


I. March 2026 Revenue: Summary by Channel

1. NT\$ Reporting for 4137 TT	March 2026 (NT\$m)	% MoM	% YoY
Consolidated Sales	343.5	75%	4%
Channel – Beauty Salon Franchise (mainland China)	311.4	84%	6%
Channel – Beauty Salon Franchise (Taiwan, Vietnam, etc.)	12.0	16%	-2%
Channel – Internet Retailing	9.4	1%	5%
Channel – Medical Beauty Clinics	10.7	50%	-30%
NT\$/RMB avg. exchange rate (Feb.)	4.6216	----	----
2. RMB Reporting for 4137 TT	March 2026 (RMBm)	% MoM	% YoY
Consolidated Sales	74.3	73%	2%
Channel – Beauty Salon Franchise (mainland China)	67.4	82%	4%
Channel – Beauty Salon Franchise (Taiwan, Vietnam, etc.)	2.6	14%	-4%
Channel – Internet Retailing	2.0	0%	3%
Channel – Medical Beauty Clinics	2.3	48%	-31%
3. NT\$ Reporting	Jan. to Mar. 2026 (NT\$m)	% MoM	% YoY
Consolidated Sales	918.1	----	15%
Channel – Beauty Salon Franchise (mainland China)	821.6	----	17%
Channel – Beauty Salon Franchise (Taiwan, Vietnam, etc.)	36.5	----	1%
Channel – Internet Retailing	25.4	----	43%
Channel – Medical Beauty Clinics	34.6	----	-14%
NT\$/RMB average exchange rate	4.5700	----	----
4. RMB Reporting	Jan. to Mar. 2026 (RMBm)	% MoM	% YoY
Consolidated Sales	200.9	----	14%
Channel – Beauty Salon Franchise (mainland China)	179.8	----	15%
Channel – Beauty Salon Franchise (Taiwan, Vietnam, etc.)	8.0	----	0%
Channel – Internet Retailing	5.5	----	42%
Channel – Medical Beauty Clinics	7.6	----	-15%



5. Franchise Store Count	End of March 2026	Net Change in March	YTD Net Change	YoY %
Total	4,103	11	-13	-10%
China	3,863	13	-11	-10%
Taiwan	221	-2	-2	-2%
Southeast Asia	19	0	0	0%

II. Major Upcoming Events and Press Release

1. **Investor Conferences:** Next investor conference planned for the end of April.
2. **Major Meetings:** A Board meeting will be held on May 11.
3. **Other Topics:** None.
4. **Press Release:**

Chlitina-KY reports positive YoY growth in March and 1Q revenue; 1Q revenue reaches NT\$918 million, up 15% YoY. Chlitina-KY's transformation into a technology-driven beauty business shows strong results; number of AI massage robots in service up 150% vs. the end of 2025.

Taipei, April 9, 2026

CHLITINA HOLDING LIMITED (stock code: 4137, hereafter referred to as Chlitina-KY) announced today (April 9) its March consolidated revenue of NT\$343 million, representing a MoM increase of 75% and YoY increase of 4%. Cumulative consolidated revenue for the first quarter of 2026 reached NT\$918 million, up 15% YoY. March and first-quarter revenues delivered positive year-over-year growth, underscoring the initial success of the Group's transformation into a technology-driven beauty business.

Chlitina-KY stated that the revenue growth in March and in the first quarter of 2026 reflects the effectiveness of its strategy focused on store operations. The Store Management System implemented by the Company enables it to closely monitor store performance and precisely strengthen weaker areas. At the same time, outsourced operations on China's two major local lifestyle platforms—Douyin and Meituan—have led to a notable increase in customer traffic and conversion rates at CHLITINA stores.

