


I. May 2026 Revenue: Summary by Channel

1. NT\$ Reporting for 4137 TT	May 2026 (NT\$m)	% MoM	% YoY
Consolidated Sales	285.2	-18%	-15%
Channel – Beauty Salon Franchise (mainland China)	251.3	-21%	-17%
Channel – Beauty Salon Franchise (Taiwan, Vietnam, etc.)	13.9	7%	2%
Channel – Internet Retailing	8.8	67%	8%
Channel – Medical Beauty Clinics	11.2	-10%	22%
NT\$/RMB avg. exchange rate (May)	4.6394	----	----
2. RMB Reporting for 4137 TT	May 2026 (RMBm)	% MoM	% YoY
Consolidated Sales	61.5	-18%	-22%
Channel – Beauty Salon Franchise (mainland China)	54.2	-21%	-24%
Channel – Beauty Salon Franchise (Taiwan, Vietnam, etc.)	3.0	7%	-7%
Channel – Internet Retailing	1.9	69%	-1%
Channel – Medical Beauty Clinics	2.4	-10%	8%
3. NT\$ Reporting	Jan. to May 2026 (NT\$m)	% MoM	% YoY
Consolidated Sales	1,552.1	----	6%
Channel – Beauty Salon Franchise (mainland China)	1,391.1	----	7%
Channel – Beauty Salon Franchise (Taiwan, Vietnam, etc.)	63.3	----	0%
Channel – Internet Retailing	39.4	----	13%
Channel – Medical Beauty Clinics	58.3	----	-7%
NT\$/RMB average exchange rate	4.5958	----	----
4. RMB Reporting	Jan. to May 2026 (RMBm)	% MoM	% YoY
Consolidated Sales	337.7	----	2%
Channel – Beauty Salon Franchise (mainland China)	302.7	----	3%
Channel – Beauty Salon Franchise (Taiwan, Vietnam, etc.)	13.7	----	-4%
Channel – Internet Retailing	8.6	----	9%
Channel – Medical Beauty Clinics	12.7	----	-10%



5. Franchise Store Count	End of May 2026	Net Change in May	YTD Net Change	YoY %
Total	4,090	-6	-26	-9%
China	3,846	-6	-28	-10%
Taiwan	225	0	2	0%
Southeast Asia	19	0	0	0%

II. Major Upcoming Events and Press Release

1. **Investor Conferences:** July 1st: Capital Securities Regenerative Medicine and Consumer Healthcare Industry Forum
2. **Major Meetings:** June 17: CHLITINA Global Partner Recruitment Conference and New Product Launch Event (Shanghai Tower)
3. **Other Topics:** None.
4. **Press Release:**

Chlitina-KY posts 6% year-on-year revenue growth for the first five months to NT\$1.552 billion, with rising store performance reinforcing its “super foundation.”

At its annual global partner recruitment conference and new product launch event in Shanghai on June 17, the Group will unveil new products while stepping up franchisee recruitment efforts, laying the groundwork for the next stage of business expansion.

Taipei, June 8, 2026

CHLITINA HOLDING LIMITED (stock code: 4137, hereafter referred to as Chlitina-KY) announced today (June 8) a consolidated revenue of NT\$285 million for May 2026. The month-on-month and year-on-year declines of 18% and 14%, respectively, were primarily attributable to the long Labor Day holiday period in China, resulting in fewer shipping days during the month, as well as a higher comparison base due to the annual new product launch event held in the same period last year.

This year’s new product launch conference will be held on June 17 at the Shanghai Tower, with global brand ambassador Cecilia Liu scheduled to attend in person. The event is expected to support revenue growth in June. In addition, the Group will host a large-scale Global Partner Conference on the same day and officially launch a new phase of business expansion through a series of limited-time, limited-availability franchise incentives.

Meanwhile, the ongoing optimisation of the franchise network, enhanced digital management of stores, and continued operational streamlining have significantly improved performance across the CHLITINA store network. These efforts have translated into stronger per-store sales and contributed to consolidated revenue of NT\$1.552 billion for the first five months of 2026, representing year-on-year growth of 6%.

