

**I. November 2025 Revenue: Summary by Channel**

1. NT\$ Reporting for 4137 TT	November 2025 (NT\$m)	% MoM	% YoY
Consolidated Sales	358.5	1%	5%
Channel – Beauty Salon Franchise (mainland China)	328.1	1%	11%
Channel – Beauty Salon Franchise (Taiwan, Vietnam, etc.)	12.8	-11%	-15%
Channel – Internet Retailing	6.1	-19%	-59%
Channel – Medical Beauty Clinics	11.5	14%	-15%
NT\$/RMB avg. exchange rate (Nov.)	4.3737	----	----
2. RMB Reporting for 4137 TT	November 2025 (RMBm)	% MoM	% YoY
Consolidated Sales	82.0	-1%	8%
Channel – Beauty Salon Franchise (mainland China)	75.1	0%	14%
Channel – Beauty Salon Franchise (Taiwan, Vietnam, etc.)	2.9	-13%	-13%
Channel – Internet Retailing	1.4	-21%	-58%
Channel – Medical Beauty Clinics	2.6	12%	-13%
3. NT\$ Reporting	Jan. to Nov. 2025 (NT\$m)	% MoM	% YoY
Consolidated Sales	3,490.3	----	-6%
Channel – Beauty Salon Franchise (mainland China)	3,142.7	----	-5%
Channel – Beauty Salon Franchise (Taiwan, Vietnam, etc.)	141.9	----	-6%
Channel – Internet Retailing	89.5	----	-10%
Channel – Medical Beauty Clinics	116.2	----	-25%
NT\$/RMB average exchange rate	4.3161	----	----
4. RMB Reporting	Jan. to Nov. 2025 (RMBm)	% MoM	% YoY
Consolidated Sales	808.7	----	-3%
Channel – Beauty Salon Franchise (mainland China)	728.1	----	-2%
Channel – Beauty Salon Franchise (Taiwan, Vietnam, etc.)	32.9	----	-3%
Channel – Internet Retailing	20.8	----	-7%
Channel – Medical Beauty Clinics	26.9	----	-23%



5. Franchise Store Count	End of November 2025	Net Change in November	YTD Net Change	YoY %
Total	4,144	-63	-443	-11%
China	3,902	-63	-440	-11%
Taiwan	223	0	-3	-2%
Southeast Asia	19	0	0	0%

II. Major Upcoming Events and Press Release

- Investor Conferences:** Next Investor Conference will be held on December 19. (Huanan Securities – 4th Fl., No. 54, Section 4, Minsheng East Road, Songshan District, Taipei City.)
- Major Meetings:** Next Board of Directors meeting will be held on December 18.
- Other Topics:** None
- Press Release:**

As CHLITINA's flagship product line, the "Five Guardians," continue to enjoy strong sales, November revenue reached NT\$359 million, up 0.65% month over month. Since entering the peak season in September, cumulative revenue in renminbi from September to November posted double-digit growth compared with the same period last year.

Taipei, December 8, 2025

CHLITINA HOLDING LIMITED (stock code: 4137, hereafter referred to as Chlitina-KY) announced today (Dec. 8) that its consolidated revenue for November was NT\$359 million, up 0.65% MoM, and up 5.48% YoY. Cumulative consolidated revenue from January to November 2025 was NT\$3,49 billion, down 6.10% YoY. Calculated in renminbi, cumulative consolidated revenue was RMB 809 million, a 3.08% decline from the same period last year.

Chlitina-KY noted that November performance benefited from strong sales driven by the traditional peak season in the fourth quarter. Its star product line, the "Five Guardians," enjoyed robust demand with sales from its main distribution channels in mainland China increasing by 1.2% MoM and 10.62% YoY. This contributed to overall strong shipment growth. Terminal inventory remained at healthy levels, ensuring that sales momentum can continue into December and the first quarter of 2026.

As a professional beauty and skincare brand with over 35 years of experience, Chlitina-KY has always focused on innovative products, creating a comprehensive skincare system encompassing cleansing, moisturizing, and anti-aging. From its early days as a salon-based professional skincare brand to its recent efforts to upgrade from skin maintenance to lifestyle aesthetics, the group has consistently committed to technology, professionalism, and consumer needs, rather than compromising with short-term market trends.

Recently, two foundation products under the Rnd Makeup line have earned prestigious recognition on the international stage: the "RnD Eternal Nude Feel Air Cushion Cream

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Foundation” was awarded a 2025 Global Beauty & Wellness Award for Most Innovative Makeup Product, while the “RnD Beautiful Matt Liquid Foundation” was also shortlisted for the Best Ingredient Make-Up Product category. The GBWA Awards from the UK, considered as trendsetters for the beauty industry, are renowned for their rigorous and professional jury, as well as their multi-dimensional selection criteria, from innovation to sustainability to ingredients and efficacy. The accolades represent a strong recognition from mainstream international markets for RnD’s stringent standards in “technological innovation, ingredient safety, and user experiences,” demonstrating the Group’s commitment to redefining benchmarks for “radiant, translucent skin” through continuous innovation.

Meanwhile, CEO Chao Chen-Yu was honored with the “Future Star” award at the 26th Hurun Anniversary Celebration and Hurun Respected Entrepreneur Celebration 2025, further cementing the group’s status as a “benchmark in the beauty industry.”

Looking ahead to 2026, Chlitina-KY maintains a cautiously optimistic outlook. Building on its current growth momentum, the company will further advance its two core strategies – R&D innovation and operational efficiency – to guide the organization toward a more resilient growth model. Beyond ramping up investment in high-efficacy ingredients and cutting-edge R&D technologies, the company will also enhance its competitive advantage through more precise supply chain management and data-driven operations.

At the same time, the Group is steadily advancing a business model centered on maximizing consumer lifetime value, implementing systematic upgrades across product innovation, brand experience, and after-sales service to increase customer stickiness and expand its high-value customer base. With ongoing progress in technological R&D, brand upgrading, and channel synergy, Chlitina-KY is confident in further reinforcing its market position within the Asian beauty and wellness technology industry, laying a more forward-looking foundation for medium- to long-term growth beyond 2026.

About CHLITINA

- ◆ **Main Business:** Beauty and personal care products. Channels: Beauty salon franchise; Self-operated medical beauty clinics; Self-operated e-commerce platform.
- ◆ **Current Market Positioning:** Mid-to-high-end beauty salon franchise business – Industry leader in the franchise business, while also developing related ancillary channels and products.
- ◆ **Primary Market Focus:** Chinese-speaking regions in Asia.
- ◆ **Business Model:** The Company develops, manufactures, markets and sells its own brand of beauty and personal care products through franchised beauty salons. In recent years, we have been working on business diversification through new strategies including creating the UPLIDER medical beauty clinics and the JINGHE and HEDENG general clinics, developing the CHLITINA



HOME SPA omnichannel retail and investing in RnD Nail & Eyelash stores among other subsidiary channels.

- ◆ **Brand Background:** CHLITINA was founded in Taiwan in 1989 by Dr. Chen Wu-kang who successfully developed skin care products based on amino acids. In 1997, Chairman Joanna Chen brought the CHLITINA brand to the Chinese mainland market where its high-quality products and effective business model have been keys to its remarkable success.
- ◆ **New Developments:** In addition to operating a large beauty salon franchise, in recent years, CHLITINA has been collaborating with academic and medical circles on R&D projects regarding stem cells, as well as anti-ageing and regenerative medicine. We have also made strategic investments in the biotechnology industry. In the long term, we are confident that this strategy will inject new blood into the group.