Meanwhile, since the end of last year, the Company has been rolling out its "Royal Garden Essential Oil AI Massage Robot Customized Treatment" service across key stores. As of the end of March this year, more than 90 robots have been officially deployed, representing a 150% increase compared to the end of 2025. This service integrates multiple advanced technologies, including AI algorithms, 3D vision-based precise positioning, and six-dimensional force sensing. Merging intelligent sensing, meridian-based treatment, and data analytics, it delivers personalized treatment solutions based on individual conditions. Combined with professional beautician techniques and the Royal Garden Essential Oil skincare series, it delivers a more comfortable and more precise treatment experience. This further reinforces Chlitina-KY's leadership in the integration of beauty care and holistic health,

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demonstrating its competitive strength in the era of intelligent skincare through parallel advancement in product innovation and technology adoption.

According to a report by Chinese market research firm Probio Research Consulting, as AI technologies continue to be rapidly adopted in the beauty and health sectors, market size is expanding at a sustained pace. In 2025, AI's market in the beauty sector reached RMB 13.86 billion in China, representing a YoY growth of 29.4%, significantly outpacing the growth rates observed in the overall AI industry and in traditional beauty services. The AI market in the beauty sector is projected to grow further to RMB 17.94 billion in 2026, maintaining a high growth rate of nearly 30%. Against the backdrop of global shifts in labor structures and rising wages in the service sector, Chlitina-KY—long established as a leading brand in China's beauty and skincare market—has actively promoted the deep integration of AI technologies with beauty services, positioning itself as a “technology-enabled service provider” to capture AI-driven growth opportunities.

Looking at China's beauty and skincare market in 2026, the industry is undergoing significant structural adjustments. The previous model driven by “traffic dividends” and “low-cost unbranded products” has faltered, replaced by “quality-driven consumption” that emphasizes proven efficacy and brand trust. Chlitina-KY noted that consumers today are not merely buying skincare products, but rather buying skin care solutions. Products must deliver immediately perceptible results and be supported by clinical data. Through technological empowerment, the Company addresses the capacity constraints of traditional labor-intensive services—enhancing standardized store operations and data-driven decision-making, while optimizing revenue productivity and gross margin structure at the single-store level.

Following the introduction of the “Royal Garden Essential Oil AI Massage Robot Customized Treatment” service, both Chlitina-KY and franchise stores have recorded significant revenue growth. The Company will continue to expand the service deployment across key locations this year. By further deepening big data analytics applications, it aims to accurately capture consumers' skin and health characteristics and translate them into core algorithms for customized robotic treatments. This will progressively establish a closed-loop digital service system, from front-end diagnostics to back-end treatment, supporting improved revenue performance.

Driven by the dual engines of “product capability” and “digital operational capability,” Chlitina-KY is committed to building a data-centric intelligent beauty ecosystem, creating a durable technology moat to support its long-term competitiveness.

About CHLITINA

- ◆ **Main Business:** Beauty and personal care products. Channels: Beauty salon franchise; Self-operated medical beauty clinics; Self-operated e-commerce platform.
- ◆ **Current Market Positioning:** Mid-to-high-end beauty salon franchise business – Industry leader in the franchise business, while also developing related ancillary channels and products.



- ◆ **Primary Market Focus:** Chinese-speaking regions in Asia.
- ◆ **Business Model:** The Company develops, manufactures, markets and sells its own brand of beauty and personal care products through franchised beauty salons. In recent years, we have been working on business diversification through new strategies including creating the UPLIDER medical beauty clinics and the JINGHE and HEDENG general clinics, developing the CHLITINA HOME SPA omnichannel retail and investing in RnD Nail & Eyelash stores among other subsidiary channels.
- ◆ **Brand Background:** CHLITINA was founded in Taiwan in 1989 by Dr. Chen Wu-kang who successfully developed skin care products based on amino acids. In 1997, Chairman Joanna Chen brought the CHLITINA brand to the Chinese mainland market where its high-quality products and effective business model have been keys to its remarkable success.
- ◆ **New Developments:** In addition to operating a large beauty salon franchise, in recent years, CHLITINA has been collaborating with academic and medical circles on R&D projects regarding stem cells, as well as anti-ageing and regenerative medicine. We have also made strategic investments in the biotechnology industry. In the long term, we are confident that this strategy will inject new blood into the group.