

**I. September 2026 Revenue: Summary by Channel**

1. NT\$ Reporting for 4137 TT	September 2026 (NT\$m)	% MoM	% YoY
Consolidated Sales	478.8	66%	22%
Channel – Beauty Salon Franchise (mainland China)	429.6	66%	20%
Channel – Beauty Salon Franchise (Taiwan, Vietnam, etc.)	13.3	25%	6%
Channel – Internet Retailing	22.9	216%	126%
Channel – Medical Beauty Clinics	13.0	18%	27%
NT\$/RMB avg. exchange rate (Sept.)	4.7029	----	----
2. RMB Reporting for 4137 TT	September 2026 (RMBm)	% MoM	% YoY
Consolidated Sales	101.8	69%	11%
Channel – Beauty Salon Franchise (mainland China)	91.4	68%	9%
Channel – Beauty Salon Franchise (Taiwan, Vietnam, etc.)	2.8	27%	-4%
Channel – Internet Retailing	4.9	224%	106%
Channel – Medical Beauty Clinics	2.7	19%	14%
3. NT\$ Reporting	Jan. to Sept. 2026 (NT\$m)	% MoM	% YoY
Consolidated Sales	2,986.8	----	8%
Channel – Beauty Salon Franchise (mainland China)	2,665.4	----	7%
Channel – Beauty Salon Franchise (Taiwan, Vietnam, etc.)	110.6	----	-4%
Channel – Internet Retailing	99.2	----	31%
Channel – Medical Beauty Clinics	111.6	----	18%
NT\$/RMB average exchange rate	4.6563	----	----
4. RMB Reporting	Jan. to Sept. 2026 (RMBm)	% MoM	% YoY
Consolidated Sales	641.5	----	0%
Channel – Beauty Salon Franchise (mainland China)	572.4	----	-1%
Channel – Beauty Salon Franchise (Taiwan, Vietnam, etc.)	23.8	----	-11%
Channel – Internet Retailing	21.3	----	21%
Channel – Medical Beauty Clinics	24.0	----	9%



5. Franchise Store Count	End of September 2026	Net Change in September	YTD Net Change	YoY %
Total	3,976	-48	-140	-6%
China	3,729	-50	-145	-7%
Taiwan	228	2	5	2%
Southeast Asia	19	0	0	0%

II. Major Upcoming Events and Press Release

1. **Investor Conference:** None.
2. **Major Meetings:** None.
3. **Press Release:**

Chlitina-KY's September Revenue Hits NT\$479 Million, Highest Monthly Level Since October 2023 and the End of the Pandemic

Taipei, October 12, 2026

CHLITINA HOLDING LIMITED (stock code: 4137, hereafter referred to as Chlitina-KY) benefited from a recovery in orders from its franchise network and e-commerce platform ahead of the traditional peak shopping season. September revenue reached its highest monthly level since the post-pandemic level of October 2023. Consolidated revenue for September 2026 totaled NT\$479 million, up 66.23% month over month and 22.02% year over year. Third-quarter revenue reached NT\$1.085 billion, increasing 10.38% quarter over quarter and 5.89% year over year. Consolidated revenue for the first nine months of 2026 totaled NT\$2.987 billion, up 7.61% year over year.

Chlitina-KY noted that in 2026, China's beauty market has shifted from a focus on rapid expansion to greater emphasis on compliance and operational quality. In response to changes in market conditions and store operating environments, the Company has focused on improving the performance of existing locations. Revenue per store increased by nearly 10% year over year, while the company also delivered double-digit year-over-year growth. Franchise stores that have been operating for more than five years now account for 77.02% of the network, reflecting stable operating models and profitability. In recent years, Chlitina-KY has introduced online retail, private-domain livestreaming, customer salons, and training and coaching programs to increase average transaction values and repeat purchase rates. These initiatives are gradually improving revenue and profitability at existing stores. As a result, September revenue reached a new monthly high, surpassing the previous post-pandemic record set in October 2023.

Looking ahead to the fourth-quarter peak shopping season, Chlitina-KY plans to capitalize on seasonal demand. Coinciding with the seventh anniversary of the Youthkeeper product line, CHLITINA's five long-standing best-selling products, known as the "Five Heroes," will be featured in a series of promotional campaigns.

On the marketing front, the Company will continue to strengthen store operations

IR contact:
Laurence Marcout

Tel:
(+886-2) 8758-0370

E-mail:
investors@tw.chlitina.com



and refine its operating mechanisms. Through initiatives to grow online retail across its beauty salon network and the introduction of new sales tools, such as “livestreaming from private-domain store in the cloud,” Chlitina-KY aims to help franchisees expand their online sales channels and reach customers in more settings. Customer salon programs will complement these efforts by strengthening store management and customer service. To expand its franchise network, the Company has also introduced an “Employee Store Expansion Program” and a “CHLITINA-Lite Franchise Store” model. These initiatives encourage high-performing employees to participate in store network expansion and offer franchise partners more flexible options for starting a business and entering new markets.

Looking ahead to 2026, Chlitina-KY will continue implementing its dual-track expansion strategy, combining standard stores and lightweight stores. Guided by its three core priorities—youth-oriented development, intelligent operations, and international expansion—the Company will further integrate digital tools into store operations. Its business model is evolving beyond the traditional provision of products and beauty services to encompass online retail, private-domain livestreaming, customer relationship management, and data-driven operations.

By providing additional resources from headquarters, strengthening management systems, and enhancing franchise partners’ operational capabilities, the Company aims to help stores better engage customers across multiple touchpoints and improve the efficiency of existing locations. The Company will also provide more comprehensive support to new franchise partners, continuing to unlock the distribution value and brand potential of its nearly 4,000 stores and generate fresh momentum for business growth in the second half of the year.

About CHLITINA

- ◆ **Main Business:** Beauty and personal care products. Channels: Beauty salon franchise; Self-operated medical beauty clinics; Self-operated e-commerce platform.
- ◆ **Current Market Positioning:** Mid-to-high-end beauty salon franchise business – Industry leader in the franchise business, while also developing related ancillary channels and products.
- ◆ **Primary Market Focus:** Chinese-speaking regions in Asia.
- ◆ **Business Model:** The Company develops, manufactures, markets and sells its own brand of beauty and personal care products through franchised beauty salons. In recent years, we have been working on business diversification through new strategies including creating the UPLIDER medical beauty clinics and the JINGHE and HEDENG general clinics, developing the CHLITINA HOME SPA omnichannel retail and investing in RnD Nail & Eyelash stores among other subsidiary channels.
- ◆ **Brand Background:** CHLITINA was founded in Taiwan in 1989 by Dr. Chen



Wu-kang who successfully developed skin care products based on amino acids. In 1997, Chairman Joanna Chen brought the CHLITINA brand to the Chinese mainland market where its high-quality products and effective business model have been keys to its remarkable success.

- ◆ **New Developments:** In addition to operating a large beauty salon franchise, in recent years, CHLITINA has been collaborating with academic and medical circles on R&D projects regarding stem cells, as well as anti-ageing and regenerative medicine. We have also made strategic investments in the biotechnology industry. In the long term, we are confident that this strategy will inject new blood into the group.