands does not have such provisions. | According to Article 38 (b) and (e) of the Company's articles of association, where the Company intends to attend a combination, categorical assignment, equity transfer or split, it shall be subject to the special resolutions passed by shareholders representing over two-third of the voting rights held by the shareholders present, see the notes below for the difference with the number of shares held by shareholders stipulated in the most left column, the effect in the most left column may also be accomplished. Therefore, there is no material difference with contents of the provisions: <br> 1. The delisting of a first listed company due to M\&A can be divided into three cases, namely, (1) delisting for merger with other listed or OTC company; (2) applying for listing termination and (2) compulsory termination of listing. Here, the listing termination of the first listed company due to elimination after combination, categorical assignment, equity transfer or split shall belong to the aforesaid application for listing termination. <br> 2. According to Article 145.1 of the Securities Exchange Act, the issuer of listed securities shall apply for the listing termination as stipulated in the listing |

$\left.\begin{array}{|c|c|c|}\hline \text { Differences } & \text { Cayman laws and notes } & \begin{array}{l}\text { Provisions of the articles of association and } \\ \text { notes }\end{array} \\ \hline & & \begin{array}{l}\text { contract; the Stock Exchange will develop } \\ \text { the "Procedures of Taiwan Stock } \\ \text { Exchange Corporation for Listed } \\ \text { Companies to Apply for Terminating the } \\ \text { Listing of Securities" (the "listing } \\ \text { termination procedures") according to the } \\ \text { aforesaid article. According to Article }\end{array} \\ \text { 165-1 of the Securities Exchange Act, the } \\ \text { fist listed company may apply for the }\end{array}\right\}$


[^0]:    For the convenience of readers and for information purpose only, the auditors' report and the accompanying financial statements have been translated into English from the original Chinese version prepared and used in the Republic of China. In the event of any discrepancy between the English version and the original Chinese version or any differences in the interpretation of the two versions, the Chinese-language auditors' report and financial statements shall prevail.

[^1]:    The accompanying consolidated financial statements are not intended to present the financial position and results of operations and cash flows in accordance with accounting principles generally accepted in countries and jurisdictions other than the Republic of China. The standards, procedures and practices in the Republic of China governing the audit of such financial statements may differ from those generally accepted in countries and jurisdictions other than the Republic of China. Accordingly, the accompanying consolidated financial statements and report of independent accountants are not intended for use by those who are not informed about the accounting principles or auditing standards generally accepted in the Republic of China, and their applications in practice.
    As the financial statements are the responsibility of the management, PricewaterhouseCoopers cannot accept any liability for the use of, or reliance on, the English translation or for any errors or misunderstandings that may derive from the translation.

[^2]:    \$ 161,772 \$ 794,924 \$ 294,208