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As consumer demand continues to shift toward quality-oriented consumption, Chilitina-KY's extensive network of more than 4,000 highly active CHLITINA stores across Asia has become an increasingly valuable strategic asset. On average, each store generates annual revenue of approximately RMB1.8 million to RMB2.0 million, creating substantial value across the region's beauty industry while offering franchise partners an attractive return on investment relative to industry peers.

This established network not only provides a resilient foundation for the Group's existing operations, but also serves as a "super foundation" for future growth. Whether through collaborations with high-quality external brands or expansion into new international markets, the Group can leverage its mature and highly engaged ecosystem rather than building market presence from scratch. By connecting new products, brands and business opportunities to this existing platform, Chilitina-KY expects to accelerate growth, create meaningful synergies and enhance value across its business portfolio.

Chilitina-KY believes that, having successfully completed a comprehensive optimisation of its store network and digital operating processes in recent years, the current period of industry consolidation presents a valuable opportunity to capture untapped market potential and further strengthen its competitive position.

At its annual Global Partner Conference on June 17, the Group will continue to leverage its established brand equity, proven business model and advanced digital management capabilities to attract high-quality franchise partners to the CHLITINA network. By expanding both market penetration and channel scale, Chilitina-KY aims to further reinforce the strength of its platform and extend its competitive advantages.

Combined with the network's estimated replacement value of more than NT\$16 billion, this expansion initiative is expected to transform the Group's established market position from a source of resilience into a powerful engine for its next phase of growth, supporting its long-term ambition of becoming Asia's leading beauty brand.

Alongside its shift from network optimisation to network expansion, Chilitina-KY is also advancing its product innovation strategy and plans to unveil a major new product at the conference. The launch builds on the Group's longstanding R&D capabilities and is designed to address growing consumer demand for science-based skincare and targeted anti-ageing solutions, with a focus on delivering comprehensive, inside-out care. The new offering is expected to further strengthen consumer engagement and brand loyalty.

As consumer sentiment continues to recover, the combined momentum of enhanced product capabilities through new product launches and expanded channel reach through large-scale partner recruitment is expected to reinforce the Group's competitive advantages and provide a solid catalyst for future growth.

Looking forward, Chilitina-KY remains cautiously optimistic about its long-term prospects. The beauty and skincare industry is increasingly shifting away from a competition for consumer attention toward one defined by product quality, service excellence and operational capabilities—an environment that favours brands with scale, standardised operating systems and strong execution.

The Group will continue to advance its strategic priorities of rejuvenation, AI-enabled transformation and international expansion, while further integrating



technology into its beauty ecosystem and strengthening its presence across global markets. Building on the solid foundation of its existing channel network, Chlitina-KY aims to further enhance operating efficiency, unlock new growth opportunities and create sustainable value for shareholders and franchise partners alike.

About CHLITINA

- ◆ **Main Business:** Beauty and personal care products. Channels: Beauty salon franchise; Self-operated medical beauty clinics; Self-operated e-commerce platform.
- ◆ **Current Market Positioning:** Mid-to-high-end beauty salon franchise business – Industry leader in the franchise business, while also developing related ancillary channels and products.
- ◆ **Primary Market Focus:** Chinese-speaking regions in Asia.
- ◆ **Business Model:** The Company develops, manufactures, markets and sells its own brand of beauty and personal care products through franchised beauty salons. In recent years, we have been working on business diversification through new strategies including creating the UPLIDER medical beauty clinics and the JINGHE and HEDENG general clinics, developing the CHLITINA HOME SPA omnichannel retail and investing in RnD Nail & Eyelash stores among other subsidiary channels.
- ◆ **Brand Background:** CHLITINA was founded in Taiwan in 1989 by Dr. Chen Wu-kang who successfully developed skin care products based on amino acids. In 1997, Chairman Joanna Chen brought the CHLITINA brand to the Chinese mainland market where its high-quality products and effective business model have been keys to its remarkable success.
- ◆ **New Developments:** In addition to operating a large beauty salon franchise, in recent years, CHLITINA has been collaborating with academic and medical circles on R&D projects regarding stem cells, as well as anti-ageing and regenerative medicine. We have also made strategic investments in the biotechnology industry. In the long term, we are confident that this strategy will inject new blood into the group.